

Mary Hammer

11092-164

**From:** Compliance 360 <msgsystem@compliance360.com>  
**Sent:** Thursday, June 09, 2016 7:37 AM  
**To:** Mary Hammer  
**Subject:** Contract has been Approved: Dental Supplies and Equipment

26020  
26053

**Message Information**

**From** Benaquista, Kathleen  
**To** Hammer, Mary;  
**Subject** Contract has been Approved: Dental Supplies and Equipment

**Contract Information**

**Division** Contracts Division  
**Folder** Supplies - Medical  
**Status** Pending Approval  
**Title** Dental Supplies and Equipment  
**Contract Identifier**  
(Travel Type Dropdown) Article 2 - New Contract  
**MIHS Contract Number** 90-16-166-1  
**Primary Responsible Party** Hammer, Mary P.  
**Departments**  
**Product/Service Description** Approve a new contract between Henry Schein Inc. and MIHS the provision of Dental Supplies and Equipment.  
**Action/Background** The purpose of the contract(s) is to provide a new Dental Supplies and Equipment-Requirements Contract which replaces contract 90-11-186-1 due to expire on 6/30/2016. Annual Value: \$85,350.00 operating expense Estimated Annual Savings: \$6,151.00. Estimated Aggregate Spend (5 years): \$426,750.00  
**Evaluation Process** Bids were evaluated based on Lowest Responsive/Responsible bidder who met the minimum criteria set forth in the IFB. Professional Dental Services bid was for Repair of Dental Equipment only and was deemed non-responsive because the scope of work was for Dental Supplies and Equipment; not repair. Henry Schein's bid was reviewed and found to be responsive and provides a potential annual savings of \$6,151.00 to MIHS. The Contract shall become effective July 1, 2016 and shall remain in effect for Three (3) Years with an option to extend for additional periods up to a total contract term of Five (5) years from the effective date. Henry Schein is the lowest Responsive/Responsible bidder and has provided these services to MIHS for the past five years. MIHS has been pleased with their past performance and recommends contract award to Henry Schein. The anticipated annual expense of \$85,350.00 has been budgeted for operational expenditures from various expense cost centers throughout MIHS for FY2016/17.

Notes	
Category	
Effective Date	7/1/2016
Expiration Date	6/30/2021
Annual Value	\$85,350.00
Expense/Revenue	Expense
Budgeted (Budget Bal Dropdown Travel)	Yes
Procurement Number	90-16-166-1
Primary Vendor	Henry Schein Inc

### Attachments

Name	Description	Type	Current File
Approved Award Recommendation	Henry Schein Bid	File	Approved Award Recommendation.pdf
		File	Henry Schein Offer.pdf

### Comments

Type	Classification	Date	Employee	Comments
Approval		6/7/2016	Maness, Brian D.	Ok to route for approvals.
Approval		6/7/2016	Howell, Wyatt W.	
Approval		6/7/2016	Gaw, Kris D.	Based on Brian's notes of process and lowest bid, approving the contract.
Approval		6/7/2016	Gorman, Louis B.	
Approval		6/9/2016	Benaquista, Kathleen F.	



**DENTAL SUPPLIES & EQUIPMENT-REQUIREMENTS CONTRACT  
INVITATION FOR BID  
Attachment "A"  
Offer and Acceptance**

**90-16-166-IFB**

Invitation for Bid No: **90-16-166-IFB**

Due Date: **June 1, 2016**

Material and/or Services: **Dental Supplies and Equipment Requirements Contract**

Time: **10:00 A.M./local AZ Time**

Location: **MariCopa Integrated Health Systems Contracts Administration Mailing Address:  
2611 E. Pierce, 2<sup>nd</sup> Floor, Peoria, AZ 85008**

Contact: **Mary Hammer**  
Phone: **(602) 344-1403**

By signing below, the Proposer hereby certifies that:

They have read, understand, and agree that acceptance by MIHS of the Offeror's offer by the issuance of a purchase order or contract will create a binding contract; They agree to fully comply with all terms and conditions as set forth in the MIHS Procurement Code, and amendments thereto, together with the specifications and other documentary forms herewith made a part of this specific procurement;

The person signing the Offer certifies that he/she is the person in the Offeror's organization responsible for, or authorized to make, decisions regarding the prices quoted. The Offeror is a corporation or other legal entity. No attempt has been made or will be made by the Offeror to induce any other firm or person to submit or not to submit an Offer in response to this IFB.

- All amendments to this IFB issued by MIHS have been received by the person/organization below. All amendments are signed and returned with the Offer.
- No amendments have been received.

Offer is valid for 180 days from the date of submission.

**Vendor Bid**

Company Name: Henry Schein Contractor FEIN/SSM: 11-3136595

Company Account Manager		Payment Terms: <u>net 45 days</u>			
Address	<u>Henry Schein, Inc. 135 Duryea Road, Melville, NY 11747</u>	City	State	Zip Code	Telephone <u>(800) 851-0400</u> specialmarketsbiddept@henryschein.com

[Signature] Ricardo Valenzuela Bio/ops Supervisor 5/27/2016  
Authorized Signature      Typed Name      Title      Date

**ACCEPTANCE OF OFFER AND CONTRACT AWARD (For MIHS Use Only)**

Your offer is hereby accepted. The Contractor is now bound to sell the materials and/or services listed by the attached award notice based upon the solicitation, including all terms conditions, specifications, amendments, etc., and the Contractor's offer as accepted by the District. The Contractor is hereby cautioned not to commence any billable work or provide any material, service or construction under this contract until Contractor receives an executed **Purchase Order**.

Attested by: [Signature]  
**Kris Gaw, MBA, Chief Operating Officer**

**This is NOT a Purchase Order**

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Contract Term:

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Effective Date:

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Expiration Date:

Contract Number: **90-16-166 IFB**