

SERIAL 04103 C SAFETY SHOES AND RELATED ITEMS

DATE OF LAST REVISION: December 20, 2007 CONTRACT END DATE: December 31, 2010

DECEMBER 31, 2010
CONTRACT PERIOD THROUGH ~~DECEMBER 31, 2007~~

TO: All Departments
FROM: Department of Materials Management
SUBJECT: Contract for **SAFETY SHOES AND RELATED ITEMS**
(**NIGP CODES 80008, 80014, 80016, 80024**)

Attached to this letter is published an effective purchasing contract for products and/or services to be supplied to Maricopa County activities as awarded by Maricopa County on **DECEMBER 01, 2004**.

All purchases of products and/or services listed on the attached pages of this letter are to be obtained from the vendor holding the contract. Individuals are responsible to the vendor for purchases made outside of contracts. The contract period is indicated above.

Wes Baysinger, Director
Materials Management

BW/ks
Attach

Copy to: Clerk of the Board
Bill Thornton, Solid Waste Management
Jim Baker, MCDOT
Gidget Vigil, Equipment Services
Richard Crago, Facilities Management
Jan Killebrew, Telecommunications
Gabriela Nesadurai, Flood Control
Amie Bristol, MCSO Procurement
Materials Management

(Please remove Serial 99029 / 04039 from your contract notebooks)

SPECIFICATIONS ON INVITATION FOR BID FOR: **SAFETY SHOES AND RELATED ITEMS**
(NIGP CODES 80008, 80014, 80016, 80024,)

1.0 INTENT:

The intent of this Invitation for Solicitation is to establish a multiple award/qualifying requirements contract for **SAFETY SHOES AND RELATED ITEMS**. The Contractor(s) shall have a store within the Phoenix Metropolitan area and may be required to provide a mobile unit or shoe mobile. Maricopa County reserves the right to add suppliers/vendors to this agreement over its term. Any supplier/vendor subsequently added shall comply fully with the terms and conditions of this agreement. Amendments, supplements and/or revisions will be effective upon receipt and approval of notice to the Department of Materials Management. Also included are blanket discounts for related supplies as covered by current pricing documents.

2.0 TECHNICAL SPECIFICATIONS:

- 2.1 Boot, 10", High-Top, Slip-on, Brown/Tan Leather, Slip-Resistant Polyurethane Sole, Lightweight. Warson #U7721/Wellington #1403 or equal.
- 2.2 Boot, 10", High-Top, Slip-on, Brown Leather, Slip-Resistant, Oil Tanned Leather Uppers, Oil-Resistant Polyurethane Sole. Wolverine/Wellington #01870 or equal.
- 2.3 Boot, 6", High-Top, Lace-up, Brown/Tan Leather, Slip-Resistant, Chemical-Resistant Urethane Sole, Hy-Test #08971 or equal.
- 2.4 Boot, 8", High-Top, Lace-Up, Brown/Tan Leather, Slip-Resistant, Oil-Resistant Sole. Footflex U77211 or equal.
- 2.5 Boot, 15", High-Top, slip-on, Black PVC with Nitrile, Slip-Resistant Sizes 6-13/Lehigh #2745 or equal.
- 2.6 Boot, 6", High-Top, Steel Toe, Full Grain Amber Gold Hard Hat leather, Removable dual density foot bed, Abrasion-resistant, durable Supersole®, Electrical Hazard rated, Red Wing #2241. (No substitutions).
- 2.7 Boot, 6", High-Top, Steel Toe, Full Grain Amber Gold Pit Stop Leather, Hydro-Cool® lining, Rubber & urethane outsole, Haverhill & Hook closure, Electrical Hazard rated, Red Wing #2263. (No substitutions).
- 2.8 Boot, 8", High-Top, Steel Toe, Amber Gold Pit Stop Leather, Hydro-Cool® lining, padded Achilles and collar, Electrical Hazard rated, Red Wing #2264. (No substitutions).
- 2.9 Boot, 8" High-Top, Steel Toe, Shock absorbing cushion insole, Contoured Fitted fiberglass shank, Electrical Hazard rated, Red Wing #4440. (No substitutions).
- 2.10 Boot, 10", High-Top, Lace-up, Black Leather, Steel Toe, Slip-Resistant Polyurethane Sole, Lightweight. Magnum 911 G-Force 10" steel toe or equal.
- 2.11 Boot, 10", High-Top, Lace-up, Black Leather, Steel Toe, Slip-Resistant, Oil-Tanned Leather Uppers, Oil-Resistant Polyurethane Sole. Magnum 911 G-Force 10" Steel Toe or equal.
- 2.12 Boot, 10", High-Top, Lace-up, Black Leather, Slip-Resistant, Oil-Resistant Sole, Hy-Test Steel Toe or equal.
- 2.13 Boot, 16", High-Top, slip-on, Black PVC with Nitrile, Steel Toe, Slip-Resistant Sizes 6-15/Lehigh #2745 or equal.

2.14 DESCRIPTIVE LITERATURE – REQUIRED:

Each bidder is required to furnish, with their bid, catalog cuts and/or descriptive literature *properly labeled* with bid number, bid item number and bidder's name, with full illustrations and detailed specifications for each item offered as equal to the brand name specified.

In addition, all differences in specifications from brand name *shall* be marked as an exception on the pricing page (Attachment A). Descriptive literature is required to establish, for the purpose to furnish as to design, materials, method of manufacture, construction, and assembly as appropriate. **FAILURE TO SUBMIT THE DESCRIPTIVE LITERATURE MAY BE CAUSE FOR REJECTION OF THE BID.**

2.15 STANDARDS:

All safety-toe footwear for employees shall meet the requirements and specifications in the American National Standard for Personal Protection – Protective Footwear (ANSI) 241.1-1991 and OSHA's Code of Federal Regulations (CFR) 29, Part 1910, Subdivide 136- Occupational Foot Protection.

2.16 ADDITIONS/DELETIONS:

The County reserves the right to add similar items or delete items specified in the contract as requirements change during the period of the contract. Prices for items/services to be purchased from the contract will be mutually agreed to by County and the Contractor. A contract amendment will be issued for each addition or deletion.

2.17 METHOD OF ORDERING:

A blanket purchase order will be issued to the contractor on behalf of each County agency who will be ordering items covered in the contract. The blanket purchase order is an estimated expenditure amount for the County's fiscal year, usually a twelve (12) month period. Purchase order will cite a specific dollar value to cover a specified period of time. The Contractor shall not allow additional item(s) to be ordered that are not covered under this contract.

2.18 INDIVIDUAL AUTHORIZATION PURCHASE FORMS:

At this time the County has no uniform or countywide policy concerning authorization, frequency and other issues related to safety shoes. All "agency policies" concerning these issues shall be coordinated with and through the requesting agency and the Contractor(s). It is suggested that each agency prepare an "authorization document", which references the agency procurement authority, the specific or individual agency employee(s), the type(s) of safety shoes authorized, etc., to minimize disputes or misunderstanding.

2.19 SAMPLES:

Samples of all items on the Pricing Schedule may be requested after bids have been evaluated. Any items so requested shall be furnished within five (5) working days from the date of request and furnished at **no cost** to the County and sent to the address designated at time of request. Failure to submit the samples may be just cause for eliminating the bidder from further consideration for award.

Samples will be evaluated to determine compliance with all major characteristics of the brand name indicated. Failure of samples to confirm to all such characteristics will require rejection of the bid.

Samples will be returned at the bidder's expense with no pecuniary liability to be incurred by the County for their loss or damage.

2.20 MOBILE UNIT SERVICE:

The Contractor may be responsible for furnishing a Mobile unit or "Shoe mobile" service at any location designated within Maricopa County upon reasonable request of each using agency.

If the successful Contractor(s) is providing a Mobile unit or "Shoe mobile" it shall be requirement to take individual measurements at the time and place designated in Maricopa County by the using agency at any time during the contract period.

2.21 QUANTITIES:

The quantities specified in this solicitation are estimated only, and are given for the information of bidders and for the purpose of bid evaluation. They do not indicate the actual quantity, which will be ordered, since such volume will depend upon requirements, which develop during the contract period.

2.22 TAX:

No tax shall be levied against labor. Bid pricing to include all labor, overhead tools and equipment used, profit, and any taxes that may be levied. It is the responsibility of the Contractor to determine any and all taxes and include the same in bid price.

2.23 DELIVERY:

Delivery is required F.O.B. **DESTINATION**, freight pre-paid within seven (7) days of receipt of Purchase Order, to any delivery location within Maricopa County as specified by the County. Contractor shall indicate on Pricing Documentation (Attachment A) any additional freight or handling charges that would be associated with special shipping and/or handling delivery.

It shall be the Contractor's responsibility to meet the County's delivery requirements, as called for in the Technical Specifications. Maricopa County reserves the right to obtain services on the open market in the event the Contractor fails to make delivery and any price differential will be charged against the Contractor.

The Contractor shall retain title and control of all goods until they are delivered and the contract coverage has been completed. The Contractor shall file all claims for visible or concealed damage. The County will notify the Contractor of any damaged goods and shall assist the Contractor in arranging for inspection.

If the Using Agency determines that rush shipping or other alternate shipping is required, it shall notify the Contractor. The Contractor shall determine any additional costs associated with such delivery terms and communicate that cost to the Using Agency via fax or other reasonable means.

The Using Agency shall not advise the Contractor to proceed with shipment until acceptable terms are negotiated and a purchase order is issued. Upon determining that the additional costs are reasonable and proper, the Using Agency shall advise the Contractor to proceed.

Upon receipt of material and invoicing, the Using Agency shall ensure that any additional charges are in compliance with and do not exceed those costs stated in the Contract. The Using Agency shall retain all documents related to these costs within the agency purchase order file, for audit purposes.

2.24 SHIPPING DOCUMENTS

A packing list or other suitable shipping document shall accompany each shipment and shall include the following:

- (1) Name and address of the Contractor;
- (2) Name and address of the County Agency;

- (3) County purchase order number;
- (4) A description of material shipped, including item number, quantity, number of containers and package number, if applicable.

2.25 INVOICING REQUIREMENTS:

A proper invoice billed to the appropriate County agency per the purchase order instructions, whether picked up or delivered, shall accompany all item(s) purchased by the County.

All invoices shall indicate the following:

- (1) Contract number;
- (2) County purchase order number;
- (3) Quantity;
- (4) Description of material, including item number, and any backorders;
- (5) Pricing per unit.

2.26 STOCK:

The Contractor shall be expected to stock sufficient quantities as may be necessary to meet the County's needs.

2.27 WARRANTY:

The minimum warranty period shall be Industry Standard. Warranty repair and/or replacement will be performed at no additional charge to Maricopa County. All warranty periods shall begin upon acceptance by the Using Agency.

2.28 BRAND NAME:

Bids on brands other than those listed (or specified as no substitution) are subject to approval based on evaluation. Maricopa County reserves the right to request samples to determine quality and acceptability of products bid. In some cases brands have been listed to define quality of products desired and is not intended to be restrictive or limit competition. Products substantially equivalent to those designated shall qualify for consideration.

2.29 PRODUCT DISCONTINUANCE:

In the event that a manufacturer discontinues a product and/or model, the County may allow the successful Contractor to provide a substitute for the discontinued item or may cancel the Contract. If the Contractor requests permission to substitute a new product or model, it shall provide the following to the County:

- 2.29.1 Documentation from the manufacturer that the product or model has been discontinued.
- 2.29.2 Documentation that names the replacement product or model.
- 2.29.3 Documentation that provides clear and convincing evidence that the replacement meets or exceeds all Specifications required by the original Invitation for Bids.
- 2.29.4 Documentation that provides clear and convincing evidence that the replacement will be compatible with all the functions or uses of the discontinued product or model.

2.29.5 Documentation confirming that the price for the replacement is the same as or less than the discontinued product or model.

Product discontinuance applies only to those items specifically listed on any resultant contract. This will not apply to catalog items not specifically listed on any resultant contract.

2.30 ADDITIONAL PRICING:

Contractors are strongly encouraged to offer additional pricing for related items/products/components, which are not specifically addressed as line items in the Invitation For Bids. Pricing offered should be noted on the pricing pages of the Contractor response in the format requested.

2.31 CONTRACTOR REVIEW OF DOCUMENTS:

Contractor shall review its bid submission to assure the following requirements are met.

2.31.1 One (1) original and one (1) electronic copy of pricing on a labeled 3.5" diskette or CD is MANDATORY

2.31.2 Pricing pages, MANDATORY (Attachment A)

2.31.3 Vendor Information, MANDATORY (Attachment D)

2.31.4 Agreement page, MANDATORY (Attachment B)

2.31.5 References (Attachment C)

3.0 SPECIAL TERMS & CONDITIONS:

3.1 CONTRACT LENGTH:

This Invitation for Bids is for awarding a firm, fixed price purchasing contract to cover a three (3) year period.

Comment [pm1]: LENGTH OF CONTRACT DETERMINED BY BUYER

3.2 OPTION TO EXTEND:

The County may, at their option and with the approval of the Contractor, extend the period of this Contract up to a maximum of three (3), one (1) year options. The Contractor shall be notified in writing by the Materials Management Department of the County's intention to extend the contract period at least thirty (30) calendar days prior to the expiration of the original contract period.

3.3 ESCALATION:

Any request for reasonable price adjustments must be submitted thirty (30) days prior to the Contract expiration date. Justification for the requested adjustment in cost of labor and/or materials must be supported by appropriate documentation and must be within the Producer Price Index for the commodity. Increases are subject to approval in writing by the Materials Management Department prior to any adjusted invoicing submitted for payment.

3.4 EVALUATION CRITERIA:

The evaluation of this Bid will be based on, but not limited to, the following:

3.4.1 Compliance with specifications

3.4.2 Price

3.4.3 Determination of responsibility

The County reserves the right to award in whole or in part, by item or group of items, by section or geographic area, or make multiple awards, where such action serves the County's best interest.

3.5 UNCONDITIONAL TERMINATION FOR CONVENIENCE:

Maricopa County may terminate the resultant Contract for convenience by providing sixty (60) calendar days advance notice to the Contractor.

3.6 ORDERING AUTHORITY:

Contractors should understand that any request for purchase of materials or services shall be accompanied by a valid purchase order, issued by Materials Management, or by a CAPA (Certified Agency Procurement Aid). **CAPA purchases are limited to values of less than \$2,500.00. No other request is valid.**

3.7 INDEMNIFICATION:

3.7.1 INDEMNIFICATION.

To the fullest extent permitted by law, CONTRACTOR shall defend, indemnify, and hold harmless COUNTY, its agents, representatives, officers, directors, officials, and employees from and against all claims, damages, losses and expenses, including, but not limited to, attorney fees, court costs, expert witness fees, and the cost of appellate proceedings, relating to, arising out of, or alleged to have resulted from the acts, errors, omissions or mistakes relating to the performance of this Contract.

CONTRACTOR'S duty to defend, indemnify and hold harmless COUNTY, its agents, representatives, officers, directors, officials, and employees shall arise in connection with any claim, damage, loss or expense that is attributable to bodily injury, sickness, disease, death, or injury to, impairment, or destruction of property, including loss of use resulting therefrom, caused by any acts, errors, omissions or mistakes in the performance of this Contract including any person for whose acts, errors, omissions or mistakes **CONTRACTOR** may be legally liable.

The amount and type of insurance coverage requirements set forth herein will in no way be construed as limiting the scope of the indemnity in this paragraph.

3.7.2 Abrogation of Arizona Revised Statutes Section 34-226.

In the event that A.R.S. § 34-226 shall be repealed or held unconstitutional or otherwise invalid by a court of competent jurisdiction, then to the fullest extent permitted by law, **CONTRACTOR** shall defend, indemnify and hold harmless COUNTY, its agents, representatives, officers, directors, officials and employees from and against all claims, damages, losses and expenses (including but not limited to attorney fees, court costs, and the cost of appellate proceedings), relating to, arising out of, or resulting from **CONTRACTOR'S** work or services. **CONTRACTOR'S** duty to defend, indemnify and hold harmless COUNTY, its agents, representatives, officers, directors, officials and employees shall arise in connection with any claim, damage, loss or expense that is attributable to bodily injury, sickness, disease, death, injury to, impairment or destruction of property including loss of use resulting therefrom, caused in whole or in part by any act or omission of **CONTRACTOR**, anyone **CONTRACTOR** directly or indirectly employs or anyone for whose acts **CONTRACTOR** may be liable, regardless of whether it is caused in part by a party indemnified hereunder, including COUNTY.

The scope of this indemnification does not extend to the sole negligence of COUNTY.

3.8 PROCUREMENT CARD ORDERING CAPABILITY:

It is the intent of Maricopa County to utilize a procurement card that may be used by the County from time to time, to place and make payment for orders under the Contract. Contractors without this capability may be considered non-responsive and not eligible for award consideration.

3.9 INTERNET ORDERING CAPABILITY:

It is the intent of Maricopa County to utilize the Internet to place orders under this Contract. Contractors without this capability may be considered non-responsive and not eligible for award consideration.

3.10 INQUIRIES AND NOTICES:

All inquiries concerning information herein shall be addressed to:

MARICOPA COUNTY
DEPARTMENT OF MATERIALS MANAGEMENT
ATTN: CONTRACT ADMINISTRATION
320 W. LINCOLN ST.
PHOENIX, AZ 85003

Administrative telephone inquiries shall be addressed to:

ANDREA STUPKA, PROCUREMENT CONSULTANT, 602-506-3504
(astupka@mail.maricopa.gov)

Inquiries may be submitted by telephone but must be followed up in writing. **NO ORAL COMMUNICATION IS BINDING ON MARICOPA COUNTY.**

3.11 SUBMISSION PRICE CLARITY:

For reasons of clarity all submissions of pricing (Attachment A) shall be priced in the same unit (size, volume, quantity, weight, etc.) as the bid specifications request. Submissions (bids) failing to comply with this requirement may be declared non-responsive.

3.12 INSTRUCTIONS FOR PREPARING AND SUBMITTING BIDS:

Bidders are to provide one (1) original "hard copy" (labeled) and one (1) electronic copy of pricing on a labeled 3.5" diskette or CD. Bidders are to identify their responses with the bid serial number, title and return address to Maricopa County, Department of Materials Management, 320 West Lincoln, Phoenix, Arizona 85003. A corporate official who has been authorized to make such commitments must sign bids.

ALL REQUESTS FOR DISKETTES MUST BE FAXED TO THE PROCUREMENT CONSULTANT AT (602) 258-1573. IN ADDITION, ONE (1) HARD COPY OF EACH PAGE OF ATTACHMENT A (PRICING PAGE) SHALL BE SUBMITTED WITH YOUR BID.

INDUSTRIAL SHOE OF ARIZONA, 835 W 22ND STREET, STE #108, TEMPE, AZ 85282

PRICING SHEET NIGP CODES 8000801, 8001401, 8001601, 8002401

WILLING TO ACCEPT FUTURE SOLICITATIONS VIA EMAIL: YES NO

WILL YOUR FIRM ACCEPT A PROCUREMENT CARD FOR INVOICE PAYMENT? YES NO

REBATE (CASH OR CREDIT) FOR UTILIZING PROCUREMENT CARD: YES NO % REBATE
(Payment shall be made within 48 hrs utilizing the Purchasing Card)

INTERNET ORDERING CAPABILITY: YES NO _____ % DISCOUNT

OTHER GOV'T. AGENCIES MAY USE THIS CONTRACT: YES NO

PRICING:

<u>ITEM DESCRIPTION</u>	<u>ESTIMATED (MONTHLY) QUANTITY</u>	<u>STYLE / MANUFACTURER</u>	<u>UNIT PRICE</u>
Boot, 10", High Top, Slip-on, Brown/Tan Leather, Slip-Resistant Polyurethane Sole, Lightweight. Warson #U7721/Wellington #1403 or equal.	20 Pair	FE677 FLORSHEIM	\$112.00 /Pair
Boot, 10", High-Top, Slip-on, Brown Leather, Slip-Resistant, Oil Tanned Leather Uppers, Oil-Resistant Polyurethane Sole. Wolverine/Wellington #01870 or equal.	20 Pair	P89021 CATERPILLAR	\$95.00 /Pair
Boot, 6", High-Top, Lace-up, Brown/Tan Leather, Slip-Resistant, Chemical-Resistant Urethane Sole, Hy-Test #08971 or equal.	30 Pair	FE665 FLORSHEIM	\$112.00 /Pair
Boot, 8", High-Top, Lace-Up, Brown/Tan Leather, Slip-Resistant, Oil-Resistant Sole. Footflex U77211 or equal.	30 Pair	FE685 FLORSHEIM	\$112.00 /Pair

INDUSTRIAL SHOE OF ARIZONA, 835 W 22ND STREET, STE #108, TEMPE, AZ 85282

<u>ITEM DESCRIPTION</u>	<u>ESTIMATED (MONTHLY) QUANTITY</u>	<u>STYLE / MANUFACTURER</u>	<u>UNIT PRICE</u>
Boot, 15", High-Top, slip-on, Black PVC with Nitrile, Slip-Resistant Sizes 6-13 /Lehigh #2745 or equal.	60 Pair	87801 LA CROSSE	\$15.00 /Pair
Boot, 10", High-Top, Lace-up, Black Leather, Steel Toe, Slip-Resistant Polyurethane Sole, Lightweight. Magnum 911 G-Force 10" steel toe or equal.	10 Pair	C8874 CONVERSE	\$105.00 /Pair
Boot, 10", High-Top, Lace-up, Black Leather, Steel Toe, Slip-Resistant, Oil-Tanned Leather Uppers, Oil-Resistant Polyurethane Sole. Magnum 911 G-Force 10" Steel Toe or equal.	10 Pair	89366 CATERPILLAR	\$112.00 /Pair
Boot, 10", High-Top, Lace-up, Black Leather, Slip-Resistant, Oil-Resistant Sole, Hy-Test Steel Toe or equal.	10 Pair	85113 CATERPILLAR	\$112.00 /Pair
Boot, 16", High-Top, slip-on, Black PVC with Nitrile, Steel Toe, Slip-Resistant Sizes 6-15/Lehigh #2745 or equal.	80 Pair	86207 BATA	\$17.00 /Pair

LOCAL REPRESENTATIVE

Name LEONARD TORRES
 Address 835 W 22ND STREET, STE #108
 Contact LEONARD TORRES
 Phone number 480-968-7601
 Fax number 480-968-0248

Local Mobile Unit? YES

What is the minimum number of employees needed for the Shoe Mobil? 10

Qualified staff for measuring services? YES

Delivery Lead Times: SAME DAY
 Out of stock items 21 DAYS
 Rush orders 2 DAYS

INDUSTRIAL SHOE OF ARIZONA, 835 W 22ND STREET, STE #108, TEMPE, AZ 85282

Define vendor Warranty: ONE-YEAR MATERIAL DEFECTS AND MANUFACTURE.
EVEN EXCHANGE FOR FIRST THREE MONTHS. AFTER THREE MONTHS, SHOES ARE
PRO-RATED USING A 12-MONTH SCALE.

Define vendor Return policy: NEW SHOES OR DEFECTIVE SHOES WITH PROOF OF PURCHASE.

Contractors are strongly encouraged to offer additional pricing for related items/products/components, which are not specifically addressed as line items in the Invitation For Bids.

ADDITIONAL PRICING:

CATALOG DESCRIPTION / MANUFACTURER	DATE	PRICE COLUMN TO BE USED	DISCOUNT	PRICE FIRM THROUGH
Hy-Test	09/20/2004	RETAIL	10%	09/30/2007
Wolverine	09/20/2004	RETAIL	10%	09/30/2007
Rucks	09/20/2004	RETAIL	10%	09/30/2007
Converse	09/20/2004	RETAIL	10%	09/30/2007
Other manufacturers: FLORSHEIM	09/20/2004	RETAIL	10%	09/30/2007

INDUSTRIAL SHOE OF ARIZONA, 835 W 22ND STREET, STE #108, TEMPE, AZ 85282

PRICING SHEET NIGP CODES 8000801, 8001401, 8001601, 8002401

Terms: 1% 10 DAYS, NET 30

Vendor Number: **W000002204 X**

Telephone Number: 480-968-7601

Fax Number: 480-968-0248

Contact Person: Leonard Torres

E-mail Address: isscoofazo@msn.com

Contract Period: To cover the period ending **DECEMBER 31, 2007 2010.**

IRON AGE CORP. 200 FRIBERG PARKWAY, STE 2000, WESTBOROUGH, MA 01058
SAFETY SHOES, ROBINSON PLAZA THREE, STE #400, PO BOX 1449, PITTSBURGH, PA 15230

PRICING SHEET NIGP CODES 8000801, 8001401, 8001601, 8002401

WILLING TO ACCEPT FUTURE SOLICITATIONS VIA EMAIL: YES NO

WILL YOUR FIRM ACCEPT A PROCUREMENT CARD FOR INVOICE PAYMENT? YES NO

REBATE (CASH OR CREDIT) FOR UTILIZING PROCUREMENT CARD: YES NO % REBATE
 (Payment shall be made within 48 hrs utilizing the Purchasing Card)

INTERNET ORDERING CAPABILITY: YES NO DISCOUNT: THE SAME 20% DISCOUNT OFFER APPLIES.

OTHER GOV'T. AGENCIES MAY USE THIS CONTRACT: YES NO

PRICING:

<u>ITEM DESCRIPTION</u>	<u>ESTIMATED (MONTHLY) QUANTITY</u>	<u>STYLE / MANUFACTURER</u>	<u>UNIT PRICE</u>
Boot, 10", High Top, Slip-on, Brown/Tan Leather, Slip-Resistant Polyurethane Sole, Lightweight. Warson #U7721/Wellington #1403 or equal.	20 Pair	IRON AGE #522	\$75.00 /Pair
Boot, 10", High Top, Slip-on, Brown Leather, Slip-Resistant, Oil Tanned Leather Uppers, Oil-Resistant Polyurethane Sole. Wolverine/Wellington #01870 or equal.	20 Pair	IRON AGE #526	\$88.00 /Pair
Boot, 6", High Top, Lace-up, Brown/Tan Leather, Slip-Resistant, Chemical-Resistant Urethane Sole, Hy-Test #08971 or equal.	30 Pair	IRON AGE #239	\$125.00 /Pair
Boot, 8", High Top, Lace-Up, Brown/Tan Leather, Slip-Resistant, Oil-Resistant Sole. Footflex U77211 or equal.	30 Pair	IRON AGE #235	\$127.00 /Pair

IRON AGE CORP. 200 FRIBERG PARKWAY, STE 2000, WESTBOROUGH, MA 01058
SAFETY SHOES, ROBINSON PLAZA THREE, STE #400, PO BOX 1449, PITTSBURGH, PA 15230

<u>ITEM DESCRIPTION</u>	<u>ESTIMATED</u> <u>(MONTHLY)</u> <u>QUANTITY</u>	<u>STYLE / MANUFACTURER</u>	<u>UNIT PRICE</u>
Boot, 15", High Top, slip on, Black PVC with Nitrile, Slip Resistant Sizes 6-13 /Lehigh #2745 or equal.	60 Pair	IRON AGE #968	\$21.00 /Pair
Boot, 10", High Top, Lace up, Black Leather, Steel Toe, Slip Resistant Polyurethane Sole, Lightweight. Magnum 911 G-Force 10" steel toe or equal. (*IRON AGE 289 IS 9")	10 Pair	IRON AGE #289	\$99.00 /Pair
Boot, 10", High Top, Lace up, Black Leather, Steel Toe, Slip Resistant, Oil Tanned Leather Uppers, Oil Resistant Polyurethane Sole. Magnum 911 G-Force 10" Steel Toe or equal. (*IRON AGE 289 IS 9")	10 Pair	IRON AGE #289	\$99.00 /Pair
Boot, 10", High Top, Lace up, Black Leather, Slip Resistant, Oil Resistant Sole, Hy-Test Steel Toe or equal. (*IRON AGE 631 IS 8")	10 Pair	IRON AGE #631	\$105.00 /Pair
Boot, 16", High Top, slip on, Black PVC with Nitrile, Steel Toe, Slip-Resistant Sizes 6-15/Lehigh #2745 or equal.	80 Pair	IRON AGE #968	\$21.00 /Pair

LOCAL REPRESENTATIVE

Name _____ IRON AGE FOOTWEAR CENTER
 Address _____ 2837 W MCDOWELL ROAD, PHOENIX, AZ 85009
 Contact _____ GRANT KIMES
 Phone number _____ 602-272-7216
 Fax number _____ 602-272-3005

Local Mobile Unit? _____ YES

What is the minimum number of employees needed for the Shoe Mobil? _____ 7

Qualified staff for measuring services? _____ YES

Delivery Lead Times:

Out of stock items _____ 10 TO 14 DAYS
 Rush orders _____ OVERNIGHT

~~IRON AGE CORP, 200 FRIBERG PARKWAY, STE 2000, WESTBOROUGH, MA 01058
SAFETY SHOES, ROBINSON PLAZA THREE, STE #400, PO BOX 1449, PITTSBURGH, PA 15230~~

Define vendor Warranty: ~~PLEASE SEE ATTACHED WARRANTY / RETURN POLICY~~

Define vendor Return policy: ~~PLEASE SEE ATTACHED WARRANTY / RETURN POLICY~~

Contractors are strongly encouraged to offer additional pricing for related items/products/components, which are not specifically addressed as line items in the Invitation For Bids:

ADDITIONAL PRICING:

CATALOG DESCRIPTION / MANUFACTURER	DATE	PRICE COLUMN TO BE USED	DISCOUNT	PRICE FIRM THROUGH
Iron Age	02/02/2004	NATIONAL CONTRACT PRICE LIST	PRICE LIST INCLUDES 20% DISCOUNT	12/31/2005

PRICING SHEET NIGP CODES ~~8000801, 8001401, 8001601, 8002401~~

Terms: ~~NET 30~~

Vendor Number: ~~W000004573 X~~

Telephone Number: ~~412-787-4100 508-768-4100~~

Fax Number: ~~412-787-1750 508-836-2227~~

Contact Person: ~~KENNETH R HERBAUGH~~

E-mail Address: ~~kenherbaugh@ironagecorp.com~~

Website Address: ~~www.ironageshoes.com~~

Contract Period: ~~To cover the period ending DECEMBER 31, 2007~~

CONTRACTOR CANCELLATION EFFECTIVE 01/01/08.



IRON AGE/KNAPP WARRANTY POLICY

1. All returns must be accompanied by a **SALES RECEIPT** in order to honor the following warranty.
2. If a manufacturer's defect or material failure occurs **WITHIN 90 DAYS OF PURCHASE** Iron Age will replace or repair the shoes absolutely free of charge.
3. If a manufacturer's defect or material failure occurs **WITHIN 180 DAYS OF PURCHASE**, the customer will be issued a partial credit based on the extent of wear and condition of the shoes. **This credit can only be used toward the purchase of other Iron Age shoes.**
4. Credit will not be issued for excessive wear, abuse (cuts and burns, chemical or acid burns) or misfits if soiled.
5. The only boots or shoes that we warranty as waterproof are those so indicated as waterproof in the catalog.



IRON AGE/KNAPP WARRANTY POLICY

1. All returns must be accompanied by a **SALES RECEIPT** in order to honor the following warranty.
2. If a manufacturer's defect or material failure occurs **WITHIN 90 DAYS OF PURCHASE** Iron Age will replace or repair the shoes absolutely free of charge.
3. If a manufacturer's defect or material failure occurs **WITHIN 180 DAYS OF PURCHASE**, the customer will be issued a partial credit based on the extent of wear and condition of the shoes. **This credit can only be used toward the purchase of other Iron Age shoes.**
4. Credit will not be issued for excessive wear, abuse (cuts and burns, chemical or acid burns) or misfits if soiled.
5. The only boots or shoes that we warranty as waterproof are those so indicated as waterproof in the catalog.

LEHIGH SAFETY SHOE COMPANY LLC, 2837 W. MCDOWELL RD, PHOENIX, AZ 85009
39 E CANAL STREET, NELSONVILLE, OH 45764
120 PLAZA DRIVE, STE #A, VESTAL, NY 13850-3640

PRICING SHEET NIGP CODES 8000801, 8001401, 8001601, 8002401

WILLING TO ACCEPT FUTURE SOLICITATIONS VIA EMAIL: YES NO

WILL YOUR FIRM ACCEPT A PROCUREMENT CARD FOR INVOICE PAYMENT? YES NO

REBATE (CASH OR CREDIT) FOR UTILIZING PROCUREMENT CARD: YES NO % REBATE
(Payment shall be made within 48 hrs utilizing the Purchasing Card)

INTERNET ORDERING CAPABILITY: YES NO % DISCOUNT

OTHER GOV'T. AGENCIES MAY USE THIS CONTRACT: YES NO

PRICING:

<u>ITEM DESCRIPTION</u>	<u>ESTIMATED (MONTHLY) QUANTITY</u>	<u>STYLE / MANUFACTURER</u>	<u>UNIT PRICE</u>
Boot, 10", High Top, Slip-on, Brown/Tan Leather, Slip-Resistant Polyurethane Sole, Lightweight. Warson #U7721/Wellington #1403 or equal.	20 Pair	LEHIGH STYLE 5645	\$76.00 /Pair
Boot, 10", High-Top, Slip-on, Brown Leather, Slip-Resistant, Oil Tanned Leather Uppers, Oil-Resistant Polyurethane Sole. Wolverine/Wellington #01870 or equal.	20 Pair	LEHIGH STYLE 5075	\$68.00 /Pair
Boot, 6", High-Top, Lace-up, Brown/Tan Leather, Slip-Resistant, Chemical-Resistant Urethane Sole, Hy-Test #08971 or equal.	30 Pair	LEHIGH STYLE 5070	\$50.00 /Pair
Boot, 8", High-Top, Lace-Up, Brown/Tan Leather, Slip-Resistant, Oil-Resistant Sole. Footflex U77211 or equal.	30 Pair	LEHIGH STYLE 5071	\$55.00 /Pair

LEHIGH SAFETY SHOE COMPANY LLC, 2837 W. MCDOWELL RD, PHOENIX, AZ 85009
39 E CANAL STREET, NELSONVILLE, OH 45764
120 PLAZA DRIVE, STE #A, VESTAL, NY 13850-3640

<u>ITEM DESCRIPTION</u>	<u>ESTIMATED (MONTHLY) QUANTITY</u>	<u>STYLE / MANUFACTURER</u>	<u>UNIT PRICE</u>
Boot, 15", High-Top, slip-on, Black PVC with Nitrile, Slip-Resistant Sizes 6-13 /Lehigh #2745 or equal.	60 Pair	LEHIGH STYLE 2745	\$20.00 /Pair
Boot, 6", High-Top, Steel Toe, Full Grain Amber Gold Hard Hat leather, Removable dual density foot bed, Abrasion-resistant, durable Supersole®, Electrical Hazard rated, Red Wing #2241. (No substitutions)	10 Pair	LEHIGH STYLE 5521	\$67.00 /Pair
Boot, 6", High-Top, Steel Toe, Full Grain Amber Gold Pit Stop Leather, Hydro-Cool® lining, Rubber & urethane outsole, Haverhill & Hook closure, Electrical Hazard rated, Red Wing #2263. (No substitutions)	10 Pair	LEHIGH STYLE 5040	\$60.00 /Pair
Boot, 8", High-Top, Steel Toe, Amber Gold Pit Stop Leather, Hydro-Cool® lining, padded achilles and collar, Electrical Hazard rated, Red Wing #2264. (No substitutions)	10 Pair	LEHIGH STYLE 5041	\$64.00 /Pair
Boot, 8" High-Top, Steel Toe, Shock absorbing cushion insole, Contoured Fitted fiberglass shank, Electrical Hazard rated, Red Wing #4440. (No substitutions)	10 Pair	LEHIGH STYLE 5523	69.00 /Pair
Boot, 10", High-Top, Lace-up, Black Leather, Steel Toe, Slip-Resistant Polyurethane Sole, Lightweight. Magnum 911 G-Force 10" steel toe or equal.	10 Pair	LEHIGH STYLE 1330	\$80.00 /Pair
Boot, 10", High-Top, Lace-up, Black Leather, Steel Toe, Slip-Resistant, Oil-Tanned Leather Uppers, Oil-Resistant Polyurethane Sole. Magnum 911 G-Force 10" Steel Toe or equal.	10 Pair	LEHIGH STYLE 1330	\$80.00 /Pair
Boot, 10", High-Top, Lace-up, Black Leather, Slip-Resistant, Oil-Resistant Sole, Hy-Test Steel Toe or equal.	10 Pair	LEHIGH STYLE 5238	\$45.00 /Pair
Boot, 16", High-Top, slip-on, Black PVC with Nitrile, Steel Toe, Slip-Resistant Sizes 6-15/Lehigh #2745 or equal.	80 Pair	LEHIGH STYLE 2745	\$20.00 /Pair

LEHIGH SAFETY SHOE COMPANY LLC, 2837 W. MCDOWELL RD, PHOENIX, AZ 85009
39 E CANAL STREET, NELSONVILLE, OH 45764
120 PLAZA DRIVE, STE #A, VESTAL, NY 13850-3640

LOCAL REPRESENTATIVE

Name **ROB OSBORNE- Grant Kimes**
Address ~~896 W 150 SOUTH, CLEARFIELD, UT 84015~~ **2837 W. McDowell Rd, Phoenix, AZ 85009**
Phone number ~~801-956-2038~~ **602-272-7216**
Fax number ~~801-956-2039~~ **602-272-3005**

Local Mobile Unit? YES

What is the minimum number of employees needed for the Shoe Mobil? 20

Qualified staff for measuring services? YES

Delivery Lead Times:
Out of stock items 10 – 14 DAYS ARO
Rush orders 5 – 7 DAYS ARO

Define vendor Warranty: PLEASE SEE ATTACHED “PROMISE PLUS WARRANT”

Define vendor Return policy: PLEASE SEE ATTACHED “QUALITY CONTROL PROPOSAL”

Contractors are strongly encouraged to offer additional pricing for related items/products/components, which are not specifically addressed as line items in the Invitation For Bids.

ADDITIONAL PRICING:
CATALOG DESCRIPTION
/ MANUFACTURER

DATE	PRICE COLUMN TO BE USED	DISCOUNT	PRICE FIRM THROUGH
07/19/2004		25%	LENGTH OF CONTRACT
07/19/2004		25%	LENGTH OF CONTRACT

Other manufacturers:

SKETCHERS, LUGZ, TIMBERLAND, ROCKY, DR. MARTEN,
DICKIES, JUSTIN, DURANGO, NAUTILUS, NEW BALANCE

ALL BRANDED MANUFACTURER LINES WILL BE OFFERED AT A
25% DISCOUNT FROM OUR RETAIL PRICE LIST FOR ALL STYLES
CURRENTLY INVENTORIED BY LEHIGH.

LEHIGH SAFETY SHOE COMPANY LLC, 2837 W. MCDOWELL RD, PHOENIX, AZ 85009
39 E CANAL STREET, NELSONVILLE, OH 45764
120 PLAZA DRIVE, STE #A, VESTAL, NY 13850-3640

PRICING SHEET NIGP CODES 8000801, 8001401, 8001601, 8002401

Terms: NET 30

Vendor Number: **W000004393 X**

Telephone Number: **602-272-7216**

Fax Number: **602-272-3005**

Contact Person: **Steve Drapp Grant Kimes**

E-mail Address: sdrapp@ejfootwear.com grant.kimes@rockybrands.com

Website Address: www.lehighsafetyshoes.com

Contract Period: To cover the period ending **DECEMBER 31, 2007-2010.**



120 Plaza Dr., Suite A Vestal, NY 13850-3640
 Phone 607-584-5000 Fax 607-584-5081
 Toll Free 800-223-5029 Toll Free 800-239-4569
 Web: www.lehighsafetyshoes.com
 Email: Service@lehighsafetyshoes.com

Lehigh's Quality Control Proposal

September 16, 2004

Maricopa County
 Materials Management Department
 Materials Management Center
 320 West Lincoln Street
 Phoenix, AZ 85003-2494
 Attn: Andrea Stupka, Procurement Consultant

Ref: Serial 04103-C Safety Shoes & Related Items

Ms. Stupka,

Thank you for extending the opportunity to The Lehigh Safety Shoe Co., LLC to bid on the Safety Shoe requirements for Maricopa County.

The Lehigh Safety Shoe Company proposes to provide custom shoemobile on-site fitting service, upon a mutually agreed schedule. Service will be provided directly from our Shoe Center located in Salt Lake City, via our Phoenix satellite shoemobile. Lehigh will provide flyers, for display, announcing the time and date of the scheduled mobile visits. We currently operate one (1) Shoemobile unit from our Salt Lake City Shoe Center. Our shoemobile units have a seating capacity to service 3-4 people at a time. All service requirements, whether scheduling of the shoemobile, walk-in service, special order needs, returns, credits, replacements, exchanges or mail order purchases will be under the direct supervision of Mr. Rob Osborne, Lehigh's District Sales Manager and Mr. Rick Lowder, Lehigh's Shoe Center Manager. Mr. Osborne and Mr. Lowder can be reached at 801-956-2038 or by fax at 801-956-2039.

Service: The shoemobile will provide a complete selection of approved Maricopa County men's and women's styles and sizes for immediate sale. Our shoemobile units utilize self-contained generators for heat, light, and air conditioning or have the ability to plug into electrical on-site systems. Lehigh is the only footwear provider that requires each shoemobile / shoe center operator to be trained and tested to become a "Certified Footwear Fitting Technician". Our trained technicians will assist employees in making the correct job related safety shoe selection and fit. **Each shoemobile unit carries approximately 1,200 to 1,400 pair of various styles of safety shoes to assure delivery will be provided on the same day sold in most cases.** In the event of an order, shipment can be made by UPS ground service within 48-72 hours from one of these three options. 1) Salt Lake City "Lehigh Safety Shoe Center" (Warehouses approximately 1,200-1,400 pair of Safety Shoes) 2) Lehigh's Kane Distribution Center in Tunkhannock, PA (Warehouses approximately 275,000 pair of Safety Shoes) or 3) Shipped from one of our nationwide 39 Lehigh Safety Shoe stores located throughout the United States. Delivery is available to the employee's work site, residence; or held until the next scheduled shoemobile visit. Our Shoemobile units provide on board computer devices to ensure all data will be accurately recorded for Maricopa County. EDI systems are in place to provide accurate invoicing. Lehigh will accept Cash, Check,

MasterCard, Visa, or American Express for any product purchased. **Mr. Osborne can provide a "pre-fitting" shoe clinic to answer any questions concerning product, fit and overall services available from Lehigh.**

Website: We are proud to be able to provide our Boot Tracker system on Lehigh's website www.lehighsafetyshoes.com. It's the most convenient online footwear management system that's fast, easy & free! You place the order-We pack 'em-You track 'em. It doesn't get any easier than that. We are certain that we can provide easy access to many informational modules. These modules will enable Maricopa County to access account information at the click of a mouse! Invoicing, sales history down to employee name, style, size, and width purchased, vouchers and even payments via Smart Cards will be available at your fingertips.

Product: Our catalog features, but is not limited to, Lehigh products. **Products pictured in our catalog are supplied from various Branded Manufacturers such as: Dr. Martens, Skechers, Lugz, Converse, Rocky, Durango, Timberland, Dickies, Northlake, Lacrosse, Justin, and Nautilus.** In addition to our branded footwear line, we are certain that "Lehigh's" product innovations; fit, comfort, quality, and stringent testing regiments can surpass any product lines available in the Safety Shoe industry today.

Pricing: Pricing will be based on our "Bid Package", and a 25% Discount of our Retail Price List, FOB destination. All styles are pictured in our current "2004 Protective Footwear Directory", Catalog No. 58. Lehigh can also make available socks, replacement insoles, and footwear maintenance products on the shoemobile. All items offered for sale will be with approval of the Purchasing Department.

Billing: Lehigh can offer Summary Billing which allows you to tailor the billing cycle, the generation of invoice numbers and the organization of detailed information based on your needs. Customized sales reports of all transactions can also be provided for easy record keeping of all employee purchases.

Warranty/Guarantee: All Lehigh products have a guarantee against defects in material and manufacture workmanship. As our backup, Lehigh is proud to offer you the Lehigh "PROMISE PLUS", what we feel is the best warranty policy in the footwear industry. **This warranty offers you a 6 Month guarantee, 90 day Full Warranty plus a 90 Day Limited Warranty; copy attached.**

All Lehigh safety footwear meets or exceeds the requirements and specifications in the American National Standards for Personnel Protection-Protective Footwear, ANSI Z41-1999-OSHA approved. Shoes have a stamp on the inside per requirements.

We are confident that our pricing, service and quality safety footwear will provide Maricopa County and its' employees with a successful safety shoe program. We thank you for the opportunity to present our proposal and look forward to working with you and your staff.

Sincerely,



Stephen Drapp Jr.
Bids Supervisor

CC: Rob Osborne
Rick Lowder
SD/sa

ACE UNIFORMS OF PHOENIX, MARTINS UNIFORMS, 1506 E MCDOWELL, PHOENIX, AZ 85006

PRICING SHEET NIGP CODES 8000801, 8001401, 8001601, 8002401

WILLING TO ACCEPT FUTURE SOLICITATIONS VIA EMAIL: YES NO

WILL YOUR FIRM ACCEPT A PROCUREMENT CARD FOR INVOICE PAYMENT? YES NO

REBATE (CASH OR CREDIT) FOR UTILIZING PROCUREMENT CARD: YES NO % REBATE
(Payment shall be made within 48 hrs utilizing the Purchasing Card)

INTERNET ORDERING CAPABILITY: YES NO _____ % DISCOUNT

OTHER GOV'T. AGENCIES MAY USE THIS CONTRACT: YES NO

PRICING:

<u>ITEM DESCRIPTION</u>	<u>ESTIMATED (MONTHLY) QUANTITY</u>	<u>STYLE / MANUFACTURER</u>	<u>UNIT PRICE</u>
Boot, 10", High Top, Slip-on, Brown/Tan Leather, Slip-Resistant Polyurethane Sole, Lightweight. Warson #U7721/Wellington #1403 or equal.	20 Pair	ROCKY #6347	\$69.99 /Pair
Boot, 10", High-Top, Slip-on, Brown Leather, Slip-Resistant, Oil Tanned Leather Uppers, Oil-Resistant Polyurethane Sole. Wolverine/Wellington #01870 or equal.	20 Pair	ROCKY #6348	\$84.99 /Pair
Boot, 6", High-Top, Lace-up, Brown/Tan Leather, Slip-Resistant, Chemical-Resistant Urethane Sole, Hy-Test #08971 or equal.	30 Pair	THOROGOOD 803-4600	\$39.99 /Pair
Boot, 8", High-Top, Lace-Up, Brown/Tan Leather, Slip-Resistant, Oil-Resistant Sole. Footflex U77211 or equal.	30 Pair	THOROGOOD 814-4129	\$61.99 /Pair

ACE UNIFORMS OF PHOENIX, MARTINS UNIFORMS, 1506 E MCDOWELL, PHOENIX, AZ 85006

<u>ITEM DESCRIPTION</u>	<u>ESTIMATED (MONTHLY) QUANTITY</u>	<u>STYLE / MANUFACTURER</u>	<u>UNIT PRICE</u>
Boot, 15", High-Top, slip-on, Black PVC with Nitrile, Slip-Resistant Sizes 6-13 /Lehigh #2745 or equal.	60 Pair	ON GUARD #86209	\$14.99 /Pair
Boot, 6", High-Top, Steel Toe, Full Grain Amber Gold Hard Hat leather, Removable dual density foot bed, Abrasion-resistant, durable Supersole®, Electrical Hazard rated, Red Wing #2241. (No substitutions)	10 Pair	THOROGOOD 804-4203	\$89.99 /Pair
Boot, 6", High-Top, Steel Toe, Full Grain Amber Gold Pit Stop Leather, Hydro-Cool® lining, Rubber & urethane outsole, Haverhill & Hook closure, Electrical Hazard rated, Red Wing #2263. (No substitutions)	10 Pair	THOROGOOD 804-4400	\$84.99 /Pair
Boot, 8", High-Top, Steel Toe, Amber Gold Pit Stop Leather, Hydro-Cool® lining, padded achilles and collar, Electrical Hazard rated, Red Wing #2264. (No substitutions)	10 Pair	THOROGOOD 804-4403	\$84.99 /Pair
Boot, 8" High-Top, Steel Toe, Shock absorbing cushion insole, Contoured Fitted fiberglass shank, Electrical Hazard rated, Red Wing #4440. (No substitutions)	10 Pair	THOROGOOD 804-4204	\$110.00 /Pair
Boot, 10", High-Top, Lace-up, Black Leather, Steel Toe, Slip-Resistant Polyurethane Sole, Lightweight. Magnum 911 G-Force 10" steel toe or equal.	10 Pair	DANNER #23600	\$229.00 /Pair
Boot, 10", High-Top, Lace-up, Black Leather, Slip-Resistant, Oil-Resistant Sole, Hy-Test Steel Toe or equal.	10 Pair	DANNER #23600	\$229.00 /Pair
Boot, 16", High-Top, slip-on, Black PVC with Nitrile, Steel Toe, Slip-Resistant Sizes 6-15/Lehigh #2745 or equal.	80 Pair	ON GUARD #86101	\$15.99 /Pair

LOCAL REPRESENTATIVE

Name	MARTINS UNIFORMS
Address	1506 E MCDOWELL ROAD
Contact	MIKE LEE
Phone number	602-258-7029
Fax number	602-257-0467

ACE UNIFORMS OF PHOENIX, MARTINS UNIFORMS, 1506 E MCDOWELL, PHOENIX, AZ 85006

Local Mobile Unit? YES

What is the minimum number of employees needed for the Shoe Mobil? 20

Qualified staff for measuring services? YES

Delivery Lead Times: 12 DAYS
Out of stock items 30 DAYS
Rush orders 4 DAYS

Define vendor: MARTINS UNIFORMS
Warranty: MANUFACTURERS WARRANTY. WE STAND BEHIND ALL OF THE PRODUCTS WE SELL.
IF THE PRODUCT IS DEFECTIVE, BRING IT IN FOR A REPLACEMENT.

Define vendor Return policy: IF THEY ARE NEW AND UNUSED, THEY MAY RETURN THE PRODUCT AND RECEIVE A FULL REFUND.

Contractors are strongly encouraged to offer additional pricing for related items/products/components, which are not specifically addressed as line items in the Invitation For Bids.

ADDITIONAL PRICING:
CATALOG DESCRIPTION
/ MANUFACTURER

DATE	PRICE COLUMN TO BE USED	DISCOUNT	PRICE FIRM THROUGH
2004	RETAIL	35%	06/01/2005
2004	RETAIL	35%	06/01/2005
2005	RETAIL	35%	06/01/2006

Other manufacturers:

ROCKY
DANNER

ACE UNIFORMS OF PHOENIX, MARTINS UNIFORMS, 1506 E MCDOWELL, PHOENIX, AZ 85006

PRICING SHEET NIGP CODES 8000801, 8001401, 8001601, 8002401

Terms: NET 30

Vendor Number: **W000001106 X**

Telephone Number: 602-259-7029

Fax Number: 602-257-0467

Contact Person: MIKE LEE

E-mail Address: mike@azmartins.com

Website Address: www.azmartinsuniforms.com

Contract Period: To cover the period ending **DECEMBER 31, 2007 2010.**