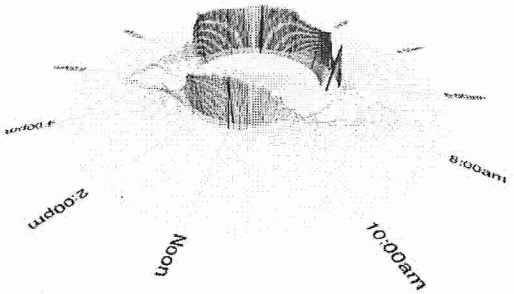
(HPMS) roadway network to enhance analysis of safety. A similar approach can be implemented for ADOT in linking the statewide crash database to the ADOT linear referenced roadway network. The Iteris team is flexible to respond to any number of integration tasks between ADOT departments and with other agencies for ITS and data elements such as the ADOT crash database, ADOT's pavement management data, FMS traffic data, and traffic databases for MAG and PAG.

Private Sector Speed Data Management and Support

Most agencies traditionally rely on collecting traffic data from roadway-embedded sensors (e.g., loop detectors). While this approach yields great results to estimate volume and occupancy, it does not provide granular speed variation data and travel time information unless the sensor coverage is sufficiently dense.

As technology has matured, the availability of probe-based data has resulted in new, rich speed data that can be leveraged for congestion monitoring, traffic operation, and traveler information. The low-cost private sector speed data – for instance data provided by Here (formerly Nokia and NAVTEQ), INRIX, or TomTom – offers lower maintenance and greatly increased coverage than fixed location traffic detectors.



The added-values Iteris provides to assist ADOT with its needs in using private sector speed data are: 1) deep knowledge about private sector data due to long history of working with several public agency clients using third party data for congestion monitoring and traveler information purposes; 2) strong relationship with leading data providers; 3) in-place technical toolsets for managing and visualizing commercial speed data sets.

With respect to emerging data and technologies, Iteris is a recognized leader at providing strategic data consulting services and helping agencies identify cost-effective management alternatives. Iteris has also paved the way in integrating private sector travel time data with public agency traffic volume data for more comprehensive operations and performance reporting.

OTHER IMPORTANT INFORMATION

* Iteris has partnered with Wilson & Company to enhance its local presence and proven ability to manage large-scale data collection, data management, and ITS efforts in Arizona. Wilson & Company is a multi-disciplinary engineering, surveying, mapping, and planning firm with well established relationships to public sector entities in Arizona. Wilson & Company's Arizona Transportation Planning Manager, Dan Marum, brings a unique ability to communicate and achieve consensus and collaboration between various stakeholders. While Dan's individual involvement in ITS and data management tasks is not expected to be large he provides a commitment to devoting needed local resources and ensuring the success of all tasks performed through this on-call.

*

Wilson & Company Price Rates

	Year 1	Year 2	Year 3	Year 4	Year 5
Senior Project Manager	$186	$190	$195	$200	$206
Project Manager	$155	$160	$165	$170	$175
Senior Project Engineer	$165	$170	$176	$182	$187
Database Developer	$93	$96	$99	$102	$105
Project Designer	$105	$108	$111	$115	$118
Project Engineer	$130	$135	$140	$145	$149
Project Principal	$234	$238	$243	$248	$255
Administrative/Clerical	$71	$73	$75	$78	$80
Civil Engineer	$140	$144	$149	$153	$158
Quality Assurance	$212	$217	$223	$228	$235
Analyst	$58	$61	$64	$67	$69

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Section H. Price

The following Price Schedule reflects the maximum hourly rate OZ Engineering LLC will charge for the various levels of professional service categories offered. Subsequent award year prices shall reflect cost of living adjustments not to be increased in excess of 3% as shown below.

OZ Engineering Classifications	Burdened Hourly Rate				
	Year 1	Year 2	Year 3	Year 4	Year 5
Senior Project Manager	$ 146.64	$ 151.04	$ 155.57	$ 160.24	$ 165.05
Senior Systems Engineer	$ 140.78	$ 145.00	$ 149.35	$ 153.83	$ 158.44
Systems Engineer	$ 124.45	$ 128.18	$ 132.03	$ 135.99	$ 140.07
Senior Software Engineer	$ 129.05	$ 132.92	$ 136.91	$ 141.02	$ 145.25
Software Engineer	$ 111.45	$ 114.79	$ 118.23	$ 121.78	$ 125.43
Junior Software Engineer	$ 99.72	$ 102.71	$ 105.79	$ 108.96	$ 112.23
Database Developer	$ 90.00	$ 92.70	$ 95.48	$ 98.34	$ 101.29
Project Engineer	$ 90.00	$ 92.70	$ 95.48	$ 98.34	$ 101.29
Administrative/Clerical	$ 70.00	$ 72.10	$ 74.26	$ 76.49	$ 78.78
Analyst	$ 90.00	$ 92.70	$ 95.48	$ 98.34	$ 101.29

Per instructions provided in the RFP Q&A, Schneider Electric's price schedule can be found in Section J – Additional Relevant Information.

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Proposal