

**SERIAL 06112 S SECURITY ELECTRONIC SYSTEMS, MAINTENANCE & REPAIR**

**DATE OF LAST REVISION: April 23, 2008 CONTRACT END DATE: March 31, 2010**

**CONTRACT PERIOD THROUGH MARCH 31, 2010**

TO: All Departments  
FROM: Department of Materials Management  
SUBJECT: Contract for **SECURITY ELECTRONIC SYSTEMS, MAINTENANCE & REPAIR**

Attached to this letter is published an effective purchasing contract for products and/or services to be supplied to Maricopa County activities as awarded by Maricopa County on **March 21, 2007**.

All purchases of products and/or services listed on the attached pages of this letter are to be obtained from the vendor holding the contract. Individuals are responsible to the vendor for purchases made outside of contracts. The contract period is indicated above.

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Wes Baysinger, Director  
Materials Management

CH/mm  
Attach

Copy to: Materials Management  
Richard Crago, Facilities Management

**INVITATION FOR BID FOR: ~~DETENTION~~ SECURITY ELECTRONIC SYSTEMS: MAINTENANCE, REPAIR AND PARTS PROCUREMENT (NIGP 93673)**

**1.0 INTENT:**

The intent of this Invitation for Solicitation is to establish a source for repair, programming, upgrades to existing systems and various types of closed circuit televisions, door controls, public address systems, intercoms, nurses' call, panic call, Hirsch Card access systems, parking lot automatic gates, and other electronic equipment at detention facilities and other County buildings. This will be a multiple award contract. Bidders are encouraged to provide labor-pricing rates for the SPECIFIC equipment they specialize in. In addition, this contract shall allow for the direct purchase by the County of all parts and materials from the successful vendor(s), without installation, that are necessary for County personnel to maintain the integrated touch screen security electronics and communications control systems installed at various detention facilities (Refer to list on ATTACHMENT A, Pricing Page). This contract shall provide the services of a qualified contractor to provide repair. The attached exhibits list is subject to obsolescence.

It is NOT EXPECTED that 'one' vendor has the capability to repair all the equipment listed in this solicitation. Also included are blanket discounts for related supplies as covered by current pricing documents. Amendments, supplements and/or revisions will be effective upon receipt and approval of notice to the Department of Materials Management.

**2.0 SPECIFICATIONS:**

**2.1 TECHNICAL REQUIREMENTS:**

2.1.1 Contractor shall provide all equipment, tools, labor, supervision, materials, transportation, and all effort necessary to carry out the specifications herein.

2.1.2 In detention facilities, service shall be made available to the County 24 hours a day 7 days a week. All other facilities, Contractor has the option to provide service during business hours only. If labor is priced in Attachment A, PRICING, for other than business hours, contractor MUST provide such service.

2.1.3 The labor rates bid shall include all direct labor and overhead, equipment, small tools, common expendables and sales tax. Labor rates shall be divided into the following categories:

- Regular County business hours (Monday – Friday 6:00 AM – 6:00 PM)
- After hours (Monday – Friday 6:00 PM – 6:00 AM)
- Weekends/Holidays (Saturday, Sunday, holiday, all hours)

2.1.4 Response time to all *REGULAR* service work shall be within six (6) hours on-site after Contractor receives request from the County department. An emergency request that occurs during *REGULAR* hours, shall be two (2) hours without carryover into the next day. (The six hour response time shall carryover to the next working day if called into Contractor's office after 12:00 Noon.)

Emergency two (2) hour response time required for all court locations in the event of complete loss of video on any camera, loss of video recording on any camera, loss of ability to control access on any one door or loss of ability to activate security system or cause alarms to report to central station. Routine adjustments, changes to programming etc will be responded to within six (6) hours per contract

*AFTER HOURS, WEEKENDS, AND HOLIDAY* request shall have a two (2) hour response time.

- 2.1.5 There may be times when specialized equipment must be rented to perform repairs as the Contractor may not have such in his inventory (i.e. lift equipment). This equipment will be considered as *additional cost* and used indirectly for the repair of electronic systems during the performance of electronic repair services:

These items will be allowed an administrative mark-up cost of five percent (5%) (pre-approved by the County). Invoicing from the rental company must be attached to the contractor's invoice for payment.

- 2.1.6 The Contractor shall be responsible for sourcing all electronic parts/components/fixtures necessary in the repair of building electronic equipment. Exceptions are, if in the best interest of the County, to utilize its own electronic commodity contracts to source said supplies.

2.1.7 **REPLACEMENT OF EQUIPMENT DUE TO OBSOLESCENCE:**

The Contractor shall inform the County of the non-repairable state of the equipment.

2.1.7.1 **REPAIR LOANERS:**

If the Contractor must transport equipment to his/her shop for repairs, a loaner (if possible) should be left for the County to use. Once it is determined what the cost of repairs will be, the Contractor must inform the County agency of repair cost and any other options, and inform the agency they have 48-hours to respond back with either a go ahead to repair, or no repairs. If the Contractor does not receive a response within the allotted time-line from the agency, the Contractor has the right to charge rental fees for the loaner for each day the machine is used by the agency (exceptions noted below). Rental fees will be those prevailing rates established by the Contractor. While in the County agency's possession, any damage incurred to the loaner shall be the responsibility of the County agency.

EXCEPTIONS TO 2.7.1:

In the event equipment requires a prolonged stay at Contractor's shop for repairs or back order of parts, Contractor shall keep using agency abreast as to the delay on a weekly basis, via phone or letter. If a loaner is used by the agency, there shall be no rental fees imposed, should this be the case.

Repairs to Contractor's loaner equipment (due to normal wear and tear) while being utilized by user agency shall be Contractor's responsibility at no additional cost to the County, excluding supply items.

If the agency opts to replace the equipment with a new one, and ordered through the Contractor, and the new equipment will take some time to arrive, the County agency will not incur any rental fees.

2.1.8 **OTHER THAN FACILITIES MANAGEMENT DEPARTMENT (FMD) REQUEST FOR EQUIPMENT CHANGE-OUTS:**

Should a County agency other than FMD request a replacement of an electronic system, the Contractor is **required** to notify FMD that such replacement is scheduled. As maintenance responsibility of the building is FMD's, this department **must** be involved in the change-out process.

2.1.9 The Exhibits are lists of estimated inventory of equipment located at the various detention facilities and courts. This list is for general guidelines only. Its accuracy is not guaranteed.

2.1.10 **VENDOR QUALIFICATIONS:**

2.1.10.1 **HIRSCH CARD ACCESS**

Vendors desiring to bid on this service **MUST** be Hirsch authorized dealers. The software utilized for the card access system is Momentum. If your firm has the capability of repairing this system, **PLEASE PROVIDE PROOF OF SUCH WITH BID PACKAGE.**

2.1.10.2 **STENTOFON INTERCOM/PA SYSTEM:**

Contractors bidding on this service **MUST** have a PAMEX MPC programmer to perform any programming on this system. **PLEASE PROVIDE PROOF OF SUCH WITH BID PACKAGE.**

2.1.11 The Contractor shall perform the work in a way to minimize disruption to the normal operation of building tenants. Upon completion of work the Contractor is responsible for cleaning and removing from the job site all debris, materials, and equipment associated with the work performed.

2.1.12 The Contractor shall make necessary repairs in such a manner that does not damage County property. In the event damage occurs to Maricopa County property, or any adjacent property by reason of any repairs or installations performed under this Contract, the Contractor shall replace or repair the same at no cost to the County. If damage caused by the Contractor has to be repaired or replaced by the County, the cost of such work shall be deducted from the monies due the Contractor.

2.1.13 In the event the work performance of the Contractor is unsatisfactory, the Contractor will be notified by the County and be given one (1) day to correct the work. **LABOR FOR ALL RE-WORK WILL BE AT NO COST TO THE COUNTY.**

2.1.14 **WARRANTY:**

The warranty period **for repairs** shall be **thirty (30) days** for both parts and labor. Warranty repair and/or replacement will be performed at no additional charge to Maricopa County **during this time line.** All warranty periods shall begin upon acceptance by the Using Agency.

2.1.15 **TRADE-INS:**

Contractors are requested to submit prices on trade-in(s). Whether Materials will actually be traded is at the option of Maricopa County.

2.1.16 **MATERIALS MAINTENANCE:**

The Contractor shall provide maintenance of Materials supplied under this Contract upon installation of equipment.

2.2 FACTORY AUTHORIZED SERVICE AVAILABILITY:

For services requiring factory authorized certification, the Contractor shall have and maintain a local factory authorized service station within the Phoenix metropolitan area. The station shall be capable of supplying and installing component parts, and troubleshooting, repairing and maintaining the Materials. Minimum service hours shall be from 6:00 A.M. to 6:00 P.M., Monday through Friday.

2.3 ADDITIONAL PRICING:

Contractors are strongly encouraged to offer additional pricing for related items/products/components, which are not specifically addressed as line items in the Invitation for Bids. Pricing offered should be noted on the pricing pages of the Contractor response in the format requested.

2.4 USAGE REPORT:

The Contractor shall furnish the County upon request a quarterly usage report delineating the acquisition activity governed by the Contract. The format of the report shall be approved by the County and shall disclose the quantity and dollar value of each contract item by individual unit.

2.5 ACCEPTANCE:

Once the Materials have been delivered, the Using Agency shall have a reasonable opportunity to inspect them. The Using Agency shall have ten (10) days to perform its acceptance testing and inspection of the Materials, after which time the Materials shall be deemed accepted unless the Using Agency rejects the Materials and the warranty period begins. All documentation shall be completed prior to final acceptance.

2.6 TECHNICAL TRAINING TO COUNTY STAFF:

If the Contractor is capable of providing technical training to County staff for the specialized equipment they service, there is a line item price for such in Attachment A, PRICING.

2.6.1.1 These training sessions will be on-request by FMD staff. The training requested may be for old or new technology.

2.6.1.2 The training will be held at a County facility, or if deemed necessary, the Contractor's facility. Training aids if necessary (i.e., service manuals, mock-up equipment; etc.) shall be provided by the Contractor.

2.6.1.3 The County, under a separate purchase process, may purchase Service manuals.

2.6.1.4 The Contractor shall be given advance notice to prepare, research, and schedule staff in order to provide an adequate presentation.

2.6.1.5 Technical training shall be performed during regular business hours.

2.7 FACILITIES:

During the course of this Contract, the County shall provide the Contractor's personnel with adequate workspace for consultants and such other related facilities as may be required by Contractor to carry out its obligation enumerated herein.

2.8 INVOICES AND PAYMENTS:

2.8.1 **The Contractor shall submit two (2) legible copies of their detailed invoice before payment(s) can be made. At a minimum, the invoice must provide the following information:**

- 2.8.1.1 Company name, address and contact
- 2.8.1.2 County bill-to name and contact information
- 2.8.1.3 Contract Serial Number
- 2.8.1.4 County purchase order number
- 2.8.1.5 Invoice number and date
- 2.8.1.6 Payment terms
- 2.8.1.7 Date of service or delivery
- 2.8.1.8 Quantity (number of days or weeks)
- 2.8.1.9 Contract Item number(s)
- 2.8.1.10 Description of Purchase (product or services)
- 2.8.1.11 Pricing per unit of purchase
- 2.8.1.12 Freight (if applicable)
- 2.8.1.13 Extended price
- 2.8.1.14 Mileage w/rate (if applicable)
- 2.8.1.15 Arrival and completion time (if applicable)
- 2.8.1.16 Total Amount Due

**Problems regarding billing or invoicing shall be directed to the using agency as listed on the Purchase Order.**

2.8.2 Payment will be made to the Contractor by Accounts Payable through the Maricopa County Vendor Express Payment Program. This is an Electronic Funds Transfer (EFT) process. After Award the Contractor shall fill out an EFT Enrollment form (to be provided by the Procurement Officer) or as located on the County Department of Finance Website as a fillable PDF document ([www.maricopa.gov/finance/](http://www.maricopa.gov/finance/)).

2.8.3 EFT payments to the routing and account numbers designated by the Contractor will include the details on the specific invoices that the payment covers. The Contractor is required to discuss remittance delivery capabilities with their designated financial institution for access to those details.

2.9 TAX:

No tax shall be levied against labor. Bid pricing to include all labor, overhead tools and equipment used, profit, and any taxes that may be levied. It is the responsibility of the Contractor to determine any and all taxes and include the same in proposal price.

2.10 DELIVERY:

It shall be the Contractor's responsibility to meet the proposed delivery requirements. Maricopa County reserves the right to obtain services on the open market in the event the Contractor fails to make delivery and any price differential will be charged against the Contractor.

**3.0 SPECIAL TERMS & CONDITIONS:****3.1 CONTRACT TERM:**

This Invitation for Bid is for awarding a firm, fixed price purchasing contract to cover a three (3) year period.

**3.2 OPTION TO EXTEND:**

The County may, at their option and with the approval of the Contractor, extend the period of this Contract up to a maximum of three (3), one (1) year options (or at the County's sole discretion, extend the contract on a month to month basis for a maximum of six (6) months after expiration). The Contractor shall be notified in writing by the Materials Management Department of the County's intention to extend the contract period at least thirty (30) calendar days prior to the expiration of the original contract period.

**3.3 PRICE ADJUSTMENTS:**

Any requests for reasonable price adjustments must be submitted sixty (60) days prior to the anniversary date. Requests for adjustment in cost of labor and/or materials must be supported by appropriate documentation. If County agrees to the adjusted price terms, County shall issue written approval of the change. The reasonableness of the request will be determined by comparing the request with the Consumer Price Index, Producer Price Index, or by performing a market survey.

**3.4 INDEMNIFICATION AND INSURANCE:****3.4.1 INDEMNIFICATION**

To the fullest extent permitted by law, Contractor shall defend, indemnify, and hold harmless County, its agents, representatives, officers, directors, officials, and employees from and against all claims, damages, losses and expenses, including, but not limited to, attorney fees, court costs, expert witness fees, and the cost of appellate proceedings, relating to, arising out of, or alleged to have resulted from the negligent acts, errors, omissions or mistakes relating to the performance of this Contract. Contractor's duty to defend, indemnify and hold harmless County, its agents, representatives, officers, directors, officials, and employees shall arise in connection with any claim, damage, loss or expense that is attributable to bodily injury, sickness, disease, death, or injury to, impairment, or destruction of property, including loss of use resulting there from, caused by any negligent acts, errors, omissions or mistakes in the performance of this Contract including any person for whose acts, errors, omissions or mistakes Contractor may be legally liable.

The amount and type of insurance coverage requirements set forth herein will in no way be construed as limiting the scope of the indemnity in this paragraph.

The scope of this indemnification does not extend to the sole negligence of County.

**3.5 INSURANCE REQUIREMENTS**

Contractor, at Contractor's own expense, shall purchase and maintain the herein stipulated minimum insurance from a company or companies duly licensed by the State of Arizona and possessing a current A.M. Best, Inc. rating of B++6. In lieu of State of Arizona licensing, the stipulated insurance may be purchased from a company or companies, which are authorized to do business in the State of Arizona, provided that said insurance companies meet the approval of County. The form of any insurance policies and forms must be acceptable to County.

All insurance required herein shall be maintained in full force and effect until all work or service required to be performed under the terms of the Contract is satisfactorily completed and formally accepted. Failure to do so may, at the sole discretion of County, constitute a material breach of this Contract.

Contractor's insurance shall be primary insurance as respects County, and any insurance or self-insurance maintained by County shall not contribute to it.

Any failure to comply with the claim reporting provisions of the insurance policies or any breach of an insurance policy warranty shall not affect the County's right to coverage afforded under the insurance policies.

The insurance policies may provide coverage that contains deductibles or self-insured retentions. Such deductible and/or self-insured retentions shall not be applicable with respect to the coverage provided to County under such policies. Contractor shall be solely responsible for the deductible and/or self-insured retention and County, at its option, may require Contractor to secure payment of such deductibles or self-insured retentions by a surety bond or an irrevocable and unconditional letter of credit.

County reserves the right to request and to receive, within 10 working days, certified copies of any or all of the herein required insurance policies and/or endorsements. County shall not be obligated, however, to review such policies and/or endorsements or to advise Contractor of any deficiencies in such policies and endorsements, and such receipt shall not relieve Contractor from, or be deemed a waiver of County's right to insist on strict fulfillment of Contractor's obligations under this Contract.

The insurance policies required by this Contract, except Workers' Compensation, and Errors and Omissions, shall name County, its agents, representatives, officers, directors, officials and employees as Additional Insureds.

The policies required hereunder, except Workers' Compensation, and Errors and Omissions, shall contain a waiver of transfer of rights of recovery (subrogation) against County, its agents, representatives, officers, directors, officials and employees for any claims arising out of Contractor's work or service.

Contractor is required to procure and maintain the following coverages indicated by a checkmark:

**3.5.1 Commercial General Liability:**

Commercial General Liability insurance and, if necessary, Commercial Umbrella insurance with a limit of not less than \$1,000,000 for each occurrence, \$2,000,000 Products/Completed Operations Aggregate, and \$2,000,000 General Aggregate Limit. The policy shall include coverage for bodily injury, broad form property damage, personal injury, products and completed operations and blanket contractual coverage, and shall not contain any provision which would serve to limit third party action over claims. There shall be no endorsement or modification of the CGL limiting the scope of coverage for liability arising from explosion, collapse, or underground property damage.

**3.5.2 Automobile Liability:**

Commercial/Business Automobile Liability insurance and, if necessary, Commercial Umbrella insurance with a combined single limit for bodily injury and property damage of not less than \$1,000,000 each occurrence with respect to any of the Contractor's owned, hired, and non-owned vehicles assigned to or used in performance of the Contractor's work or services under this Contract.

3.5.3 Workers' Compensation:

Workers' Compensation insurance to cover obligations imposed by federal and state statutes having jurisdiction of Contractor's employees engaged in the performance of the work or services under this Contract; and Employer's Liability insurance of not less than \$100,000 for each accident, \$100,000 disease for each employee, and \$500,000 disease policy limit. (N.B. - \$1,000,000 limits on larger contracts)

Contractor waives all rights against County and its agents, officers, directors and employees for recovery of damages to the extent these damages are covered by the Workers' Compensation and Employer's Liability or commercial umbrella liability insurance obtained by Contractor pursuant to this Contract.

3.5.4 Certificates of Insurance.

3.5.4.1 Prior to commencing work or services under this Contract, Contractor shall have insurance in effect as required by the Contract in the form provided by the County, issued by Contractor's insurer(s), as evidence that policies providing the required coverage, conditions and limits required by this Contract are in full force and effect. Such certificates shall be made available to the County upon 48 hours notice. **BY SIGNING THE AGREEMENT PAGE THE CONTRACTOR AGREES TO THIS REQUIREMENT AND FAILURE TO MEET THIS REQUIREMENT WILL RESULT IN CANCELLATION OF CONTRACT.**

In the event any insurance policy (ies) required by this contract is (are) written on a "claims made" basis, coverage shall extend for two years past completion and acceptance of **Contractor's** work or services and as evidenced by annual Certificates of Insurance.

If a policy does expire during the life of the Contract, a renewal certificate must be sent to **County** fifteen (15) days prior to the expiration date.

3.5.4.2 Cancellation and Expiration Notice.

Insurance required herein shall not be permitted to expire, be canceled, or materially changed without thirty (30) days prior written notice to the County.

3.6 PROCUREMENT CARD ORDERING CAPABILITY:

It is the intent of Maricopa County to utilize a procurement card that may be used by the County from time to time, to place and make payment for orders under the Contract. Respondents without this capability may be considered non-responsive and not eligible for award consideration.

3.7 INTERNET ORDERING CAPABILITY:

It is the intent of Maricopa County to utilize the Internet to place orders under this Contract. Respondents without this capability may be considered non-responsive and not eligible for award consideration.

3.8 NO GUARANTEED QUANTITIES.

The Respondent understands and hereby acknowledges that the County makes no representations nor guarantees the Respondent any minimum or maximum number of units of service to be provided under this Contract

3.9 ORDERING AUTHORITY.

- 3.9.1 Respondents should understand that any request for purchase of materials or services shall be accompanied by a valid purchase order, issued by Materials Management, or by a Certified Agency Procurement Aid (CAPA).
- 3.9.2 Maricopa County departments, cities, other counties, schools and special districts, universities, nonprofit educational and public health institutions may also purchase from under this Contract at their discretion and/or other state and local agencies (Customers) may procure the products under this Contract by the issuance of a purchase order to the Respondent. Purchase orders must cite the Contract number.
- 3.9.3 Contract award is in accordance with the Maricopa County Procurement Code. All requirements for the competitive award of this Contract have been met. A purchase order for the products is the only document necessary for Customers to purchase and for the Respondent to proceed with delivery of materials available under this Contract.
- 3.9.4 Any attempt to represent any product not specifically awarded under this Contract is a violation of the Contract. Any such action is subject to the legal and contractual remedies available to the County, inclusive of, but not limited to, Contract cancellation, suspension and/or debarment of the Respondent.

3.10 INQUIRIES AND NOTICES:

All inquiries concerning information herein shall be addressed to:

MARICOPA COUNTY  
DEPARTMENT OF MATERIALS MANAGEMENT  
ATTN: CONTRACT ADMINISTRATION  
320 W. LINCOLN ST.  
PHOENIX, AZ 85003

Administrative telephone inquiries shall be addressed to:

Charles Hinegardner, Procurement Consultant-Team Lead, 602 506 6476  
([chinegar@mail.maricopa.gov](mailto:chinegar@mail.maricopa.gov))

Technical telephone inquiries shall be addressed to:

Evan Johns, Procurement Manager-FMD, 602 372-3327  
([e.johns@fm.maricopa.gov](mailto:e.johns@fm.maricopa.gov))

Inquiries may be submitted by telephone but must be followed up in writing. No oral communication is binding on Maricopa County.

3.11 SUBMISSION PRICE CLARITY.

For reasons of clarity all submissions of pricing (Attachment A) shall be priced in the same unit (size, volume, quantity, weight, etc.) as the bid specifications request. Submissions (bids) failing to comply with this requirement may be declared non-responsive.

3.12 INSTRUCTIONS FOR PREPARING AND SUBMITTING BIDS:

**Respondents are to provide two (2) copies of ATTACHMENT A, B, C, any Required Submittals, and a signed ADDENDA Face Page of the Solicitation (if applicable). ATTACHMENT B must bear original signatures. ATTACHMENT A (Pricing) must also be on a CD in an Excel format.** Respondents are to identify their responses with the bid serial number, title and return address to Maricopa County, Department of Materials Management, 320 West Lincoln, Phoenix, Arizona 85003. **A corporate official who has been authorized to make such commitments must sign bids.**

3.13 REQUIRED SUBMITTALS:

The following information shall be submitted as part of the Response. Failure to provide all the required submittals will cause the bid to be considered non-responsive:

3.13.1 Two copies of the following:

- 3.13.1.1 Attachment A - Pricing
- 3.13.1.2 Attachments B - Agreement Page (with original signatures)
- 3.13.1.3 Attachment C - References
- 3.13.1.4 Signed ADDENDA Face Page of Solicitation (if applicable)
- 3.13.1.5 Submittals required per Section 2.1.10

3.13.2 One copy of Attachment A – Pricing on a CD formatted in EXCEL

3.14 MARICOPA COUNTY VENDOR REGISTRATION

Each Vendor shall register online following the procedures identified in EXHIBIT 1 – VENDOR REGISTRATION PROCEDURES. Upon completion of registration a ten (10) character Identification Number, beginning with the letter “W” followed will be assigned. This Identification Number shall be included in ATTACHMENT A (Pricing) where indicated. Bids submitted without this number may be deemed non-responsive and not considered for award.

3.15 EVALUATION CRITERIA:

The evaluation of this Bid will be based on, but not limited to, the following:

- 3.15.1 Compliance with specifications
- 3.15.2 Price
- 3.15.3 Determination of responsibility
- 3.15.4 Previous performance under a County contract

The County reserves the right to award in whole or in part, by item or group of items, by section or geographic area, or make multiple awards, where such action serves the County’s best interest.

3.16 POST AWARD MEETING:

The successful Respondent(s) may be required to attend a post-award meeting with the Using Agency to discuss the terms and conditions of the Contract. This meeting will be coordinated by the Procurement Officer of the Contract.

**NORMENT SECURITY GROUP INC., 446 N. AUSTIN DR STE 1, CHANDLER, AZ 85226**

**PRICING SHEET 9367301/NIGP 93673**

WILLING TO ACCEPT FUTURE SOLICITATIONS VIA EMAIL:  YES  NO

WILL YOUR FIRM ACCEPT A PROCUREMENT CARD FOR INVOICE PAYMENT?  YES  NO

IF YES, MAY THE COUNTY TAKE ADVANTAGE OF DISCOUNTS OFFERED BY YOUR FIRM IN THIS BID/RFP WHEN PAYING WITH A PROCUREMENT CARD?  YES  NO

INTERNET ORDERING CAPABILITY:  YES  NO  % DISCOUNT

OTHER GOV'T. AGENCIES MAY USE THIS CONTRACT:  YES  NO

**1.0 PRICING:**

Description	Manufacturer	Model #	QTY	UNIT	EXTENDED
				PRICE	PRICE
Monitor 9 inch	Bosch	LTC 2910/90	30	\$ 449.00	\$ 13,470.00
Camera	Bosch	VCD-455V03-20	10	\$ 301.00	\$ 3,010.00
Camera	Bosch	LTC 9349/20CS-38	10	\$ 410.00	\$ 4,100.00
Camera input way		LTC 8903/60	1	\$3,805.50	\$ 3,805.50
Monitor output way		LTC 8902/60	1	\$3,433.75	\$ 3,433.75
Lan Hub	Phillips	LTC 8964/92	1	\$1,665.50	\$ 1,665.50
Video Quad (color)		LTC 2380/90	1	\$ 634.25	\$ 634.25
Touch Monitor	-	<del>ET1925L-8SWA-1-G</del>	4	<del>\$1,253.00</del>	<del>\$ 5,012.00</del>
Computer		MicronPC	4	\$2,018.00	\$ 8,072.00
Power Supply	Omron	C200HW-PA204	10	\$ 227.00	\$ 2,270.00
PLC	Omron	CS1H-CPU66H	1	\$2,888.50	\$ 2,888.50
Ethernet Module	Omron	CS1WETN21	1	\$ 850.50	\$ 850.50
Input Module		CS1WID261	2	\$ 499.00	\$ 998.00
Output Module		CS1WOD261	2	\$ 475.00	\$ 950.00
Network Switch	Hirschmann	RS20-0800M2M2SDAE	1	\$1,945.00	\$ 1,945.00
Door Control circuit board		248	3	\$ 668.95	\$ 2,006.85
MATCH Reader Interface Board	Hirsch	MRIB	2	\$ 161.50	\$ 323.00
Scramble *Net MATCH Enrollment Station	Hirsch	SMES-U	1	\$ 230.75	\$ 230.75
Model 8 DIGI*TRAC Access Control Unit	Hirsch	M8N	1	\$3,228.75	\$ 3,228.75
Model 16 DIGI*TRAC Secure Alarm Control Unit	Hirsch	M16N	1	\$1,793.75	\$ 1,793.75
Mullion Mounted Card Reader Sensor	Hirsch	CR-FP3511A	2	\$ 202.00	\$ 404.00
Wall Mounted Card Reader Sensor	Hirsch	CR-FP3521A	2	\$ 202.00	\$ 404.00
Type B Flush Intercom Station w/Call-in	Harding Instruments	ICM-420-211-001	5	\$ 93.25	\$ 466.25

**NORMENT SECURITY GROUP INC., 446 N. AUSTIN DR STE 1, CHANDLER, AZ 85226**

Description	Manufacturer	Model #	QTY	UNIT	EXTENDED
				PRICE	PRICE
Vari-focal Color Dome Camera	Phillips	VDC-455V03-20	1	\$ 301.00	\$ 301.00
Wall Mounted Fixed Color Dome Camers (3.5-8mm)	Phillips	LTC 9449/20CS-38W	2	\$ 578.00	\$ 1,156.00
Ceiling Mount Fixed Color Dome Camera (5-50mm)	Phillips	LTC 9349/20CS-55	3	\$ 466.50	\$ 1,399.50
Wall Mounted Fixed Color Exterior Dome Camera (2.5-8mm)	Phillips	LTC 9450/20CH-38W	1	\$ 721.50	\$ 721.50
Parapet Mounted PTZ Envirodome	Phillips	ENVD2460R	1	\$2,069.25	\$ 2,069.25
Pole Mounted TPZ Envirodome	Phillips	ENVD2460M	1	\$1,947.50	\$ 1,947.50
Ceiling Mount Interior PTZ dome	Phillips	G3ACS6T	1	\$1,644.00	\$ 1,644.00
10 channel digital video multiplexer & recorder	Kalatel	DVMRE1-CTII-160	1	\$3,365.75	\$ 3,365.75
4 channel digital video multiplexer & recorder	Kalatel	DVMRE4-CTII-80	1	\$2,296.00	\$ 2,296.00
IO/Station Boards	Hardin Inst	SAB-400	3	\$ 865.00	\$ 2,595.00
Main Server			1	\$2,530.50	\$ 2,530.50
Touchscreen	ELO	<del>ET1925L-8SWA-1-G</del> <b>ELO1928L</b>	5	<del>\$1,253.00</del> <b>\$1,031.50</b>	<del>\$ 6,265.00</del> <b>\$ 5,157.50</b>
LAN Switch	Allegiant	LTC 8964/92	1	\$1,665.75	\$ 1,665.75
Intercom Amplifiers	Rauland	DCC-12	5	\$ 544.50	\$ 2,722.50
Power Supply	Omron	CVM1D PA208	1	\$ 610.25	\$ 610.25
CPU-21	Omron	CVM1DCPU21	1	\$6,199.00	\$ 6,199.00
Control Unit	Omron	CV500-1C101	1	\$1,760.50	\$ 1,760.50
Duplex Unit	Omron	CVM1D DPL01	1	\$2,172.75	\$ 2,172.75
Ethernet Module	Omron	CV500 ETN01	1	\$2,579.25	\$ 2,579.25
IP Module	Omron	3G2A5IOD219	2	\$1,061.50	\$ 2,123.00
O/P Mod 888	Omron	3G2A5OD213	3	\$ 938.75	\$ 2,816.25
Duplex Unit	Omron	CVM1D DPL01		\$2,172.75	\$ -
24 volt power supply	Omron	S82K10024	5	\$ 177.00	\$ 885.00
Amplifier 900 series II	TOA	P912MK2	1	\$ 411.25	\$ 411.25
ALTV 2416 CBX power supply	Altronix		2	\$ 127.75	\$ 255.50
Calibur	Kalatel	DVMRE1-CTII-160	1	\$3,365.75	\$ 3,365.75
PS873 Class 2 power supply	Van Duprin`		2	\$ 533.00	\$ 1,066.00
Tool/Text Combination Kits	TEK scope	THS720A	1	\$4,471.75	\$ 4,471.75

**NORMENT SECURITY GROUP INC., 446 N. AUSTIN DR STE 1, CHANDLER, AZ 85226**

**2.0 LABOR HOUR RATES:**

Labor, during business hours:	\$80.00 /per hr.	2 hour minimum
Labor, after hours;	\$120.00 /per hr.	4 hour minimum
Labor, weekends, holidays:	\$120.00 /per hr.	4 hour minimum
Parts, components, materials, cost plus:	25%	(percentage over cost)
Labor, outside the scope of contract:	\$80.00 /per hr.	2 hour minimum

**3.0 TRAINING:**

Rate per employee, per hour	\$80.00 /per hr.	per training session, up to 4 employees
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Terms:	Net 30
Vendor Number:	W000001199 X
Telephone Number:	480-940-6970
Fax Number:	480-753-3533
Contact Person:	Howard Pearsall
E-mail Address:	<a href="mailto:howard.pearsall@normentind.com">howard.pearsall@normentind.com</a>
Company Web Site:	<a href="http://www.compudyne.com">www.compudyne.com</a>
Certificates of Insurance	Required
Contract Period:	To cover the period ending <b>March 31, 2010.</b>