Caterpillar Product and Service Pricing

Model	Minimum Member Discount
Articulated Trucks	14%
Backhoe Loaders	21%
Generators	17% - 50%
Integrated Tool Carriers	21% - 26%
Landfill Compactors	14%
Motor Graders	23% - 37%
Paving Products	14% - 18%
Skid Steer Loaders	16%
Towed Scrapers	15%
Track Excavators	12% - 25%
Track Loaders	20% - 23%
Track Type Tractors	10% - 25%
Tractor Scrapers	15% - 17%
Vocational Trucks	23%
Wheel Dozers	15%
Wheel Loaders	12% - 26%
Wheeled Excavators	32% - 35%
Work tools	15%

The following items are also available under the contract:

- Financing Options
- Used Equipment - subject to availability, 20% discount off the original list price of used Caterpillar equipment that is currently in the Cat Dealers rental fleet, excluding vocational trucks and work tools
- Used Vocational Trucks & Work Tools - pricing to be negotiated with local participating dealer
- Rentals - product and service pricing to be negotiated with local participating dealer
- Accessories/Allied Products (trailers, etc.) - product pricing to be negotiated with local participating dealer
- Parts - product pricing to be negotiated with local participating dealer
- Service/Repair - product pricing to be negotiated with local participating dealer
- Extended Warranties - product pricing to be negotiated with local participating dealer
- Maintenance Agreements - product pricing to be negotiated with local participating dealer
- Trade-In or Buyback Options - to be negotiated with local participating dealer

Caterpillar 2014 Contract Equipment Discounts

Machines	New Equipment	Used Equipment
	Discount off List	Discount from original List
Pavers		
AP1000	16.00%	20.0%
AP1055	16.00%	20.0%
AP600	16.00%	20.0%
AP655	16.00%	20.0%
AP500	16.00%	20.0%
AP555	16.00%	20.0%
AP255	16.00%	20.0%
Rollers		
CB14	16.00%	20.0%
CB22	16.00%	20.0%
CB24	16.00%	20.0%
CB32	16.00%	20.0%
CB34/CB34XW	16.00%	20.0%
CB44	16.00%	20.0%
CB54	16.00%	20.0%
CB64	16.00%	20.0%
CC24	16.00%	20.0%
CC34	16.00%	20.0%
CD44		
CD54	16.00%	20.0%
CP44	14.00%	20.0%
CP54	14.00%	20.0%
CP56	14.00%	20.0%
CP68	14.00%	20.0%
CP74	14.00%	20.0%
CS44	14.00%	20.0%
CS54	14.00%	20.0%
CS64	14.00%	20.0%
CS68	14.00%	20.0%
CS78	14.00%	20.0%
CW14	16.00%	20.0%
CW34	16.00%	20.0%
Vocational Trucks		
CT660	23.00%	
CT681	23.00%	
Track Type Tractors		
D3	25.00%	20.0%
D4	24.00%	20.0%
D5	25.00%	20.0%
D6	24.00%	20.0%

D6	24.00%	20.0%
D6	24.00%	20.0%
D7	22.00%	20.0%
D8	22.00%	20.0%
D9	10.00%	20.0%
D10	10.00%	20.0%
Integrated Tool Carriers		
IT14	26.00%	20.0%
IT62	21.00%	20.0%
Cold Planners		
PM102	14.00%	20.0%
PM200	14.00%	20.0%
PM201	18.00%	20.0%
Reclaimers		
RM300	14.00%	20.0%
RM500	14.00%	20.0%
Wheeled Excavators		
M313	35.00%	20.0%
M315	32.00%	20.0%
M316	35.00%	20.0%
M318	32.00%	20.0%
M322	35.00%	20.0%
M325	35.00%	20.0%
Motor Graders		
12M	33.00%	20.0%
120M	37.00%	20.0%
140M	33.00%	20.0%
160M	33.00%	20.0%
14M	23.00%	20.0%
Skid Steer Loaders		
216	16.00%	20.0%
226	16.00%	20.0%
236	16.00%	20.0%
242	16.00%	20.0%
246	16.00%	20.0%
262	16.00%	20.0%
272	16.00%	20.0%
Multi-Terrain Loaders		
247	16.00%	20.0%
257	16.00%	20.0%
277	16.00%	20.0%
287	16.00%	20.0%
Compact Track Loaders		
259	16.00%	20.0%
279	16.00%	20.0%
289	16.00%	20.0%

299	16.00%	20.0%
Excavators		
300.9	17.50%	20.0%
301.4	17.50%	20.0%
301.7	17.50%	20.0%
301.8	17.50%	20.0%
302.2	17.50%	20.0%
302.4	17.50%	20.0%
302.7	17.50%	20.0%
303	17.50%	20.0%
304	17.50%	20.0%
305	17.50%	20.0%
305.5	17.50%	20.0%
308	17.50%	20.0%
311	24.00%	20.0%
312	21.00%	20.0%
314	25.00%	20.0%
316	25.00%	20.0%
318	22.00%	20.0%
319	22.00%	20.0%
320	18.00%	20.0%
321	18.00%	20.0%
324	18.00%	20.0%
325	18.00%	20.0%
328	18.00%	20.0%
329	18.00%	20.0%
336	18.00%	20.0%
345	12.00%	20.0%
349	12.00%	20.0%
Backhoe Loaders		
416	21.00%	20.0%
420	21.00%	20.0%
430	21.00%	20.0%
450	21.00%	20.0%
Wheel Tractor Scrapers		
621	16.00%	20.0%
623	17.00%	20.0%
627	16.00%	20.0%
Articulated Trucks		
725	14.00%	20.0%
730	14.00%	20.0%
735	14.00%	20.0%
740	14.00%	20.0%
Landfill Compactors		
816	14.00%	20.0%
826	14.00%	20.0%
836	14.00%	20.0%
Wheel Dozers		
814	15.00%	20.0%
824	15.00%	20.0%

Wheel Loaders		
906	25.00%	20.0%
907	25.00%	20.0%
908	25.00%	20.0%
914	25.00%	20.0%
924	26.00%	20.0%
930	26.00%	20.0%
938	26.00%	20.0%
950	24.00%	20.0%
962	24.00%	20.0%
966	21.00%	20.0%
972	16.00%	20.0%
980	12.00%	20.0%
Track Loaders		
953	20.00%	20.0%
963	23.00%	20.0%
973	23.00%	20.0%
Worktools	15.00%	

Vocational Trucks		
CT660	23.00%	
Worktools	15.00%	

Caterpillar Generator Discounts Effective 01/01/14

All Discounts listed are for "Standby Ratings Only unless otherwise stated".

	Contract Discount	
60 HZ, 40 - 175 kW ***(Reference the "PSNA-EPG-F_C4.4PGAN" Caterpillar Price List)***		
D40-6 (3 phase)	31%	
D50-6 (3 phase)	31%	
D60-6 (3 phase)	31%	
D80-6 (3 phase)	31%	
D100-6 (3 phase)	31%	
D40-6S (1 phase)	31%	
D50-6S (1 phase)	31%	
D60-8S (1 phase)	31%	
D80-2S (1 phase)	31%	
D100-6S (1 phase)	31%	
60 HZ, 40 - 175 kW ***(Reference the "PSNA-EPG-F_C6.6PGAN" Caterpillar Price List)***		
D125-6 (3 phase)	35%	
D150-8 (3 phase)	35%	
D175-2 (3 phase)	35%	
C9, 60 HZ, 250 - 300 eKW (EPA Tier 3 & CARB Emissions Certified)		
(Reference the "PSNA-EPG-F_C9PKGN" Caterpillar Price List)		
200 kW (480 or 240 Volt)*	38%	
250 kW (480 or 240 Volt)*	36%	
300 kW (480 or 240 Volt)*	37%	
*Other Voltages available, but may affect generator output		
200 kW (600 Volt)	38%	
250 kW (600 Volt)	32%	
300 kW (600 Volt)	31%	
C15, 60 HZ, 350 - 500 KW (EPA & CARB Emissions Certified (NonRoad); EPA Emissions Certified for S		
(Reference the "PSNA-EPG-F_C15PGAN" Caterpillar Price List)		
Dealer chooses "For Use with Sound Attenuated Enclosures & Open Packages" or "For Use with With Weath		
350 kW (480 or 240 Volt)*	34%	
400 kW (480 or 240 Volt)*	32%	
455 kW Prime Power 600 Volt* Tier 4i	17%	*C15PKGN
455 kW Prime Power 480 Volt* Tier 4i	17%	*C15PKGN
455 kW Prime Power 208 Volt* Tier 4i	17%	*C15PKGN
450 kW (480 or 240 Volt)*	32%	
500 kW (480 or 240 Volt)*	32%	
*Other Voltages available, but may affect generator output		
350 kW (600 Volt)	34%	
400 kW (600 Volt)	32%	
450 kW (600 Volt)	32%	
500 kW (600 Volt)	32%	

C18, 60 HZ, 550 - 600 kW (EPA Tier 2 & CARB Emissions Certified (Nonroad); EPA Tier 2 Emissions Ce

(Reference the "PSNA-EPG-F_C18PGAN" Caterpillar Price List)

550 kW (480 or 240 Volt)*	25%	
600 kW (480 or 240 Volt)*	25%	

*Other Voltages available, but may affect generator output

550 kW (600 Volt)	25%	
600 kW (600 Volt)	25%	

C27, 60 HZ, 650 - 800 kW (EPA Tier 2 & CARB Emissions Certified (Nonroad); EPA Tier 2 Emissions Ce

(Reference the "PSNA-EPG-F_C27PGAN" Caterpillar Price List)

650 kW (480 or 240 Volt)*	34%	
700 kW (480 or 240 Volt)*	34%	
725 kW Std Prime Power 480 Volt* Tier 4i	17%	*C27PKGN
725 kW HD Prime Power 480 Volt* Tier 4i	17%	*C27PKGN
750 kW (480 or 240 Volt)*	34%	
800 kW (480 or 240 Volt)*	34%	

*Other Voltages available, but may affect generator output

C32, 60 HZ, 900 - 1000 kW

(Reference the "PSNA-EPG-F_C32PKGN" Caterpillar Price List)

1000 kW (480 or 240 Volt)*	38%

C32, 60 HZ, 900 - 1000 kW (EPA Tier 2 & CARB Emissions Certified (Nonroad); EPA Tier 2 Emissions C

1000 kW (480 or 240 Volt)*	38%

*Other Voltages available, but may affect generator output

3512C, 60 HZ, 1500 kW (EPA Tier 2 & CARB Emissions Certified (Nonroad); EPA Tier 2 Emissions Certi

(Reference the "PSNA-EPG-F_3512PGAN" Caterpillar Price List)

480 V, Standby Rating Only - 1500 kW	34%
12470 V, Standby Rating Only - 1500 kW	34%

3516C, 60 HZ, 2000 kW (EPA Tier 2 & CARB Emissions Certified (Nonroad); EPA Tier 2 Emissions Certi

(Reference the "PSNA-EPG-F_3516PGAG" Caterpillar Price List)

480 V, Standby Rating Only - 2000 kW	34%
12470 V, Standby Rating Only - 2000 kW	34%

3516C, 60 HZ, 2500 kW (EPA Tier 4 Interim) 480/277, 4160, 12470 Volts available

(Reference the "PSNA-EPG-F_3516PGEG" Caterpillar Price	19%

3516C, 60 HZ, 2000 kW (EPA Tier 4 Interim) 480/277, 460, 12470 Volts available

(Reference the "PSNA-EPG-F_3516PGEG" Caterpillar Price	19%

3516C HD, 60 HZ, 2500 kW (EPA Tier 2 & CARB Emissions Certified (Nonroad); EPA Tier 2 Emissions C

(Reference the "PSNA-EPG-F_3516PGDG" Caterpillar Price List)

Low/Med Voltage - Standby Rating Only - 2500 kW	31%
High Voltage - Standby Rating Only - 2500 kW	31%

C175, 60 HZ, 3000 kW (EPA Tier 2 for Mobile and Stationary Use)

(Reference the "PSNA-EPG-F_C175-16EL" Caterpillar Price List)

3000 kW (with Fan Rating)	27%
3100 kW (without Fan Rating)	27%

C175, 60 HZ, 3000 kW (EPA Tier 4 Interim)
(Reference the "PSNA-EPG-F_C175A-16EL" Caterpillar Price List)

3000 kW (with Fan Rating)	19%
3000 kW (with Fan Rating)	27%
3100 kW (without Fan Rating)	27%

Natural Gas (Optional LP Vapor) Olympian Generator Sets, 25 - 300 kW (EPA Tier 4 & CARB Emissions
(Reference the "PSNA-EPG-F_GASOLYGN" Caterpillar Price List)

All Ratings from 25 - 300 kW	45%

XQ20N, 60 HZ, 20 kW (EPA Tier 4 & CARB Emissions Certified (Nonroad))
(Reference the "PSNA-EPG-F_XQ20N" Caterpillar Price List)

20 kW* (3 or 1 phase)	45%

*There are several voltage options available

XQ30N, 60 HZ, 30 kW (EPA Tier 4 & CARB Emissions Certified (Nonroad))
(Reference the "PSNA-EPG-F_XQ30N" Caterpillar Price List)

30 kW* (3 or 1 phase)	45%

*There are several voltage options available

XQ60N, 60 HZ, 60 kW (EPA Tier 4 & CARB Emissions Certified (Nonroad))
(Reference the "PSNA-EPG-F_XQ60N" Caterpillar Price List)

60 kW* (3 or 1 phase)	45%

***There are several voltage options available**

XQ80N, 60 HZ, 80 kW (EPA Tier 4 & CARB Emissions Certified (Nonroad))
(Reference the "PSNA-EPG-F_XQ80N" Caterpillar Price List)

80 kW* (3 phase)	45%

***There are several voltage options available**

XQ100N, 60 HZ, 100 kW (EPA Tier 4 & CARB Emissions Certified (Nonroad))
(Reference the "PSNA-EPG-F_XQ100N" Caterpillar Price List)

100 kW* (3 phase)	45%

***There are several voltage options available**

XQ200N, 60 HZ, 200 kW (EPA Tier 4 & CARB Emissions Certified (Nonroad))
(Reference the "PSNA-EPG-F_XQ200N" Caterpillar Price List)

200 kW* (3 phase)	45%

XQ350N, 60 HZ, 350 kW (EPA Tier 4 & CARB Emissions Certified (Nonroad))
(Reference the "PSNA-EPG-F_XQ350N" Caterpillar Price List)

350 kW* (3 phase)	23%

XQ500N, 60 HZ, 500 kW (EPA Tier 4 & CARB Emissions Certified (Nonroad))
(Reference the "PSNA-EPG-F_XQ500N" Caterpillar Price List)

455 kW* (3 or 1 phase)	23%

XQ800N, 60 HZ, 500 kW (EPA Tier 4 & CARB Emissions Certified (Nonroad))
(Reference the "PSNA-EPG-F_XQ800N" Caterpillar Price List)

725 kW* (3 or 1 phase)	23%

XQ2000N, 60 HZ, 2000 kW (EPA Tier 4 & CARB Emissions Certified (Nonroad))

(Reference the "PSNA-EPG-F_XQ2000N" Caterpillar Price L	19%
2000 kW* (3 phase)	

*There are several voltage options available

Switchgear (customizable) 12%

feasible to provide a paper price list for Cat switchgear.
However, participants will receive a ***12% discount*** *off of the*

Epic (Reference the "CATEPICG" Price List)

Epic - Master Control Panel	10%
Epic - Generator Control Panel	10%
Epic - Utility Control Panel	10%

UPS (Uninterruptible Power Supply)
60 HZ, 40 - 130 kVA (Reference the "UPSB130G" Caterpillar Price List)

UPSB040 (40kVA)	20%
UPSB050 (50 kVA)	20%
UPSB060 (60 kVA)	20%
UPSB080 (80 kVA)	20%
UPSB100 (100 kVA)	20%
UPSB130 (130 kva)	20%

Voltage Indicators / Optional Transformers - 480V / 480V Standard

480V / 208V (40 / 50 kVA)	20%
480V / 208V (60 / 80 kVA)	20%
480V / 208V (100 / 130 kVA)	20%
208V / 208V (40 / 50 kVA)	20%
208V / 208V (60 / 80 kVA)	20%
208V / 208V (100 / 130 kVA)	20%
600V / 208V (40 / 50 kVA)	20%
600V / 208V (60 / 80 kVA)	20%
600V / 208V (100 / 130 kVA)	20%
600V / 600V (40 / 50 kVA)	20%
600V / 600V (60 / 80 kVA)	20%
600V / 600V (100 / 130 kVA)	20%

Input Options - Single Input Standard

Dual Input	20%

BATTERY CABINET OPTIONS - One (1) Battery Cabinet, Adjacent or Remote
Battery Cabinet Adjacent

150 Adjacent Battery Cabinet	20%
300 Adjacent Battery Cabinet	20%
400 Adjacent Battery Cabinet	20%
490 Adjacent Battery Cabinet	20%

Battery Cabinet Remote

150 Remote Battery Cabinet	20%
300 Remote Battery Cabinet	20%
400 Remote Battery Cabinet	20%
490 Remote Battery Cabinet	20%
Battery Disconnect	
175A Battery Disconnect	20%
250A Battery Disconnect	20%
400A Battery Disconnect	20%
AUXILIARY CABINET OPTIONS	
Cable Connection Cabinet	
Top Entry Cabinet	20%
Bottom Entry Cabinet	20%
Adjacent Maintenance Bypass Cabinet	
Dealer chooses one (1) Maint Bypass, or wall Maint Bypass	
Maintenance Bypass - 480V/480V (40/50 kVA)	20%
Maintenance Bypass - 480V/480V (60/80 kVA)	20%
Maintenance Bypass - 480V/480V (100/130 kVA)	20%
Maintenance Bypass - 480V/208V (40/50 kVA)	20%
Maintenance Bypass - 480V/208V (60/80 kVA)	20%
Maintenance Bypass - 480V/208V (100/130 kVA)	20%
Maintenance Bypass - 208V/208V (40/50 kVA)	20%
Maintenance Bypass - 208V/208V (60/80 kVA)	20%
Maintenance Bypass - 208V/208V (100/130 kVA)	20%
Maintenance Bypass - 600V/208V (40/50 kVA)	20%
Maintenance Bypass - 600V/208V (60/80 kVA)	20%
Maintenance Bypass - 600V/208V (100/130 kVA)	20%
Maintenance Bypass - 600V/600V (40/50 kVA)	20%
Maintenance Bypass - 600V/600V (60/80 kVA)	20%
Maintenance Bypass - 600V/600V (100/130 kVA)	20%
Wall Mount Maintenance Bypass Cabinet	
Maintenance Bypass - 480V/480V (40/50kVA)	20%
Maintenance Bypass - 480V/480V (60/80kVA)	20%
Maintenance Bypass - 480V/480V (100/130kVA)	20%
Maintenance Bypass - 480V/208V (40/50 kVA)	20%
Maintenance Bypass - 480V/208V (60/80 kVA)	20%
Maintenance Bypass - 480V/208V (100/130 kVA)	20%
Maintenance Bypass - 208V/208V	20%
Distribution Cabinet	
480V Adjacent Distribution Cabinet	20%
208V Adjacent Distribution Cabinet	20%
Distribution Cabinet Breakers	
Four 225A CB Panel A	20%
Four 225A CB Panel B	20%
42 Pole Panelboard A	20%
42 Pole Panelboard B	20%
PARALLELING OPTIONS	
Paralleling	
Paralleling	20%

Paralleling System Bypass Cabinet	
28" 160kVA Paralleling System Bypass Cabinet	20%
28" 320kVA Paralleling System Bypass Cabinet	20%
42" 160kVA Paralleling System Bypass Cabinet	20%
42" 320kVA Paralleling System Bypass Cabinet	20%
42" 520kVA Paralleling System Bypass Cabinet	20%
Paralleling System Bypass Cabinet Breakers	
4 UPS Paralleling (40/50/60/80 kVA)	20%
3 UPS Paralleling (100/130 kVA)	20%
3 UPS Paralleling (40/50/60/80 kVA)	20%
3 UPS Paralleling (100/130 kVA)	20%
4 UPS Paralleling (40/50/60/80 kVA)	20%
4 UPS Paralleling (100/130 kVA)	20%
COMMUNICATIONS	
External Sync	
External Sync Box	20%
External Sync Card	20%
Additional Communications Protocol	
Alarm Relay Card	20%
Environment Sensor for Network Management Cable	20%
Remote Summary Alarm Panel	20%
MOUNTING	
Seismic Kit	
UPS Cabinet & 26/32W Battery Cabinet	20%
UPS Cabinet & 48W Battery Cabinet	20%
Adjacent Auxiliary Cabinet	20%
Flywheel Options	
(Reference the "UPS300AG" Caterpillar Price List)	
UP0150A - UPS 150 480V 60HZ	20%
UP0300A - UPS 300 480V 60HZ	20%
UP300EA - UPS 300 480V 60HZ	20%
UP0600A - UPS 600 480V 60HZ	20%
UP0900A - UPS 900 480V 60HZ	20%
UP1200Z - UPS 1200 480V 60HZ	20%
UPEXP02 - UPS Module Power Stage Expansion	20%
ATS (AUTOMATIC TRANSFER SWITCHES	
ATC-40-2, NEMA1	20%
ATC-40-3, NEMA1	20%
ATC-40-4, NEMA1	20%
ATC-80-2, NEMA1	20%
ATC-80-3, NEMA1	20%
ATC-80-4, NEMA1	20%
ATC-100-2, NEMA1	20%
ATC-100-3, NEMA1	20%
ATC-100-4, NEMA1	20%
ATC-150-2, NEMA1	20%

ATC-150-3, NEMA1	20%
ATC-150-4, NEMA1	20%
ATC-200-2, NEMA1	20%
ATC-200-3. NEMA1	20%
ATC-200-4, NEMA1	20%
ATC-225-2, NEMA1	20%
ATC-225-3, NEMA1	20%
ATC-225-4, NEMA1	20%
ATC-260-2, NEMA1	20%
ATC-260-3, NEMA1	20%
ATC-260-4, NEMA1	20%
ATC-400-2, NEMA1	20%
ATC-400-3, NEMA1	20%
ATC-400-4, NEMA1	20%
CTG-600-2, NEMA1	20%
CTG-600-3, NEMA1	20%
CTG-600-4, NEMA1	20%
CTG-800-2, NEMA1	20%
CTG-800-3, NEMA1	20%
CTG-800-4, NEMA1	20%
CTG-1000-2, NEMA1	20%
CTG-1000-3, NEMA1	20%
CTG-1000-4, NEMA1	20%
CTG-1200-2, NEMA1	20%
CTG-1200-3, NEMA1	20%
CTG-1200-4, NEMA1	20%
CTG-1600-3, NEMA1	20%
CTG-1600-4, NEMA1	20%
CTG-2000-3, NEMA1	20%
CTG-2000-4, NEMA1	20%
CTG-2600-3, NEMA1	20%
CTG-2600-4, NEMA1	20%
CTG-3000-3, NEMA1	20%
CTG-3000-4, NEMA1	20%
ATC-40-2, NEMA3	20%
ATC-40-3, NEMA3	20%
ATC-40-4, NEMA3	20%
ATC-80-2, NEMA3	20%
ATC-80-3, NEMA3	20%
ATC-80-4, NEMA3	20%
ATC-100-2, NEMA3	20%
ATC-100-3, NEMA3	20%
ATC-100-4, NEMA3	20%
ATC-150-2, NEMA3	20%
ATC-150-3, NEMA3	20%
ATC-150-4, NEMA3	20%
ATC-200-2, NEMA3	20%
ATC-200-3. NEMA3	20%
ATC-200-4, NEMA3	20%
ATC-225-2, NEMA3	20%

ATC-225-3, NEMA3	20%
ATC-225-4, NEMA3	20%
ATC-260-2, NEMA3	20%
ATC-260-3, NEMA3	20%
ATC-260-4, NEMA3	20%
ATC-400-2, NEMA3	20%
ATC-400-3, NEMA3	20%
ATC-400-4, NEMA3	20%
CTG-600-2, NEMA3	20%
CTG-600-3, NEMA3	20%
CTG-600-4, NEMA3	20%
CTG-800-2, NEMA3	20%
CTG-800-3, NEMA3	20%
CTG-800-4, NEMA3	20%
CTG-1000-2, NEMA3	20%
CTG-1000-3, NEMA3	20%
CTG-1000-4, NEMA3	20%
CTG-1200-2, NEMA3	20%
CTG-1200-3, NEMA3	20%
CTG-1200-4, NEMA3	20%
CTG-1600-3, NEMA3	20%
CTG-1600-4, NEMA3	20%
CTG-2000-3, NEMA3	20%
CTG-2000-4, NEMA3	20%
CTG-2600-3, NEMA3	20%
CTG-2600-4, NEMA3	20%
CTG-3000-3, NEMA3	20%
CTG-3000-4, NEMA3	20%
Delayed Transition	20%
ATCD-40-2, NEMA1	20%
ATCD-40-3, NEMA1	20%
ATCD-40-4, NEMA1	20%
ATCD-80-2, NEMA1	20%
ATCD-80-3, NEMA1	20%
ATCD-80-4, NEMA1	20%
ATCD-100-2, NEMA1	20%
ATCD-100-3, NEMA1	20%
ATCD-100-4, NEMA1	20%
ATCD-150-2, NEMA1	20%
ATCD-150-3, NEMA1	20%
ATCD-150-4, NEMA1	20%
ATCD-225-2, NEMA1	20%
ATCD-225-3, NEMA1	20%
ATCD-225-4, NEMA1	20%
ATCD-260-2, NEMA1	20%
ATCD-260-3, NEMA1	20%
ATCD-260-4, NEMA1	20%
ATCD-400-2, NEMA1	20%
ATCD-400-3, NEMA1	20%
ATCD-400-4, NEMA1	20%

ATCD-600-2, NEMA1	20%
ATCD-600-3, NEMA1	20%
ATCD-600-4, NEMA1	20%
ATCD-800-2, NEMA1	20%
ATCD-800-3, NEMA1	20%
ATCD-800-4, NEMA1	20%
ATCD-1000-2, NEMA1	20%
ATCD-1000-3, NEMA1	20%
ATCD-1000-4, NEMA1	20%
ATCD-1200-2, NEMA1	20%
ATCD-1200-3, NEMA1	20%
ATCD-1200-4, NEMA1	20%
CTGD-1600-3, NEMA1	20%
CTGD-1600-4, NEMA1	20%
CTGD-2000-3, NEMA1	20%
CTGD-2000-4, NEMA1	20%
CTGD-2600-3, NEMA1	20%
CTGD-2600-4, NEMA1	20%
CTGD-3000-3, NEMA1	20%
CTGD-3000-4, NEMA1	20%
	20%
ATCD-40-2, NEMA3	20%
ATCD-40-3, NEMA3	20%
ATCD-40-4, NEMA3	20%
ATCD-80-2, NEMA3	20%
ATCD-80-3, NEMA3	20%
ATCD-80-4, NEMA3	20%
ATCD-100-2, NEMA3	20%
ATCD-100-3, NEMA3	20%
ATCD-100-4, NEMA3	20%
ATCD-150-2, NEMA3	20%
ATCD-150-3, NEMA3	20%
ATCD-150-4, NEMA3	20%
ATCD-225-2, NEMA3	20%
ATCD-225-3, NEMA3	20%
ATCD-225-4, NEMA3	20%
ATCD-260-2, NEMA3	20%
ATCD-260-3, NEMA3	20%
ATCD-260-4, NEMA3	20%
ATCD-400-2, NEMA3	20%
ATCD-400-3, NEMA3	20%
ATCD-400-4, NEMA3	20%
ATCD-600-2, NEMA3	20%
ATCD-600-3, NEMA3	20%
ATCD-600-4, NEMA3	20%
ATCD-800-2, NEMA3	20%
ATCD-800-3, NEMA3	20%
ATCD-800-4, NEMA3	20%
ATCD-1000-2, NEMA3	20%
ATCD-1000-3, NEMA3	20%
ATCD-1000-4, NEMA3	20%

ATCD-1200-2, NEMA3	20%
ATCD-1200-3, NEMA3	20%
ATCD-1200-4, NEMA3	20%
CTGD-1600-3, NEMA3	20%
CTGD-1600-4, NEMA3	20%
CTGD-2000-3, NEMA3	20%
CTGD-2000-4, NEMA3	20%
CTGD-2600-3, NEMA3	20%
CTGD-2600-4, NEMA3	20%
CTGD-3000-3, NEMA3	20%
CTGD-3000-4, NEMA3	20%
	20%
MCCB ATC	20%
ATV-40-2, NEMA1	20%
ATV-40-3, NEMA1	20%
ATV-40-4, NEMA1	20%
ATV-70-2, NEMA1	20%
ATV-70-3, NEMA1	20%
ATV-70-4, NEMA1	20%
ATV-100-2, NEMA1	20%
ATV-100-3, NEMA1	20%
ATV-100-4, NEMA1	20%
ATV-150-2, NEMA1	20%
ATV-150-3, NEMA1	20%
ATV-150-4, NEMA1	20%
ATV-200-2, NEMA1	20%
ATV-200-3, NEMA1	20%
ATV-200-4, NEMA1	20%
ATV-225-2, NEMA1	20%
ATV-225-3, NEMA1	20%
ATV-225-4, NEMA1	20%
ATV-300-2, NEMA1	20%
ATV-300-3, NEMA1	20%
ATV-300-4, NEMA1	20%
ATV-400-2, NEMA1	20%
ATV-400-3, NEMA1	20%
ATV-400-4, NEMA1	20%
ATV-600-2, NEMA1	20%
ATV-600-3, NEMA1	20%
ATV-600-4, NEMA1	20%
ATV-800-2, NEMA1	20%
ATV-800-3, NEMA1	20%
ATV-800-4, NEMA1	20%
ATV-1000-2, NEMA1	20%
ATV-1000-3, NEMA1	20%
ATV-1000-4, NEMA1	20%
	20%
ATV-40-2, NEMA3	20%
ATV-40-3, NEMA3	20%
ATV-40-4, NEMA3	20%
ATV-70-2, NEMA3	20%

ATV-70-3, NEMA3	20%
ATV-70-4, NEMA3	20%
ATV-100-2, NEMA3	20%
ATV-100-3, NEMA3	20%
ATV-100-4, NEMA3	20%
ATV-150-2, NEMA3	20%
ATV-150-3, NEMA3	20%
ATV-150-4, NEMA3	20%
ATV-200-2, NEMA3	20%
ATV-200-3, NEMA3	20%
ATV-200-4, NEMA3	20%
ATV-225-2, NEMA3	20%
ATV-225-3, NEMA3	20%
ATV-225-4, NEMA3	20%
ATV-300-2, NEMA3	20%
ATV-300-3, NEMA3	20%
ATV-300-4, NEMA3	20%
ATV-400-2, NEMA3	20%
ATV-400-3, NEMA3	20%
ATV-400-4, NEMA3	20%
ATV-600-2, NEMA3	20%
ATV-600-3, NEMA3	20%
ATV-600-4, NEMA3	20%
ATV-800-2, NEMA3	20%
ATV-800-3, NEMA3	20%
ATV-800-4, NEMA3	20%
ATV-1000-2, NEMA3	20%
ATV-1000-3, NEMA3	20%
ATV-1000-4, NEMA3	20%
	20%
Bypass Isolation	20%
BIC-100-2, NEMA1	20%
BIC-100-3, NEMA1	20%
BIC-100-4, NEMA1	20%
BIC-150-2, NEMA1	20%
BIC-150-3, NEMA1	20%
BIC-150-4, NEMA1	20%
BIC-225-2, NEMA1	20%
BIC-225-3, NEMA1	20%
BIC-225-4, NEMA1	20%
BIC-260-2, NEMA1	20%
BIC-260-3, NEMA1	20%
BIC-260-4, NEMA1	20%
BIC-400-2, NEMA1	20%
BIC-400-3, NEMA1	20%
BIC-400-4, NEMA1	20%
BIC-600-3, NEMA1	20%
BIC-600-4, NEMA1	20%
BIC-800-3, NEMA1	20%
BIC-800-4, NEMA1	20%
BIC-1000-3, NEMA1	20%

BIC-1000-4, NEMA1	20%
BIC-1200-3, NEMA1	20%
BIC-1200-4, NEMA1	20%
CBTS-1600-3, NEMA1	20%
CBTS-1600-4, NEMA1	20%
CBTS-2000-3, NEMA1	20%
CBTS-2000-4, NEMA1	20%
CBTS-3000-3, NEMA1	20%
CBTS-3000-4, NEMA1	20%
CBTS-4000-3, NEMA1	20%
CBTS-4000-4, NEMA1	20%
	20%
Bypass Isolation Delayed Transition	20%
BICD-100-2, NEMA1	20%
BICD-100-3, NEMA1	20%
BICD-100-4, NEMA1	20%
BICD-150-2, NEMA1	20%
BICD-150-3, NEMA1	20%
BICD-150-4, NEMA1	20%
BICD-225-2, NEMA1	20%
BICD-225-3, NEMA1	20%
BICD-225-4, NEMA1	20%
BICD-260-2, NEMA1	20%
BICD-260-3, NEMA1	20%
BICD-260-4, NEMA1	20%
BICD-400-2, NEMA1	20%
BICD-400-3, NEMA1	20%
BICD-400-4, NEMA1	20%
BICD-600-2, NEMA1	20%
BICD-600-3, NEMA1	20%
BICD-600-4, NEMA1	20%
BICD-800-3, NEMA1	20%
BICD-800-4, NEMA1	20%
BICD-1000-3, NEMA1	20%
BICD-1000-4, NEMA1	20%
BICD-1200-3, NEMA1	20%
BICD-1200-4, NEMA1	20%
CBTSD-1600-3, NEMA1	20%
CBTSD-1600-4, NEMA1	20%
CBTSD-2000-3, NEMA1	20%
CBTSD-2000-4, NEMA1	20%
CBTSD-3000-3, NEMA1	20%
CBTSD-3000-4, NEMA1	20%
CBTSD-4000-3, NEMA1	20%
CBTSD-4000-4, NEMA1	20%
	20%
Open Transition - Residential	20%
CTX-40-2, NEMA1	20%
CTX-40-3, NEMA1	20%
CTX-40-4, NEMA1	20%
CTX-80-2, NEMA1	20%

CTX-80-3, NEMA1	20%
CTX-80-4, NEMA1	20%
CTX-100-2, NEMA1	20%
CTX-100-3, NEMA1	20%
CTX-100-4, NEMA1	20%
CTX-150-2, NEMA1	20%
CTX-150-3, NEMA1	20%
CTX-150-4, NEMA1	20%
CTX-200-2, NEMA1	20%
CTX-200-3, NEMA1	20%
CTX-200-4, NEMA1	20%
CTX-225-2, NEMA1	20%
CTX-225-3, NEMA1	20%
CTX-225-4, NEMA1	20%
CTX-300-2, NEMA1	20%
CTX-300-3, NEMA1	20%
CTX-300-4, NEMA1	20%
CTX-400-2, NEMA1	20%
CTX-400-3, NEMA1	20%
CTX-400-4, NEMA1	20%
	20%
CTX-40-2, NEMA3	20%
CTX-40-3, NEMA3	20%
CTX-40-4, NEMA3	20%
CTX-80-2, NEMA3	20%
CTX-80-3, NEMA3	20%
CTX-80-4, NEMA3	20%
CTX-100-2, NEMA3	20%
CTX-100-3, NEMA3	20%
CTX-100-4, NEMA3	20%
CTX-150-2, NEMA3	20%
CTX-150-3, NEMA3	20%
CTX-150-4, NEMA3	20%
CTX-200-2, NEMA3	20%
CTX-200-3, NEMA3	20%
CTX-200-4, NEMA3	20%
CTX-225-2, NEMA3	20%
CTX-225-3, NEMA3	20%
CTX-225-4, NEMA3	20%
CTX-300-2, NEMA3	20%
CTX-300-3, NEMA3	20%
CTX-300-4, NEMA3	20%
CTX-400-2, NEMA3	20%
CTX-400-3, NEMA3	20%
CTX-400-4, NEMA3	20%

Caterpillar Contract Equipment Freight Matrix

Effective January 1, 2014

LANDSTAR - ELEVEN SHIPPING ZONES : Freight Rates: Based on a "Ship From" zone to Destination State Zone

Shipping Zones - Based on Destination States

Product:		NY, PA, NJ DE, MD	VT, NH, ME RI, MA, CT	VA, WV, NC KY, TN	OH, IN, MI, IL	FL, GA SC, AL	WI, MN, ND, SD	CO, NM WY, UT	WA, OR ID, MT	CA, NV AZ	NE, KS MO, IA	TX, OK LA, AK, MS
Asphalt Pavers												
Unit	Ship From	1	2	3	4	5	6	7	8	9	10	11
AP255	6	$5,346	$7,398	$5,550	$4,518	$6,762	$2,958	$5,357	$6,960	$7,302	$3,842	$6,214
AP500	6	$5,346	$7,398	$5,550	$4,518	$6,762	$2,958	$5,357	$6,960	$7,302	$3,842	$6,214
AP555	6	$5,580	$7,662	$5,862	$4,650	$6,942	$3,000	$5,406	$7,062	$7,530	$4,082	$6,570
AP600	6	$5,346	$7,398	$5,550	$4,410	$6,762	$2,958	$5,357	$6,960	$7,302	$3,842	$6,214
AP655	6	$5,580	$7,662	$5,862	$4,650	$6,942	$3,000	$5,406	$7,062	$7,530	$4,082	$6,570
AP1000	6	$5,580	$7,662	$5,862	$4,650	$6,942	$3,000	$5,406	$7,062	$7,530	$4,082	$6,570
AP1055	6	$5,760	$8,546	$6,054	$4,746	$6,990	$3,222	$5,538	$7,002	$7,506	$4,152	$6,642
Rollers												
Unit	Ship From	1	2	3	4	5	6	7	8	9	10	11
CB14	6	$3,644	$4,993	$3,209	$3,074	$4,111	$2,148	$3,034	$3,917	$4,492	$1,645	$2,771
CB22	6	$3,644	$4,993	$3,209	$3,074	$4,111	$2,148	$3,034	$3,917	$4,492	$1,645	$2,771
CB24	6	$3,644	$4,993	$3,209	$3,074	$4,111	$2,148	$3,034	$3,917	$4,492	$1,645	$2,771
CB32	6	$3,210	$4,426	$2,818	$2,767	$3,583	$1,933	$2,681	$3,427	$3,943	$1,466	$2,424
CB34	6	$3,210	$4,426	$2,818	$2,767	$3,583	$1,933	$2,681	$3,427	$3,943	$1,466	$2,424
CB44	6	$3,644	$4,993	$3,209	$3,074	$4,111	$2,148	$3,034	$3,917	$4,492	$1,645	$2,771
CB54	6	$3,644	$4,993	$3,209	$3,074	$4,111	$2,148	$3,034	$3,917	$4,492	$1,645	$2,771
CB64	6	$3,644	$4,993	$3,209	$3,074	$4,111	$2,148	$3,034	$3,917	$4,492	$1,645	$2,771
CC24	6	$3,644	$4,993	$3,209	$3,074	$4,111	$2,148	$3,034	$3,917	$4,492	$1,645	$2,771
CC34	6	$3,210	$4,426	$2,818	$2,767	$3,583	$1,933	$2,681	$3,427	$3,943	$1,466	$2,424
CD44	6	$3,644	$4,993	$3,209	$3,074	$4,111	$2,148	$3,034	$3,917	$4,492	$1,645	$2,771
CD54	6	$3,644	$4,993	$3,209	$3,074	$4,111	$2,148	$3,034	$3,917	$4,492	$1,645	$2,771
Soil Compactors												
Unit	Ship From	1	2	3	4	5	6	7	8	9	10	11
CS44	6	$3,644	$4,993	$3,209	$3,074	$4,111	$2,148	$3,034	$3,917	$4,492	$1,645	$2,771
CS54	6	$3,644	$4,993	$3,209	$3,074	$4,111	$2,148	$3,034	$3,917	$4,492	$1,645	$2,771
CS64	6	$3,644	$4,993	$3,209	$3,074	$4,111	$2,148	$3,034	$3,917	$4,492	$1,645	$2,771
CS68	6	$3,644	$4,993	$3,209	$3,074	$4,111	$2,148	$3,034	$3,917	$4,492	$1,645	$2,771
CS78	6	$3,644	$4,993	$3,209	$3,074	$4,111	$2,148	$3,034	$3,917	$4,492	$1,645	$2,771

[redacted]

LANDSTAR - ELEVEN SHIPPING ZONES : Freight Rates: Based on a "Ship From" zone to Destination State Zone

Shipping Zones - Based on Destination States

Product:		NY, PA, NJ DE, MD	VT, NH, ME RI, MA, CT	VA, WV, NC KY, TN	OH, IN, MI, IL	FL, GA SC, AL	WI, MN, ND, SD	CO, NM WY, UT	WA, OR ID, MT	CA, NV AZ	NE, KS MO, IA	TX, OK LA, AK, MS
CP54	6	$3,644	$4,993	$3,209	$3,074	$4,111	$2,148	$3,034	$3,917	$4,492	$1,645	$2,771
CP56	6	$3,644	$4,993	$3,209	$3,074	$4,111	$2,148	$3,034	$3,917	$4,492	$1,645	$2,771
CP68	6	$3,644	$4,993	$3,209	$3,074	$4,111	$2,148	$3,034	$3,917	$4,492	$1,645	$2,771
CP74	6	$3,644	$4,993	$3,209	$3,074	$4,111	$2,148	$3,034	$3,917	$4,492	$1,645	$2,771
CW14	6	$3,644	$4,993	$3,209	$3,074	$4,111	$2,148	$3,034	$3,917	$4,492	$1,645	$2,771
CW34	6	$3,644	$4,993	$3,209	$3,074	$4,111	$2,148	$3,034	$3,917	$4,492	$1,645	$2,771
Vocational Trucks												
Unit	Ship From	1	2	3	4	5	6	7	8	9	10	11
CT660	5	$2,500	$2,500	$2,500	$2,500	$2,500	$2,500	$2,500	$2,500	$2,500	$2,500	$2,500
CT681	5	$2,500	$2,500	$2,500	$2,500	$2,500	$2,500	$2,500	$2,500	$2,500	$2,500	$2,500
Track Type Tractors												
Unit	Ship From	1	2	3	4	5	6	7	8	9	10	11
D3	5	$3,312	$4,500	$2,558	$3,794	$1,142	$5,676	$6,060	$8,083	$7,879	$4,978	$2,810
	11	$4,565	$6,485	$4,538	$4,298	$2,810	$4,459	$4,260	$6,014	$5,443	$3,276	$2,861
D4	5	$3,312	$4,500	$2,558	$3,794	$1,142	$5,676	$6,060	$8,083	$7,879	$4,978	$2,810
	11	$4,565	$6,485	$4,538	$4,298	$2,810	$4,459	$4,260	$6,014	$5,443	$3,276	$2,861
D5	5	$3,312	$4,500	$2,558	$3,794	$1,142	$5,676	$6,060	$8,083	$7,879	$4,978	$2,810
	11	$4,565	$6,485	$4,538	$4,298	$2,810	$4,459	$4,260	$6,014	$5,443	$3,276	$2,861
D6K	5	$3,312	$4,500	$2,558	$3,794	$1,142	$5,676	$6,060	$8,083	$7,879	$4,978	$2,810
	11	$4,565	$6,485	$4,538	$4,298	$2,810	$4,459	$4,260	$6,014	$5,443	$3,276	$2,861
D6N	5	$3,312	$4,500	$2,558	$3,794	$1,142	$5,676	$6,060	$8,083	$7,879	$4,978	$2,810
	11	$4,565	$6,485	$4,538	$4,298	$2,810	$4,459	$4,260	$6,014	$5,443	$3,276	$2,861
D6T	4	$4,266	$5,760	$4,170	$2,430	$5,040	$4,038	$6,192	$8,454	$8,082	$2,640	$4,920
D7	4	$5,490	$7,440	$5,400	$2,862	$6,600	$5,040	$7,182	$10,998	$10,470	$3,432	$6,448
D8	4	$6,792	$9,180	$6,690	$3,510	$8,280	$6,030	$8,682	$14,040	$15,750	$4,782	$7,800
D9	4	$7,236	$13,853	$8,682	$5,933	$13,284	$9,250	$13,344	$17,959	$18,306	$6,774	$11,354
D10	4	$12,663	$24,242	$15,194	$10,382	$23,247	$16,187	$23,352	$31,429	$32,036	$11,855	$19,870
Integrated Tool Carriers												
Unit	Ship From	1	2	3	4	5	6	7	8	9	10	11
IT14	3	$2,122	$3,394	$2,327	$1,958	$2,462	$4,166	$5,678	$7,597	$7,231	$3,720	$3,796
IT62	3	$3,101	$5,015	$3,319	$3,257	$3,654	$6,436	$8,813	$11,541	$10,739	$6,142	$6,515
Wheeled Excavators												
Unit	Ship From	1	2	3	4	5	6	7	8	9	10	11
[redacted]	5	$4,583	$6,726	$3,116	$5,453	$1,944	$7,884	$8,651	$14,604	$12,650	$6,071	$6,290

LANDSTAR - ELEVEN SHIPPING ZONES : Freight Rates: Based on a "Ship From" zone to Destination State Zone

Shipping Zones - Based on Destination States

Product:		NY, PA, NJ DE, MD	VT, NH, ME RI, MA, CT	VA, WV, NC KY, TN	OH, IN, MI, IL	FL, GA SC, AL	WI, MN, ND, SD	CO, NM WY, UT	WA, OR ID, MT	CA, NV AZ	NE, KS MO, IA	TX, OK LA, AK, MS
	11	$8,066	$10,122	$4,218	$6,353	$4,944	$6,006	$6,048	$10,991	$8,321	$4,666	$2,976
M315	5	$4,639	$6,809	$3,154	$5,520	$1,968	$7,980	$8,758	$14,784	$12,806	$6,145	$6,307
	11	$8,171	$8,939	$4,272	$6,436	$5,008	$6,084	$6,126	$11,134	$8,429	$4,727	$3,013
M316	5	$4,651	$6,826	$3,161	$5,533	$1,973	$7,999	$8,778	$14,820	$12,838	$6,160	$6,323
	11	$8,213	$10,306	$4,294	$6,468	$5,033	$6,115	$6,534	$11,190	$8,472	$4,752	$3,030
M318	5	$4,786	$7,025	$3,253	$5,695	$2,030	$8,233	$9,035	$15,253	$13,212	$6,340	$6,506
	11	$8,443	$10,595	$4,416	$6,650	$5,174	$6,287	$6,330	$11,504	$8,710	$4,884	$3,114
M322	5	$4,843	$7,108	$3,293	$5,762	$2,054	$8,330	$9,142	$15,433	$13,368	$6,415	$6,583
	11	$8,548	$10,727	$4,470	$6,732	$5,239	$6,365	$6,409	$11,647	$8,818	$4,093	$3,394
M325	5	$4,843	$7,108	$3,293	$5,762	$2,054	$8,330	$9,142	$15,433	$13,368	$6,415	$6,583
	11	$8,548	$10,727	$4,470	$6,732	$5,239	$6,365	$6,409	$11,647	$8,818	$4,093	$3,394
Cold Planners												
Unit	Ship From	1	2	3	4	5	6	7	8	9	10	11
PM102	6	$8,190	$10,710	$7,386	$5,789	$9,952	$4,056	$6,660	$9,244	$10,343	$3,398	$6,536
PM200	6	$8,190	$10,710	$7,386	$5,789	$9,952	$4,056	$6,660	$9,244	$10,343	$3,398	$6,536
PM201	6	$8,190	$10,710	$7,386	$5,789	$9,952	$4,056	$6,660	$9,244	$10,343	$3,398	$6,536
Rotary Mixers												
Unit	Ship From	1	2	3	4	5	6	7	8	9	10	11
RM300	6	$5,380	$7,034	$4,850	$3,802	$6,535	$2,663	$4,375	$6,071	$6,792	$2,218	$4,294
RM500	6	$5,674	$7,444	$5,118	$2,074	$6,894	$2,809	$4,812	$6,403	$7,165	$2,339	$4,529
Motor Graders												
Unit	Ship From	1	2	3	4	5	6		8	9	10	11
12	4	$3,564	$5,219	$3,006	$1,968	$4,762	$3,702	$5,026	$7,913	$7,894	$2,113	$3,948
14	4	$4,310	$6,313	$3,636	$2,380	$5,760	$4,478	$6,079	$9,572	$9,548	$2,556	$4,774
120	4	$3,449	$5,051	$2,909	$1,904	$4,608	$3,582	$4,864	$7,657	$7,639	$2,045	$3,820
140	4	$3,564	$5,219	$3,006	$1,968	$4,762	$3,702	$5,026	$7,913	$7,894	$2,113	$3,948
160	4	$3,576	$5,243	$3,054	$1,992	$4,795	$3,720	$5,046	$7,924	$7,932	$2,140	$3,966
Skid Steer Loaders												
Unit	Ship From	1	2	3	4	5	6	7	8	9	10	11
216	5	$3,031	$4,085	$2,382	$3,578	$1,022	$5,190	$5,526	$8,984	$7,219	$4,723	$2,426
226	5	$3,031	$4,085	$2,382	$3,578	$1,022	$5,190	$5,526	$8,984	$7,219	$4,723	$2,426
236	5	$3,031	$4,085	$2,382	$3,578	$1,022	$5,190	$5,526	$8,984	$7,219	$4,723	$2,426
242	5	$3,031	$4,085	$2,382	$3,578	$1,022	$5,190	$5,526	$8,984	$7,219	$4,723	$2,426
[redacted]	5	$3,031	$4,085	$2,382	$3,578	$1,022	$5,190	$5,526	$8,984	$7,219	$4,723	$2,426

LANDSTAR - ELEVEN SHIPPING ZONES : Freight Rates: Based on a "Ship From" zone to Destination State Zone

Shipping Zones - Based on Destination States

Product:		NY, PA, NJ DE, MD	VT, NH, ME RI, MA, CT	VA, WV, NC KY, TN	OH, IN, MI, IL	FL, GA SC, AL	WI, MN, ND, SD	CO, NM WY, UT	WA, OR ID, MT	CA, NV AZ	NE, KS MO, IA	TX, OK LA, AK, MS
262	5	$3,031	$4,085	$2,382	$3,578	$1,022	$5,190	$5,526	$8,984	$7,219	$4,723	$2,426
272	5	$3,031	$4,085	$2,382	$3,578	$1,022	$5,190	$5,526	$8,984	$7,219	$4,723	$2,426
Multi Terrain Loaders												
Unit	Ship From	1	2	3	4	5	6	7	8	9	10	11
247	5	$3,031	$4,085	$2,382	$3,578	$1,022	$5,190	$5,526	$8,984	$7,219	$4,723	$2,426
257	5	$3,031	$4,085	$2,382	$3,578	$1,022	$5,190	$5,526	$8,984	$7,219	$4,723	$2,426
277	5	$3,031	$4,085	$2,382	$3,578	$1,022	$5,190	$5,526	$8,984	$7,219	$4,723	$2,426
287	5	$3,031	$4,085	$2,382	$3,578	$1,022	$5,190	$5,526	$8,984	$7,219	$4,723	$2,426
Compact Track Loaders												
Unit	Ship From	1	2	3	4	5	6	7	8	9	10	11
259	5	$3,031	$4,085	$2,382	$3,578	$1,022	$5,190	$5,526	$8,984	$7,219	$4,723	$2,426
279	5	$3,031	$4,085	$2,382	$3,578	$1,022	$5,190	$5,526	$8,984	$7,219	$4,723	$2,426
289	5	$3,031	$4,085	$2,382	$3,578	$1,022	$5,190	$5,526	$8,984	$7,219	$4,723	$2,426
299	5	$3,031	$4,085	$2,382	$3,578	$1,022	$5,190	$5,526	$8,984	$7,219	$4,723	$2,426
Hydraulic Excavators												
Unit	Ship From	1	2	3	4	5	6	7	8	9	10	11
300.9	5	$3,031	$4,085	$2,382	$3,578	$1,022	$5,190	$5,526	$8,984	$7,219	$4,723	$2,426
	11	$4,042	$5,828	$4,253	$3,887	$2,510	$4,069	$3,900	$5,414	$4,939	$2,976	$2,561
301.4	5	$3,031	$4,085	$2,382	$3,578	$1,022	$5,190	$5,526	$8,984	$7,219	$4,723	$2,426
	11	$4,042	$5,828	$4,253	$3,887	$2,510	$4,069	$3,900	$5,414	$4,939	$2,976	$2,561
301.7	5	$3,031	$4,085	$2,382	$3,578	$1,022	$5,190	$5,526	$8,984	$7,219	$4,723	$2,426
	11	$4,042	$5,828	$4,253	$3,887	$2,510	$4,069	$3,900	$5,414	$4,939	$2,976	$2,561
301.8	5	$3,031	$4,085	$2,382	$3,578	$1,022	$5,190	$5,526	$8,984	$7,219	$4,723	$2,426
	11	$4,042	$5,828	$4,265	$3,887	$2,510	$4,069	$3,900	$5,414	$4,939	$2,976	$2,561
302.2	5	$3,031	$4,085	$2,382	$3,578	$1,022	$5,190	$5,526	$8,984	$7,219	$4,723	$2,426
	11	$4,042	$5,828	$4,265	$3,887	$2,510	$4,069	$3,900	$5,414	$4,939	$2,976	$2,561
302.4	5	$3,031	$4,085	$2,382	$3,578	$1,022	$5,190	$5,526	$8,984	$7,219	$4,723	$2,426
	11	$4,042	$5,828	$4,265	$3,887	$2,510	$4,069	$3,900	$5,414	$4,939	$2,976	$2,561
302.7	5	$3,031	$4,085	$2,382	$3,578	$1,022	$5,190	$5,526	$8,984	$7,219	$4,723	$2,426
	11	$4,042	$5,828	$4,265	$3,887	$2,510	$4,069	$3,900	$5,414	$4,939	$2,976	$2,561
302.2	5	$3,031	$4,085	$2,382	$3,578	$1,022	$5,190	$5,526	$8,984	$7,219	$4,723	$2,426
	11	$4,042	$5,828	$4,265	$3,887	$2,510	$4,069	$3,900	$5,414	$4,939	$2,976	$2,561
303	5	$3,031	$4,085	$2,382	$3,578	$1,022	$5,190	$5,526	$8,984	$7,219	$4,723	$2,426
[redacted]	11	$4,042	$5,828	$4,265	$3,887	$2,510	$4,069	$3,900	$5,414	$4,939	$2,976	$2,561

LANDSTAR - ELEVEN SHIPPING ZONES : Freight Rates: Based on a "Ship From" zone to Destination State Zone

Shipping Zones - Based on Destination States

Product:		NY, PA, NJ DE, MD	VT, NH, ME RI, MA, CT	VA, WV, NC KY, TN	OH, IN, MI, IL	FL, GA SC, AL	WI, MN, ND, SD	CO, NM WY, UT	WA, OR ID, MT	CA, NV AZ	NE, KS MO, IA	TX, OK LA, AK, MS
304	5	$3,312	$4,500	$2,558	$3,794	$1,142	$5,676	$6,060	$8,083	$7,879	$4,978	$2,810
	11	$4,565	$6,485	$4,538	$4,298	$2,810	$4,459	$4,260	$6,014	$5,443	$3,276	$2,861
305	5	$3,312	$4,500	$2,558	$3,794	$1,142	$5,676	$6,060	$8,083	$7,879	$4,978	$2,810
	11	$4,565	$6,485	$4,538	$4,298	$2,810	$4,459	$4,260	$6,014	$5,443	$3,276	$2,861
305.5	5	$3,312	$4,500	$2,558	$3,794	$1,142	$5,676	$6,060	$8,083	$7,879	$4,978	$2,810
	11	$4,565	$6,485	$4,538	$4,298	$2,810	$4,459	$4,260	$6,014	$5,443	$3,276	$2,861
308	5	$3,312	$4,500	$2,558	$3,794	$1,142	$5,676	$6,060	$8,083	$7,879	$4,978	$2,810
	11	$4,565	$6,485	$4,538	$4,298	$2,810	$4,459	$4,260	$6,014	$5,443	$3,276	$2,861
311	5	$3,312	$4,500	$2,558	$3,794	$1,142	$5,676	$6,060	$8,083	$7,879	$4,978	$2,810
	11	$4,565	$6,485	$4,538	$4,298	$2,810	$4,459	$4,260	$6,014	$5,443	$3,276	$2,861
312	5	$3,312	$4,500	$2,558	$3,794	$1,142	$5,676	$6,060	$8,083	$7,879	$4,978	$2,810
	11	$4,565	$6,485	$4,538	$4,298	$2,810	$4,459	$4,260	$6,014	$5,443	$3,276	$2,861
314	5	$3,312	$4,500	$2,558	$3,794	$1,142	$5,676	$6,060	$8,083	$7,879	$4,978	$2,810
	11	$4,565	$6,485	$4,538	$4,298	$2,810	$4,459	$4,260	$6,014	$5,443	$3,276	$2,861
316	5	$4,968	$6,750	$3,838	$5,692	$1,714	$8,514	$9,090	$12,125	$11,819	$7,466	$4,216
	11	$6,847	$9,727	$6,808	$6,448	$4,216	$6,689	$6,390	$9,022	$8,165	$4,914	$4,291
318	5	$4,968	$6,750	$3,838	$5,692	$1,714	$8,514	$9,090	$12,125	$11,819	$7,466	$4,216
	11	$6,847	$9,727	$6,808	$6,448	$4,216	$6,689	$6,390	$9,022	$8,165	$4,914	$4,291
319	5	$4,968	$6,750	$3,838	$5,692	$1,714	$8,514	$9,090	$12,125	$11,819	$7,466	$4,216
	11	$6,847	$9,727	$6,808	$6,448	$4,216	$6,689	$6,390	$9,022	$8,165	$4,914	$4,291
320	5	$4,968	$6,750	$3,838	$5,692	$1,714	$8,514	$9,090	$12,125	$11,819	$7,466	$4,216
	11	$6,847	$9,727	$6,808	$6,448	$4,216	$6,689	$6,390	$9,022	$8,165	$4,914	$4,291
321	5	$4,968	$6,750	$3,838	$5,692	$1,714	$8,514	$9,090	$12,125	$11,819	$7,466	$4,216
	11	$6,847	$9,727	$6,808	$6,448	$4,216	$6,689	$6,390	$9,022	$8,165	$4,914	$4,291
324	5	$3,312	$4,500	$2,558	$3,794	$1,142	$5,676	$6,060	$8,083	$7,879	$4,978	$2,810
	11	$4,565	$6,485	$4,538	$4,298	$2,810	$4,459	$4,260	$6,014	$5,443	$3,276	$2,861
325	4	$5,910	$8,644	$4,925	$3,694	$7,831	$5,730	$8,182	$12,865	$12,853	$3,694	$6,482
328	4	$5,910	$8,644	$4,925	$3,694	$7,831	$5,730	$8,182	$12,865	$12,853	$3,694	$6,482
329	4	$5,910	$8,644	$4,925	$3,694	$7,831	$5,730	$8,182	$12,865	$12,853	$3,694	$6,482
336	4	$6,612	$9,671	$5,510	$4,140	$8,762	$6,289	$9,155	$14,395	$14,382	$4,133	$7,253
345	4	$7,934	$11,605	$6,612	$4,968	$10,514	$7,547	$10,986	$17,274	$17,258	$4,960	$8,704
349	4	$7,934	$11,605	$6,612	$4,968	$10,514	$7,547	$10,986	$17,274	$17,258	$4,960	$8,704
Backhoe Loaders												
[redacted]	Ship From	1	2	3	4	5	6	7	8	9	10	11

LANDSTAR - ELEVEN SHIPPING ZONES : Freight Rates: Based on a "Ship From" zone to Destination State Zone

Shipping Zones - Based on Destination States

Product:		NY, PA, NJ DE, MD	VT, NH, ME RI, MA, CT	VA, WV, NC KY, TN	OH, IN, MI, IL	FL, GA SC, AL	WI, MN, ND, SD	CO, NM WY, UT	WA, OR ID, MT	CA, NV AZ	NE, KS MO, IA	TX, OK LA, AK, MS
416	3	$3,031	$4,085	$2,382	$3,578	$2,426	$5,190	$5,526	$8,984	$7,219	$4,723	$2,426
420	3	$3,031	$4,085	$2,382	$3,578	$2,426	$5,190	$5,526	$8,984	$7,219	$4,723	$2,426
430	3	$3,031	$4,085	$2,382	$3,578	$2,426	$5,190	$5,526	$8,984	$7,219	$4,723	$2,426
450	3	$3,031	$4,085	$2,382	$3,578	$2,426	$5,190	$5,526	$8,984	$7,219	$4,723	$2,426
Wheel Tractor Scrapers												
Unit	Ship From	1	2	3	4	5	6	7	8	9	10	11
621	4	$6,304	$9,229	$5,784	$3,953	$8,893	$6,192	$8,933	$13,616	$13,880	$4,513	$7,602
623	4	$7,006	$10,255	$6,427	$4,392	$9,882	$6,881	$9,926	$15,130	$15,424	$5,014	$8,447
627	4	$7,006	$10,255	$6,427	$4,392	$9,882	$6,881	$9,926	$15,130	$15,424	$5,014	$8,447
Articulated Trucks												
Unit	Ship From	1	2	3	4	5	6	7	8	9	10	11
725	5	$4,843	$7,108	$3,293	$5,762	$2,054	$8,330	$9,142	$15,433	$13,368	$6,415	$6,583
	11	$8,548	$10,727	$4,470	$6,732	$5,239	$6,365	$6,409	$11,647	$8,818	$4,093	$3,394
730	5	$4,843	$7,108	$3,293	$5,762	$2,054	$8,330	$9,142	$15,433	$1,368	$6,415	$6,583
	11	$8,548	$10,727	$4,470	$6,732	$5,239	$6,365	$6,409	$11,647	$8,818	$4,093	$3,394
735	5	$5,578	$8,188	$3,792	$6,637	$2,366	$9,595	$10,530	$17,778	$15,406	$7,390	$7,584
	11	$10,328	$12,961	$5,402	$8,134	$6,331	$7,691	$7,744	$14,074	$10,654	$5,975	$3,810
740	5	$5,748	$8,436	$3,907	$6,839	$3,658	$9,887	$10,850	$18,318	$15,868	$7,613	$7,814
	11	$10,643	$13,356	$5,566	$8,382	$6,523	$7,925	$7,980	$15,366	$13,140	$7,290	$3,926
Wheeled Dozers												
Unit	Ship From	1	2	3	4	5	6	7	8	9	10	11
814	4	$5,340	$7,414	$4,646	$2,716	$7,145	$4,974	$7,176	$10,938	$11,150	$3,625	$6,107
824	4	$7,236	$13,853	$8,682	$5,933	$13,284	$9,250	$13,344	$17,959	$18,306	$6,774	$11,354
824(B)	4	$2,184	$3,277	$1,800	$1,301	$2,808	$2,328	$3,173	$4,217	$4,426	$1,770	$2,562
Landfill Compactors												
Unit	Ship From	1	2	3	4	5	6	7	8	9	10	11
816	4	$5,340	$7,414	$4,646	$2,716	$7,145	$4,974	$7,176	$10,938	$11,150	$3,625	$6,107
826	4	$7,236	$13,853	$8,682	$5,933	$13,284	$9,250	$13,344	$17,959	$18,306	$6,774	$11,354
826(B)	4	$2,184	$3,277	$1,800	$1,301	$2,808	$2,328	$3,173	$4,217	$4,426	$1,770	$2,562
836	4	$15,150	$20,477	$12,833	$8,770	$19,732	$13,739	$18,187	$25,250	$25,738	$10,012	$15,481
836(B)	4	$2,184	$3,277	$1,800	$1,301	$2,808	$2,328	$3,173	$4,217	$4,426	$1,770	$2,562
Wheel Loaders												
Unit	Ship From	1	2	3	4	5	6	7	8	9	10	11
[redacted]	1	$1,607	$4,015	$1,607	$3,158	$1,607	$5,109	$7,635	$10,363	$9,559	$4,274	$6,232

LANDSTAR - ELEVEN SHIPPING ZONES : Freight Rates: Based on a "Ship From" zone to Destination State Zone

Shipping Zones - Based on Destination States

Product:		NY, PA, NJ DE, MD	VT, NH, ME RI, MA, CT	VA, WV, NC KY, TN	OH, IN, MI, IL	FL, GA SC, AL	WI, MN, ND, SD	CO, NM WY, UT	WA, OR ID, MT	CA, NV AZ	NE, KS MO, IA	TX, OK LA, AK, MS
	9	$4,565	$6,485	$4,538	$4,298	$9,559	$4,459	$4,260	$6,014	$5,443	$3,276	$2,861
	11	$3,980	$5,389	$2,081	$3,134	$2,376	$3,354	$3,612	$5,424	$4,862	$2,606	$1,699
907	1	$1,607	$4,015	$1,607	$3,158	$1,607	$5,109	$7,635	$10,363	$9,559	$4,274	$6,233
	9	$4,565	$6,485	$4,538	$4,298	$9,559	$4,459	$4,260	$6,014	$5,443	$3,276	$2,861
	11	$3,980	$5,389	$2,081	$3,134	$2,376	$3,354	$3,612	$5,424	$4,862	$2,606	$1,699
908	1	$1,607	$4,015	$1,607	$3,158	$1,607	$5,109	$7,635	$10,363	$9,559	$4,274	$6,233
	9	$4,565	$6,485	$4,538	$4,298	$9,559	$4,459	$4,260	$6,014	$5,443	$3,276	$2,861
	11	$3,980	$5,389	$2,081	$3,134	$2,376	$3,354	$3,612	$5,424	$4,862	$2,606	$1,699
914	1	$2,853	$4,015	$2,789	$3,158	$2,789	$5,109	$7,635	$10,363	$9,559	$4,274	$6,233
	9	$4,565	$6,485	$4,538	$4,298	$9,559	$4,459	$4,260	$6,014	$5,443	$3,276	$2,861
	11	$3,980	$5,389	$2,081	$3,134	$2,376	$3,354	$3,612	$5,424	$4,862	$2,606	$1,699
924	3	$2,696	$4,361	$2,886	$2,832	$3,178	$5,597	$7,663	$10,036	$9,338	$5,341	$5,665
930	3	$2,696	$4,361	$2,886	$2,832	$3,178	$5,597	$7,663	$10,036	$9,338	$5,341	$5,665
938	4	$3,445	$5,044	$3,161	$1,847	$4,860	$3,384	$4,882	$7,441	$7,585	$2,466	$4,154
950	4	$3,502	$5,128	$3,214	$1,878	$4,942	$3,440	$4,963	$7,565	$7,711	$2,507	$4,223
962	4	$3,502	$5,128	$3,214	$1,878	$4,942	$3,440	$4,963	$7,565	$7,711	$2,507	$4,223
966	4	$3,686	$5,497	$3,445	$2,014	$5,298	$3,689	$5,321	$8,111	$8,267	$2,687	$4,529
972	4	$4,226	$6,186	$3,877	$2,266	$5,962	$4,152	$5,988	$9,128	$9,304	$3,025	$5,096
980	4	$10,420	$15,326	$8,072	$8,836	$9,197	$5,656	$7,459	$16,340	$17,464	$4,386	$8,654
Track Loaders												
Unit	Ship From	1	2	3	4	5	6	7	8	9	10	11
953	5	$2,546	$3,820	$1,654	$2,558	$1,200	$4,184	$4,699	$7,031	$6,403	$2,923	$3,230
	11	$3,980	$5,389	$2,081	$3,134	$2,376	$3,354	$3,612	$5,424	$4,862	$2,606	$1,699
963	5	$3,395	$4,982	$2,191	$3,838	$1,440	$5,546	$6,088	$10,277	$8,902	$4,271	$4,385
	11	$6,286	$7,888	$3,124	$4,703	$3,660	$4,446	$4,477	$8,136	$6,158	$3,454	$2,202
973	5	$3,858	$4,944	$2,623	$4,591	$1,637	$6,637	$7,284	$12,296	$10,651	$5,111	$5,246
	11	$7,145	$8,965	$3,736	$5,627	$4,379	$5,320	$5,357	$9,734	$7,369	$4,133	$2,635

[redacted]

CONTRACT AMENDMENT

CITY OF TUCSON DEPARTMENT OF PROCUREMENT
255 W. ALAMEDA, 6TH FLOOR, TUCSON, AZ 85701
P.O. BOX 27210, TUCSON, AZ 85726
(520) 837-4129
ISSUE DATE: MAY 29, 2013

CONTRACT NO.: 120377
CONTRACT AMENDMENT NO.: FIVE (5)
PAGE 1 of 1
JM
CONTRACT OFFICER: RAY VALDEZ

THIS CONTRACT IS AMENDED AS FOLLOWS:

HEAVY EQUIPMENT PARTS, ACCESSORIES, SUPPLIES & RELATED SERVICES

The referenced contract has been amended to update the discount pricing structure and model changes for Caterpillar Generators.

The Caterpillar Generator participant discount pages shall be replaced with the attached discount schedule dated 05/09/13.

ALL OTHER PROVISIONS OF THE CONTRACT SHALL REMAIN IN THEIR ENTIRETY.

CONTRACTOR HEREBY ACKNOWLEDGES RECEIPT OF AND UNDERSTANDING OF THE ABOVE AMENDMENT.

5-29-2013
Signature Date

JASON WALKER - GOVERNMENTAL SALES
Typed Name and Title

CATERPILLAR
Company Name

100 NE ADAMS
Address

walker_jason_a@cat.com
Email Address

PEORIA IL 61629
City State Zip

THE ABOVE REFERENCED CONTRACT AMENDMENT IS HEREBY EXECUTED THIS 29 DAY OF May, 2013, AT TUCSON, ARIZONA.

Lane Jeoting
As Director of Procurement and not personally

Contract #120377 Caterpillar Generator Discounts Effective 05/09/2013

All Discounts listed are for "Standby Ratings Only unless otherwise stated".

	Contract Discount
60 HZ, 40 - 175 kW ***(Reference the "PSNA-EPG-F_C4.4PGAN" Caterpillar Price List)***	
D40-6 (3 phase)	30%
D50-6 (3 phase)	30%
D60-6 (3 phase)	30%
D80-6 (3 phase)	30%
D100-6 (3 phase)	30%
D40-6S (1 phase)	30%
D50-6S (1 phase)	30%
D60-8S (1 phase)	30%
D80-2S (1 phase)	30%
D100-6S (1 phase)	30%
60 HZ, 40 - 175 kW ***(Reference the "PSNA-EPG-F_C6.6PGAN" Caterpillar Price List)***	
D125-6 (3 phase)	30%
D150-8 (3 phase)	30%
D175-2 (3 phase)	30%
C9, 60 HZ, 250 - 300 eKW (EPA Tier 3 & CARB Emissions Certified)	
(Reference the "PSNA-EPG-F_C9PKGN" Caterpillar Price List)	
200 kW (480 or 240 Volt)*	38%
250 kW (480 or 240 Volt)*	32%
300 kW (480 or 240 Volt)*	32%
*Other Voltages available, but may affect generator output	
200 kW (600 Volt)	38%
250 kW (600 Volt)	32%
300 kW (600 Volt)	31%
C15, 60 HZ, 350 - 550 KW (EPA & CARB Emissions Certified (NonRoad); EPA Emissions Certified for Stationary Use)	
(Reference the "PSNA-EPG-F_C15PKGG" Caterpillar Price List)	
Dealer chooses "For Use with Sound Attenuated Enclosures & Open Packages" or "For Use with With Weather Protective Enclosures"	
350 kW (480 or 240 Volt)*	34%
400 kW (480 or 240 Volt)*	32%
455 kW Prime Power 600 Volt* Tier 4i	17%
455 kW Prime Power 480 Volt* Tier 4i	17%
455 kW Prime Power 208 Volt* Tier 4i	17%
450 kW (480 or 240 Volt)*	32%
500 kW (480 or 240 Volt)*	32%
550 kW - ESP ** (480 or 240 Volt)*	31%
*Other Voltages available, but may effect generator output	
**Emergency Standby Rating ONLY (ESP); maximum 200 hours/year	
350 kW (600 Volt)	34%
400 kW (600 Volt)	32%
450 kW (600 Volt)	32%
500 kW (600 Volt)	32%
550 kW - ESP** (600 Volt))	31%
**Emergency Standby Rating ONLY (ESP); maximum 200 hours/year	
C18, 60 HZ, 550 - 600 kW (EPA Tier 2 & CARB Emissions Certified (Nonroad); EPA Tier 2 Emissions Certified for Stationary Use)	
(Reference the "PSNA-EPG-F_C18PKGG" Caterpillar Price List)	
550 kW (480 or 240 Volt)*	25%
600 kW (480 or 240 Volt)*	25%
*Other Voltages available, but may affect generator output	
550 kW (600 Volt)	25%
600 kW (600 Volt)	25%

C27, 60 HZ, 650 - 800 kW (EPA Tier 2 & CARB Emissions Certified (Nonroad); EPA Tier 2 Emissions Certified for Stationary Use)

(Reference the "PSNA-EPG-F_C27PKGG" Caterpillar Price List)

650 kW (480 or 240 Volt)*	34%
700 kW (480 or 240 Volt)*	34%
725 kW Std Prime Power 480 Volt* Tier 4i	17%
725 kW HD Prime Power 480 Volt* Tier 4i	17%
750 kW (480 or 240 Volt)*	34%
800 kW (480 or 240 Volt)*	34%

*Other Voltages available, but may affect generator output

C32, 60 HZ, 900 - 1000 kW

(Reference the "PSNA-EPG-F_C32PGAG" Caterpillar Price List)

1000 kW (480 or 240 Volt)*	38%

C32, 60 HZ, 900 - 1000 kW (EPA Tier 2 & CARB Emissions Certified (Nonroad); EPA Tier 2 Emissions Certified for Stationary Use)

1000 kW (480 or 240 Volt)*	38%

*Other Voltages available, but may affect generator output

3512C, 60 HZ, 1500 kW (EPA Tier 2 & CARB Emissions Certified (Nonroad); EPA Tier 2 Emissions Certified for Stationary Use)

(Reference the "PSNA-EPG-F_3512PGAG" Caterpillar Price List)

480 V, Standby Rating Only - 1500 kW	34%
12470 V, Standby Rating Only - 1500 kW	34%

3516C, 60 HZ, 2000 kW (EPA Tier 2 & CARB Emissions Certified (Nonroad); EPA Tier 2 Emissions Certified for Stationary Use)

(Reference the "PSNA-EPG-F_3516PGAL" Caterpillar Price List)

480 V, Standby Rating Only - 2000 kW	34%
12470 V, Standby Rating Only - 2000 kW	34%

3516B, 60 HZ, 2250 kW (EPA Tier 1)

(Reference the "PSNA-EPG-F_3516PGDL" Caterpillar Price List)

Low/Med Voltage - Standby Rating Only - 2250 kW	33%
High Voltage - Standby Rating Only - 2250 kW	33%

3516C HD, 60 HZ, 2500 kW (EPA Tier 2 & CARB Emissions Certified (Nonroad); EPA Tier 2 Emissions Certified for Stationary Use)

(Reference the "PSNA-EPG-F_3516PGDL" Caterpillar Price List)

Low/Med Voltage - Standby Rating Only - 2500 kW	31%
High Voltage - Standby Rating Only - 2500 kW	31%

G3520, 60 HZ, 2055 and 1900 eKW

(Reference the "PSNA-EPG-F_G3520CPGL" Caterpillar Price List)

Low/Med Voltage - 2055 eKW	17%
Low/Med Voltage - 1900 eKW	17%
High Voltage - 2055 eKW	17%
High Voltage - 1900 eKW	17%

C175, 60 HZ, 3000 kW (EPA Tier 2 for Mobile and Stationary Use)

(Reference the "PSNA-EPG-F_C175-16EL" Caterpillar Price List)

3000 kW (with Fan Rating)	27%
3100 kW (without Fan Rating)	27%

Natural Gas (Optional LP Vapor) Olympian Generator Sets, 25 - 300 kW (EPA Tier 4 & CARB Emissions Certified)

(Reference the "PSNA-EPG-F_GASOLYGN" Caterpillar Price List)

All Ratings from 25 - 300 kW	43%

XQ20N, 60 HZ, 20 kW (EPA Tier 4 & CARB Emissions Certified (Nonroad))

(Reference the "PSNA-EPG-F_XQ20N" Caterpillar Price List)

20 kW* (3 or 1 phase)	45%

*There are several voltage options available

XQ30N, 60 HZ, 30 kW (EPA Tier 4 & CARB Emissions Certified (Nonroad))

(Reference the "PSNA-EPG-F_XQ30N" Caterpillar Price List)

30 kW* (3 or 1 phase)	45%

*There are several voltage options available

XQ45N, 60 HZ, 45 kW (EPA Tier 3 & CARB Emissions Certified (Nonroad))

(Reference the "PSNA-EPG-F_XQ45N" Caterpillar Price List)

45 kW* (3 or 1 phase)	45%

*There are several voltage options available

XQ60N, 60 HZ, 60 kW (EPA Tier 3 & CARB Emissions Certified (Nonroad))
(Reference the "PSNA-EPG-F_XQ60N" Caterpillar Price List)

60 kW* (3 or 1 phase)	45%

*There are several voltage options available

XQ80N, 60 HZ, 80 kW (EPA Tier 3 & CARB Emissions Certified (Nonroad))
(Reference the "PSNA-EPG-F_XQ80N" Caterpillar Price List)

80 kW* (3 phase)	45%

*There are several voltage options available

XQ100N, 60 HZ, 100 kW (EPA Tier 3 & CARB Emissions Certified (Nonroad))
(Reference the "PSNA-EPG-F_XQ100N" Caterpillar Price List)

100 kW* (3 phase)	45%

*There are several voltage options available

UPS (Uninterruptible Power Supply)
60 HZ, 40 - 130 kVA (Reference the "UPSB130G" Caterpillar Price List)

UPSB040 (40kVA)	20%
UPSB050 (50 kVA)	20%
UPSB060 (60 kVA)	20%
UPSB080 (80 kVA)	20%
UPSB100 (100 kVA)	20%
UPSB130 (130 kva)	20%

Voltage Indicators / Optional Transformers - 480V / 480V Standard

480V / 208V (40 / 50 kVA)	20%
480V / 208V (60 / 80 kVA)	20%
480V / 208V (100 / 130 kVA)	20%
208V / 208V (40 / 50 kVA)	20%
208V / 208V (60 / 80 kVA)	20%
208V / 208V (100 / 130 kVA)	20%
600V / 208V (40 / 50 kVA)	20%
600V / 208V (60 / 80 kVA)	20%
600V / 208V (100 / 130 kVA)	20%
600V / 600V (40 / 50 kVA)	20%
600V / 600V (60 / 80 kVA)	20%
600V / 600V (100 / 130 kVA)	20%

Input Options - Single Input Standard

Dual Input	20%

BATTERY CABINET OPTIONS - One (1) Battery Cabinet, Adjacent or Remote

Battery Cabinet Adjacent	
150 Adjacent Battery Cabinet	20%
300 Adjacent Battery Cabinet	20%
400 Adjacent Battery Cabinet	20%
490 Adjacent Battery Cabinet	20%
Battery Cabinet Remote	
150 Remote Battery Cabinet	20%
300 Remote Battery Cabinet	20%
400 Remote Battery Cabinet	20%
490 Remote Battery Cabinet	20%
Battery Disconnect	
175A Battery Disconnect	20%
250A Battery Disconnect	20%
400A Battery Disconnect	20%

AUXILIARY CABINET OPTIONS
Cable Connection Cabinet

Top Entry Cabinet	20%
Bottom Entry Cabinet	20%
Adjacent Maintenance Bypass Cabinet	
Dealer chooses one (1) Maint Bypass, or wall Maint Bypass	
Maintenance Bypass - 480V/480V (40/50 kVA)	20%
Maintenance Bypass - 480V/480V (60/80 kVA)	20%
Maintenance Bypass - 480V/480V (100/130 kVA	20%
Maintenance Bypass - 480V/208V (40/50 kVA)	20%
Maintenance Bypass - 480V/208V (60/80 kVA)	20%
Maintenance Bypass - 480V/208V (100/130 kVA	20%
Maintenance Bypass - 208V/208V (40/50 kVA)	20%
Maintenance Bypass - 208V/208V (60/80 kVA)	20%
Maintenance Bypass - 208V/208V (100/130 kVA	20%
Maintenance Bypass - 600V/208V (40/50 kVA)	20%
Maintenance Bypass - 600V/208V (60/80 kVA)	20%
Maintenance Bypass - 600V/208V (100/130 kVA	20%
Maintenance Bypass - 600V/600V (40/50 kVA)	20%
Maintenance Bypass - 600V/600V (60/80 kVA)	20%
Maintenance Bypass - 600V/600V (100/130 kVA	20%
Wall Mount Maintenance Bypass Cabinet	
Maintenance Bypass - 480V/480V (40/50kVA)	20%
Maintenance Bypass - 480V/480V (60/80kVA)	20%
Maintenance Bypass - 480V/480V (100/130kVA)	20%
Maintenance Bypass - 480V/208V (40/50 kVA)	20%
Maintenance Bypass - 480V/208V (60/80 kVA)	20%
Maintenance Bypass - 480V/208V (100/130 kVA	20%
Maintenance Bypass - 208V/208V	20%
Distribution Cabinet	
480V Adjacent Distribution Cabinet	20%
208V Adjacent Distribution Cabinet	20%
Distribution Cabinet Breakers	
Four 225A CB Panel A	20%
Four 225A CB Panel B	20%
42 Pole Panelboard A	20%
42 Pole Panelboard B	20%

PARALLELING OPTIONS

Paralleling	
Paralleling	20%
Paralleling System Bypass Cabinet	
28" 160kVA Paralleling System Bypass Cabinet	20%
28" 320kVA Paralleling System Bypass Cabinet	20%
42" 160kVA Paralleling System Bypass Cabinet	20%
42" 320kVA Paralleling System Bypass Cabinet	20%
42" 520kVA Paralleling System Bypass Cabinet	20%
Paralleling System Bypass Cabinet Breakers	
4 UPS Paralleling (40/50/60/80 kVA)	20%
3 UPS Paralleling (100/130 kVA)	20%
3 UPS Paralleling (40/50/60/80 kVA)	20%
3 UPS Paralleling (100/130 kVA)	20%
4 UPS Paralleling (40/50/60/80 kVA)	20%
4 UPS Paralleling (100/130 kVA)	20%

COMMUNICATIONS

External Sync	
External Sync Box	20%
External Sync Card	20%
Additional Communications Protocol	
Alarm Relay Card	20%
Environment Sensor for Network Management C	20%
Remote Summary Alarm Panel	20%

MOUNTING

Seismic Kit

UPS Cabinet & 26/32W Battery Cabinet	20%
UPS Cabinet & 48W Battery Cabinet	20%
Adjacent Auxiliary Cabinet	20%

Flywheel Options
(Reference the "UPS300AG" Caterpillar Price List)

UP0150A - UPS 150 480V 60HZ	20%
UP0300A - UPS 300 480V 60HZ	20%
UP300EA - UPS 300 480V 60HZ	20%
UP0600A - UPS 600 480V 60HZ	20%
UP0900A - UPS 900 480V 60HZ	20%
UP1200Z - UPS 1200 480V 60HZ	20%
UPEXP02 - UPS Module Power Stage Expansio	20%

ATS (AUTOMATIC TRANSFER SWITCHES

ATC-40-2, NEMA1	20%
ATC-40-3, NEMA1	20%
ATC-40-4, NEMA1	20%
ATC-80-2, NEMA1	20%
ATC-80-3, NEMA1	20%
ATC-80-4, NEMA1	20%
ATC-100-2, NEMA1	20%
ATC-100-3, NEMA1	20%
ATC-100-4, NEMA1	20%
ATC-150-2, NEMA1	20%
ATC-150-3, NEMA1	20%
ATC-150-4, NEMA1	20%
ATC-200-2, NEMA1	20%
ATC-200-3. NEMA1	20%
ATC-200-4, NEMA1	20%
ATC-225-2, NEMA1	20%
ATC-225-3, NEMA1	20%
ATC-225-4, NEMA1	20%
ATC-260-2, NEMA1	20%
ATC-260-3, NEMA1	20%
ATC-260-4, NEMA1	20%
ATC-400-2, NEMA1	20%
ATC-400-3, NEMA1	20%
ATC-400-4, NEMA1	20%
CTG-600-2, NEMA1	20%
CTG-600-3, NEMA1	20%
CTG-600-4, NEMA1	20%
CTG-800-2, NEMA1	20%
CTG-800-3, NEMA1	20%
CTG-800-4, NEMA1	20%
CTG-1000-2, NEMA1	20%
CTG-1000-3, NEMA1	20%
CTG-1000-4, NEMA1	20%
CTG-1200-2, NEMA1	20%
CTG-1200-3, NEMA1	20%
CTG-1200-4, NEMA1	20%
CTG-1600-3, NEMA1	20%
CTG-1600-4, NEMA1	20%
CTG-2000-3, NEMA1	20%
CTG-2000-4, NEMA1	20%
CTG-2600-3, NEMA1	20%
CTG-2600-4, NEMA1	20%
CTG-3000-3, NEMA1	20%
CTG-3000-4, NEMA1	20%

ATC-40-2, NEMA3	20%
ATC-40-3, NEMA3	20%

ATC-40-4, NEMA3	20%
ATC-80-2, NEMA3	20%
ATC-80-3, NEMA3	20%
ATC-80-4, NEMA3	20%
ATC-100-2, NEMA3	20%
ATC-100-3, NEMA3	20%
ATC-100-4, NEMA3	20%
ATC-150-2, NEMA3	20%
ATC-150-3, NEMA3	20%
ATC-150-4, NEMA3	20%
ATC-200-2, NEMA3	20%
ATC-200-3. NEMA3	20%
ATC-200-4, NEMA3	20%
ATC-225-2, NEMA3	20%
ATC-225-3, NEMA3	20%
ATC-225-4, NEMA3	20%
ATC-260-2, NEMA3	20%
ATC-260-3, NEMA3	20%
ATC-260-4, NEMA3	20%
ATC-400-2, NEMA3	20%
ATC-400-3, NEMA3	20%
ATC-400-4, NEMA3	20%
CTG-600-2, NEMA3	20%
CTG-600-3, NEMA3	20%
CTG-600-4, NEMA3	20%
CTG-800-2, NEMA3	20%
CTG-800-3, NEMA3	20%
CTG-800-4, NEMA3	20%
CTG-1000-2, NEMA3	20%
CTG-1000-3, NEMA3	20%
CTG-1000-4, NEMA3	20%
CTG-1200-2, NEMA3	20%
CTG-1200-3, NEMA3	20%
CTG-1200-4, NEMA3	20%
CTG-1600-3, NEMA3	20%
CTG-1600-4, NEMA3	20%
CTG-2000-3, NEMA3	20%
CTG-2000-4, NEMA3	20%
CTG-2600-3, NEMA3	20%
CTG-2600-4, NEMA3	20%
CTG-3000-3, NEMA3	20%
CTG-3000-4, NEMA3	20%
Delayed Transition	20%
ATCD-40-2, NEMA1	20%
ATCD-40-3, NEMA1	20%
ATCD-40-4, NEMA1	20%
ATCD-80-2, NEMA1	20%
ATCD-80-3, NEMA1	20%
ATCD-80-4, NEMA1	20%
ATCD-100-2, NEMA1	20%
ATCD-100-3, NEMA1	20%
ATCD-100-4, NEMA1	20%
ATCD-150-2, NEMA1	20%
ATCD-150-3, NEMA1	20%
ATCD-150-4, NEMA1	20%
ATCD-225-2, NEMA1	20%
ATCD-225-3, NEMA1	20%
ATCD-225-4, NEMA1	20%
ATCD-260-2, NEMA1	20%
ATCD-260-3, NEMA1	20%
ATCD-260-4, NEMA1	20%
ATCD-400-2, NEMA1	20%

ATCD-400-3, NEMA1	20%
ATCD-400-4, NEMA1	20%
ATCD-600-2, NEMA1	20%
ATCD-600-3, NEMA1	20%
ATCD-600-4, NEMA1	20%
ATCD-800-2, NEMA1	20%
ATCD-800-3, NEMA1	20%
ATCD-600-4, NEMA1	20%
ATCD-1000-2, NEMA1	20%
ATCD-1000-3, NEMA1	20%
ATCD-1000-4, NEMA1	20%
ATCD-1200-2, NEMA1	20%
ATCD-1200-3, NEMA1	20%
ATCD-1200-4, NEMA1	20%
CTGD-1600-3, NEMA1	20%
CTGD-1600-4, NEMA1	20%
CTGD-2000-3, NEMA1	20%
CTGD-2000-4, NEMA1	20%
CTGD-2600-3, NEMA1	20%
CTGD-2600-4, NEMA1	20%
CTGD-3000-3, NEMA1	20%
CTGD-3000-4, NEMA1	20%
	20%
ATCD-40-2, NEMA3	20%
ATCD-40-3, NEMA3	20%
ATCD-40-4, NEMA3	20%
ATCD-80-2, NEMA3	20%
ATCD-80-3, NEMA3	20%
ATCD-80-4, NEMA3	20%
ATCD-100-2, NEMA3	20%
ATCD-100-3, NEMA3	20%
ATCD-100-4, NEMA3	20%
ATCD-150-2, NEMA3	20%
ATCD-150-3, NEMA3	20%
ATCD-150-4, NEMA3	20%
ATCD-225-2, NEMA3	20%
ATCD-225-3, NEMA3	20%
ATCD-225-4, NEMA3	20%
ATCD-260-2, NEMA3	20%
ATCD-260-3, NEMA3	20%
ATCD-260-4, NEMA3	20%
ATCD-400-2, NEMA3	20%
ATCD-400-3, NEMA3	20%
ATCD-400-4, NEMA3	20%
ATCD-600-2, NEMA3	20%
ATCD-600-3, NEMA3	20%
ATCD-600-4, NEMA3	20%
ATCD-800-2, NEMA3	20%
ATCD-800-3, NEMA3	20%
ATCD-800-4, NEMA3	20%
ATCD-1000-2, NEMA3	20%
ATCD-1000-3, NEMA3	20%
ATCD-1000-4, NEMA3	20%
ATCD-1200-2, NEMA3	20%
ATCD-1200-3, NEMA3	20%
ATCD-1200-4, NEMA3	20%
CTGD-1600-3, NEMA3	20%
CTGD-1600-4, NEMA3	20%
CTGD-2000-3, NEMA3	20%
CTGD-2000-4, NEMA3	20%
CTGD-2600-3, NEMA3	20%
CTGD-2600-4, NEMA3	20%
CTGD-3000-3, NEMA3	20%

CTGD-3000-4, NEMA3	20%
	20%
MCCB ATC	20%
ATV-40-2, NEMA1	20%
ATV-40-3, NEMA1	20%
ATV-40-4, NEMA1	20%
ATV-70-2, NEMA1	20%
ATV-70-3, NEMA1	20%
ATV-70-4, NEMA1	20%
ATV-100-2, NEMA1	20%
ATV-100-3, NEMA1	20%
ATV-100-4, NEMA1	20%
ATV-150-2, NEMA1	20%
ATV-150-3, NEMA1	20%
ATV-150-4, NEMA1	20%
ATV-200-2, NEMA1	20%
ATV-200-3, NEMA1	20%
ATV-200-4, NEMA1	20%
ATV-225-2, NEMA1	20%
ATV-225-3, NEMA1	20%
ATV-225-4, NEMA1	20%
ATV-300-2, NEMA1	20%
ATV-300-3, NEMA1	20%
ATV-300-4, NEMA1	20%
ATV-400-2, NEMA1	20%
ATV-400-3, NEMA1	20%
ATV-400-4, NEMA1	20%
ATV-600-2, NEMA1	20%
ATV-600-3, NEMA1	20%
ATV-600-4, NEMA1	20%
ATV-800-2, NEMA1	20%
ATV-800-3, NEMA1	20%
ATV-800-4, NEMA1	20%
ATV-1000-2, NEMA1	20%
ATV-1000-3, NEMA1	20%
ATV-1000-4, NEMA1	20%
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ATV-40-2, NEMA3	20%
ATV-40-3, NEMA3	20%
ATV-40-4, NEMA3	20%
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ATV-70-3, NEMA3	20%
ATV-70-4, NEMA3	20%
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ATV-100-3, NEMA3	20%
ATV-100-4, NEMA3	20%
ATV-150-2, NEMA3	20%
ATV-150-3, NEMA3	20%
ATV-150-4, NEMA3	20%
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ATV-200-3, NEMA3	20%
ATV-200-4, NEMA3	20%
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ATV-225-3, NEMA3	20%
ATV-225-4, NEMA3	20%
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ATV-300-3, NEMA3	20%
ATV-300-4, NEMA3	20%
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ATV-400-3, NEMA3	20%
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ATV-600-3, NEMA3	20%

ATV-600-4, NEMA3	20%
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ATV-800-4, NEMA3	20%
ATV-1000-2, NEMA3	20%
ATV-1000-3, NEMA3	20%
ATV-1000-4, NEMA3	20%
	20%
Bypass Isolation	20%
BIC-100-2, NEMA1	20%
BIC-100-3, NEMA1	20%
BIC-100-4, NEMA1	20%
BIC-150-2, NEMA1	20%
BIC-150-3, NEMA1	20%
BIC-150-4, NEMA1	20%
BIC-225-2, NEMA1	20%
BIC-225-3, NEMA1	20%
BIC-225-4, NEMA1	20%
BIC-260-2, NEMA1	20%
BIC-260-3, NEMA1	20%
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CBTS-1600-3, NEMA1	20%
CBTS-1600-4, NEMA1	20%
CBTS-2000-3, NEMA1	20%
CBTS-2000-4, NEMA1	20%
CBTS-3000-3, NEMA1	20%
CBTS-3000-4, NEMA1	20%
CBTS-4000-3, NEMA1	20%
CBTS-4000-4, NEMA1	20%
	20%
Bypass Isolation Delayed Transition	20%
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BICD-600-4, NEMA1	20%
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BICD-800-4, NEMA1	20%
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BICD-1000-4, NEMA1	20%
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BICD-1200-4, NEMA1	20%
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CBTSD-1600-4, NEMA1	20%
CBTSD-2000-3, NEMA1	20%
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CBTSD-3000-3, NEMA1	20%
CBTSD-3000-4, NEMA1	20%
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CBTSD-4000-4, NEMA1	20%
	20%
Open Transition - Residential	20%
CTX-40-2, NEMA1	20%
CTX-40-3, NEMA1	20%
CTX-40-4, NEMA1	20%
CTX-80-2, NEMA1	20%
CTX-80-3, NEMA1	20%
CTX-80-4, NEMA1	20%
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CTX-200-2, NEMA1	20%
CTX-200-3, NEMA1	20%
CTX-200-4, NEMA1	20%
CTX-225-2, NEMA1	20%
CTX-225-3, NEMA1	20%
CTX-225-4, NEMA1	20%
CTX-300-2, NEMA1	20%
CTX-300-3, NEMA1	20%
CTX-300-4, NEMA1	20%
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CTX-400-3, NEMA1	20%
CTX-400-4, NEMA1	20%
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CTX-40-2, NEMA3	20%
CTX-40-3, NEMA3	20%
CTX-40-4, NEMA3	20%
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CTX-80-3, NEMA3	20%
CTX-80-4, NEMA3	20%
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CTX-150-4, NEMA3	20%
CTX-200-2, NEMA3	20%
CTX-200-3, NEMA3	20%
CTX-200-4, NEMA3	20%
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CTX-225-3, NEMA3	20%
CTX-225-4, NEMA3	20%
CTX-300-2, NEMA3	20%
CTX-300-3, NEMA3	20%
CTX-300-4, NEMA3	20%
CTX-400-2, NEMA3	20%
CTX-400-3, NEMA3	20%
CTX-400-4, NEMA3	20%