

SERIAL 06117 IGA GLASS BEADS FOR LEQUID APPLIED PAVEMENT MARKING

DATE OF LAST REVISION: November 21, 2008 CONTRACT END DATE: August 29, 2009

**CONTRACT PERIOD BEGINNING SEPTEMBER 13, 2006
ENDING ~~AUGUST 02, 2007~~
AUGUST 29, ~~2008~~ 2009**

TO: All Departments

FROM: Department of Materials Management

**SUBJECT: Contract for GLASS BEADS FOR LIQUID APPLIED
PAVEMENT MARKING (NIGP 55004) ADOT #T0720A0005**

Attached to this letter is a listing of vendors available to Maricopa County Agencies utilizing the Arizona Department of Transportation #T0720A0005. The using agency and other interested parties may access and electronic version of this contract from the Materials Management Web site at:

http://www.maricopa.gov/materials/Awarded_Contracts/search.asp.

Please note: Price Agreement Purchase Orders (PG documents) may be generated using the information from this list. Use Commodity Code(s) NIGP 5500401

All purchases of product(s) listed on the attached pages of this letter are to be obtained from the listed contractor(s).



Arizona Department of Transportation

Transportation Services Group

KEYWORD SEARCH:

TSG - Inside ADOT Home Page

Home Page

- Procurement Contacts
- Vendor Registration
- Open Solicitations
- Doing Business with ADOT
- Links
- ADOT SCC Contracts
- Procurement Home Page

Contract#: T0720A0005
 (Click for Original Solicitation)

Description: Glass Beads for Liquid Applied Pavement Marking

Contract Officer: Pam McClain **Buyer#:** 20 **Tele**
 712-8562

T0720A0005 Potters **Documents:** Offer & A
Contractor: Industries Inc Price She

T0720B0005 Flex-O-Lite Inc **Documents:** Offer & A
Contractor: Price She

Some documents are in PDF format and will require Adobe Acrobat F

Privacy Statement | Contact ADOT

© Copyright Arizona Department of Transportation All Rights Reserved



STATE OF ARIZONA

ARIZONA DEPARTMENT OF TRANSPORTATION PROCUREMENT GROUP

NOTICE OF INVITATION FOR BID

SOLICITATION NUMBER: T07-20-00005

BID DUE DATE : August 3, 2006

AT 3:00 P.M. MST

DESCRIPTION: GLASS BEADS FOR LIQUID APPLIED PAVEMENT MARKING MATERIALS

PRE-BID CONFERENCE: There will be no Pre-Bid Conference

Bid Opening and Submittal Location:

Arizona Department of Transportation
Procurement Group
1739 West Jackson, Suite A, 100P
Phoenix, Arizona 85007-3276

In accordance with A.R.S. §41-2533, Invitation For Bid for the materials or services specified will be received by the Arizona Department of Transportation Procurement Group at the above specified location until the time and date cited. Bids received by the correct time and date will be opened and the name of each bidder and the amount of the bid will be publicly read.

Bids must be in the actual possession of the Arizona Department of Transportation Procurement Group on or prior to the time and date, and at the location indicated above. Late bids will not be considered.

Bids must be submitted in a sealed envelope with the solicitation number and the bidder's name and address clearly indicated on the envelope. Additional instructions for preparing a bid are provided in the Uniform and Special Instructions to Offerors as contained within this solicitation.

BIDDERS ARE STRONGLY ENCOURAGED TO CAREFULLY READ THE ENTIRE SOLICITATION.

Designated Agency: Arizona Department of Transportation and Eligible Agencies
Type of Contract: Term with Justifiable Price Adjustment Allowed – Indefinite Quantity
Term of Contract: 1 Year with Option to Renew an Additional 48 Months

Phone: (602) 712-8562

Date: July 14, 2006

Pam McClain, CPPB, Procurement Officer

“An Equal Employment Opportunity Agency”

The Arizona Department of Transportation is committed to the principles of Equal Employment Opportunity. To ensure dissemination and of the Equal Opportunity program throughout all levels of the department, the ADOT Civil Rights Deputy Administrator serves as the Equal Opportunity Administrator for the Arizona Department of Transportation.

**ATTACHMENT 1
OFFER AND CONTRACT AWARD**



ARIZONA DEPARTMENT OF TRANSPORTATION
Procurement Group
1739 West Jackson Street, Suite A, 100P
Phoenix, Arizona 85007-3276
Phone: (602) 712-7211



SOLICITATION NO. T07-20-00005

Submit this form with an original signature to the Department

OFFER

TO THE STATE OF ARIZONA:

The bidder hereby offers and agrees to perform in compliance with all terms, conditions, specifications and amendments of this solicitation and any written exceptions in the offer. Signature also acknowledges receipt of all pages indicated in the Table of Contents.

Federal Employer Identification

No.: 23-2466378

For clarification of this offer, contact:

Clifford R. Fisher
Printed Name

Flex-O-Lite, Inc.
Offeror's (Company) Name

cfishere@jacksonproducts.com
Email Address

125 Cassens Court
Address

www.flexolite.com (website)
Company Email Address

Fenton MO 63026
City State Zip

Clifford R. Fisher
Signature of Person Authorized to Sign Offer

800-325-9525
Phone

Clifford R. Fisher 7/31/06
Printed Name Date

800-541-3193
Facsimile

Manager, Bid Admin.
Title

ACCEPTANCE OF OFFER AND CONTRACT AWARD (FOR STATE OF ARIZONA USE ONLY)

Your bid is hereby accepted.

The contractor is now bound to perform based upon the solicitation, including all terms, conditions, specifications, amendments, etc., and the contractor's bid as accepted by the state.

This contract shall henceforth be referred to as Contract No. T0720B0005

The contractor is hereby cautioned not to commence any billable work or provide any material, service or construction under this contract until contractor receives a purchase order document.

GLASS BEADS

State of Arizona

Effective this 30th day of August 2006

Pam McClain
Pam McClain, CPPB
As Procurement Officer and not personally

8/30/2006
Awarded Date

ATTACHMENT 2 PRICE SHEET

ARIZONA DEPARTMENT OF TRANSPORTATION
Procurement Group
1739 West Jackson, Suite A, 100P
Phoenix, Arizona 85007-3278
Phone: (602) 712-7211

SOLICITATION NO. T07-20-00005

For Bid Opening Purposes, Only Line Items 1D, 2D, 3D, 4D, 5D and 6D, 2,400 lbs Super Sack-Price Per Sack Will Be Read.

ADOT Gradation Glass Beads

Item 1	Description	
	Product Name/Order Code: <u>AZ/DC (dual-coating)</u> Coating Designation for 15 Wet Mil Paint: <u>DC</u> Coating Designation for 20 Plus Wet Mil Paint: <u>DC</u> Coating Designation for Thermoplastic: <u>DC</u> Alternative Coatings: <u>moisture resistant</u>	
A	50 lb Bags – Price Per Bag \$ <u>12.97</u> Bags Per Pallet: <u>40</u>	Price Per Pound \$ <u>0.2594</u> Pallets Per Truck Load: <u>22</u>
B	550 lb Cardboard Tote – Price Per Tote \$ <u>142.67</u> Totes Per Pallet: <u>4</u>	Price Per Pound \$ <u>0.2594</u> Pallets Per Truck Load: <u>20</u>
C	2,000 lbs Tri-Wall Tote – Price Per Tote \$ <u>518.80</u> Totes Per Pallet: <u>1</u>	Price Per Pound \$ <u>0.2594</u> Pallets Per Truck Load: <u>22</u>
D	2,400 lbs Super Sack – Price Per Sack \$ <u>622.56</u> Sacks Per Pallet: <u>1</u>	Price Per Pound \$ <u>0.2594</u> Pallets Per Truck Load: <u>18</u>
Percent Discount Per Load for Closed Van Trailer: % <u>1</u> Provide Certificate of Compliance and MSDS Sheets		

AASHTO Type I Gradation Glass Beads

Item 2	Description	
	Product Name/Order Code: <u>AASHTO/170%/DC ("dual-coating")</u> Coating Designation for 15 Wet Mil Paint: <u>DC</u> Coating Designation for 20 Plus Wet Mil Paint: <u>DC</u> Coating Designation for Thermoplastic: <u>DC</u> Alternative Coatings: <u>moisture resistant</u>	
A	50 lb Bags – Price Per Bag \$ <u>12.97</u> Bags Per Pallet: <u>40</u>	Price Per Pound \$ <u>0.2594</u> Pallets Per Truck Load: <u>22</u>
B	550 lb Cardboard Tote – Price Per Tote \$ <u>142.67</u> Totes Per Pallet: <u>4</u>	Price Per Pound \$ <u>0.2594</u> Pallets Per Truck Load: <u>20</u>
C	2,000 lbs Tri-Wall Tote – Price Per Tote \$ <u>518.80</u> Totes Per Pallet: <u>1</u>	Price Per Pound \$ <u>0.2594</u> Pallets Per Truck Load: <u>22</u>
D	2,400 lbs Super Sack – Price Per Sack \$ <u>622.56</u> Sacks Per Pallet: <u>1</u>	Price Per Pound \$ <u>0.2594</u> Pallets Per Truck Load: <u>18</u>

ATTACHMENT 2 PRICE SHEET

ARIZONA DEPARTMENT OF TRANSPORTATION
Procurement Group
1739 West Jackson, Suite A, 100P
Phoenix, Arizona 85007-3276
Phone: (602) 712-7211

SOLICITATION NO. T07-20-00005

AASHTO Type I Gradation Glass Beads With 80% Rounds

Item 3	Description	
	Product Name/Order Code: <u>AASHTO/80%/DC ("dual coating")</u> Coating Designation for 15 Wet Mil Paint: <u>DC</u> Coating Designation for 20 Plus Wet Mil Paint: <u>DC</u> Coating Designation for Thermoplastic: <u>DC</u> Alternative Coatings: <u>moisture resistant</u>	
A	50 lb Bags – Price Per Bag \$ <u>12.97</u> Bags Per Pallet: <u>40</u>	Price Per Pound \$ <u>0.2594</u> Pallets Per Truck Load: <u>22</u>
B	550 lb Cardboard Tote – Price Per Tote \$ <u>142.67</u> Totes Per Pallet: <u>4</u>	Price Per Pound \$ <u>0.2594</u> Pallets Per Truck Load: <u>20</u>
C	2,000 lbs Tri-Wall Tote – Price Per Tote \$ <u>518.80</u> Totes Per Pallet: <u>1</u>	Price Per Pound \$ <u>0.2594</u> Pallets Per Truck Load: <u>22</u>
D	2,400 lbs Super Sack – Price Per Sack \$ <u>622.56</u> Sacks Per Pallet: <u>1</u>	Price Per Pound \$ <u>0.2594</u> Pallets Per Truck Load: <u>18</u>
Percent Discount Per Load for Closed Van Trailer: % <u>1</u>		
Provide Certificate of Compliance and MSDS Sheets		

High Performance Small Glass Beads Gradation

Item 4	Description (Attached Additional Offers for Item 4 As Needed)	
	Product Name/Order Code: <u>TyII/HP/DC ("dual coating")</u> Coating Designation for 15 Wet Mil Paint: <u>DC</u> Coating Designation for 20 Plus Wet Mil Paint: <u>DC</u> Coating Designation for Thermoplastic: <u>DC</u> Alternative Coatings: <u>moisture resistant</u>	
A	50 lb Bags – Price Per Bag \$ <u>14.47</u> Bags Per Pallet: <u>40</u>	Price Per Pound \$ <u>0.2894</u> Pallets Per Truck Load: <u>22</u>
B	550 lb Cardboard Tote – Price Per Tote \$ <u>159.17</u> Totes Per Pallet: <u>4</u>	Price Per Pound \$ <u>0.2894</u> Pallets Per Truck Load: <u>20</u>
C	2,000 lbs Tri-Wall Tote – Price Per Tote \$ <u>578.80</u> Totes Per Pallet: <u>1</u>	Price Per Pound \$ <u>0.2894</u> Pallets Per Truck Load: <u>22</u>
D	2,400 lbs Super Sack – Price Per Sack \$ <u>694.56</u> Sacks Per Pallet: <u>1</u>	Price Per Pound \$ <u>0.2894</u> Pallets Per Truck Load: <u>18</u>
Percent Discount Per Load for Closed Van Trailer: % <u>1</u>		
Provide MSDS		
Provide Details on Proposed Gradation and its Performance Advantage Over Items 1, 2 & 3		

ATTACHMENT 2 PRICE SHEET

ARIZONA DEPARTMENT OF TRANSPORTATION
Procurement Group
1739 West Jackson, Suite A, 100P
Phoenix, Arizona 85007-3276
Phone: (602) 712-7211

SOLICITATION NO. T07-20-00005

FP-92 or 96 Type III Gradation Glass Beads

Item 5	Description	
	Product Name/Order Code: <u>Ty III / Silane</u> Coating Designation for 15 Wet Mil Paint: <u>Silane</u> Coating Designation for 20 Plus Wet Mil Paint: <u>Silane</u> Coating Designation for Thermoplastic: <u>Silane</u> Alternative Coatings: <u>NONE</u>	
A	50 lb Bags – Price Per Bag \$ <u>32.50</u> Bags Per Pallet: <u>40</u>	Price Per Pound \$ <u>0.65</u> Pallets Per Truck Load: <u>22</u>
B	550 lb Cardboard Tote – Price Per Tote \$ <u>357.50</u> Totes Per Pallet: <u>4</u>	Price Per Pound \$ <u>0.65</u> Pallets Per Truck Load: <u>20</u>
C	2,000 lbs Tri-Wall Tote – Price Per Tote \$ <u>1,300.00</u> Totes Per Pallet: <u>1</u>	Price Per Pound \$ <u>0.65</u> Pallets Per Truck Load: <u>22</u>
D	2,400 lbs Super Sack – Price Per Sack \$ <u>1,560.00</u> Sacks Per Pallet: <u>1</u>	Price Per Pound \$ <u>0.65</u> Pallets Per Truck Load: <u>18</u>
Percent Discount Per Load for Closed Van Trailer: % <u>1</u> Provide Certificate on Gradation and MSDS		

High Performance FP-92 or 96 Type III Gradation Glass Beads

Item 6	Description	
	Product Name/Order Code: <u>Ty III/HP/Silane</u> Coating Designation for 15 Wet Mil Paint: <u>Silane</u> Coating Designation for 20 Plus Wet Mil Paint: <u>Silane</u> Coating Designation for Thermoplastic: <u>Silane</u> Alternative Coatings: <u>NONE</u>	
A	50 lb Bags – Price Per Bag \$ <u>35.00</u> Bags Per Pallet: <u>40</u>	Price Per Pound \$ <u>0.70</u> Pallets Per Truck Load: <u>22</u>
B	550 lb Cardboard Tote – Price Per Tote \$ <u>385.00</u> Totes Per Pallet: <u>4</u>	Price Per Pound \$ <u>0.70</u> Pallets Per Truck Load: <u>20</u>
C	2,000 lbs Tri-Wall Tote – Price Per Tote \$ <u>1,400.00</u> Totes Per Pallet: <u>1</u>	Price Per Pound \$ <u>0.70</u> Pallets Per Truck Load: <u>22</u>
D	2,400 lbs Super Sack – Price Per Sack \$ <u>1,680.00</u> Sacks Per Pallet: <u>1</u>	Price Per Pound \$ <u>0.70</u> Pallets Per Truck Load: <u>18</u>
Percent Discount Per Load for Closed Van Trailer: % <u>1</u> Provide Certificate on Gradation and MSDS Provide Details on This Items Performance Advantage Over Item 5		

ATTACHMENT 2
PRICE SHEET

ARIZONA DEPARTMENT OF TRANSPORTATION
Procurement Group
1739 West Jackson, Suite A, 100P
Phoenix, Arizona 85007-3276
Phone: (602) 712-7211

SOLICITATION NO. T07-20-00005

DO NOT INCLUDE SALES TAX IN THE ABOVE FIGURES. TAX WILL NOT BE USED IN THE EVALUATION OF BIDS.

NA % Arizona Sales Tax, State & City

COMPANY NAME

Flex-O-Lite, Inc.

SIGNATURE

Jeffrey R. Jenkins

IF PAYMENT IS MADE WITHIN NA DAYS AFTER RECEIPT OF GOODS OR SERVICES,
THE ABOVE QUOTED PRICE CAN BE DISCOUNTED BY NA%. (Net 30 Days)

**ATTACHMENT 1
OFFER AND CONTRACT AWARD**



ARIZONA DEPARTMENT OF TRANSPORTATION
Procurement Group
1739 West Jackson Street, Suite A, 100P
Phoenix, Arizona 85007-3276
Phone: (602) 712-7211



SOLICITATION NO. T07-20-00005

**Submit this form with an original signature to the Department
OFFER**

TO THE STATE OF ARIZONA:

The bidder hereby offers and agrees to perform in compliance with all terms, conditions, specifications and amendments of this solicitation and any written exceptions in the offer. Signature also acknowledges receipt of all pages indicated in the Table of Contents.

Federal Employer Identification

No.: 22-1933307

Potters Industries, Inc.

Offeror's (Company) Name

P.O. Box 840

Address

Valley Forge, PA 19482

City State Zip

610-651-4714

Phone

610-408-9723

Facsimile

For clarification of this offer, contact:

Yvonne D. Harris

Printed Name

yvonne.harris@pottersbeads.com

Email Address

Company Email Address

Yvonne D. Harris

Signature of Person Authorized to Sign Offer

Yvonne D. Harris 7/31/06

Printed Name

Date

Contract Administrator

Title

ACCEPTANCE OF OFFER AND CONTRACT AWARD (FOR STATE OF ARIZONA USE ONLY)

Your bid is hereby accepted.

The contractor is now bound to perform based upon the solicitation, including all terms, conditions, specifications, amendments, etc., and the contractor's bid as accepted by the state.

This contract shall henceforth be referred to as Contract No. T0720A0005

The contractor is hereby cautioned not to commence any billable work or provide any material, service or construction under this contract until contractor receives a purchase order document.

GLASS BEADS

State of Arizona

Effective this 30th day of August 2006

Pam McClain
Pam McClain, CPPB

As Procurement Officer and not personally

8/30/2006
Awarded Date

ATTACHMENT 2 PRICE SHEET

ARIZONA DEPARTMENT OF TRANSPORTATION
Procurement Group
1739 West Jackson, Suite A, 100P
Phoenix, Arizona 85007-3276
Phone: (602) 712-7211

SOLICITATION NO. T07-20-00005

For Bid Opening Purposes, Only Line Items 1D, 2D, 3D, 4D, 5D and 6D, 2,400 lbs Super Sack-Price Per Sack Will Be Read.

ADOT Gradation Glass Beads		
Item 1	Description	
	Product Name/Order Code: <u>Potters ADOT</u> Coating Designation for 15 Wet Mil Paint: <u>MP or AC-110</u> Coating Designation for 20 Plus Wet Mil Paint: <u>MP or AC-110</u> Coating Designation for Thermoplastic: <u>MP or AC-110</u> Alternative Coatings: <u>N/A</u>	
A	50 lb Bags – Price Per Bag \$ <u>12.50</u> Bags Per Pallet: <u>48</u>	Price Per Pound \$ <u>0.25</u> Pallets Per Truck Load: <u>19</u>
B	550 lb Cardboard Tote – Price Per Tote \$ <u>159.50</u> Totes Per Pallet: <u>4</u>	Price Per Pound \$ <u>0.29</u> Pallets Per Truck Load: <u>20</u>
C	2,000 lbs Tri-Wall Tote – Price Per Tote \$ <u>500.00</u> Totes Per Pallet: <u>1</u>	Price Per Pound \$ <u>0.25</u> Pallets Per Truck Load: <u>22</u>
D	2,400 lbs Super Sack – Price Per Sack \$ <u>600.00</u> Sacks Per Pallet: <u>1</u>	Price Per Pound \$ <u>0.25</u> Pallets Per Truck Load: <u>19</u>
Percent Discount Per Load for Closed Van Trailer: % <u>Not Available</u> Provide Certificate of Compliance and MSDS Sheets		
AASHTO Type I Gradation Glass Beads		
Item 2	Description	
	Product Name/Order Code: <u>AASHTO M-247 Type I</u> Coating Designation for 15 Wet Mil Paint: <u>MP or AC-110</u> Coating Designation for 20 Plus Wet Mil Paint: <u>MP or AC-110</u> Coating Designation for Thermoplastic: <u>MP or AC-110</u> Alternative Coatings: <u>N/A</u>	
A	50 lb Bags – Price Per Bag \$ <u>12.50</u> Bags Per Pallet: <u>48</u>	Price Per Pound \$ <u>0.25</u> Pallets Per Truck Load: <u>19</u>
B	550 lb Cardboard Tote – Price Per Tote \$ <u>159.50</u> Totes Per Pallet: <u>4</u>	Price Per Pound \$ <u>0.29</u> Pallets Per Truck Load: <u>20</u>
C	2,000 lbs Tri-Wall Tote – Price Per Tote \$ <u>500.00</u> Totes Per Pallet: <u>1</u>	Price Per Pound \$ <u>0.25</u> Pallets Per Truck Load: <u>22</u>
D	2,400 lbs Super Sack – Price Per Sack \$ <u>600.00</u> Sacks Per Pallet: <u>1</u>	Price Per Pound \$ <u>0.25</u> Pallets Per Truck Load: <u>19</u>

ATTACHMENT 2 PRICE SHEET

ARIZONA DEPARTMENT OF TRANSPORTATION
Procurement Group
1739 West Jackson, Suite A, 100P
Phoenix, Arizona 85007-3278
Phone: (602) 712-7211

SOLICITATION NO. T07-20-00005

AASHTO Type I Gradation Glass Beads With 80% Rounds

Item 3	Description	
	Product Name/Order Code: <u>AASHTO M-247 Type I 80%</u> Coating Designation for 15 Wet Mil Paint: <u>MP or AC-110</u> Coating Designation for 20 Plus Wet Mil Paint: <u>MP or AC-110</u> Coating Designation for Thermoplastic: <u>MP or AC-110</u> Alternative Coatings: <u>N/A</u>	
A	50 lb Bags – Price Per Bag \$ <u>13.13</u> Bags Per Pallet: <u>48</u>	Price Per Pound \$ <u>0.2625</u> Pallets Per Truck Load: <u>19</u>
B	550 lb Cardboard Tote – Price Per Tote \$ <u>166.38</u> Totes Per Pallet: <u>4</u>	Price Per Pound \$ <u>0.3025</u> Pallets Per Truck Load: <u>20</u>
C	2,000 lbs Tri-Wall Tote – Price Per Tote \$ <u>525.00</u> Totes Per Pallet: <u>1</u>	Price Per Pound \$ <u>0.2625</u> Pallets Per Truck Load: <u>22</u>
D	2,400 lbs Super Sack – Price Per Sack \$ <u>630.00</u> Sacks Per Pallet: <u>1</u>	Price Per Pound \$ <u>0.2625</u> Pallets Per Truck Load: <u>19</u>

Percent Discount Per Load for Closed Van Trailer: % Not Available
 Provide Certificate of Compliance and MSDS Sheets

High Performance Small Glass Beads Gradation

Item 4	Description (Attached Additional Offers for Item 4 As Needed)	
	Product Name/Order Code: <u>P-40</u> Coating Designation for 15 Wet Mil Paint: <u>MP or AC-110</u> Coating Designation for 20 Plus Wet Mil Paint: <u>MP or AC-110</u> Coating Designation for Thermoplastic: <u>MP or AC-110</u> Alternative Coatings: <u>N/A</u>	
A	50 lb Bags – Price Per Bag \$ <u>13.75</u> Bags Per Pallet: <u>48</u>	Price Per Pound \$ <u>0.275</u> Pallets Per Truck Load: <u>19</u>
B	550 lb Cardboard Tote – Price Per Tote \$ <u>173.25</u> Totes Per Pallet: <u>4</u>	Price Per Pound \$ <u>0.315</u> Pallets Per Truck Load: <u>20</u>
C	2,000 lbs Tri-Wall Tote – Price Per Tote \$ <u>550.00</u> Totes Per Pallet: <u>1</u>	Price Per Pound \$ <u>0.275</u> Pallets Per Truck Load: <u>22</u>
D	2,400 lbs Super Sack – Price Per Sack \$ <u>660.00</u> Sacks Per Pallet: <u>1</u>	Price Per Pound \$ <u>0.275</u> Pallets Per Truck Load: <u>19</u>

Percent Discount Per Load for Closed Van Trailer: % Not Available
 Provide MSDS
 Provide Details on Proposed Gradation and its Performance Advantage Over Items 1, 2 & 3

ATTACHMENT 2 PRICE SHEET

ARIZONA DEPARTMENT OF TRANSPORTATION
Procurement Group
1739 West Jackson, Suite A, 100P
Phoenix, Arizona 85007-3276
Phone: (602) 712-7211

SOLICITATION NO. T07-20-00005

FP-92 or 96 Type III Gradation Glass Beads

Item 5	Description	
	Product Name/Order Code: <u>L-511 Visihead</u> Coating Designation for 15 Wet Mil Paint: <u>AC-07</u> Coating Designation for 20 Plus Wet Mil Paint: <u>AC-07</u> Coating Designation for Thermoplastic: <u>AC-07</u> Alternative Coatings: <u>Dual (Adherence & Moisture Proof)</u>	
A	50 lb Bags – Price Per Bag \$ <u>26.00</u> Bags Per Pallet: <u>40</u>	Price Per Pound \$ <u>0.52</u> Pallets Per Truck Load: <u>22</u>
B	550 lb Cardboard Tote – Price Per Tote \$ <u>308.00</u> Totes Per Pallet: <u>4</u>	Price Per Pound \$ <u>0.56</u> Pallets Per Truck Load: <u>20</u>
C	2,000 lbs Tri-Wall Tote – Price Per Tote \$ <u>1,040.00</u> Totes Per Pallet: <u>1</u>	Price Per Pound \$ <u>0.52</u> Pallets Per Truck Load: <u>21</u>
D	2,400 lbs Super Sack – Price Per Sack \$ <u>1,248.00</u> Sacks Per Pallet: <u>1</u>	Price Per Pound \$ <u>0.52</u> Pallets Per Truck Load: <u>18</u>
Percent Discount Per Load for Closed Van Trailer: % <u>Not Available</u> Provide Certificate on Gradation and MSDS		

High Performance FP-92 or 96 Type III Gradation Glass Beads

Item 6	Description	
	Product Name/Order Code: <u>Visihead Pluss II L-511</u> Coating Designation for 15 Wet Mil Paint: <u>Dual (MP & Adherence)</u> Coating Designation for 20 Plus Wet Mil Paint: <u>Dual (MP & Adherence)</u> Coating Designation for Thermoplastic: <u>Dual (MP & Adherence)</u> Alternative Coatings: <u>N/A</u>	
A	50 lb Bags – Price Per Bag \$ <u>27.50</u> Bags Per Pallet: <u>40</u>	Price Per Pound \$ <u>0.55</u> Pallets Per Truck Load: <u>22</u>
B	550 lb Cardboard Tote – Price Per Tote \$ <u>324.50</u> Totes Per Pallet: <u>4</u>	Price Per Pound \$ <u>0.59</u> Pallets Per Truck Load: <u>20</u>
C	2,000 lbs Tri-Wall Tote – Price Per Tote \$ <u>1,100.00</u> Totes Per Pallet: <u>1</u>	Price Per Pound \$ <u>0.55</u> Pallets Per Truck Load: <u>21</u>
D	2,400 lbs Super Sack – Price Per Sack \$ <u>1,320.00</u> Sacks Per Pallet: <u>1</u>	Price Per Pound \$ <u>0.55</u> Pallets Per Truck Load: <u>18</u>
Percent Discount Per Load for Closed Van Trailer: % <u>Not Available</u> Provide Certificate on Gradation and MSDS Provide Details on This Items Performance Advantage Over Item 5		

**ATTACHMENT 2
PRICE SHEET**

ARIZONA DEPARTMENT OF TRANSPORTATION
Procurement Group
1739 West Jackson, Suite A, 100P
Phoenix, Arizona 85007-3276
Phone: (602) 712-7211

SOLICITATION NO. T07-20-00005

DO NOT INCLUDE SALES TAX IN THE ABOVE FIGURES. TAX WILL NOT BE USED IN THE EVALUATION OF BIDS.

7.85% Arizona Sales Tax, State & City

COMPANY NAME

Potters Industries, Inc.

SIGNATURE

George D. Harris

**IF PAYMENT IS MADE WITHIN XX DAYS AFTER RECEIPT OF GOODS OR SERVICES,
THE ABOVE QUOTED PRICE CAN BE DISCOUNTED BY XX%.**

JUN-04-2008 08:06

ADP

CONTRACT AMENDMENT NO. THREE (3) CONTRACT NO. T0720A0005



ARIZONA DEPARTMENT OF TRANSPORTATION
Procurement Group
1739 W. Jackson Street, Ste. A, MD 100P
Phoenix, Arizona 85007
Phone: (602) 712-7211



Responsible Procurement Officer: Valarie Vacanani
Description: Glass Beads for Liquid Applied Pavement Marking Materials

In accordance with the provisions of the above referenced contract, the contract is amended as follows:

1. **CONTRACT EXTENSION**

- 1.1 The above contract is hereby mutually extended August 30, 2008 through August 29, 2009 unless terminated, canceled or extended as otherwise provided in the contract.
- 2. Please sign and return to the above address as soon as possible, but no later than June 11, 2008. You may respond via fax to (602) 712-3719.

cc: File

Potters Industries, Inc.
ATTN: Yvonne D. Harris, Contract Administrator
P.O. Box 840
Valley Forge, PA 19482
Phone: (610) 651-4714
Fax: (610) 408-9723

ALL OTHER PROVISIONS OF THE CONTRACT SHALL REMAIN IN THEIR ENTIRETY

Contractor hereby acknowledges receipt of and agreement with the amendment. A signed copy must be filed with the ADOT Procurement Office. If you need to make changes to your address, correct the address above and initial.

The above referenced Contract Amendment is hereby executed this 11th Day of June, 2008, at Phoenix, Arizona.

Yvonne D. Harris June 11, 2008
Signature Date

Valarie Vacanani
Valarie Vacanani
Procurement Officer

Contract Administrator
Yvonne D. Harris, Administrator
Typed/Printed Name and Title

Sep. 12. 2008 8:46AM

No. 1962 P. 1

**CONTRACT AMENDMENT NO. FOUR (4)
CONTRACT NO. T0720A0005**

ARIZONA DEPARTMENT OF TRANSPORTATION
Procurement Group
1739 W. Jackson Street, Suite A MD100P
Phoenix, Arizona 85007
Phone: (602) 712-7211



Responsible Procurement Officer: Valarie Vacanari, CPPB
Description: Glass Beads for Liquid Applied Pavement Marking Materials

In accordance with the provisions of the above referenced contract, the contract is amended as follows:

1. PRICE ADJUSTMENT

A price increase shall be effective September 15, 2008, as follows:

ADOT Gradation Glass Beads			
Item	Description	Old Price	New Price
1.	Price Per Pound	\$0.255	\$0.267
AASHTO Type 1 Gradation Glass Beads			
Item	Description	Old Price	New Price
2.	Price Per Pound	\$0.255	\$0.267
High Performance Small Glass Beads Gradation P-40			
Item	Description	Old Price	New Price
4.	Price Per Pound	\$0.280	\$0.292
FP-92 or 96 Type III Gradation Glass Beads			
Item	Description	Old Price	New Price
5.	Price Per Pound	\$0.525	\$0.537
High Performance FP-92 or 96 Type III Gradation Glass Beads			
Item	Description	Old Price	New Price
6.	Price Per Pound	\$0.555	\$0.567

2. Please sign and return to the above address at your earliest convenience. You may respond via fax to (602) 712-3151.

Potters Industries, Inc.
ATTN: Yvonne D. Harris, Contract Administrator
P O Box 840
Valley Forge, PA 19482
Phone: (610) 651-4714
Fax: (610) 408-9723

ALL OTHER PROVISIONS OF THE CONTRACT SHALL REMAIN IN THEIR ENTIRETY.

<p>Contractor hereby acknowledges receipt of and agreement with the amendment. A signed copy must be filed with the ADOT Procurement Office. If you need to make changes to your address, correct the address above and Initial.</p> <p><i>Yvonne D. Harris</i> September 12, 2008 Signature Date Yvonne D. Harris Contract Administrator Typed/Printed Name and Title</p>	<p>The above referenced Contract Amendment is hereby executed this <u>12th</u> Day of <u>September</u>, 20<u>08</u>, at Phoenix, Arizona.</p> <p><i>Valarie Vacanari</i> Valarie Vacanari, CPPB PROCUREMENT OFFICER</p>
--	--

**CONTRACT AMENDMENT NO. ONE (1)
CONTRACT NO. T0720A0005**



ARIZONA DEPARTMENT OF TRANSPORTATION
Procurement Group
1739 W. Jackson Street, Ste. A, MD 100P
Phoenix, Arizona 85007
Phone: (602) 712-7211



Responsible Procurement Officer: Connie Iokes
Description: Glass Beads for Liquid Applied Pavement Marking Materials

In accordance with the provisions of the above referenced contract, the contract is amended as follows:

1. CONTRACT EXTENSION

- 1.1 The above contract is hereby mutually extended August 30, 2007 through August 29, 2008 unless terminated, canceled or extended as otherwise provided in the contract.
- 2. Please sign and return to the above address as soon as possible, but no later than **May 11, 2007**. You may respond via fax to (602) 712-3719.

cc: File

Potters Industries, Inc.
ATTN: Yvonne D. Harris, Contract Administrator
P.O. Box 840
Valley Forge, PA 19482
Phone: (610) 651-4714
Fax: (610) 408-9723

ALL OTHER PROVISIONS OF THE CONTRACT SHALL REMAIN IN THEIR ENTIRETY

<p>Contractor hereby acknowledges receipt of and agreement with the amendment. A signed copy must be filed with the ADOT Procurement Office. If you need to make changes to your address, correct the address above and initial.</p>	<p>The above referenced Contract Amendment is hereby executed this <u>11th</u> Day of <u>May</u>, 20<u>07</u> at Phoenix, Arizona.</p>
<p><u>Yvonne D. Harris</u> May 8, 2007 signature Date</p> <p>Contract Yvonne D. Harris, Administrator</p> <p>Typed/Printed Name and Title</p>	<p><u>Connie Iokes</u> Procurement Officer</p>