

SERIAL 03189 C QUALIFYING BID, SEDANS, FULL SIZE, POLICE EQUIPMENT PACKAGE

DATE OF LAST REVISION: November 01, 2006 CONTRACT END DATE: November 30, 2009

NOVEMBER 30, 2009
CONTRACT PERIOD THROUGH ~~NOVEMBER 30, 2006~~

TO: All Departments

FROM: Department of Materials Management

SUBJECT: Contract for **QUALIFYING BID, SEDANS, FULL SIZE, POLICE EQUIPMENT
PACKAGE (NIGP CODE 07006)**

Attached to this letter is published an effective purchasing contract for products and/or services to be supplied to Maricopa County activities as awarded by Maricopa County on **NOVEMBER 19, 2003**.

All purchases of products and/or services listed on the attached pages of this letter are to be obtained from the vendor holding the contract. Individuals are responsible to the vendor for purchases made outside of contracts. The contract period is indicated above.

Wes Baysinger, Director
Materials Management

WP/ks
Attach

Copy to: Clerk of the Board
 Jim Hutchinson, Equipment Services
 Les Glover, Equipment Services
 Kathy Sicard, Materials Management

SPECIFICATIONS ON INVITATION FOR BID FOR: **QUALIFYING BID, SEDANS, FULL SIZE, POLICE EQUIPMENT PACKAGE (NIGP CODE 07006)**

1.0 INTENT:

NOTE: MODEL YEAR 2004 PRICING IS DUE AT BID SUBMISSION

The intent of this Invitation for Bids is to establish a listing of qualified suppliers for **SEDANS, FULL, SIZE WITH POLICE EQUIPMENT PACKAGE**. This solicitation will result in a multiple award (listing of qualified suppliers) for which a Request for Quotations will be issued to the listing of qualified vendors. A final product award will be made to the lowest responsive, responsible supplier(s) meeting specifications in response to the particular request for quotation issued by the County or based on model year 2004 pricing.

MARICOPA COUNTY RESERVES THE RIGHT TO ADD SUPPLIERS TO THIS AGREEMENT TO ENSURE ADEQUATE COMPETITION. ANY SUPPLIERS SUBSEQUENTLY ADDED SHALL COMPLY FULLY WITH THE PROVISIONS OF THIS AGREEMENT.

The County will purchase approximately fifty-three (53) or more model year 2004 SEDANS, FULL SIZE WITH POLICE EQUIPMENT PACKAGE, to be delivered to the Maricopa County Equipment Services Department, 3325 West Durango, Phoenix, Arizona, as covered by purchase order only. These vehicles purchased will be used by the Maricopa County Sheriff's Department for police patrol and pursuit purposes.

SUPPLIERS SHALL COMPLY FULLY WITH ALL CONDITIONS OF THIS SOLICITATION FOR INCLUSION ON THE LISTING OF QUALIFIED SUPPLIERS. MODEL YEAR 2004 PRICING IS REQUIRED WITH YOUR BID. FOR SUBSEQUENT YEARS (2005 MODEL YEAR AND FORWARD), AT THE TIME A REQUIREMENT IS IDENTIFIED, A REQUEST FOR QUOTATION WILL BE PROVIDED TO ALL SUPPLIERS ON THE LISTING OF QUALIFIED SUPPLIERS.

BIDDERS SHALL BE AUTHORIZED DISTRIBUTORS OF THE MAJOR COMPONENTS OF ANY SUBMISSION (PER SPECIFIC RFQ) AND SHALL BE CAPABLE AND AUTHORIZED PROVIDERS OF SERVICE AND WARRANTY REPAIRS TO THESE SAME COMPONENTS.

2.0 TECHNICAL SPECIFICATIONS:

2.1 DIMENSIONS/CAPACITIES:

- 2.1.1 Wheel base – Approx. 114"
- 2.1.2 Curb Weight – Approx. 3900 lb.
- 2.1.3 EPA Passenger Volume Index – Approx. 111 cu/ft.
- 2.1.4 Cargo Capacity – Approx. 20 cu/ft.
- 2.1.5 Tow Capacity – Approx. 1500 lb.
- 2.1.6 Trailer Tongue Weight Capacity – Approx. 150 lb.
- 2.1.7 Fuel Capacity – Min. 19 gal.

2.2 ENGINE:

- 2.2.1 Type – Gasoline, EFI police version.
- 2.2.2 Size – Min. 4.6 L

- 2.2.3 Horsepower – Min. 230 SAE
 - 2.2.4 Air Cleaner - Manufacturer's maximum.
 - 2.2.5 Engine Oil Cooler - Heavy duty, external type.
 - 2.2.6 Cooling:
 - 2.2.6.1 System - Manufacturer's maximum including largest radiator available, fan and shroud.
 - 2.2.6.2 Coolant - Manufacturer's maximum.
 - 2.2.6.3 Recovery System - Heavy duty.
 - 2.2.6.4 Capability - System must be capable of providing adequate engine cooling under severe police use with ambient temperatures of 122+ degrees Fahrenheit.
 - 2.2.6.5 Hoses - Heavy-duty silicon type.
-

2.3 TRANSMISSION:

- 2.3.1 Type - Automatic
 - 2.3.2 Speeds - Four (4) speeds with overdrive.
 - 2.3.3 Shift Control – Electronic.
 - 2.3.4 Lockout - Low gear.
-

2.4 STEERING:

Power assist with heavy-duty oil cooler.

2.5 BRAKES:

- 2.5.1 Type - Power assist.
 - 2.5.2 Disc - Four wheel, with heavy-duty rotors.
 - 2.5.3 ABS - Four wheel.
-

2.6 AIR CONDITIONING:

Manufacturer's maximum, utilizing R134A refrigerant.

2.7 GLASS:

All, darkest legal tint per Arizona State Law, 33% + or - 3% light transmission through the glass with tinting material installed. Windows shall be tested with approved light meter and comply with standards, in full sunlight and complete darkness. Tinting material shall be metalized, having 50% minimum heat rejection and 90% UV rejection. Warranty: minimum five (5) years on material and installation.

2.8 ELECTRICAL:

2.8.1 Volts - 12

2.8.2 Battery – Manufacturer's maximum, maintenance free. (high cycle must meet SAE cycling standard J240 and vibration standard J537J), No Exceptions.

2.8.3 Alternator – Min. 130 amp. (50 amp at idle).

2.8.4 Instruments/Gauges:

2.8.4.1 Voltmeter

2.8.4.2 Engine oil pressure.

2.8.4.3 Engine coolant temperature.

2.8.4.4 Speedometer / Odometer – With Trip Odometer, calibrated and certified at 2 m.p.h. increments to 140 m.p.h.

2.8.4.5 Fuel Gauge.

2.8.5 Lights:

2.8.5.1 Engine Compartment.

2.8.5.2 Map/Dome Light, dual beam.

2.8.5.3 Luggage compartment lamp.

2.8.6 Lighter - Cigarette

2.8.7 Deck Lid Release - Remote

2.8.8 Power Outlet - 12 volt.

2.8.9 Radio - AM/FM stereo, factory installed.

2.8.10 Cruise Control - Factory installed.

2.8.11 Spotlight – Install on left side, UNITY #225, 6” halogen, or equal, factory installed

2.9 POLICE CHASSIS PACKAGE:

Suspension, heavy duty front and rear springs, shocks, stabilizers, and frame. *Rear wheel drive only, no exceptions.*

2.10 POLICE BODY PACKAGE:

2.10.1 Seats:

2.10.1.1 Front - Heavy duty cloth buckets, with six (6) way power on driver's side.

2.10.1.2 Rear - Bench type, with heavy duty vinyl covering.

2.10.2 Molding - Sides, heavy duty vinyl.

2.10.3 Floor Covering - Heavy duty black rubber, front and rear.

2.10.4 Mirrors:

2.10.4.1 Inside - Day/Night rearview.

2.10.4.2 Outside - L.H./R.H. rear view, remote control.

2.10.5 Steering Wheel - Tilt

2.10.6 Air Bags - Driver and right front passenger including side air bags.

2.11 TIRES/WHEELS: (As specified or pre-approved size.)

2.11.1 Tires - Four (4) (alike) P225/60VRx16 police certified BSW, Goodyear only, no exceptions.

2.11.2 Wheels - Four (4) (alike) heavy duty 16" x 7" with standard wheel covers.

2.11.3 Spare - One (1) (like A. & B. above) tire and wheel assy.

2.12 PAINT:

Manufacturer's Standard White

2.13 KEYS:

Each unit shall have five (5) sets of keys with rings, and tags and be properly identified, with last five (5) digits of vehicle Identification Number.

2.14 GENERAL:

Electrical wiring installed by the dealer or sub-contractor shall follow standard vehicle manufacturer's procedures, including color coding, conduit, nylon ties, grommets (sealed type) for holes in metal. Any opening made in the body shall be sealed to prevent fumes from entering. Wiring shall not be routed across the engine or any other major component. Circuit breakers or ATO fuses shall be in sealed receptacles as appropriate for any accessory installed. Electric power supply to be picked up at the vehicle manufacturer's provided accessory terminals such as Chevrolet's Power Convenience Center or Ford's Power Distribution Center.

2.15 DELIVERY:

Delivery is required F.O.B. Destination, freight pre-paid, to any delivery location within Maricopa County as specified by the County. Contractor shall indicate on Pricing Documentation (Attachment A) any additional freight or handling charges that would be associated with special shipping and/or handling delivery.

It shall be the Contractor's responsibility to meet the County's delivery requirements, as called for in the Technical Specifications. Maricopa County reserves the right to obtain services on the open market in the event the Contractor fails to make delivery and any price differential will be charged against the Contractor.

2.16 SHIPPING:

Bid prices shall be made F.O.B. destination freight pre-paid to the Using Agency within Maricopa County. The Contractor shall retain title and control of all goods until they are delivered and the contract coverage has been completed. All claims for visible or concealed damage shall be filed by the Contractor. The County will notify the Contractor of any damaged goods and shall assist the Contractor in arranging for inspection.

2.17 SHIPPING DOCUMENTS

A packing list or other suitable shipping document shall accompany each shipment and shall include the following:

- (1) Name and address of the Contractor;
- (2) Name and address of the County Agency;
- (3) County purchase order number;
- (4) A description of material shipped, including item number, quantity, number of containers and package number, if applicable.

2.18 WARRANTY:

The minimum warranty period shall be three (3) years/36,000 miles for both parts and labor. Warranty repair and/or replacement will be performed at no additional charge to Maricopa County. All warranty periods shall begin upon acceptance by the Using Agency.

2.19 BRAND NAME:

Bids on brands other than those listed are subject to approval based on evaluation. Maricopa County reserves the right to request samples to determine quality and acceptability of products bid. In some cases brands have been listed to define quality of products desired and is not intended to be restrictive or limit competition. Products substantially equivalent to those designated shall qualify for consideration.

2.20 **FACTORY AUTHORIZED SERVICE AVAILABILITY:**

The Contractor shall have and maintain a local factory authorized service station within the Phoenix metropolitan area. The station shall be capable of supplying and installing component parts, and troubleshooting, repairing and maintaining the Materials. Minimum service hours shall be from 8:00 A.M. to 5:00 P.M., Monday through Friday.

2.21 **OPERATING MANUALS:**

Upon delivery, Contractor shall provide comprehensive operational manuals, Materials service manuals, and schematic diagrams, if required by the Using Agency.

2.22 **TECHNICAL AND DESCRIPTIVE SALES LITERATURE:**

Contractor shall provide copies of its sales literature and brochures, and copies of any manufacturer's technical and descriptive literature regarding the material it proposes to provide. Literature shall include sufficient detail to allow full and fair evaluation of the offer submitted, and must be included with the bid. Failure to include this information may result in the bid being rejected.

2.23 **ADDITIONAL PRICING:**

Contractors are strongly encouraged to offer additional pricing for related items/products/components, which are not specifically addressed as line items in the Invitation For Bids. Pricing offered should be noted on the pricing pages of the Contractor response in the format requested. Two sets of catalogs/pricing documents shall accompany any additional pricing offered.

2.24 **CONTRACTOR REVIEW OF DOCUMENTS:**

Contractor shall review its bid submission to assure the following requirements are met.

- 2.24.1 Pricing pages, MANDATORY (Attachment A)
- 2.24.2 Agreement page, MANDATORY (Attachment B)
- 2.24.3 References (Attachment C)
- 2.24.4 Vendor Information, MANDATORY (Attachment D)
- 2.24.5 One (1) original and one (1) copy of all submissions is MANDATORY
- 2.24.6 Copies of Catalogs/Pricing Documents, MANDATORY
- 2.24.7 Literature, Technical and Descriptive, MANDATORY

2.25 **MODEL YEAR EQUIPMENT:**

The County will only accept bids offering current model year equipment/product.

2.26 **ORDER CUTOFF INFORMATION:**

Contractors submitting proposals (bids) shall advise the County of all known order cutoff dates for the equipment/product specified in the Invitation for Bids at the time of submission. Notification of any subsequent cutoff date(s) (learned after submission) shall also be the responsibility of the Contractor. The Contractor shall advise the County of **subsequent cutoff dates** by notifying the Procurement Consultant, **in writing**, of this new information.

3.0 SPECIAL TERMS & CONDITIONS:

3.1 **CONTRACT LENGTH:**

This Invitation for Bids is for awarding a firm, fixed price purchasing contract to cover a three (3) year period.

3.2 OPTION TO EXTEND:

The County may, at their option and with the approval of the Contractor, extend the period of this Contract up to a maximum of one (1), three (3) year option. The Contractor shall be notified in writing by the Materials Management Department of the County's intention to extend the contract period at least thirty (30) calendar days prior to the expiration of the original contract period.

3.3 ESCALATION:

Any request for reasonable price adjustments must be submitted thirty (30) days prior to the Contract expiration date. Justification for the requested adjustment in cost of labor and/or materials must be supported by appropriate documentation and must be within the Producer Price Index for the commodity. Increases are subject to approval in writing by the Materials Management Department prior to any adjusted invoicing submitted for payment.

3.4 EVALUATION CRITERIA:

The evaluation of this Bid will be based on, but not limited to, the following:

- 3.4.1 Compliance with specifications
- 3.4.2 Price
- 3.4.3 Determination of responsibility

The County reserves the right to award in whole or in part, by item or group of items, by section or geographic area, or make multiple awards, where such action serves the County's best interest.

3.5 UNCONDITIONAL TERMINATION FOR CONVENIENCE:

Maricopa County may terminate the resultant Contract for convenience by providing sixty (60) calendar days advance notice to the Contractor.

3.6 ORDERING AUTHORITY:

Contractors should understand that any request for purchase of materials or services shall be accompanied by a valid purchase order, issued by Materials Management. No other request is valid.

3.7 INDEMNIFICATION AND INSURANCE:

3.7.1 INDEMNIFICATION.

To the fullest extent permitted by law, CONTRACTOR shall defend, indemnify, and hold harmless COUNTY, its agents, representatives, officers, directors, officials, and employees from and against all claims, damages, losses and expenses, including, but not limited to, attorney fees, court costs, expert witness fees, and the cost of appellate proceedings, relating to, arising out of, or alleged to have resulted from the acts, errors, omissions or mistakes relating to the performance of this Contract. **CONTRACTOR'S** duty to defend, indemnify and hold harmless COUNTY, its agents, representatives, officers, directors, officials, and employees shall arise in connection with any claim, damage, loss or expense that is attributable to bodily injury, sickness, disease, death, or injury to, impairment, or destruction of property, including loss of use resulting therefrom, caused by any acts, errors, omissions or mistakes in the performance of this Contract including any person for whose acts, errors, omissions or mistakes **CONTRACTOR** may be legally liable.

The amount and type of insurance coverage requirements set forth herein will in no way be construed as limiting the scope of the indemnity in this paragraph.

3.7.2 Abrogation of Arizona Revised Statutes Section 34-226.

In the event that A.R.S. § 34-226 shall be repealed or held unconstitutional or otherwise invalid by a court of competent jurisdiction, then to the fullest extent permitted by law, **CONTRACTOR** shall defend, indemnify and hold harmless **COUNTY**, its agents, representatives, officers, directors, officials and employees from and against all claims, damages, losses and expenses (including but not limited to attorney fees, court costs, and the cost of appellate proceedings), relating to, arising out of, or resulting from **CONTRACTOR'S** work or services. **CONTRACTOR'S** duty to defend, indemnify and hold harmless, **COUNTY**, its agents, representatives, officers, directors, officials and employees shall arise in connection with any claim, damage, loss or expense that is attributable to bodily injury, sickness, disease, death, injury to, impairment or destruction of property including loss of use resulting therefrom, caused in whole or in part by any act or omission of **CONTRACTOR**, anyone **CONTRACTOR** directly or indirectly employs or anyone for whose acts **CONTRACTOR** may be liable, regardless of whether it is caused in part by a party indemnified hereunder, including **COUNTY**.

The scope of this indemnification does not extend to the sole negligence of **COUNTY**.

3.7.3 Insurance Requirements.

CONTRACTOR, at **CONTRACTOR'S** own expense, shall purchase and maintain the herein stipulated minimum insurance from a company or companies duly licensed by the State of Arizona and possessing a current A.M. Best, Inc. rating of B++6. In lieu of State of Arizona licensing, the stipulated insurance may be purchased from a company or companies that are authorized to do business in the State of Arizona, provided that said insurance companies meet the approval of **COUNTY**. The form of any insurance policies and forms must be acceptable to **COUNTY**.

All insurance required herein shall be maintained in full force and effect until all work or service required to be performed under the terms of the Contract is satisfactorily completed and formally accepted. Failure to do so may, at the sole discretion of **COUNTY**, constitute a material breach of this Contract.

CONTRACTOR'S insurance shall be primary insurance as respects **COUNTY**, and any insurance or self-insurance maintained by **COUNTY** shall not contribute to it.

Any failure to comply with the claim reporting provisions of the insurance policies or any breach of an insurance policy warranty shall not affect coverage afforded under the insurance policies to protect **COUNTY**.

The insurance policies may provide coverage that contains deductibles or self-insured retentions. Such deductible and/or self-insured retentions shall not be applicable with respect to the coverage provided to **COUNTY** under such policies. **CONTRACTOR** shall be solely responsible for the deductible and/or self-insured retention and **COUNTY**, at its option, may require **CONTRACTOR** to secure payment of such deductibles or self-insured retentions by a surety bond or an irrevocable and unconditional letter of credit.

COUNTY reserves the right to request and to receive, within 10 working days, certified copies of any or all of the herein required insurance policies and/or endorsements. **COUNTY** shall not be obligated, however, to review such policies and/or endorsements or to advise **CONTRACTOR** of any deficiencies in such policies and endorsements, and such receipt shall not relieve **CONTRACTOR** from, or be deemed a waiver of **COUNTY'S** right to insist on strict fulfillment of **CONTRACTOR'S** obligations under this Contract.

The insurance policies required by this Contract, except Workers' Compensation, shall name **COUNTY**, its agents, representatives, officers, directors, officials and employees as Additional Insureds.

The policies required hereunder, except Workers' Compensation, shall contain a waiver of transfer of rights of recovery (subrogation) against **COUNTY**, its agents, representatives, officers, directors, officials and employees for any claims arising out of **CONTRACTOR'S** work or service.

3.7.3.1 Commercial General Liability. **CONTRACTOR** shall maintain Commercial General Liability Insurance (CGL) and, if necessary, Commercial Umbrella Insurance with a limit of not less than \$1,000,000 for each occurrence with a \$2,000,000 Products/Completed Operations Aggregate and a \$2,000,000 General Aggregate Limit. The policy shall include coverage for bodily injury, broad form property damage, personal injury, products and completed operations and blanket contractual coverage including, but not limited to, the liability assumed under the indemnification provisions of this Contract which coverage will be at least as broad as Insurance Service Office, Inc. Policy Form CG 00 01 10 93 or any replacements thereof. There shall be no endorsement or modification of the CGL limiting the scope of coverage for liability arising from explosion, collapse, or underground property damage.

The policy shall contain a severability of interest provision, and shall not contain a sunset provision or commutation clause, or any provision that would serve to limit third party action over claims.

The CGL and the commercial umbrella coverage, if any, additional insured endorsement shall be at least as broad as the Insurance Service Office, Inc.'s Additional Insured, Form CG 20 10 10 01, and shall include coverage for **CONTRACTOR'S** operations and products.

3.7.3.2 Automobile Liability. **CONTRACTOR** shall maintain Automobile Liability Insurance and, if necessary, Commercial Umbrella Insurance with a combined single limit for bodily injury and property damage of no less than \$1,000,000, each occurrence, with respect to **CONTRACTOR'S** vehicles (including owned, hired, non-owned), assigned to or used in the performance of this Contract. If hazardous substances, materials, or wastes are to be transported, MCS 90 endorsement shall be included and \$5,000,000 per accident limits for bodily injury and property damage shall apply.

3.7.3.3 Workers' Compensation. **CONTRACTOR** shall carry Workers' Compensation insurance to cover obligations imposed by federal and state statutes having jurisdiction of **CONTRACTOR'S** employees engaged in the performance of the work or services, as well as Employer's Liability insurance of not less than \$100,000 for each accident, \$100,000 disease for each employee, and \$500,000 disease policy limit.

CONTRACTOR waives all rights against **COUNTY** and its agents, officers, directors and employees for recovery of damages to the extent these damages are covered by the Workers' Compensation and Employer's Liability or commercial umbrella liability insurance obtained by **CONTRACTOR** pursuant to this agreement.

In case any work is subcontracted, **CONTRACTOR** will require the Subcontractor to provide Workers' Compensation and Employer's Liability insurance to at least the same extent as required of **CONTRACTOR**.

3.7.4 Certificates of Insurance.

3.7.4.1 Prior to commencing work or services under this Contract, Contractor shall have insurance in effect as required by the Contract in the form provided by the County, issued by Contractor's insurer(s), as evidence that policies providing the required coverage, conditions and limits required by this Contract are in full force and effect. Such certificates shall be made available to the County upon 48 hours notice. **BY SIGNING THE AGREEMENT PAGE THE CONTRACTOR AGREES TO THIS REQUIREMENT AND FAILURE TO MEET THIS REQUIREMENT WILL RESULT IN CANCELLATION OF CONTRACT.**

In the event any insurance policy(ies) required by this contract is(are) written on a "claims made" basis, coverage shall extend for two years past completion and acceptance of **CONTRACTOR'S** work or services and as evidenced by annual Certificates of Insurance.

If a policy does expire during the life of the Contract, a renewal certificate must be sent to **COUNTY** fifteen (15) days prior to the expiration date.

3.7.4.2 Cancellation and Expiration Notice.

Insurance required herein shall not be permitted to expire, be cancelled, or materially changed without thirty (30) days prior written notice to the County.

3.8 INQUIRIES AND NOTICES:

All inquiries concerning information herein shall be addressed to:

MARICOPA COUNTY
DEPARTMENT OF MATERIALS MANAGEMENT
ATTN: CONTRACT ADMINISTRATION
320 W. LINCOLN ST.
PHOENIX, AZ 85003

Administrative telephone inquiries shall be addressed to:

WALT PRICE, PROCUREMENT CONSULTANT, 602-506-3454
(wprice@mail.maricopa.gov)

Technical telephone inquiries shall be addressed to:

JIM HUTCHINSON, EQUIPMENT SERVICES, 602-506-4677
(jim.Hutchinson@mail.maricopa.gov)

Inquiries may be submitted by telephone but must be followed up in writing. No oral communication is binding on Maricopa County.

3.9 SUBMISSION PRICE CLARITY:

For reasons of clarity all submissions of pricing (Attachment A) shall be priced in the same unit (size, volume, quantity, weight, etc.) as the bid specifications request. Submissions (bids) failing to comply with this requirement may be declared non-responsive.

3.10 INSTRUCTIONS FOR PREPARING AND SUBMITTING BIDS:

Bidders are to provide one (1) original "hard copy" (labeled) and one (1) electronic copy of pricing (Appendix A) on a 3.5" diskette. Bidders are to identify their responses with the bid serial number, title and return address to Maricopa County, Department of Materials Management, 320 West Lincoln, Phoenix, Arizona 85003. A corporate official who has been authorized to make such commitments must sign bids.

ALL REQUESTS FOR DISKETTES MUST BE FAXED TO THE PROCUREMENT CONSULTANT AT (602) 258-1573.

MEL CLAYTON FORD, 1550 E CAMELBACK ROAD, PHOENIX, AZ 85014

**PRICING SHEET C231003 / B0604238
NIGP CODES 07006**

WILLING TO ACCEPT FUTURE SOLICITATIONS VIA EMAIL: YES NO

OTHER GOV'T. AGENCIES MAY USE THIS CONTRACT: YES NO

PRICING:

NOTE: DO NOT INCLUDE SALES/USE TAX IN YOUR BID PRICE. The percentage of sales/use tax applicable to this contract will be listed on the purchase order and allowed at time of payment. BIDDERS CERTIFY BY SIGNING THIS AGREEMENT THAT PRICES BID ARE F.O.B. DESTINATION IN ACCORDANCE WITH THE TERMS AND CONDITIONS SET FORTH HEREIN.

Fifty Three (53) (or more) **FULL SIZE SEDANS, POLICE PACKAGE** \$ 20,359.36 /each
in accordance with attached specifications: (to include tire disposal fee)

Manufacturer/Model: FORD CROWN VICTORIA POLICE INTERCEPTOR

Warranty (define, attachments may be used as amplifying data only) : 36 MONTH / 36,000 MILE

Delivery (days ARO) : 60 - 90

F.O.B. Destination: Yes No

Cutoff dates for ordering any of the above (to include options), if any. REQUIRED: JUNE 15, 2004 (BEST GUESS)

OPTIONS: (Will be considered in determining low bid for award purposes.)

1. Factory Extended Warranty:

1.1 Ford Extra Care - 60 months, 75,000 mile, \$50 deductible. \$2,365.00 /each

1.2 Ford Premium Care - 60 months, 75,000 mile, \$50 deductible. \$2,550.00 /each

1.3 Ford Premium Care - 75,000 mile, \$0 deductible including maintenance and wear option. N/A

2. Deck Lights - Two (2) 4" diameter sealed beam lights, one (1) red left, (Installed) \$185.00 /each
one (1) blue right, shall be installed in the rear window deck area,
(spacing to be determined at the time of installation) facing rearward,
adjusted so beam is projected parallel to road surface. Large body washers
with lock washers shall be used to properly secure the light. Lights shall be
adjustable from top sidedeck area. A #537 or equal flasher relay, installed
inside the trunk in a convenient location, shall be used to alternately flash
lights, a (red) 16 gauge power wire running forward from flasher under
black rubber floor mat exiting at the frontcenter dash area, having three feet
of extra wire to work with. All exposed wiring shall be run in plastic
conduit, secured properly with wire hangers and ties. Rubber grommets
shall be used any place wiring passes through a metal opening (no
exception). Wiring in trunk shall be routed in such a way as to not be
interfered with by moving parts of trunk lid or cargo.

3. Prisoner Cage (Not installed) \$310.00 /each

3.1 Make/Model - SETINA, 6-S or pre-approved equal, with a full
Lexan MR10 window, complete mounting kit shall be included.

MEL CLAYTON FORD, 1550 E CAMELBACK ROAD, PHOENIX, AZ 85014

4. Prisoner Cage Mounting Kit:		
4.1 PRO-GUARD, for 2003 Crown Vic.	(Not installed)	\$95.00 /each
4.2 SETINA, for a 2003 Crown Vic	(Not installed)	\$85.00 /each
5. Push-Bumpers - SETINA, or pre-approved equal 16", with all mounting hardware, template and manufacturer's installation instructions.	(Not Installed)	\$155.00 /each
6. Lightbar: TOMAR, 930NH-4805-0019 A/T/RFLASHER or pre-approved equal. Shall include all mounting brackets.	(Not Installed)	\$795.00 /each
7. Siren Amplifier/PA Control Head Assembly: Unitrol Model U480K-15, shall include USPO4 switch and UMNCT-SB mic.	(Not Installed)	\$595.00 /each
8. Siren Speaker: FEDERAL, MS100, pre-approved equal, under-cover type, shall include mounting brackets for vehicle specified.	(Not Installed)	\$143.00 /each
9. Siren Speaker - FEDERAL, TS100 or pre-approved equal, bumper mount design, shall include mounting brackets for vehicle specified.	(Not Installed)	\$107.00 /each
10. Vertical Gunlock Assemblies:		
10.1 PRO-GUARD, Model #G4906 or pre-approved equal, shall include push-button door switch and 8 to 10 second delay. Unit shall be designed to safely secure a Remington model 870 shotgun with a 20" barrel, in a vertical position. Handcuff key lock system.	(Not installed)	\$169.00 /each
10.2 PRO-GUARD, Model G5040UT or pre-approved equal. Shall include pushbutton door switch and 8 to 10 second delay. Unit shall be designed to safely secure a military M-16 (A1 or A2). Handcuff key lock system.	(Not Installed)	\$189.00 /each
11. Police Prep. Pkg. (Base 65A) - Shall include the following items, strobe bulbs, six (6) shielded coaxial strobe conductor cables, power control centers, three (3) power and ground wires, accessory wiring harness, and alternating headlight flasher.	(Installed)	\$619.00 /each
12. Split Bench Seat - Front, six-way power, cloth type.	(Installed)	\$80.00 /each
13. Carpeting - 16 oz. color-keyed, floor.	(Installed)	\$112.00 /each
14. Floor Mat - Front and rear, color-keyed carpet.	(Installed)	INCLUDED W/ CARPET
15. Radio - AM/FM stereo with cassette deck.	(Installed)	\$133.00 /each
16. Spotlight - Delete (deduct).		\$< 169.00 > /each

MEL CLAYTON FORD, 1550 E CAMELBACK ROAD, PHOENIX, AZ 85014

- | | | |
|---|-----------------|------------------|
| 17. Rear Door Locks and Windows Disabled - Interior door locks / latches, manual and electric shall be inoperative from the rear seat area, (EXCEPTION, electric rear door locks shall be operational from controls on the front doors). Rear windows shall be inoperative from the rear seat area, (EXCEPTION, electric rear windows shall be operational from controls on the driver's doors). | (Installed) | \$25.00 /each |
| 18. Auxiliary Rear Door Lock - Rear door shall have manual door lock release installed that is accessible when the front door is open. This may be accomplished by drilling a small hole in the front of the rear door, in-line with the interior door locking mechanism, insert a rubber grommet in the hole. A small steel rod can be used as linkage to run from the locking mechanism out through front of door, put a small rubber cap on the end of rod to act as a gripping button. If you have questions about this system please contact Jim Hutchinson at 506-4677 or Les Glover at 506-4667. | (Installed) | \$125.00 /each |
| 19. Auxiliary Junction Block - 417 RPO | (Installed) | \$60.00 /each |
| 20. Strobe Lighting EQ.: | | |
| 20.3 Bulb Assy. - TOMAR, 4701 "Clear" | (Not Installed) | \$32.00 /each |
| 20.4 Bulb Assy. - TOMAR, 4701B "Blue" | (Not Installed) | \$32.00 /each |
| 20.4 Bulb Assy. - TOMAR, 4701R "Red" | (Not Installed) | \$32.00 /each |
| 20.5 Cable Assy. 15' - TOMAR, 15C | (Not Installed) | \$20.00 /each |
| 20.6 Cable Assy. 20' - TOMAR, 20C | (Not Installed) | \$26.00 /each |
| 20.7 Power Pak - TOMAR, 774-1228 | (Not Installed) | \$218.00 /each |
| 20.8 Power Pak - TOMAR, 776-1228 | (Not Installed) | \$285.00 /each |
| 21. Alternative Fuel Systems - (i.e. Dedicated, bi-fuel, dual fuel, combination fuels, compressed natural gas, methanol ethanol, etc.), Please specify type and cost below. | | |
| 21.1 DEDICATED CNG | | \$3,900.00 /each |
| SILICONE HOSES ARE N/A WITH CNG AND HORSEPOWER IS 180 @ 470 | | |

MEL CLAYTON FORD, 1550 E CAMELBACK ROAD, PHOENIX, AZ 85014

Terms: NET 30

Vendor Number: **W000000515 X**

Telephone Number: 602-264-1611

Fax Number: 602-277-3477

Contact Person: KEN DENTON

E-mail Address: kdenton@mcfauto.com

Company Web Site: www.ford-fleet.com

Insurance Certificate Yes

Contract Period: To cover the period ending **NOVEMBER 30, 2006 2009**

MEL CLAYTON FORD, 1550 E CAMELBACK ROAD, PHOENIX, AZ 85014

PRICING SHEET C231003 / B0604238
NIGP CODES 07006

WILLING TO ACCEPT FUTURE SOLICITATIONS VIA EMAIL: YES NO

OTHER GOV'T. AGENCIES MAY USE THIS CONTRACT: YES NO

PRICING:

PRICING WILL BE REQUESTED BY WAY OF REQUEST FOR QUOTATION AT THE TIME A REQUIREMENT IS DETERMINED. ALL SUPPLIERS LISTED ON THE CURRENT QUALIFIED SUPPLIERS LISTING SHALL BE PROVIDED A REQUEST FOR QUOTATION. EACH RFQ REQUEST SHALL CLEARLY STATE A DUE DATE AND TIME FOR SUBMISSION. RESPONSES RECEIVED AFTER THE SPECIFIED AND TIME SHALL BE RETURNED TO THE OFFERER.

NO PRICING IS REQUESTED WITH THIS RESPONSE.

Terms:	NET 30
Vendor Number:	W000000515 X
Telephone Number:	602-264-1611
Fax Number:	602-277-3477
Contact Person:	KEN DENTON
E-mail Address:	kdenton@mcfauto.com
Company Web Site:	www.ford-fleet.com
Insurance Certificate	Yes
Contract Period:	To cover the period ending NOVEMBER 30, 2006 2009

FIVE STAR FORD, 7100 E MCDOWELL ROAD, SCOTTSDALE, AZ 85257

**PRICING SHEET C231003 / B0604238
NIGP CODES 07006**

WILLING TO ACCEPT FUTURE SOLICITATIONS VIA EMAIL: YES NO

OTHER GOV'T. AGENCIES MAY USE THIS CONTRACT: YES NO

PRICING:

PRICING WILL BE REQUESTED BY WAY OF REQUEST FOR QUOTATION AT THE TIME A REQUIREMENT IS DETERMINED. ALL SUPPLIERS LISTED ON THE CURRENT QUALIFIED SUPPLIERS LISTING SHALL BE PROVIDED A REQUEST FOR QUOTATION. EACH RFQ REQUEST SHALL CLEARLY STATE A DUE DATE AND TIME FOR SUBMISSION. RESPONSES RECEIVED AFTER THE SPECIFIED AND TIME SHALL BE RETURNED TO THE OFFERER.

NO PRICING IS REQUESTED WITH THIS RESPONSE.

Terms:	NET 30
Vendor Number:	W000001216 X
Telephone Number:	480-946-3900
Fax Number:	480-423-5688 480-941-2556
Contact Person:	RICHARD LEWIS
E-mail Address:	rlewis@fivestarford.com
Company Web Site:	www.fivestarford.com
Insurance Certificate	Yes
Contract Period:	To cover the period ending NOVEMBER 30, 2006 2009

REMOVED 12/06/06

~~FORD OF NORTH SCOTTSDALE, 8555 E FRANK LLOYD WRIGHT BLVD, SCOTTSDALE, AZ 85260
LOU GRUBB FORD INC, PO BOX 12100, SCOTTSDALE, AZ 85260~~

PRICING SHEET C231003 / B0604238 _____

NIGP CODES 07006 _____

WILLING TO ACCEPT FUTURE SOLICITATIONS VIA EMAIL: YES _____ NO

OTHER GOV'T. AGENCIES MAY USE THIS CONTRACT: YES _____ NO

PRICING:

~~PRICING WILL BE REQUESTED BY WAY OF REQUEST FOR QUOTATION AT THE TIME A REQUIREMENT IS DETERMINED. ALL SUPPLIERS LISTED ON THE CURRENT QUALIFIED SUPPLIERS LISTING SHALL BE PROVIDED A REQUEST FOR QUOTATION. EACH RFQ REQUEST SHALL CLEARLY STATE A DUE DATE AND TIME FOR SUBMISSION. RESPONSES RECEIVED AFTER THE SPECIFIED AND TIME SHALL BE RETURNED TO THE OFFERER.~~

NO PRICING IS REQUESTED WITH THIS RESPONSE.

Terms: _____ Net 30

Vendor Number: _____ W000002407 X

Telephone Number: _____ 480 991 3333 480 556 5650

Fax Number: _____ 480 596 2549 480 596 2528

Contact Person: _____ David Harris Nick Bryan Casey Unger

E Mail Address: _____ ungere@autonation.com

Insurance Certificate _____ Yes

Contract Period: _____ To cover the period ending NOVEMBER 30, 2006.

SANDERSON FORD INC, 6400 N 51ST AVENUE, GLENDALE, AZ 85301PRICING SHEET C231003 / B0604238
NIGP CODES 07006WILLING TO ACCEPT FUTURE SOLICITATIONS VIA EMAIL: YES NOOTHER GOV'T. AGENCIES MAY USE THIS CONTRACT: YES NO**PRICING:****PRICING WILL BE REQUESTED BY WAY OF REQUEST FOR QUOTATION AT THE TIME A REQUIREMENT IS DETERMINED. ALL SUPPLIERS LISTED ON THE CURRENT QUALIFIED SUPPLIERS LISTING SHALL BE PROVIDED A REQUEST FOR QUOTATION. EACH RFQ REQUEST SHALL CLEARLY STATE A DUE DATE AND TIME FOR SUBMISSION. RESPONSES RECEIVED AFTER THE SPECIFIED AND TIME SHALL BE RETURNED TO THE OFFERER.****NO PRICING IS REQUESTED WITH THIS RESPONSE.**

Terms: NET 30

Vendor Number: **W000003564 X**

Telephone Number: **623-842-8600** ~~623-930-5961~~

Fax Number: ~~623-842-8790~~ **623-930-5966**

Contact Person: ~~TJMAHALEK~~ **DAVID HARRIS (602-524-5255 cell)**

E-mail Address: ~~jmahalek@sandersonford.com~~ **dharris@sandersonford.com**

Company Web Site: **www.sandersonford.com**

Insurance Certificate Yes

Contract Period: To cover the period ending **NOVEMBER 30, 2006 2009**

REMOVED 12/06/06
TOM JONES FORD INC, 23454 W HWY 85, BUCKEYE, AZ 85326

PRICING SHEET C231003 / B0604238
NIGP CODES 07006

WILLING TO ACCEPT FUTURE SOLICITATIONS VIA EMAIL: YES NO

OTHER GOV'T. AGENCIES MAY USE THIS CONTRACT: YES NO

PRICING:

~~PRICING WILL BE REQUESTED BY WAY OF REQUEST FOR QUOTATION AT THE TIME A REQUIREMENT IS DETERMINED. ALL SUPPLIERS LISTED ON THE CURRENT QUALIFIED SUPPLIERS LISTING SHALL BE PROVIDED A REQUEST FOR QUOTATION. EACH RFQ REQUEST SHALL CLEARLY STATE A DUE DATE AND TIME FOR SUBMISSION. RESPONSES RECEIVED AFTER THE SPECIFIED AND TIME SHALL BE RETURNED TO THE OFFERER.~~

NO PRICING IS REQUESTED WITH THIS RESPONSE.

Terms: _____ NET 30

Vendor Number: _____ W000005124 X

Telephone Number: _____ 623 386 4429

Fax Number: _____ 623 386 2373

Contact Person: _____ WAYNE BENTLEY

E-mail Address: _____ wayne@tomjonesford.com wbcmmtrucks@yahoo.com

Company Web Site: _____ www.tomjonesford.com _____

Insurance Certificate _____ Yes

Contract Period: _____ To cover the period ending NOVEMBER 30, 2006.