



Attachment I

Arizona Department of Administration
State Procurement Office
100 N. 15th Ave, Suite 201
Phoenix, AZ 85007

Solicitation No.: ADSP016-00005626
Description: Aftermarket Automotive Parts and Service

Please respond to the following items according to any instructions. Each response should demonstrate the Offeror's ability to satisfy the Scope of Work and the requirements as stated in this solicitation. All information contained in the offer shall be current and factual. Failure to respond according to these or any other instructions contained in this solicitation may have a negative impact on the scoring of the offer.

The following responses shall be uploaded as an attachment in ProcureAZ with your submitted offer and titled, "Attachments", any additional pages needed should be included into one document when uploading Attachments.

Business Capacity. The Contractor shall indicate their ability to manage numerous individual accounts in order to meet the demands of all eligible agencies. This shall include the ability to resolve customer disputes, handle multiple communications from accounts and provide excellent customer service.

Key Personnel (Contract Contact):

Name: Ron Duponte
Telephone No.: 570-807-9087
E-Mail: ronald.duponte@autozone.com

Back-up Key Personnel:

Name: Jerry Walleston
Telephone No.: 781-477-9856
E-Mail: jerry.walleston@autozone.com

Experience: Offeror shall provide a minimum of three references on Attachment IV:

Years' Experience performing services similar in size and scope as required by this solicitation.	35
Years the organization has conducted business in the State of Arizona.	37

Ordering Capabilities: The Offeror shall indicate their ability to provide the following ordering methods:

Indicate Yes / No	<u>Electronic/P-Card</u>	<u>Purchase Order</u>	<u>Phone</u>	<u>Fax</u>	<u>Walk-in</u>
	Y	Y	Y	Y	Y

Statewide Capacity: The Offeror shall indicate their ability to accommodate a statewide contract. Offeror's can find a map of listed counties in Exhibit A. Indicate service availability along with applicable delivery/transportation fees below: (If service is available but not delivery, place a N/A under cost. If there is no charge, place a zero (0) under cost)

	Y/N	Cost		Y/N	Cost		Y/N	Cost
Apache:	<u>N</u>	\$ <u> </u>	Greenlee:	<u>N</u>	\$ <u> N </u>	Pima:	<u>Y</u>	\$ <u> 0 </u>
Cochise:	<u>Y</u>	\$ <u> 0 </u>	La Paz:	<u>Y</u>	\$ <u> 0 </u>	Pinal:	<u>Y</u>	\$ <u> 0 </u>
Coconino:	<u>Y</u>	\$ <u> 0 </u>	Maricopa:	<u>Y</u>	\$ <u> 0 </u>	Santa Cruz:	<u>Y</u>	\$ <u> 0 </u>
Gila:	<u>Y</u>	\$ <u> 0 </u>	Mohave:	<u>Y</u>	\$ <u> 0 </u>	Yavapai:	<u>Y</u>	\$ <u> 0 </u>
Graham:	<u>Y</u>	\$ <u> 0 </u>	Navajo:	<u>Y</u>	\$ <u> 0 </u>	Yuma:	<u>Y</u>	\$ <u> 0 </u>

Warranty: The Offeror shall explain their minimum warranties that are included for all their products, services and/or repairs.

All Manufacturer's warranties will be honored



Attachment II

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Price Schedule

Pricing (submitted through ProcureAZ):

Pricing shall be submitted by the Contractor in the form of an uploaded Price List (i.e. excel spreadsheet, pdf, etc.), in ProcureAZ in accordance to the Special Instructions to Offerors.

For evaluation purposes only, the Contractor must submit specific parts pricing utilizing the attached excel document titled, "Aftermarket Parts Price Sheet"

Price List / Catalogue Pricing: (Any manufacturer available by Offeror may be written in below)

Catalogue discount is a fixed percentage off of a price list / catalogue pricing. Offeror must supply a hard copy per the specifications of all price lists / catalogues referenced. Failure to submit the above requested information may be cause for rejection of the offer.

Offerors may submit price lists via the web address location (Internet-based Catalogue) of the published public price list. If this option is selected, the price list must be accessible by the Eligible Agencies. The Eligible Agencies must be able to locate the proposed items and verify that the offered pricing reflects the proposed discount.

Price List web address if applicable: autozonepro.com

Percentage (%) of discount off approved Offeror price list / catalogue: 50 %

Manufacturer

Percentage (%) of discount off of: %

Any rate shall be based at a rate equal to or less than those published within the "ALLDATA: or "Mitchell" flat rate manuals or the actual hours used for labor, whichever is less. Offeror shall describe the type of services considered, "Light, Medium or Heavy" Duty.

Offeror shall enter a \$1 into the price field for the following line items within ProcureAZ and provide actual pricing below:

Table with 7 columns: Line Item, Service, Business Hours, After Hours, Preventative Maintenance, Holidays, Weekends. Rows include Days and Times of Operation, Light Duty Labor Rates, Medium Duty Labor Rates, and Heavy Duty Labor Rates.

AutoZone will not be performing any labor

Restocking Fees:

Restocking fees for Special Order Parts Return: 0 %

Restocking fees for Obsolete Parts Return: 0 %