

SERIAL 11056 C PHOTOGRAPHIC EQUIPMENT AND SUPPLIES

DATE OF LAST REVISION: October 16, 2014 CONTRACT END DATE: August 31, 2017

CONTRACT PERIOD THROUGH AUGUST 31, ~~2014~~ 2017

TO: All Departments
FROM: Office of Procurement Services
SUBJECT: Contract for **PHOTOGRAPHIC EQUIPMENT AND SUPPLIES**

Attached to this letter is published an effective purchasing contract for products and/or services to be supplied to Maricopa County activities as awarded by Maricopa County on **August 31, 2011**.

All purchases of products and/or services listed on the attached pages of this letter are to be obtained from the vendor holding the contract. Individuals are responsible to the vendor for purchases made outside of contracts. The contract period is indicated above.

Wes Baysinger, Chief Procurement Officer
Office of Procurement Services

JG/at
Attach

Copy to: Office of Procurement Services
 Amie Bristol, Sheriff's Office
 Barry Thiem, Sheriff's Office

(Please remove Serial 07073-C from your contract notebooks)

PHOTOGRAPHIC EQUIPMENT AND SUPPLIES

1.0 INTENT:

The intent of this Invitation for Solicitation is to establish a requirements contract for photographic supplies and equipment for various Departments throughout Maricopa County. This includes blanket discounts for related supplies as covered by current pricing documents.

Other governmental entities under agreement with the County may have access to services provided hereunder (see also Sections 2.19 and 2.20, below).

The County reserves the right to add additional contractors, at the County's sole discretion, in cases where the currently listed contractors are of an insufficient number or skill-set to satisfy the County's needs or to ensure adequate competition on any project or task order work.

2.0 SPECIFICATIONS:

2.1 Through this contract Maricopa County is looking to establish pricing on various technology products based on a catalogue price list minus discount. The discounted products shall be available for purchasing through the vendors catalogs, on-hand stocking inventory, and the vendor's website if available. Please see "Attachment D" for products and discounts, understanding that these categories are not an all-inclusive list.

2.2 USAGE REPORT:

The Contractor shall furnish the County a quarterly usage report delineating the acquisition activity governed by the Contract. The format of the report shall be approved by the County and shall disclose the quantity and dollar value of each contract item by individual unit.

2.3 DELIVERY AND INSTALLATION:

2.3.1 Supplies or equipment shall be delivered between the hours of 8:00am and 5:00pm, Monday through Friday, except on State recognized holidays.

2.3.2 The Contractor shall be responsible to install and present for inspection all equipment in a complete and ready-for-use condition with all components functioning, cleaned and tested.

2.3.3 Delivery shall be F.O.B. Destination Freight Prepaid within ten (10) days of receipt of Using Agency purchase order, to any delivery location within Maricopa County.

2.4 EXPEDITED DELIVERY:

2.4.1 If the Using Agency determines that rush shipping or other alternate shipping is required, it shall notify the Contractor. The Contractor shall determine any additional costs associated with such delivery terms and communicate that cost to the Using Agency.

2.4.2 The Using Agency shall not advise the Contractor to proceed with an expedited shipment until acceptable terms are agreed upon and a purchase order is issued. Upon agreeing to the additional costs, the Using Agency shall advise the Contractor to proceed.

2.4.3 Upon receipt of material(s) and invoicing, the Using Agency shall ensure that any additional charges are in compliance with and do not exceed agreed to costs. The Using Agency shall retain all documents related to these costs within the agency purchase file.

2.5 SHIPPING DOCUMENTS:

A packing list or other suitable shipping document shall accompany each shipment and shall include the following:

- 2.5.1 Contract Serial number.
- 2.5.2 Contractor's name and address.
- 2.5.3 Using Agency name and address.
- 2.5.4 Using Agency purchase order number.
- 2.5.5 A description of product(s) shipped, including item number(s), quantity (ies), number of containers and package number(s), as applicable.

2.6 **SHIPPING TERMS:**

Bid price(s) and terms shall be F.O.B. Destination at:
Phoenix, Arizona 85003

2.7 **OPERATING MANUALS:**

Upon delivery, Contractor shall provide comprehensive operational manuals, service manuals and schematic diagrams, if required by the Using Agency.

2.8 **TESTING:**

Unless otherwise specified, materials purchased will be inspected by the Using Agency to ensure the materials meet the quality and quantity requirements of the Specifications. When deemed necessary by the County, samples of the materials may be taken at random from stock received for submission to a commercial laboratory or other appropriate agency for analysis and tests as to whether the materials conform in all respects to the Specifications. In cases where commercial laboratory reports indicate that the materials do not meet the Specifications, the expense of such analysis shall be borne by the Contractor.

2.9 **ACCEPTANCE:**

Upon delivery and/or successful installation, the material(s) shall be deemed accepted and the warranty period shall begin. All documentation shall be completed prior to final acceptance.

2.10 **DISCONTINUED MATERIALS:**

2.10.1 In the event that a manufacturer discontinues materials, the County may allow the Contractor to provide a substitute for the discontinued item or may cancel the Contract. If the Contractor requests permission to substitute a new material, the Contractor shall provide the following to the County:

- 2.10.1.1 Documentation from the manufacturer that the material has been discontinued.
- 2.10.1.2 Documentation that names the replacement material.
- 2.10.1.3 Documentation that provides clear and convincing evidence that the replacement material meets or exceeds all specifications required by the original solicitation.
- 2.10.1.4 Documentation that provides clear and convincing evidence that the replacement material will be compatible with all the functions or uses of the discontinued material.
- 2.10.1.5 Documentation confirming that the price for the replacement is the same as or less than the discontinued material.

2.10.2 Material discontinuance applies only to those materials specifically listed on any resultant contract. This will not apply to catalog items not specifically listed on any resultant contract.

2.11 **WARRANTY:**

2.11.1 All items furnished under this Contract shall conform to the requirements of this Contract and shall be free from defects in design, materials and workmanship.

2.11.2 The warranty period for workmanship and materials shall be for an initial period of twelve (12) months and commence upon acceptance by County.

2.11.2.1 The Contractor shall indicate on the Price Sheet the duration of the warranty and any applicable limitations or conditions which may apply.

2.11.2.2 The Contractor agrees that he will, at his own expense, provide all labor and parts required to remove, repair or replace, and reinstall any such defective workmanship and/or materials which becomes or is found to be defective during the term of this warranty. The Contractor shall guarantee the equipment to be supplied complies with all applicable regulations.

2.12 **MAINTENANCE:**

The Contractor shall provide for maintenance under this Contract upon acceptance of materials by the Using Agency.

2.13 **FACTORY AUTHORIZED SERVICE AVAILABILITY:**

The Contractor shall have and maintain a local factory authorized service facility within the Phoenix, Arizona metropolitan area. The facility shall be capable of supplying and installing component parts, troubleshooting, repairing and maintaining the material(s). Minimum service hours shall be from 8:00 A.M. through 5:00 P.M., Arizona Time, Monday through Friday.

2.14 **BRAND NAME:**

The County reserves the right to request samples to determine quality and acceptability of materials bid by Contractor. In some cases, brand names have been listed in order to define the desired quality and are not intended to be restrictive or to limit competition. Materials substantially equivalent to those designated shall qualify for consideration.

2.15 **MODEL / YEAR OF MATERIALS:**

The County will only accept bids offering current model / year equipment / material(s).

2.16 **ORDER CUTOFF INFORMATION:**

Contractors submitting bids shall advise the County of all known order cutoff dates for the equipment / product(s) specified in this solicitation at the time of bid submission. Notification of any subsequent cutoff date(s) (learned after submission of bid) shall also be the Contractor's responsibility. The Contractor shall advise the County of subsequent cutoff dates by notifying the Procurement Officer, in writing, of the new information.

2.17 **INVOICES AND PAYMENTS:**

2.17.1 The Contractor shall submit two (2) legible copies of their detailed invoice before payment(s) can be made. At a minimum, the invoice must provide the following information:

- Company name, address and contact
- County bill-to name and contact information
- Contract Serial Number
- County purchase order number
- Invoice number and date
- Payment terms
- Date of service or delivery
- Quantity (number of days or weeks)
- Contract Item number(s)
- Description of Purchase (product or services)
- Pricing per unit of purchase
- Freight (if applicable)
- Extended price
- Arrival and completion time (if applicable)
- Total Amount Due

2.17.2 Problems regarding billing or invoicing shall be directed to the using agency as listed on the Purchase Order.

2.17.3 Payment shall be made to the Contractor by Accounts Payable through the Maricopa County Vendor Express Payment Program. This is an Electronic Funds Transfer (EFT) process. After Contract Award the Contractor shall complete the Vendor Registration Form located on the County Department of Finance Vendor Registration Web Site (www.maricopa.gov/finance/vendors.aspx)

2.17.4 EFT payments to the routing and account numbers designated by the Contractor will include the details on the specific invoices that the payment covers. The Contractor is required to discuss remittance delivery capabilities with their designated financial institution for access to those details.

2.18 TAX:

Tax shall not be levied against labor. Sales/use tax will be determined by County. Tax will not be used in determining low price.

2.19 STRATEGIC ALLIANCE for VOLUME EXPENDITURES (\$AVE)

The County is a member of the \$AVE cooperative purchasing group. \$AVE includes the State of Arizona, many Phoenix metropolitan area municipalities, and many K-12 unified school districts. Under the \$AVE Cooperative Purchasing Agreement, and with the concurrence of the successful Respondent under this solicitation, a member of \$AVE may access a contract resulting from a solicitation issued by the County. If you **do not** want to grant such access to a member of \$AVE, **please state so** in your proposal. In the absence of a statement to the contrary, the County will assume that you do wish to grant access to any contract that may result from this Request for Proposal.

2.20 INTERGOVERNMENTAL COOPERATIVE PURCHASING AGREEMENTS (ICPA's)

County currently holds ICPA's with numerous governmental entities throughout the State of Arizona. These agreements allow those entities, with the approval of the Contractor, to purchase their requirements under the terms and conditions of the County Contract. Please indicate on Attachment A, your acceptance or rejection regarding such participation of other governmental entities. Your response will not be considered as an evaluation factor in awarding a contract.

3.0 SPECIAL TERMS & CONDITIONS:

3.1 CONTRACT TERM:

This Invitation for Bid is for awarding a firm, fixed-price purchasing contract to cover a term of three (3) years.

3.2 OPTION TO RENEW:

The County may, at its option and with the approval of the Contractor, renew the term of this Contract up to a maximum of three (3) additional years, (or at the County's sole discretion, extend the contract on a month to month basis for a maximum of six (6) months after expiration). The Contractor shall be notified in writing by the Office of Procurement Services of the County's intention to renew the contract term at least thirty (30) calendar days prior to the expiration of the original contract term.

3.3 PRICE ADJUSTMENTS:

Any requests for reasonable price adjustments must be submitted sixty (60) days prior to the Contract annual anniversary date. Requests for adjustment in cost of labor and/or materials must be supported by appropriate documentation. If County agrees to the adjusted price terms, County shall issue written approval of the change. The reasonableness of the request will be determined by comparing the request with the Consumer Price Index or by performing a market survey.

3.4 INDEMNIFICATION:

3.4.1 To the fullest extent permitted by law, Contractor shall defend, indemnify, and hold harmless County, its agents, representatives, officers, directors, officials, and employees from and against all claims, damages, losses and expenses, including, but not limited to, attorney fees, court costs, expert witness fees, and the cost of appellate proceedings, relating to, arising out of, or alleged to have resulted from the negligent acts, errors, omissions, mistakes or malfeasance relating to the performance of this Contract. Contractor's duty to defend, indemnify and hold harmless County, its agents, representatives, officers, directors, officials, and employees shall arise in connection with any claim, damage, loss or expense that is caused by any negligent acts, errors, omissions or mistakes in the performance of this Contract by the Contractor, as well as any person or entity for whose acts, errors, omissions, mistakes or malfeasance Contractor may be legally liable.

3.4.2 The amount and type of insurance coverage requirements set forth herein will in no way be construed as limiting the scope of the indemnity in this paragraph.

3.4.3 The scope of this indemnification does not extend to the sole negligence of County.

3.5 INSURANCE REQUIREMENTS

3.5.1 Contractor, at Contractor's own expense, shall purchase and maintain the herein stipulated minimum insurance from a company or companies duly licensed by the State of Arizona and possessing a current A.M. Best, Inc. rating of A-, VII or higher. In lieu of State of Arizona licensing, the stipulated insurance may be purchased from a company or companies, which are authorized to do business in the State of Arizona, provided that said insurance companies meet the approval of County. The form of any insurance policies and forms must be acceptable to County.

3.5.2 All insurance required herein shall be maintained in full force and effect until all work or service required to be performed under the terms of the Contract is satisfactorily completed and formally accepted. Failure to do so may, at the sole discretion of County, constitute a material breach of this Contract.

- 3.5.3 Contractor's insurance shall be primary insurance as respects County, and any insurance or self-insurance maintained by County shall not contribute to it.
- 3.5.4 Any failure to comply with the claim reporting provisions of the insurance policies or any breach of an insurance policy warranty shall not affect the County's right to coverage afforded under the insurance policies.
- 3.5.5 The insurance policies may provide coverage that contains deductibles or self-insured retentions. Such deductible and/or self-insured retentions shall not be applicable with respect to the coverage provided to County under such policies. Contractor shall be solely responsible for the deductible and/or self-insured retention and County, at its option, may require Contractor to secure payment of such deductibles or self-insured retentions by a surety bond or an irrevocable and unconditional letter of credit.
- 3.5.6 County reserves the right to request and to receive, within 10 working days, certified copies of any or all of the herein required insurance certificates. County shall not be obligated to review policies and/or endorsements or to advise Contractor of any deficiencies in such policies and endorsements, and such receipt shall not relieve Contractor from, or be deemed a waiver of County's right to insist on strict fulfillment of Contractor's obligations under this Contract.
- 3.5.7 The insurance policies required by this Contract, except Workers' Compensation, shall name County, its agents, representatives, officers, directors, officials and employees as Additional Insureds.
- 3.5.8 The policies required hereunder, except Workers' Compensation, shall contain a waiver of transfer of rights of recovery (subrogation) against County, its agents, representatives, officers, directors, officials and employees for any claims arising out of Contractor's work or service.
- 3.5.9 Certificates of Insurance.
 - 3.5.9.1 Prior to commencing work or services under this Contract, Contractor shall furnish the County with certificates of insurance, or formal endorsements as required by the Contract in the form provided by the County, issued by Contractor's insurer(s), as evidence that policies providing the required coverage, conditions and limits required by this Contract are in full force and effect. Such certificates shall identify this contract number and title.
 - 3.5.9.2 Prior to commencing work or services under this Contract, Contractor shall have insurance in effect as required by the Contract in the form provided by the County, issued by Contractor's insurer(s), as evidence that policies providing the required coverage, conditions and limits required by this Contract are in full force and effect. Such certificates shall be made available to the County upon 48 hours notice. BY SIGNING THE AGREEMENT PAGE THE CONTRACTOR AGREES TO THIS REQUIREMENT AND FAILURE TO MEET THIS REQUIREMENT WILL RESULT IN CANCELLATION OF CONTRACT.
 - 3.5.9.2.1 In the event any insurance policy (ies) required by this contract is (are) written on a "claims made" basis, coverage shall extend for two years past completion and acceptance of Contractor's work or services and as evidenced by annual Certificates of Insurance.
 - 3.5.9.2.2 If a policy does expire during the life of the Contract, a renewal certificate must be sent to County fifteen (15) days prior to the expiration date.

3.5.10 Cancellation and Expiration Notice.

Insurance required herein shall not be permitted to expire, be canceled, or materially changed without thirty (30) days prior written notice to the County.

3.6 PROCUREMENT CARD ORDERING CAPABILITY:

County may determine to use a procurement card that may be used from time-to-time, to place and make payment for orders under this Contract. Contractors without this capability may be considered non-responsive and not eligible for award consideration.

3.7 INTERNET ORDERING CAPABILITY:

It is the intent of County to use the Internet to communicate and to place orders under this Contract. Contractors without this capability may be considered non-responsive and not eligible for award consideration.

3.8 REQUIREMENTS CONTRACT:

3.8.1 Contractors signify their understanding and agreement by signing a bid submittal, that the Contract resulting from the bid will be a requirements contract. However, the Contract does not guarantee any minimum or maximum number of purchases will be made. It only indicates that if purchases are made for the materials contained in the Contract, they will be purchased from the Contractor awarded that item. Orders will only be placed when the County identifies a need and proper authorization and documentation have been approved.

3.8.2 County reserves the right to cancel Purchase Orders within a reasonable period of time after issuance. Should a Purchase Order be canceled, the County agrees to reimburse the Contractor but only for actual and documentable costs incurred by the Contractor due to and after issuance of the Purchase Order. The County will not reimburse the Contractor for any costs incurred after receipt of County notice of cancellation, or for lost profits, shipment of product prior to issuance of Purchase Order, etc.

3.8.3 Contractors agree to accept verbal notification of cancellation from the Office of Procurement Services Procurement Officer with written notification to follow. By submitting a bid in response to this Invitation for Bids, the Contractor specifically acknowledges to be bound by this cancellation policy.

3.9 ORDERING AUTHORITY.

3.9.1 The Contractor should understand that any request for purchase of product(s) shall be accompanied by a valid purchase order, issued by Office of Procurement Services, or by a Certified Agency Procurement Aid (CAPA).

3.9.2 County departments, cities, other counties, schools and special districts, universities, nonprofit educational and public health institutions may also purchase from under this Contract at their discretion and/or other state and local agencies (Customers) may procure the products under this Contract by the issuance of a purchase order to the Respondent. Purchase orders must cite the Contract number.

3.9.3 Contract award is in accordance with the Maricopa County Procurement Code. All requirements for the competitive award of this Contract have been met. A purchase order for the product(s) is the only document necessary for Customers to purchase and for the Contractor to proceed with delivery of product(s) available under this Contract.

3.9.4 Any attempt to represent any product not specifically awarded under this Contract is a violation of the Contract. Any such action is subject to the legal and contractual remedies

available to the County, inclusive of, but not limited to, Contract cancellation, suspension and/or debarment of the Contractor.

3.10 UNCONDITIONAL TERMINATION FOR CONVENIENCE:

Maricopa County may terminate the resultant Contract for convenience by providing sixty (60) calendar days advance notice to the Contractor.

3.11 TERMINATION FOR DEFAULT:

If the Contractor fails to meet deadlines, or fails to provide the agreed upon service/material altogether, a termination for default will be issued. The termination for default will be issued only after the County deems that the Contractor has failed to remedy the problem after being forewarned.

3.12 TERMINATION BY THE COUNTY:

If the Contractor should be adjudged bankrupt or should make a general assignment for the benefit of its creditors, additionally if a receiver should be appointed on account of its insolvency, the County may terminate the Contract. If the Contractor should persistently or repeatedly refuse or should fail, except in cases for which extension of time is provided, to provide enough properly skilled workers or proper materials, or persistently disregard laws and ordinances, or not proceed with work or otherwise be guilty of a substantial violation of any provision of this Contract, then the County may terminate the Contract. Prior to termination of the Contract, the County shall give the Contractor fifteen- (15) calendar day's written notice. Upon receipt of such termination notice, the Contractor shall be allowed fifteen (15) calendar days to cure such deficiencies.

3.13 STATUTORY RIGHT OF CANCELLATION FOR CONFLICT OF INTEREST:

Notice is given that pursuant to A.R.S. § 38-511 the County may cancel any Contract without penalty or further obligation within three years after execution of the contract, if any person significantly involved in initiating, negotiating, securing, drafting or creating the contract on behalf of the County is at any time while the Contract or any extension of the Contract is in effect, an employee or agent of any other party to the Contract in any capacity or consultant to any other party of the Contract with respect to the subject matter of the Contract. Additionally, pursuant to A.R.S § 38-511 the County may recoup any fee or commission paid or due to any person significantly involved in initiating, negotiating, securing, drafting or creating the contract on behalf of the County from any other party to the contract arising as the result of the Contract.

3.14 OFFSET FOR DAMAGES;

In addition to all other remedies at Law or Equity, the County may offset from any money due to the Contractor any amounts Contractor owes to the County for damages resulting from breach or deficiencies in performance of the contract.

3.15 ADDITIONS/DELETIONS OF SERVICE:

The County reserves the right to add and/or delete materials to a Contract. If a service requirement is deleted, payment to the Contractor will be reduced proportionately, to the amount of service reduced in accordance with the bid price. If additional materials are required from a Contract, prices for such additions will be negotiated between the Contractor and the County.

3.16 SUBCONTRACTING:

3.16.1 The Contractor may not assign a Contract or Subcontract to another party for performance of the terms and conditions hereof without the written consent of the County. All correspondence authorizing subcontracting must reference the Bid Serial Number and identify the job project.

3.16.2 The Subcontractor's rate for the job shall not exceed that of the Prime Contractor's rate, as bid in the pricing section, unless the Prime Contractor is willing to absorb any higher rates. The Subcontractor's invoice shall be invoiced directly to the Prime Contractor, who in turn shall pass-through the costs to the County, without mark-up. A copy of the Subcontractor's invoice must accompany the Prime Contractor's invoice.

3.17 AMENDMENTS:

All amendments to this Contract shall be in writing and approved/signed by both parties. Maricopa County Office of Procurement Services shall be responsible for approving all amendments for Maricopa County.

3.18 ACCESS TO AND RETENTION OF RECORDS FOR THE PURPOSE OF AUDIT AND/OR OTHER REVIEW:

In accordance with section MCI 371 of the Maricopa County Procurement Code the Contractor agrees to retain all books, records, accounts, statements, reports, files, and other records and back-up documentation relevant to this Contract for six (6) years after final payment or until after the resolution of any audit questions which could be more than six (6) years, whichever is latest. The County, Federal or State auditors and any other persons duly authorized by the Department shall have full access to, and the right to examine, copy and make use of, any and all said materials.

If the Contractor's books, records, accounts, statements, reports, files, and other records and back-up documentation relevant to this Contract are not sufficient to support and document that requested services were provided, the Contractor shall reimburse Maricopa County for the services not so adequately supported and documented.

If at any time it is determined by the County that a cost for which payment has been made is a disallowed cost, the County shall notify the Contractor in writing of the disallowance. The course of action to address the disallowance shall be at sole discretion of the County, and may include either an adjustment to future claim submitted by the Contractor by the amount of the disallowance, or to require reimbursement forthwith of the disallowed amount by the Contractor by issuing a check payable to Maricopa County.

3.19 VALIDITY:

The invalidity, in whole or in part, of any provision of the Contract shall not void or affect the validity of any other provision of the Contract.

3.20 RIGHTS IN DATA:

The County shall have the use of data and reports resulting from a Contract without additional cost or other restriction except as may be established by law or applicable regulation. Each party shall supply to the other party, upon request, any available information that is relevant to a Contract and to the performance thereunder.

3.21 INFLUENCE

As prescribed in MC1-1202 of the Maricopa County Procurement Code, any effort to influence an employee or agent to breach the Maricopa County Ethical Code of Conduct or any ethical conduct, may be grounds for Disbarment or Suspension under MC1-902.

An attempt to influence includes, but is not limited to:

3.21.1 **A Person offering or providing a gratuity, gift, tip, present, donation, money, entertainment or educational passes or tickets, or any type valuable contribution or subsidy,**

3.21.2 **That is offered or given with the intent to influence a decision, obtain a contract, garner favorable treatment, or gain favorable consideration of any kind.**

If a Person attempts to influence any employee or agent of Maricopa County, the Chief Procurement Officer, or his designee, reserves the right to seek any remedy provided by the Maricopa County Procurement Code, any remedy in equity or in the law, or any remedy provided by this contract.

3.22 RELATIONSHIPS:

In the performance of the services described herein, the Contractor shall act solely as an independent contractor, and nothing herein or implied herein shall at any time be construed as to create the relationship of employer and employee, partnership, principal and agent, or joint venture between the County and the Contractor.

3.23 CERTIFICATION REGARDING DEBARMENT AND SUSPENSION

3.23.1 The undersigned (authorized official signing for the Contractor) certifies to the best of his or her knowledge and belief, that the Contractor, defined as the primary participant in accordance with 45 CFR Part 76, and its principals:

3.23.1.1 are not presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from covered transactions by any Federal Department or agency;

3.23.1.2 have not within 3-year period preceding this Contract been convicted of or had a civil judgment rendered against them for commission of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a public (Federal, State or local) transaction or contract under a public transaction; violation of Federal or State antitrust statutes or commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, or receiving stolen property;

3.23.1.3 are not presently indicted or otherwise criminally or civilly charged by a government entity (Federal, State or local) with commission of any of the offenses enumerated in paragraph (2) of this certification; and

3.23.1.4 Have not within a 3-year period preceding this Contract had one or more public transaction (Federal, State or local) terminated for cause of default.

3.23.2 Should the Contractor not be able to provide this certification, an explanation as to why should be attached to the Contact.

3.23.3 The Contractor agrees to include, without modification, this clause in all lower tier covered transactions (i.e. transactions with subcontractors) and in all solicitations for lower tier covered transactions related to this Contract.

3.24 ALTERNATIVE DISPUTE RESOLUTION:

3.24.1 After the exhaustion of the administrative remedies provided in the Maricopa County Procurement Code, any contract dispute in this matter is subject to compulsory arbitration. Provided the parties participate in the arbitration in good faith, such arbitration is not binding and the parties are entitled to pursue the matter in state or federal court sitting in Maricopa County for a de novo determination on the law and facts. If the parties cannot agree on an arbitrator, each party will designate an arbitrator and those two arbitrators will agree on a third arbitrator. The three arbitrators will then serve as a panel to consider the arbitration. The parties will be equally responsible for the compensation for the arbitrator(s). The hearing, evidence, and procedure will be in accordance with Rule 74 of the Arizona Rules of Civil Procedure. Within ten (10) days of the completion of the hearing the arbitrator(s) shall:

- 3.25.1.1 Render a decision;
- 3.25.1.2 Notify the parties that the exhibits are available for retrieval; and
- 3.25.1.3 Notify the parties of the decision in writing (a letter to the parties or their counsel shall suffice).

3.24.2 Within ten (10) days of the notice of decision, either party may submit to the arbitrator(s) a proposed form of award or other final disposition, including any form of award for attorneys' fees and costs. Within five (5) days of receipt of the foregoing, the opposing party may file objections. Within ten (10) days of receipt of any objections, the arbitrator(s) shall pass upon the objections and prepare a signed award or other final disposition and mail copies to all parties or their counsel.

3.24.3 Any party which has appeared and participated in good faith in the arbitration proceedings may appeal from the award or other final disposition by filing an action in the state or federal court sitting in Maricopa County within twenty (20) days after date of the award or other final disposition. Unless such action is dismissed for failure to prosecute, such action will make the award or other final disposition of the arbitrator(s) a nullity.

3.25 VERIFICATION REGARDING COMPLIANCE WITH ARIZONA REVISED STATUTES §41-4401 AND FEDERAL IMMIGRATION LAWS AND REGULATIONS:

3.25.1 By entering into the Contract, the Contractor warrants compliance with the Immigration and Nationality Act (INA using e-verify) and all other federal immigration laws and regulations related to the immigration status of its employees and A.R.S. §23-214(A). The contractor shall obtain statements from its subcontractors certifying compliance and shall furnish the statements to the Procurement Officer upon request. These warranties shall remain in effect through the term of the Contract. The Contractor and its subcontractors shall also maintain Employment Eligibility Verification forms (I-9) as required by the Immigration Reform and Control Act of 1986, as amended from time to time, for all employees performing work under the Contract and verify employee compliance using the E-verify system and shall keep a record of the verification for the duration of the employee's employment or at least three years, whichever is longer. I-9 forms are available for download at USCIS.GOV.

3.25.2 The County retains the legal right to inspect contractor and subcontractor employee documents performing work under this Contract to verify compliance with paragraph 3.26.1 of this Section. Contractor and subcontractor shall be given reasonable notice of the County's intent to inspect and shall make the documents available at the time and date specified. Should the County suspect or find that the Contractor or any of its subcontractors are not in compliance, the County will consider this a material breach of the contract and may pursue any and all remedies allowed by law, including, but not limited to: suspension of work, termination of the Contract for default, and suspension and/or debarment of the Contractor. All costs necessary to verify compliance are the responsibility of the Contractor.

~~3.26 VERIFICATION REGARDING COMPLIANCE WITH ARIZONA REVISED STATUTES §§35-391.06 AND 35-393.06 BUSINESS RELATIONS WITH SUDAN AND IRAN:~~

~~3.26.1 The Respondent shall procure all permits, insurance, licenses and pay the charges and fees necessary and incidental to the lawful conduct of his/her business, and as necessary complete any required certification requirements, required by any and all governmental or non-governmental entities as mandated to maintain compliance with and in good standing for all permits and/or licenses. The Respondent shall keep fully informed of existing and future trade or industry requirements, Federal, State and Local laws, ordinances, and regulations which in any manner affect the fulfillment of a Contract and~~

~~shall comply with the same. Contractor shall immediately notify both Office of Procurement Services and the using agency of any and all changes concerning permits, insurance or licenses.~~

~~3.26.2 The County may request verification of compliance for any contractor or subcontractor performing work under the Contract. Should the County suspect or find that the Contractor or any of its subcontractors are not in compliance, the County may pursue any and all remedies allowed by law, including, but not limited to: suspension of work, termination of the Contract for default, and suspension and/or debarment of the Contractor. All costs necessary to verify compliance are the responsibility of the Contractor.~~

3.27 **CONTRACTOR LICENSE REQUIREMENT:**

3.27.1 The Respondent shall procure all permits, insurance, licenses and pay the charges and fees necessary and incidental to the lawful conduct of his/her business, and as necessary complete any required certification requirements, required by any and all governmental or non-governmental entities as mandated to maintain compliance with and in good standing for all permits and/or licenses. The Respondent shall keep fully informed of existing and future trade or industry requirements, Federal, State and Local laws, ordinances, and regulations which in any manner affect the fulfillment of a Contract and shall comply with the same. Contractor shall immediately notify both Office of Procurement Services and the using agency of any and all changes concerning permits, insurance or licenses.

~~3.27.2 Respondents furnishing finished products, materials or articles of merchandise that will require installation or attachment as part of the Contract, shall possess any licenses required. A Respondent is not relieved of its obligation to possess the required licenses by subcontracting of the labor portion of the Contract. Respondents are advised to contact the Arizona Registrar of Contractors, Chief of Licensing, at (602) 542-1525 to ascertain licensing requirements for a particular contract. Respondents shall identify which license(s), if any, the Registrar of Contractors requires for performance of the Contract.~~

3.28 **PUBLIC RECORDS:**

All Offers submitted and opened are public records and must be retained by the Records Manager at the Office of Procurement Services. Offers shall be open to public inspection after Contract award and execution, except for such Offers deemed to be confidential by the Office of Procurement Services. If an Offeror believes that information in its Offer should remain confidential, it shall indicate as confidential, the specific information and submit a statement with its offer detailing the reasons that the information should not be disclosed. Such reasons shall include the specific harm or prejudice which may arise. The Records Manager of the Office of Procurement Services shall determine whether the identified information is confidential pursuant to the Maricopa County Procurement Code.

3.28.1

3.29 **POST AWARD MEETING:**

The Contractor may be required to attend a post-award meeting with the Using Agency to discuss the terms and conditions of this Contract. This meeting will be coordinated by the Procurement Officer of the Contract.

IMAGING PRODUCTS INTERNATIONAL, 10545 BURBANK BLVD #123, NORTH HOLLYWOOD, CA 91601

COMPANY NAME: IMAGING PRODUCTS INTERNATIONAL, inc
 DOING BUSINESS AS (DBA) NAME: Imaging Products International
 MAILING ADDRESS: 67 W. Easy St, Suite 118 Santa Rosa, CA 93065
 REMIT TO ADDRESS: 67 W. Easy St, Suite 118 Santa Rosa, CA 93065
 TELEPHONE NUMBER: (800) 486-4624 or (805) 526-7560
 FACSIMILE NUMBER: (805) 526-0349
 WEB SITE: www.imagingproducts.com
 REPRESENTATIVE NAME: W. Michael Griffith
 REPRESENTATIVE TELEPHONE NUMBER: (800) 486-4624, ext. 113
 REPRESENTATIVE E-MAIL: wmg@imagingproducts.com

	<u>YES</u>	<u>NO</u>	<u>REBATE</u>
WILL ALLOW OTHER GOVERNMENTAL ENTITIES TO PURCHASE FROM THIS CONTRACT:	<input checked="" type="checkbox"/>	<input type="checkbox"/>	
WILL ACCEPT PROCUREMENT CARD FOR PAYMENT:	<input checked="" type="checkbox"/>	<input type="checkbox"/>	

NET 15 DAYS NET 60 DAYS 2% 30 DAYS NET 31 DAYS

IMAGING PRODUCTS INTERNATIONAL, 10545 BURBANK BLVD #123, NORTH HOLLYWOOD, CA 91601

11056-C PRICING						
<u>Photographic Items</u>	<u>MANUFACTURER</u>	<u>Percentage (%) Discount off of List Price</u>	<u>MANUFACTURER</u>	<u>Percentage (%) Discount off of List Price</u>	<u>MANUFACTURER</u>	<u>Percentage (%) Discount off of List Price</u>
Digital Cameras	Canon - Powershot	41.00%	Canon - EOS [pro]	30.00%	Olympus	39.00%
Lenses	Canon - Powershot	39.00%	Canon - EOS [pro]	24.00%	Olympus	27.00%
Flash & Studio Lighting	Canon - Powershot	22.00%	Canon - EOS [pro]	22.00%	Olympus	29.00%
Memory Media	Sandisk	53.00%	PNY	43.00%	Kingston	58.00%
Lens Filters	Canon - Pro	23.00%	Hoya/Kenko	39.00%	Sunpak	40.00%
Tripods and Monopods	Slik	37.00%	Bogen	28.00%	Vanguard	40.00%
Batteries	Canon	34.00%	Nikon	29.00%	Sony	22.00%
Photographic Accessories	Vanguard	36.00%	Ape Case	33.00%	Tamrac	31.00%
Camcorders	Canon	36.00%	Sony	26.00%	Sanyo	22.00%
Video Equipment and Accessories	Canon	32.00%	Sony	25.00%	Monster Cable	25.00%
Photographic Printers	Canon	32.00%	Sony	24.00%	Epson	26.00%
Printer Ink/Paper/CD/DVD Media	Maxell	28.00%	Sony	27.00%	Verbatim	28.00%
Scanners	Canon	21.00%	Epson	23.00%	HP	20.00%
AV/Projection Equipment	Infocus	22.00%	Viewsonic	21.00%	Dukane	22.00%
Drives and Storage Items	Sandisk Cruzer	51.00%	PNY	40.00%	Sony	31.00%
Photographic Software	Adobe	11.00%				
Digital Frames and Presentation Items	Sunpak	22.00%	Pandigital	20.00%		
Optics						
Photographic Underwater Equipment	Canon	33.00%	Olympus	32.00%	Intova	29.00%
Photographic Books and Instructional Media	Blue Crane	28.00%				
Other miscellaneous items	Dot Line	28.00%	Delkin	27.00%	Accessory Power	33.00%

IMAGING PRODUCTS INTERNATIONAL, 10545 BURBANK BLVD #123, NORTH HOLLYWOOD, CA 91601

11056-C PRICING						
<u>Photographic Items</u>	<u>MANUFACTURER</u>	<u>Percentage (%) Discount off of List Price</u>	<u>MANUFACTURER</u>	<u>Percentage (%) Discount off of List Price</u>	<u>MANUFACTURER</u>	<u>Percentage (%) Discount off of List Price</u>
Digital Cameras	Nikon - Coolpix	38.00%	Nikon - Pro	18.00%	Sony - Cybershot	26.00%
Lenses	Nikon - Coolpix	36.00%	Nikon - Pro	21.00%	Tamron	32.00%
Flash & Studio Lighting	Nikon - Coolpix	37.00%	Nikon - Pro	21.00%	Ultrablitz	32.00%
Memory Media	Lexar	40.00%	Sony	41.00%		
Lens Filters	Eitar	37.00%	Nikon - Pro	20.00%		
Tripods and Monopods	Velbon	20.00%	Sima	24.00%		
Batteries	Energizer	41.00%	Maxell	42.00%	Sanyo Eneloop	29.00%
Photographic Accessories	Canon	37.00%	Nikon	33.00%	Olympus	33.00%
Camcorders	JVC	23.00%	Flip	33.00%	Samsung	28.00%
Video Equipment and Accessories	Steren	39.00%	Case Logic	30.00%	Sanyo	26.00%
Photographic Printers	HP	22.00%				
Printer Ink/Paper/CD/DVD Media	Memorex	21.00%	Delkin	26.00%		
Scanners						
AV/Projection Equipment						
Drives and Storage Items						
Photographic Software						
Digital Frames and Presentation Items						
Optics						
Photographic Underwater Equipment	Ikelite	18.00%				
Photographic Books and Instructional Media						
Other miscellaneous items						

PRICING SHEET: NIGP CODE, 65515

Vendor Number: 20110001048 0

Certificates of Insurance Required

Contract Period: To cover the period ending **August 31, 2014 2017.**

TROXELL COMMUNICATIONS, 4830 S 38TH STREET, PHOENIX, AZ 85040

COMPANY NAME: Troxell Communications, Inc.
 DOING BUSINESS AS (DBA) NAME: n/a
 MAILING ADDRESS: 4830 S 38th St Phoenix, AZ 85040
 REMIT TO ADDRESS: 4830 S 38th St Phoenix, AZ 85040
 TELEPHONE NUMBER: 602-437-7240
 FACSIMILE NUMBER: 602-437-7265
 WEB SITE: www.trox.com
 REPRESENTATIVE NAME: Mary Casby
 REPRESENTATIVE TELEPHONE NUMBER: 602-437-7240
 REPRESENTATIVE E-MAIL: mary.casby@trox.com

	<u>YES</u>	<u>NO</u>	<u>REBATE</u>
WILL ALLOW OTHER GOVERNMENTAL ENTITIES TO PURCHASE FROM THIS CONTRACT:	<input checked="" type="checkbox"/>	<input type="checkbox"/>	0
WILL ACCEPT PROCUREMENT CARD FOR PAYMENT:	<input checked="" type="checkbox"/>	<input type="checkbox"/>	

NET 30 DAYS 2% 10 DAYS NET 30 DAYS 5% 30 DAYS NET 31 DAYS

TROXELL COMMUNICATIONS, 4830 S 38TH STREET, PHOENIX, AZ 85040

11056-C PRICING						
<u>Photographic Items</u>	<u>MANUFACTURER</u>	<u>Percentage (%) Discount off of List Price</u>	<u>MANUFACTURER</u>	<u>Percentage (%) Discount off of List Price</u>	<u>MANUFACTURER</u>	<u>Percentage (%) Discount off of List Price</u>
Digital Cameras	Sony	18.00%	Canon	20.00%	Olympus	15.00%
Lenses	Sony	18.00%	Canon	20.00%	Olympus	15.00%
Flash & Studio Lighting	Lowell Lighting	20.00%				
Memory Media	Lexar	5.00%	Sandisk	5.00%	Sony	5.00%
Lens Filters	Sony	5.00%	Canon	5.00%	Olympus	5.00%
Tripods and Monopods	Bogen	15.00%				
Batteries	Sony	5.00%	Canon	5.00%	Olympus	5.00%
Photographic Accessories	www.trox.com online catalog	5.00%				
Camcorders	Sony	18.00%	Panasonic	18.00%	JVC	10.00%
Video Equipment and Accessories	Sony	5.00%	Panasonic	5.00%	www.trox.com online catalog	5.00%
Photographic Printers	No Bid					
Printer Ink/Paper/CD/DVD Media	No Bid					
Scanners	No Bid					
AV/Projection Equipment	Hitachi	20.00%	BenQ	20.00%	Mitsubishi	25.00%
Drives and Storage Items	No Bid					
Photographic Software	No Bid					
Digital Frames and Presentation Items	No Bid					
Optics	No Bid					
Photographic Underwater Equipment	No Bid					
Photographic Books and Instructional Media	No Bid					
Other miscellaneous items	www.trox.com online catalog	5-70%				
Troxell Communications, Inc. works with hundreds of manufacturers (see attached partial line card) and discounts range from 5% to 70% Please contact Mary Casby for installation, Teacher Learning Consultant and other services as needed						

TROXELL COMMUNICATIONS, 4830 S 38TH STREET, PHOENIX, AZ 85040

11056-C PRICING						
<u>Photographic Items</u>	<u>MANUFACTURER</u>	<u>Percentage (%) Discount off of List Price</u>	<u>MANUFACTURER</u>	<u>Percentage (%) Discount off of List Price</u>	<u>MANUFACTURER</u>	<u>Percentage (%) Discount off of List Price</u>
Digital Cameras	Nikon	15.00%			www.trox.com online catalog	5-70%
Lenses	Nikon	15.00%			www.trox.com online catalog	5-70%
Flash & Studio Lighting						
Memory Media	Kingston	5.00%	PNY	5.00%	www.trox.com online catalog	5.00%
Lens Filters	Nikon	5.00%				
Tripods and Monopods						
Batteries	Nikon	5.00%			www.trox.com online catalog	5.00%
Photographic Accessories						
Camcorders	Canon	20.00%			www.trox.com online catalog	5-70%
Video Equipment and Accessories						
Photographic Printers						
Printer Ink/Paper/CD/DVD Media						
Scanners						
AV/Projection Equipment	NEC	20.00%	Canon	20.00%	www.trox.com online catalog	5-70%
Drives and Storage Items						
Photographic Software						
Digital Frames and Presentation Items						
Optics						
Photographic Underwater Equipment						
Photographic Books and Instructional Media						
Other miscellaneous items						
Troxell Communications, Inc. works with hundreds of manufacturers (see attached partial line card) and discounts range from 5% to 70%						

TROXELL COMMUNICATIONS, 4830 S 38TH STREET, PHOENIX, AZ 85040

Manufacturer Product Lines	
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Manufacturer List	% Off List
ACER	20
ADTECH	10
A.D.I.	20
ADS TECHNOLOGIES	20
ADVANCE CARTS	20
AITECH	20
AKG ACOUSTICS	20
ALTINEX	20
AMBICO	20
AMX	20
ANCHOR AUDIO	25
ANVIL CASES, INC.	20
APOLLO AUDIO VISUAL	25
ASPEN ELECTRONICS	25
ANTON BAUER	20
AUDIO-TECHNICA US INC	22
ATLAS SOUND	20
ALTEC LANSING	20
AUSTRALIAN MONITOR	25
AVERMEDIA INC.	15
AVOCENT CORP	20
BALT INC.	20
BARCO	20
BEI	20
BEYER DYNAMIC	35
BIAMP SYSTEMS	20
BLACK BOX CORPORATION	20
BLONDER-TONGUE LABORATORIES	15
BUSINESS MACHINE SECURITY	20
BENQ INC	10
BUHL OPTICAL COMPANY	17
BOGEN COMMUNICATIONS INC	25
BOSE CORPORATION	25
BOGEN PHOTO CORP	15
BRETFORD MANUFACTURING INC	30
BRILLIAN CORP	20
BTX TECHNOLOGIES	20
BUHL INDUSTRIES	25
BUSNELL	25
CALIFONE INTERNATIONAL, INC.	25

TROXELL COMMUNICATIONS, 4830 S 38TH STREET, PHOENIX, AZ 85040

	Manufacturer Product Lines	
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Manufacturer List	% Off List
CANON USA	20
CASIO INC	20
CANON BROADCAST USA	25
COMCABLES.COM	20
COMMUNICATIONS SPECIALTIES, INC	15
CRESTRON ELECTRONICS INC	20
CETACEA	30
CHANNEL PLUS	20
CHIEF MANUFACTURING	20
CHANNEL VISION	20
CLEARCOM	20
CLOVER	20
CLEARLIGHT	20
COOL-LUX	15
CANARE	20
COMPREHENSIVE VIDEO CORP	20
COVID, INC.	22
CROWN AUDIO	20
CASE LOGIC	20
CONFERENCE SYSTEMS INC.	20
CTX INTERNATIONAL INC.	20
CURBELL ELECTRONICS	20
CERWIN VEGA	15
DA-LITE SCREEN COMPANY, INC.	20
DBL DISTRIBUTING	18
DBX	20
DELTA DESIGNS	20
DOREMI LABS INC	20
DENON	21
DRAPER INC.	20
DUKANE CORPORATION	25
DAVIS & SANFORD	20
EIKI INTERNATIONAL	25
ELECTROGRAPH	15
ELMO	27
ELO TOUCH SYSTEMS	20
EMERSON	20
EPSON AMERICA, INC.	20
EMPIRE SCIENTIFIC CO	20
ESE	20
ELECTRO VOICE	20

TROXELL COMMUNICATIONS, 4830 S 38TH STREET, PHOENIX, AZ 85040

Manufacturer Product Lines	
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Manufacturer List	% Off List
EYECOM	22
FIBER OPTIONS	25
FOCUS ENHANCEMENTS	15
FEC	22
FENDER MUSICAL INSTRUMENTS	15
FAST FORWARD VIDEO	20
FUJI	20
FUJITSU	25
FLEETWOOD FURNITURE CO.	20
FOR-A CORPORATION OF AMERICA	15
FOSGATE-AUDIONICS	20
FSR INC	20
FURMAN SOUND, INC.	20
GENTNER	15
GITZO	20
GO VIDEO	15
GITZO	20
GYRATION, INC.	15
HEWLETT PACKARD	20
HITACHI AMERICA LTD.	20
HAMILTON ELECTRONICS	20
HOTRONICS	20
HALL RESEARCH TECHNOLOGIES INC	20
HITACHI SOFTWARE ENG AMERICA	20
IEC	20
INTERLINK ELECTRONICS	15
INFOCUS SYSTEMS INC	15
INLINE	15
INGRAM MICRO	15
MATTHEWS STUDIO EQUIPMENT INC	15
INTELIX	15
JBL PROFESSIONAL	20
JELCO INC.	15
JVC	15
KEN-A-VISION MFG. CO. INC.	20
KODAK	25
KENWOOD	20
KONICA	20
KRAMER ELECTRONICS, USA	30
KNOX VIDEO PRODUCTS	20

TROXELL COMMUNICATIONS, 4830 S 38TH STREET, PHOENIX, AZ 85040

Manufacturer Product Lines	
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Manufacturer List	% Off List
LECTROSONICS INC	20
LEIGHTRONIX, INC	20
LG COMMERCIAL	20
LG ELECTRONICS	20
LGE PROJECTORS	20
LINK ELECTRONICS	20
LENMAR	20
LOWELL MFG CO	20
LOREX	20
LOWEL-LIGHT MANUFACTURING	20
LAIRD TELEMEDIA	20
LUMENS INTEGRATION, INC	15
LUXOR CORPORATION	30
LIBERTY WIRE AND CABLE	10
MAGNAVOX	20
MARANTZ	21
MAXELL CORPORATION	20
MICROBOARDS TECHNOLOGY LLC	22
MAGIC BOX	20
MACE	20
MEDIATECH	15
MEYER SOUND	20
MIDDLE ATLANTIC PRODUCTS	20
MITSUBISHI ELECTRONICS	25
MILLER CAMERA SUPPORT	15
MINOLTA CORPORATION	20
MITSUBISHI	25
MACKIE DESIGNS, INC.	21
3M DISPLAY	18
MOTOROLA	20
MPC EDUCATIONAL SYSTEMS	22
MARSHALL FURNITURE INC.	15
MARSHALL INDUSTRIES	20
MARSHALL ELECTRONICS	20
MUSTEK	20
NADY SYSTEMS	21
NEC TECHNOLOGIES, INC.	20
NETMEDIA	20
NIKON INC	15
NOVA SOLUTIONS, INC.	20
NXG TECHNOLOGIES	20
OCONNOR ENGINEERING	15

TROXELL COMMUNICATIONS, 4830 S 38TH STREET, PHOENIX, AZ 85040

Manufacturer Product Lines	
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Manufacturer List	% Off List
OLYMPUS CORPORATION	15
OMNIRAX	21
OMNIMOUNT SYSTEMS	20
OPTOMA	20
OKLAHOMA SOUND CORP	20
OTC WIRELESS	20
OWI	22
PANASONIC CONSUMER	18
PANASONIC	18
PASO SOUND	21
PROCON TECHNOLOGY	20
PICO	20
PDI COMMUNICATION SYSTEMS	20
PEAVEY	22
PEAVEY ELECTRONICS CORP.	22
PELCO	20
PENTEX	20
AMPLIVOX SOUND SYSTEMS	20
PEERLESS INDUSTRIES	25
PHONIC EAR	20
PHILIPS	22
PIONEER	22
PELICAN	20
PLUS VISION CORPORATION	22
POLYVISION	15
POLYCOM	20
PREMIER MOUNTS	15
PRO MOUNTS	20
NROMAX	15
K & H PRODUCTS LTD	20
PREMIER MOUNTS	20
PROXIMA	20
PROMAX TECHNOLOGY	20
PORTER CASE, INC.	20
PROCON TECHNOLOGY, USA	20
PENTAX CORPORATION	20
PYLE	20
QUASAR	20
QUICKSET TRIPODS	15
QUARTET	22
RCA	20
RADIO DESIGN LABS	20

TROXELL COMMUNICATIONS, 4830 S 38TH STREET, PHOENIX, AZ 85040

	Manufacturer Product Lines	
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Manufacturer List	% Off List
RGB SPECTRUM	20
SABINE	20
SAMSON TECHNOLOGIES CORP.	25
SANYO	20
SOUND ADVANCE SYSTEMS	20
SYNERGY BROADCAST SYSTEMS	15
SCAN DO	20
SOUNDCRAFT MIXERS	22
SOUND CRAFT SYSTEMS	20
SP CONTROLS	20
SOUND TECH	20
SENNHEISER ELECTRONIC CORP	20
STEWART FILMSCREEN	20
SHARP	21
SHURE INC.	30
SIGMA ELECTRONICS INC	20
SIMA PRODUCTS CORPORATION	20
SKB CASES	20
SLIK TRIPODS	20
SMITH SYSTEMS	20
SMITH VICTOR	22
SONY	18
SPECTRUM INDUSTRIES INC	21
SPEAKER CRAFT	20
STAMPEDE PRESENTATIONS PROD	15
SPECO TECHNOLOGIES	20
SAMSUNG	21
SIERRA VIDEO SYSTEMS	20
STANTRON/APW ENCLOSURES	15
STEADICAM	20
STEREN ELECTRONICS	20
SVS INC.	20
SYLVANIA	20
SYMETRIX, INC	22
TECH DATA	15
THOMSON CONSUMER ELECTRONICS	20
TECHNICAL NECESSITIES	20
TEAC/TASCAM	20
TECHNICS	20
TECH ELECTRONICS	20
TELEX COMMUNICATIONS INC	20

TROXELL COMMUNICATIONS, 4830 S 38TH STREET, PHOENIX, AZ 85040

	Manufacturer Product Lines	
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Manufacturer List	% Off List
TIFFEN CORPORATION	22
TEACH LOGIC INC.	20
TANNOY NORTH AMERICA, INC	15
TECHNOMAD	15
TOA ELECTRONICS	30
TONER EQUIPMENT CABLE, INC.	20
TOSHIBA AMERICA CONSUMER PROD	25
TOTE VISION	20
TURBO SOUND	20
THE SCREEN WORKS	20
T2 SUPPLY	20
ULTRAK, INC	25
VAN SAN CORPORATION	20
VIDEONICS	20
VELBON	20
VIDEO FURNITURE INTERNATIONAL	20
VIDEOTEK INC	20
VIEWSONIC	20
VIVITAR CORPORATION	20
VANGUARD	20
WHEELIT INC	20
WHIRLWIND MUSIC DISTRIBUTORS	20
H. WILSON COMPANY	25
WINSTED CORPORATION	20
WILLIAMS SOUND CORP	27
WESTINGHOUSE	20
WOLF VISION INC	20
XANTECH CORPORATION	20
XEROX	20
YAMAHA CORPORATION OF AMERICA	25
YOKOGAWA	20
ZIMY ELECTRONICS	20
IT FITZ	20
ZENITH	20

TROXELL COMMUNICATIONS, 4830 S 38TH STREET, PHOENIX, AZ 85040

PRICING SHEET: NIGP CODE 65515

Vendor Number: 2011001007 0

Certificates of Insurance Required

Contract Period: To cover the period ending **August 31, 2014.2017.**

W. B. HUNT CO., INC., 100 MAIN STREET, MELROSE, MA 02176

COMPANY NAME: W. B. Hunt Co., Inc

DOING BUSINESS AS (DBA) NAME: _____

MAILING ADDRESS: 100 Main Street Melrose, MA 02176

REMIT TO ADDRESS: W. B. Hunt Co., Inc. P/O Box 842597 Boston, MA 02284

TELEPHONE NUMBER: 800-924-8682 x 4

FACSIMILE NUMBER: 781-662-6524 or 781-462-2349

WEB SITE: www.huntsphotoandvideo.com

REPRESENTATIVE NAME: Martin Weiskoff

REPRESENTATIVE TELEPHONE NUMBER: 800-924-8682 x 4

REPRESENTATIVE E-MAIL: mweiskoff@wbhunt.com

	<u>YES</u>	<u>NO</u>	<u>REBATE</u>
WILL ALLOW OTHER GOVERNMENTAL ENTITIES TO PURCHASE FROM THIS CONTRACT:	<input checked="" type="checkbox"/>	<input type="checkbox"/>	
WILL ACCEPT PROCUREMENT CARD FOR PAYMENT:	<input checked="" type="checkbox"/>	<input type="checkbox"/>	

NET 30 DAYS 2% 10 DAYS NET 30 DAYS 5% 30 DAYS NET 31 DAYS

W. B. HUNT CO., INC. , 100 MAIN STREET, MELROSE, MA 02176

11056-C PRICING						
<u>Photographic Items</u>	<u>MANUFACTURER</u>	<u>Percentage (%) Discount off of MSRP Price</u>	<u>MANUFACTURER</u>	<u>Percentage (%) Discount off of MSRP Price</u>	<u>MANUFACTURER</u>	<u>Percentage (%) Discount off of MSRP Price</u>
Digital Cameras	Nikon Point & Shoot	10.00%	Nikon DSLR	8.00%	Canon Point and Shot	10.00%
Lenses	Nikon	12.00%	Canon	12.00%	Olympus	15.00%
Flash & Studio Lighting	Profoto	15.00%	Elinchrom	15.00%	Canon	10.00%
Memory Media	Delkin	25.00%	Sandisk	20.00%		
Lens Filters	Promaster	25.00%	Tiffen	20.00%	Hoya	20.00%
Tripods and Monopods	Manfrotto	18.00%	Benro	15.00%	Promaster	20.00%
Batteries	Lenmar	25.00%	Promaster	25.00%		
Photographic Accessories						
Camcorders	Canon	15.00%	Sony	10.00%	Panasonic	10.00%
Video Equipment and Accessories						
Photographic Printers	Epson	9.00%	Canon	10.00%		
Printer Ink/Paper/CD/DVD Media	Epson	15.00%	Ilford	15.00%	Canon	15.00%
Scanners	Epson	8.00%				
AV/Projection Equipment						
Drives and Storage Items	LaCie	8.00%	Western Digital	10.00%		
Photographic Software	Adobe	5.00%				
Digital Frames and Presentation Items	Fidelity	10.00%	Sony	5.00%		
Optics						
Photographic Underwater Equipment						
Photographic Books and Instructional Media						
Other miscellaneous items	GENERAL	10.00%				

W. B. HUNT CO., INC. , 100 MAIN STREET, MELROSE, MA 02176

11056-C PRICING						
<u>Photographic Items</u>	<u>MANUFACTURER</u>	<u>Percentage (%) Discount off of List Price</u>	<u>MANUFACTURER</u>	<u>Percentage (%) Discount off of List Price</u>	<u>MANUFACTURER</u>	<u>Percentage (%) Discount off of List Price</u>
Digital Cameras	Olympus	15.00%	Panasonic	15.00%	Sony	0.00%
Lenses	Panasonic	10.00%	Sony	0.00%		
Flash & Studio Lighting	Nikon	8.00%	Sony	10.00%		
Memory Media						
Lens Filters						
Tripods and Monopods						
Batteries						
Photographic Accessories						
Camcorders						
Video Equipment and Accessories						
Photographic Printers						
Printer Ink/Paper/CD/DVD Media						
Scanners						
AV/Projection Equipment						
Drives and Storage Items						
Photographic Software						
Digital Frames and Presentation Items						
Optics						
Photographic Underwater Equipment						
Photographic Books and Instructional Media						
Other miscellaneous items						

PRICING SHEET: NIGP CODE 65515

Vendor Number: 2011001047 0

Certificates of Insurance Required

Contract Period: To cover the period ending **August 31, 2014 2017.**