

SERIAL 06116 C NUCLEATIC ACID ISOLATION & PURIFICATION SYSTEM - PH

DATE OF LAST REVISION: October 03, 2006 CONTRACT END DATE: October 31, 2011

CONTRACT PERIOD THROUGH OCTOBER 31, 2011

TO: All Departments

FROM: Department of Materials Management

SUBJECT: Contract for **NUCLEATIC ACID ISOLATION & PURIFICATION SYSTEM – PH (NIGP 49308)**

Attached to this letter is published an effective purchasing contract for products and/or services to be supplied to Maricopa County activities as awarded by Maricopa County on **October 05, 2006**.

All purchases of products and/or services listed on the attached pages of this letter are to be obtained from the vendor holding the contract. Individuals are responsible to the vendor for purchases made outside of contracts. The contract period is indicated above.

Wes Baysinger, Director
Materials Management

SF/ks
Attach

Copy to: Clerk of the Board
 Cheryl Smith, Public Health
 Kathy Sicard, Materials Management

INVITATION FOR BID FOR: **NUCLEATIC ACID ISOLATION & PURIFICATION SYSTEM – PH
(NIGP 49308)****1.0 INTENT:**

The intent of this solicitation is to establish a “one time buy” contract to purchase one (1) each, nucleatic acid isolation and purification system as defined herein, and simultaneously establish an equipment warranty agreement, for a five (5) year period, from the date of equipment acceptance. Maricopa County Department of Public Health will utilize subject equipment, as a component of Homeland Defense pandemic influenza preparations. Award will be made, in total, to the lowest responsive/responsible bidder meeting specifications.

2.0 SPECIFICATIONS:

2.1 MINIMUM SPECIFICATIONS:

One (1) each **Roche Diagnostics Corp., MagNA Pure LC Instrument, with software version 3.03, or equal, inclusive of the following:**

- 1) Desktop Computer
- 2) Flexible MagNA Pure LC Cooling Blocks
- 3) MagNA Pure LC Software
- 4) MagNA Pure LC Desk-top computer
- 5) One (1) year parts, labor, material, calibration warranty

2.2 ADDITIONAL PRICING:

Bidder shall offer pricing, as requested on Attachment A, Pricing Page, for any required expendable, consumable, proprietary supplies, or accessories, related to use and or maintenance of the equipment specified in this solicitation.

2.3 DELIVERY:

Delivery shall be F.O.B. Destination (no cost to the County) within thirty (30) days of receipt of Using Agency purchase order, to any delivery location within Maricopa County. **All bidders shall understand that delivery within a compressed time frame is extremely critical to Maricopa County. Bidders shall clearly state their best delivery date in days ARO, on Attachment A, Pricing Page.**

2.4 SHIPPING DOCUMENTS:

A packing list or other suitable shipping document shall accompany each shipment and shall include the following:

- 2.4.1 Contract Serial number.
- 2.4.2 Contractor’s name and address.
- 2.4.3 Using Agency name and address.
- 2.4.4 Using Agency purchase order number.
- 2.4.5 A description of product(s) shipped, including item number(s), quantity (ies), number of containers and package number(s), as applicable.

2.5 OPERATING MANUALS:

Upon delivery, Contractor shall provide comprehensive operational manuals, service manuals and schematic diagrams, if required by the Using Agency.

2.6 INSTALLATION:

The Contractor's price shall include delivery and set-up, and shall be in complete operating condition, for County acceptance.

2.7 ACCEPTANCE:

Upon delivery and successful installation, the material(s) shall be deemed accepted and the warranty period shall begin. All documentation shall be completed prior to final acceptance.

2.8 TRAINING:

The Contractor shall provide complete training of using agency personnel, in the use and care of the equipment. **Training offered shall be fully defined in Attachment A, Pricing Page.**

2.9 WARRANTY:

The minimum warranty period shall be twelve (12) months for parts, labor and calibration. Warranty repair and/or replacement shall be performed at no additional charge to the County. All warranty periods shall begin upon acceptance by the Using Agency. ***Additionally, this solicitation demands that the bidder offer pricing for four additional years of full warranty (beyond the first year, which is required as part of the equipment purchase), parts, labor, calibration, as a separate line item (see Attachment A, Pricing Page). Acceptance of second year through fifth year warranty, is at the option of the County.***

2.10 MAINTENANCE:

The Contractor shall provide for maintenance under this Contract upon acceptance of materials by the Using Agency.

2.11 BRAND NAME:

The County reserves the right to determine quality and acceptability of materials bid by Contractor. In this case/solicitation, a specific, brand name has been listed in order to define the desired quality and function(s), and are not intended to be restrictive or to limit competition. Materials substantially equivalent to those designated shall qualify for consideration.

2.12 MODEL / YEAR OF MATERIALS:

The County will only accept bids offering current model / year equipment / material(s).

2.13 INVOICES AND PAYMENTS:

2.13.1 **The Contractor shall submit two (2) legible copies of their detailed invoice before payment(s) can be made. At a minimum, the invoice must provide the following information:**

- 2.13.1.1 Company name, address and contact
- 2.13.1.2 County bill-to name and contact information
- 2.13.1.3 Contract Serial Number
- 2.13.1.4 County purchase order number
- 2.13.1.5 Invoice number and date
- 2.13.1.6 Payment terms
- 2.13.1.7 Date of service or delivery
- 2.13.1.8 Quantity (number of days or weeks)
- 2.13.1.9 Contract Item number(s)
- 2.13.1.10 Description of Purchase (product or services)
- 2.13.1.11 Pricing per unit of purchase
- 2.13.1.12 Extended price
- 2.13.1.13 Total Amount Due

Problems regarding billing or invoicing shall be directed to the using agency as listed on the Purchase Order.

2.13.2 Payment will be made to the Contractor by Accounts Payable through the Maricopa County Vendor Express Payment Program. This is an Electronic Funds Transfer (EFT) process. After Award the Contractor shall fill out an EFT Enrollment form (to be provided by the Procurement Officer) or as located on the County Department of Finance Website as a fillable PDF document (www.maricopa.gov/finance/).

2.13.3 EFT payments to the routing and account numbers designated by the Contractor will include the details on the specific invoices that the payment covers. The Contractor is required to discuss remittance delivery capabilities with their designated financial institution for access to those details.

2.14 TAX:

Tax shall not be levied against labor. Sales/use tax will be determined by County. Tax will not be used in determining low price.

3.0 SPECIAL TERMS & CONDITIONS:

3.1 CONTRACT TERM:

This Invitation for Bid is for awarding a firm, fixed-price purchasing contract to cover a five (5) year period. The resultant award will be for a "one time buy", regarding the equipment specified, but shall remain in effect for a period of up to five (5) years, if the warranty option(s) is fully exercised.

3.2 INDEMNIFICATION AND INSURANCE:

3.2.1 INDEMNIFICATION

To the fullest extent permitted by law, Contractor shall defend, indemnify, and hold harmless County, its agents, representatives, officers, directors, officials, and employees from and against all claims, damages, losses and expenses, including, but not limited to, attorney fees, court costs, expert witness fees, and the cost of appellate proceedings, relating to, arising out of, or alleged to have resulted from the negligent acts, errors, omissions or mistakes relating to the performance of this Contract. Contractor's duty to defend, indemnify and hold harmless County, its agents, representatives, officers, directors, officials, and employees shall arise in connection with any claim, damage, loss or expense that is attributable to bodily injury, sickness, disease, death, or injury to, impairment, or destruction of property, including loss of use resulting there from, caused by any negligent acts, errors, omissions or mistakes in the performance of this Contract including any person for whose acts, errors, omissions or mistakes Contractor may be legally liable.

The amount and type of insurance coverage requirements set forth herein will in no way be construed as limiting the scope of the indemnity in this paragraph.

The scope of this indemnification does not extend to the sole negligence of County.

3.3 INSURANCE REQUIREMENTS

Contractor, at Contractor's own expense, shall purchase and maintain the herein stipulated minimum insurance from a company or companies duly licensed by the State of Arizona and possessing a current A.M. Best, Inc. rating of B++6. In lieu of State of Arizona licensing, the stipulated insurance may be purchased from a company or companies, which are authorized to do business in the State of Arizona, provided that said insurance companies meet the approval of County. The form of any insurance policies and forms must be acceptable to County.

All insurance required herein shall be maintained in full force and effect until all work or service required to be performed under the terms of the Contract is satisfactorily completed and formally accepted. Failure to do so may, at the sole discretion of County, constitute a material breach of this Contract.

Contractor's insurance shall be primary insurance as respects County, and any insurance or self-insurance maintained by County shall not contribute to it.

Any failure to comply with the claim reporting provisions of the insurance policies or any breach of an insurance policy warranty shall not affect the County's right to coverage afforded under the insurance policies.

The insurance policies may provide coverage that contains deductibles or self-insured retentions. Such deductible and/or self-insured retentions shall not be applicable with respect to the coverage provided to County under such policies. Contractor shall be solely responsible for the deductible and/or self-insured retention and County, at its option, may require Contractor to secure payment of such deductibles or self-insured retentions by a surety bond or an irrevocable and unconditional letter of credit.

County reserves the right to request and to receive, within 10 working days, certified copies of any or all of the herein required insurance policies and/or endorsements. County shall not be obligated, however, to review such policies and/or endorsements or to advise Contractor of any deficiencies in such policies and endorsements, and such receipt shall not relieve Contractor from, or be deemed a waiver of County's right to insist on strict fulfillment of Contractor's obligations under this Contract.

The insurance policies required by this Contract, except Workers' Compensation, and Errors and Omissions, shall name County, its agents, representatives, officers, directors, officials and employees as Additional Insureds.

The policies required hereunder, except Workers' Compensation, and Errors and Omissions, shall contain a waiver of transfer of rights of recovery (subrogation) against County, its agents, representatives, officers, directors, officials and employees for any claims arising out of Contractor's work or service.

Contractor is required to procure and maintain the following coverages indicated by a checkmark:

3.3.1 Commercial General Liability:

Commercial General Liability insurance and, if necessary, Commercial Umbrella insurance with a limit of not less than \$1,000,000 for each occurrence, \$2,000,000 Products/Completed Operations Aggregate, and \$2,000,000 General Aggregate Limit. The policy shall include coverage for bodily injury, broad form property damage, personal injury, products and completed operations and blanket contractual coverage, and shall not contain any provision which would serve to limit third party action over claims. There shall be no endorsement or modification of the CGL limiting the scope of coverage for liability arising from explosion, collapse, or underground property damage.

3.3.2 Automobile Liability:

Commercial/Business Automobile Liability insurance and, if necessary, Commercial Umbrella insurance with a combined single limit for bodily injury and property damage of not less than \$1,000,000 each occurrence with respect to any of the Contractor's owned, hired, and non-owned vehicles assigned to or used in performance of the Contractor's work or services under this Contract.

3.3.3 Workers' Compensation:

Workers' Compensation insurance to cover obligations imposed by federal and state statutes having jurisdiction of Contractor's employees engaged in the performance of the work or services under this Contract; and Employer's Liability insurance of not less than \$100,000 for each accident, \$100,000 disease for each employee, and \$500,000 disease policy limit. (N.B. - \$1,000,000 limits on larger contracts)

Contractor waives all rights against County and its agents, officers, directors and employees for recovery of damages to the extent these damages are covered by the Workers' Compensation and Employer's Liability or commercial umbrella liability insurance obtained by Contractor pursuant to this Contract.

3.3.4 Certificates of Insurance.

3.3.4.1 Prior to commencing work or services under this Contract, Contractor shall have insurance in effect as required by the Contract in the form provided by the County, issued by Contractor's insurer(s), as evidence that policies providing the required coverage, conditions and limits required by this Contract are in full force and effect. Such certificates shall be made available to the County upon 48 hours notice. **BY SIGNING THE AGREEMENT PAGE THE CONTRACTOR AGREES TO THIS REQUIREMENT AND FAILURE TO MEET THIS REQUIREMENT WILL RESULT IN CANCELLATION OF CONTRACT.**

In the event any insurance policy (ies) required by this contract is (are) written on a "claims made" basis, coverage shall extend for two years past completion and acceptance of Contractor's work or services and as evidenced by annual Certificates of Insurance.

If a policy does expire during the life of the Contract, a renewal certificate must be sent to County fifteen (15) days prior to the expiration date.

3.3.4.2 Cancellation and Expiration Notice.

Insurance required herein shall not be permitted to expire, be canceled, or materially changed without thirty (30) days prior written notice to the County.

3.4 PROCUREMENT CARD ORDERING CAPABILITY:

It is the intent of Maricopa County to utilize a procurement card that may be used by the County from time to time, to place and make payment for orders under the Contract. Contractors without this capability may.

3.5 ORDERING AUTHORITY.

3.5.1 The Contractor should understand that any request for purchase of product(s) shall be accompanied by a valid purchase order, issued by Materials Management, or by a Certified Agency Procurement Aid (CAPA).

3.5.2 County departments, cities, other counties, schools and special districts, universities, nonprofit educational and public health institutions may also purchase from under this Contract at their discretion and/or other state and local agencies (Customers) may procure the products under this Contract by the issuance of a purchase order to the Respondent. Purchase orders must cite the Contract number.

3.5.3 Contract award is in accordance with the Maricopa County Procurement Code. All requirements for the competitive award of this Contract have been met. A purchase order for the product(s) is the only document necessary for Customers to purchase and for the Contractor to proceed with delivery of product(s) available under this Contract.

3.5.4 Any attempt to represent any product not specifically awarded under this Contract is a violation of the Contract. Any such action is subject to the legal and contractual remedies available to the County, inclusive of, but not limited to, Contract cancellation, suspension and/or debarment of the Contractor.

3.6 INQUIRIES AND NOTICES:

All inquiries concerning information herein shall be addressed to:

MARICOPA COUNTY
DEPARTMENT OF MATERIALS MANAGEMENT
ATTN: CONTRACT ADMINISTRATION
320 W. LINCOLN ST.
PHOENIX, AZ 85003

Administrative telephone inquiries shall be addressed to:

STAN FISHER, SENIOR PROCUREMENT OFFICER, 602-506-3274
(sfisher@mail.maricopa.gov)

Technical telephone inquiries shall be addressed to:

Cheryl Smith, Procurement Supervisor, Maricopa County Department of Public Health, 602-506-6886.

Inquiries may be submitted by telephone but must be followed up in writing. No oral communication is binding on Maricopa County.

3.7 EVALUATION CRITERIA.

3.7.1 The evaluation of bids shall be based on, but will not be limited to, the following:

3.7.1.1 Compliance with specifications.

3.7.1.2 Price.

3.7.1.3 Determination of responsibility.

3.8 SUBMISSION PRICE CLARITY.

For reasons of clarity all submissions of pricing (Attachment A) shall be priced in the same unit (size, volume, quantity, weight, etc.) as the bid specifications request. Submissions (bids) failing to comply with this requirement may be declared non-responsive.

3.9 INSTRUCTIONS FOR PREPARING AND SUBMITTING BIDS.

Contractors shall provide one (1) original hardcopy (labeled), and one (1) hardcopy copies and two (2) electronic copies, including pricing, on CD. Contractors are to identify their responses with the bid serial number, title and return address to Maricopa County, Department of Materials Management, 320 West Lincoln, Phoenix, Arizona 85003. **The owner, corporate official or partner who has been authorized to make such commitments must sign bids.**

3.10 TECHNICAL AND DESCRIPTIVE SALES LITERATURE:

The Contractor shall provide copies of its sales literature and brochures and copies of any manufacturer's technical and/or descriptive literature regarding the material(s) the Contractor proposes to provide. Literature shall include sufficient, in-detail, to allow full and fair evaluation of the material(s) submitted, and must be included with the bid. Failure to include this information may result in the bid being rejected.

3.11 ADDITIONAL PRICING:

The Contractor is strongly encouraged to offer additional pricing for related items, materials, components which are not specifically addressed as line items in this solicitation. Pricing offered should be noted on the pricing pages of the Contractor's bid in the format requested. Two (2) sets of catalogs/pricing documents shall accompany any additional pricing offered.

CONTRACTOR REVIEW OF DOCUMENTS.

The Contractor must review its Bid submission to assure the following requirements are met.

3.11.1 **Mandatory:** One (1) original hardcopy (labeled), one (1) hardcopy copies of Catalogs and/or Price Lists and one (1) electronic copy of pricing on a CD;

3.11.2 **Mandatory:** Attachment "A", Pricing;

3.11.3 **Mandatory:** Attachment "B", Agreement; and

3.11.4 **Mandatory:** Attachment "C", References.

3.11.5 Technical and Descriptive Sales Literature, if required.

3.12 **POST AWARD MEETING:**

The Contractor may be required to attend a post-award meeting with the Using Agency to discuss the terms and conditions of this Contract. This meeting will be coordinated by the Procurement Officer of the Contract.

ROCHE DIAGNOSTICS, 9115 HAGUE ROAD, INDIANAPOLIS, IN 46250

PRICING SHEET: C664033 B0605319 NIGP 49308

WILLING TO ACCEPT FUTURE SOLICITATIONS VIA EMAIL: YES NO

WILL YOUR FIRM ACCEPT A PROCUREMENT CARD FOR INVOICE PAYMENT? YES NO

IF YES, MAY THE COUNTY TAKE ADVANTAGE OF DISCOUNTS OFFERED BY YOUR FIRM IN THIS BID/RFP WHEN PAYING WITH A PROCUREMENT CARD? YES NO

INTERNET ORDERING CAPABILITY: YES NO % DISCOUNT

1.0 PRICING:

<u>ITEM DESCRIPTION</u>	<u>UNIT PRICE</u>
1.1 NUCLEATIC ACID ISOLATION & PURIFICATION SYSTEM, COMPLETE, as defined in Section 2.1 of this solicitation.	<u>\$ 73,000.00 /each</u>

State below manufacturer, product/model number(s) of equipment offered:

Roche Diagnostics Corp., Magna Pure LC Instrument w/software version 3.03

State full delivery of equipment, in days ARO. MANDATORY 45 /days

State the duration of, and fully define any and all standard support programs, software, refresher course(s), free loaner, etc. offered.

1.2 WARRANTY, for year two (2) through year five (5), as defined in Section 2.9 of this solicitation. Purchase of year two (2) through year five (5) warranty, is at the option of the County.	<u>Gold Service</u>	<u>Silver Service</u>
	\$ 9,300.00	\$ 8,450.00 /year two
	\$ 9,300.00	\$ 8,450.00 /year three
	\$ 9,300.00	\$ 8,450.00 /year four
	\$ 9,300.00	\$ 8,450.00 /year five
<u>You can commit up to 3 years of contract coverage and receive firm pricing for the first 24 months of the service agreement.</u>		

1.3 TRAINING: Fully define training offered, duration, etc. below:

Please refer to the attached document titled, "Training".

1.4 ADDITIONAL PRICING: Fully define pricing offered, in accordance with Section 2.2 of this solicitation, inclusive of any discounts offered from published price lists below:

See attached pages for additional pricing.

ROCHE DIAGNOSTICS, 9115 HAGUE ROAD, INDIANAPOLIS, IN 46250

MagNA Pure[®] LC Instrument Pricing

Description	Cat. No.	Price
MagNA Pure [™] LC Instrument with software version 3.03		\$84,500.00
(with desktop computer)	GSA Pricing	\$73,000.00
Freight Charges	03670325-001	
		Refer to Quick sheet
On-site Installation (labor & supplies)		
		\$1,500.00
		<i>free</i>
On-site Training (labor & supplies)		
		\$2,500.00
		<i>free</i>

ROCHE DIAGNOSTICS, 9115 HAGUE ROAD, INDIANAPOLIS, IN 46250**MagNA Pure LC Instrument Pricing- Reagents and Accessories**

Disposable Plastics			
Description	Cat. No.	Pack Size	Price
MagNA Pure LC Reagent Tubs (small)	3004066001	150 tubs	\$152.00
MagNA Pure LC Medium 20 Reagent Tubs	3004058001	150 tubs	\$165.00
	3045501001		
MagNA Pure LC Medium 30 Reagent Tubs		50 tubs	\$60.00
MagNA Pure LC Reagent Tubs (large)	3004040001	120 tubs	\$138.00
MagNA Pure LC Tub Lids (small, medium)	3004082001	300 lids	\$275.00
MagNA Pure LC Tub Lids (large)	3004074001	120 lids	\$132.00
MagNA Pure LC Tub Lid Seals	3004104001	400 seals	\$231.00
MagNA Pure LC Reaction Tips (small)	3004180001	960 tips (30 x 32)	\$290.00
MagNA Pure LC Reaction Tips (large)	3004171001	960 tips (30 x 32)	\$315.00
MagNA Pure LC Reaction Tips (small) - Refill	3004236001	1000 tips	\$280.00
MagNA Pure LC Reaction Tips (large) - Refill	3004228001	1000 tips	\$305.00
MagNA Pure LC Sample Cartridges	3004112001	120 cartridges	\$97.00
MagNA Pure LC Cartridge Seals	3118827001	200 seals	\$108.00
MagNA Pure LC Processing Cartridges	3004147001	160 cartridges	\$245.00
MagNA Pure LC Tip Stands	3004155001	200 tip stands	\$216.00
MagNA Pure LC Waste Bottles	3004198001	40 bottles	\$87.00
MagNA Pure LC Waste Bags	3004201001	200 bags	\$216.00

ROCHE DIAGNOSTICS, 9115 HAGUE ROAD, INDIANAPOLIS, IN 46250

MagNA Pure LC Reagent for DNA Isolation			
Description	Cat. No.	Pack Size	Price
MagNA Pure LC DNA Isolation Kit I	3003990001	192 isolations	\$357.00
MagNA Pure LC DNA Isolation Kit I- Lysis Binding Buffer	3246752001	70 ml	\$63.00
MagNA Pure LC DNA Isolation Kit I - Large Volume	3310515001	96-288 isolations	\$520.00
MagNA Pure LC DNA Isolation Kit II (Tissue)	3186229001	192 isolations	\$435.00
MagNA Pure LC DNA Isolation Kit III (Bacteria, Fungi)	3264785001	192 isolations	\$381.00
MagNA Pure LC DNA Isolation Kit IV (Mycobacterium)	3542432001	192 isolations	Inquire
MagNA Pure LC DNA Isolation Kit V (Food, Plant)	3542408001	192 isolations	Inquire
MagNA Pure LC Reagents for RNA Isolation			
Description	Cat. No.	Pack Size	Price
MagNA Pure LC RNA Isolation Kit I (Blood/Cells)	3004007001	192 isolations	\$466.00
MagNA Pure LC RNA Isolation Kit II (Culture Cells)	3018997001	192 isolations	\$466.00
MagNA Pure LC RNA Isolation Kit III (Tissue)	3330591001	96-192 isolations	\$670.00
MagNA Pure LC RNA Tissue Lysis Buffer	304721001	70ml	\$90.00
MagNA Pure LC RNA Isolation Kit-High Performance	3542394001	192 isolations	inquire
MagnaPure LC Reagents for mRNA Isolation			
Description	Cat. No.	Pack Size	Price
MagNA Pure LC mRNA Isolation Kit I (Blood/ Blood Cells)	3004015001	192 isolations	\$574.00
MagNA Pure LC mRNA Isolation Kit II (Tissue)	3172627001	192 isolations	\$700.00
MagNA Pure LC mRNA Isolation Kit HS	3267393001	192 isolations	\$1,100.00
MagNA Pure LC RNA Isolation Kit I Lysis Binding Buffer	3246744001	70 ml	\$85.00

ROCHE DIAGNOSTICS, 9115 HAGUE ROAD, INDIANAPOLIS, IN 46250

MagNa Pure LC Reagents for Total Nucleic Acid Isolation			
Description	Cat. No.	Pack Size	Price
MagNA Pure LC Total Nucleic Acid Isolation Kit	3038505001	192 isolations	\$422.00
MagNA Pure LC Total Nucleic Acid Isolation Kit - Large Volume	3264793001	192 isolations	\$900.00
MagNA Pure LC Total Nucleic Acid Isolation Kit-Lysis Binding Buffer Refill	3246779001	70 ml	\$75.00
MagNa Pure LC Accessories-Post Elution			
Description	Cat. No.	Pack Size	Price
MagNA Pure LC Cooling Block, LC Sample Carousel	12189704001	1 block	\$1,020.00
MagNA Pure LC Cooling Block, LC Centrifuge Adapters	12190664001	1 block, 32 adapters	\$950.00
MagNA Pure LC Cooling Block, A-Ring**	13201287001	1 block	\$1,020.00
MagNA Pure LC Cooling Block, Reaction Tubes	12189666001	1 block	\$790.00
MagNA Pure LC Cooling Block, 96-well PCR Plate	12189674001	1 block	\$595.00
Magna Pure LC Accessories-Sample Tracking			
Description	Cat. No.	Pack Size	Price
MagNA Pure LC Barcode Reader	3137830001	1 reader	\$741.00
MagNA Pure LC Barcode Printer	3576094001	1 printer	Inquire
MagNA Pure LC Barcode Labels	3531520001	1,000 labels	Inquire
MagNA Pure LC Cooling Block, Reaction Tubes	3531538001	1 ribbon	Inquire
Magna Pure LC Accessories-Workflow			
Description	Cat. No.	Pack Size	Price
MagNA Lyser Instrument	3358968001	1 instrument	\$5,500.00
MagNA Lyser Green Beads	3358941001	100 tubes	\$225.00
LC2 Centrifuge	3709507001	1 instrument	\$4,532.00

ROCHE DIAGNOSTICS, 9115 HAGUE ROAD, INDIANAPOLIS, IN 46250**MagNA Pure™ LC Proposal for Sale****Arizona State Health Laboratory****Exhibit B – MagNA Pure LC Instrument Reagents and Accessories**

Disposable Plastics	Cat. No.	Pack Size	Price
MagNA Pure LC Reagent Tubs (small)	03004066001	150 tubs	\$ 152.00
MagNA Pure LC Medium 20 Reagent Tubs	03004058001	150 tubs	\$ 165.00
MagNA Pure LC Medium 30 Reagent Tubs	03045501001	50 tubs	\$60.00
MagNA Pure LC Reagent Tubs (large)	03004040001	120 tubs	\$ 138.00
MagNA Pure LC Tub Lids (small, medium)	03004082001	300 lids	\$ 275.00
MagNA Pure LC Tub Lids (large)	03004074001	120 lids	\$ 132.00
MagNA Pure LC Tub Lid Seals	03004104001	400 seals	\$ 231.00
MagNA Pure LC Reaction Tips (small)	03004180001	960 tips (30 x 32)	\$ 290.00
MagNA Pure LC Reaction Tips (large)	03004171001	960 tips (30 x 32)	\$ 315.00
MagNA Pure LC Reaction Tips (small) - Refill	03004236001	1000 tips	\$ 280.00
MagNA Pure LC Reaction Tips (large) - Refill	03004228001	1000 tips	\$ 305.00
MagNA Pure LC Sample Cartridges	03004112001	120 cartridges	\$ 97.00
MagNA Pure LC Cartridge Seals	03118827001	200 seals	\$ 108.00
MagNA Pure LC Processing Cartridges	03004147001	160 cartridges	\$ 245.00
MagNA Pure LC Tip Stands	03004155001	200 tip stands	\$ 216.00
MagNA Pure LC Waste Bottles	03004198001	40 bottles	\$ 87.00
MagNA Pure LC Waste Bags	03004201001	200 bags	\$ 216.00

ROCHE DIAGNOSTICS, 9115 HAGUE ROAD, INDIANAPOLIS, IN 46250**MagNA Pure™ LC Proposal for Sale****Arizona State Health Laboratory****Exhibit B - MagNA Pure LC Instrument Reagents and Accessories (continued)**

MagNA Pure LC Reagent for DNA Isolation	Cat. No.	Pack Size	Price
MagNA Pure LC DNA Isolation Kit I	03003990001	192 isolations	\$ 357.00
MagNA Pure LC DNA Isolation Kit I- Lysis Binding Buffer	03246752001	70 ml	\$63.00
MagNA Pure LC DNA Isolation Kit I - Large Volume	03310515001	96-288 isolations	\$520.00
MagNA Pure LC DNA Isolation Kit II (Tissue)	03186229001	192 isolations	\$435.00
MagNA Pure LC DNA Isolation Kit III (Bacteria, Fungi)	03264785001	192 isolations	\$381.00
MagNA Pure LC DNA Isolation Kit IV (Mycobacterium)	03542432001	192 isolations	Inquire
MagNA Pure LC DNA Isolation Kit V (Food, Plant)	03542408001	192 isolations	Inquire

MagNA Pure LC Reagents for RNA Isolation	Cat. No.	Pack Size	Price
MagNA Pure LC RNA Isolation Kit I (Blood/Cells)	03004007001	192 isolations	\$466.00
MagNA Pure LC RNA Isolation Kit II (Culture Cells)	03018997001	192 isolations	\$466.00
MagNA Pure LC RNA Isolation Kit III (Tissue)	03330591001	96-192 isolations	\$670.00
MagNA Pure LC RNA Tissue Lysis Buffer	00304721001	70ml	\$90.00
MagNA Pure LC RNA Isolation Kit-High Performance	03542394001	192 isolations	inquire

MagNA Pure LC Reagents for mRNA Isolation	Cat. No.	Pack Size	Price
MagNA Pure LC mRNA Isolation Kit I (Blood/ Blood Cells)	03004015001	192 isolations	\$574.00
MagNA Pure LC mRNA Isolation Kit II (Tissue)	03172627001	192 isolations	\$700.00
MagNA Pure LC mRNA Isolation Kit HS	03267393001	192 isolations	\$1,100.00
MagNA Pure LC RNA Isolation Kit I Lysis Binding Buffer	03246744001	70 ml	\$85.00

MagNA Pure LC Reagents for Total Nucleic Acid Isolation	Cat. No.	Pack Size	Price
MagNA Pure LC Total Nucleic Acid Isolation Kit	03038505001	192 isolations	\$422.00
MagNA Pure LC Total Nucleic Acid Isolation Kit - Large Volume	03264793001	192 isolations	\$900.00
MagNA Pure LC Total Nucleic Acid Isolation Kit-Lysis Binding Buffer Refill	03246779001	70 ml	\$75.00

ROCHE DIAGNOSTICS, 9115 HAGUE ROAD, INDIANAPOLIS, IN 46250**MagNA Pure™ LC Proposal for Sale****Arizona State Health Laboratory****Exhibit B - MagNA Pure LC Instrument Reagents and Accessories (continued)**

MagNA Pure LC Accessories – Post Elution	Cat. No.	Pack Size	Price
MagNA Pure LC Cooling Block, LC Sample Carousel	12189704001	1 block	\$1,020.00
MagNA Pure LC Cooling Block, LC Centrifuge Adapters	12190664001	1 block, 32 adapters	\$950.00
MagNA Pure LC Cooling Block, A-Ring**	13201287001	1 block	\$1,020.00
MagNA Pure LC Cooling Block, Reaction Tubes	12189666001	1 block	\$790.00
MagNA Pure LC Cooling Block, 96-well PCR Plate	12189674001	1 block	\$595.00

**The MagNA Pure LC Instrument is intended for general laboratory use only. It was neither developed nor validated by the manufacturer for any kind of in-vitro diagnostic application. Any use of the MagNA Pure LC System as a front-end sample preparation system for in-vitro diagnostic test systems is the sole responsibility of the user. The validation of the combination MagNA Pure LC nucleic acid isolation and in-vitro diagnostic testing must be done by the user, following the relevant national rules, thus, the A-Ring workflow regards only the software handling in case the MagNA Pure LC Instrument is used in combination with COBAS Amplicor A-Rings and the respective MagNA Pure LC Cooling Block, A-Ring. It does not include COBAS Amplicor specific isolation reagents, purification protocols, or application-related working instructions.

MagNA Pure LC Accessories – Sample Tracking	Cat. No.	Pack Size	Price
MagNA Pure LC Barcode Reader	03137830001	1 reader	\$741.00
MagNA Pure LC Barcode Printer	03576094001	1 printer	Inquire
MagNA Pure LC Barcode Labels	03531520001	1,000 labels	Inquire
MagNA Pure LC Cooling Block, Reaction Tubes	03531538001	1 ribbon	Inquire

MagNA Pure LC Accessories – Workflow	Cat. No.	Pack Size	Price
MagNA Lyser Instrument	03358968001	1 instrument	\$5,500.00
MagNA Lyser Green Beads	03358941001	100 tubes	\$225.00
LC2 Centrifuge	03709507001	1 instrument	\$4,532.00

ROCHE DIAGNOSTICS, 9115 HAGUE ROAD, INDIANAPOLIS, IN 46250**MagNA Pure™ LC Proposal for Sale****Arizona State Health Laboratory****Exhibit C – MagNA Pure™ LC Extended Warranty Service Schedule**

Extended Service Agreements provide coverage for parts and labor for a selected period of time beyond the initial warranty period.

To complete your purchase of an Extended Warranty, a **Service Agreement** must be signed. This information will ensure our mutual understanding the service expectations and will ensure proper coverage of your instruments.

The MagNA Pure LC is installed and serviced by the award winning Roche Diagnostics Field Service organization. Two levels of extended service agreements are defined below. The Silver Service Agreement below describes the provided one-year service on parts and labor. See service agreement terms and conditions for complete details.

Gold Service Agreement

- On-site emergency service during business hours, weekends and Roche Diagnostics holidays
- Unlimited on-site emergency service Monday through Friday, 8:00 a.m. to 5:00 p.m. (local time)
- On-site response within 24 hours
- Roche Diagnostics 24-hour technical phone support
- All necessary warranted repair parts associated with each service call
- All engineering updates and reliability enhancements
- Preventative Maintenance (PM) per schedule determined by Roche Diagnostics

Silver Service Agreement

- Unlimited emergency service calls Monday through Friday, 8:00 a.m. and 5:00 p.m. (local time), excluding Roche Diagnostics company holidays
- On-site response within 24 hours
- Roche Diagnostics technical phone support Monday through Friday, 8:00 a.m. – 6:00 p.m. (Indiana time), excluding company holidays
- All necessary warranted repair parts associated with each service call
- All engineering updates and reliability enhancements
- Preventative Maintenance (PM) per schedule determined by Roche Diagnostics

ROCHE DIAGNOSTICS, 9115 HAGUE ROAD, INDIANAPOLIS, IN 46250

MagNA Pure™ LC Proposal for Sale

Arizona State Health Laboratory

Exhibit C – MagNA Pure™ LC Extended Warranty Service Schedule (continued)

Pricing- Non-Contract Labor*, Travel & Special Service Charges:**

Event	Pricing
Hourly labor rate for repair and travel during normal business hours 8:00 a.m. to 5:00 p.m. (local time) Monday through Friday, excluding Roche Diagnostics holidays	\$330/hour
Hourly labor rate for repair and travel after-hours, weekends, and holidays	\$495/hour
Minimum labor charge is two (2) hours of on-site repair, excluding travel time	\$660 minimum
Travel charge is portal-to-portal, actual hours spent in travel	See above
Incidentals: Air/Rail travel, car rental, hotel, meals, tolls	Actual cost
All Parts	List price

***All Chargeable calls require a purchase order prior to a Field Service Representative (FSR) being dispatched.

Pricing – Available Extended Warranty Service Agreements

For coverage beyond the initial warranty period:

Service Agreement	Coverage Period	Cat. No.	Cost per Instrument
MagNA Pure GOLD Service	1 year	03734889001	\$ 9,300.00
MagNA Pure SILVER Service	1 year	03734862001	\$ 8,450.00

NOTE: You can commit up to 3 years of contract coverage and receive firm pricing for the first 24 months of the service agreement.

Ordering:

If you wish to purchase the Extended Warranty Service Agreement, please complete the enclosed Service Agreement and return along with your Purchase Order and/or credit card information. The original signed Service Agreement, including the initialed Terms and Agreements page, must be provided to your Sales Representative.

ROCHE DIAGNOSTICS, 9115 HAGUE ROAD, INDIANAPOLIS, IN 46250**TRAINING**

The following training is included with the purchase of a Roche Diagnostics analyzer:

Off-Site Training

Initial operator training courses for the majority of Roche Diagnostics' analyzers are provided at the North American headquarters of Roche Diagnostics in Indianapolis, Indiana. Roche will pay the following expenses for the training of two (2) operators per analyzer purchased: tuition, lodging, meals, and local ground transportation to and from the training facility in Indianapolis..

Training Materials

Each of the operators attending training in Indianapolis will receive free of charge:

- Pre-Training Guide to be completed prior to attending training
- Training Guide (course notes and lab exercises)
- Set of Operator's Manuals (compact, boxed set of manuals)
- Reference Guide
- Software Guide
- User's Guide
- Tutorial Guide ("How To")
- Computer-Based Training CD-ROM

* Compact disk interactive learning tool developed to pre-train instrument operators prior to their arrival in Indianapolis for formal training.

* Can be used as a handy reference for lab personnel and to re-train operators.

* Contents include:

- Analyzer features and specifications
- Daily operation and start-up procedures
- QC file management
- Maintenance

Training - Installation

* Chemistry or Immunoassay systems– A Technical Service Representative (TSR) will work with your key Indianapolis trained operators to develop their analyzer skills and instruct them in developing a train-the-trainer program to facilitate training additional laboratory staff.

* All Systems – Key operator training will be scheduled between 7AM and 7PM, Monday through Friday.

Training - Customer preparation

* Pre-Training Material – computer based training (CBT) on CD-ROM is mailed to each customer prior to TSR arrival. The CBT must be completed prior to TSR arrival. Upon completion, a "Training Certificate" can be printed and submitted for PACE credits.

* Roche on-site training guides can be provided to assist with your train-the-trainer program.

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ROCHE DIAGNOSTICS, 9115 HAGUE ROAD, INDIANAPOLIS, IN 46250

Terms: Net 30

Vendor Number: W000008627 X

Telephone Number: 1-800-845-7355

Contact Person: Jessica Travis

E-mail Address: businessoperationscenter@roche.com

Company Web Site: www.roche-diagnostics.us

Certificates of Insurance Required

Contract Period: To cover the period ending **October 31, 2011.**