

**SERIAL 04023 S**

**RE-LAMPING AND REPAIR SERVICES**

**DATE OF LAST REVISION: January 14, 2010**

**CONTRACT END DATE: June 30, 2010**

**CONTRACT PERIOD THROUGH ~~JANUARY MARCH~~ JUNE 31 30, 2010**

TO: All Departments

FROM: Department of Materials Management

SUBJECT: Contract for **RE-LAMPING AND REPAIR SERVICES**

Attached to this letter is published an effective purchasing contract for products and/or services to be supplied to Maricopa County activities as awarded by Maricopa County on **JANUARY 05, 2005**.

All purchases of products and/or services listed on the attached pages of this letter are to be obtained from the vendor holding the contract. Individuals are responsible to the vendor for purchases made outside of contracts. The contract period is indicated above.

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Wes Baysinger, Director  
Materials Management

CH/bg  
Attach

Copy to: Materials Management  
Bruce Evans, Facilities Management  
**Richard Crago**, Facilities Management  
**Cynthia Robinson**, Public Works

SPECIFICATIONS ON INVITATION FOR BID FOR: **RE-LAMPING AND REPAIR SERVICES  
(NIGP 91082)****1.0 INTENT:**

The intent of this Invitation for Bid is to establish a listing of qualified lighting contractors to replace lamps/bulbs on building interiors and exteriors, parking lots, emergency lighting, and other lighting applications. Additionally, to provide re-lamping upgrades for energy efficiency at selected sites on an as needed basis. Multiple awards (**listing of qualified contractors**) will be made. At the time a requirement is identified, **requests for quotation** will be issued to each qualified contractor. Award(s) will be made to the contractor meeting specification and offering the lowest price. **MARICOPA COUNTY RESERVES THE RIGHT TO ADD CONTRACTORS TO THIS AGREEMENT OVER ITS TERM TO ENSURE ADEQUATE COMPETITION. ANY CONTRACTORS SUBSEQUENTLY ADDED SHALL COMPLY FULLY WITH THE PROVISIONS OF THIS AGREEMENT.** Amendments, supplements and/or revisions will be effective upon receipt and approval of notice to the Department of Materials Management.

**2.0 TECHNICAL SPECIFICATIONS:**

2.1 Contractor shall provide all test equipment, tools, labor, supervision, materials, parts, transportation, and all effort necessary to carry out the specifications herein.

## 2.2 HOURS OF SERVICE:

*REGULAR SERVICE* shall be work performed at regular County business hours (6:00 AM to 6:00 PM), Monday through Friday, excluding County holidays.

*AFTER HOURS SERVICE* shall be work performed after 6:00 PM and before 6:00 AM the next morning and Saturday work.

*SUNDAY & HOLIDAY SERVICE* shall be work performed during Sunday or during any County holiday.

Due to the nature of many County facilities operating on a seven/twenty-four schedule, each contractor awarded this bid shall make available to the County electrical services 365 days per year, 24 hours per day.

2.3 Response time for a requested service call shall be six (6) hours (on-site) after Contractor receives request from FMD for REGULAR hours, and three (3) hour respond on-site for calls AFTER HOURS. There shall also be a two (2) hour on-site response for any call during REGULAR hours if requested as an EMERGENCY.

2.4 Contractor to source all lamps, ballasts, and parts. All replacement components to be new. Ballasts shall be warranted for one year. While under warranty, labor to replace shall be at no additional cost to the County

2.5 Some lighting systems shall require replacement/repair while energized.

## 2.6 Project Work and Time and Materials:

2.6.1 Project work shall mean re-lamping performed as an all-inclusive price, and not time and materials. The Contractor(s) shall meet with the FMD staff at the site to ascertain what work is to be performed. Each of the contractors assigned to this contract shall be provided a request for project quote with a detailed Scope of Work. As such, each contractor MUST submit a response, with award to the lowest quote of the project. Contractors are not to submit their own project quote sheets. Only County letterhead quote sheets are acceptable. All terms and conditions are those established under this agreement. All additional labor charges outside the Scope Of Work are those established in Attachment A, PRICING.

Contractor shall be compensated for additional work requested that is not detailed in the scope via the labor rates bid in Attachment A, PRICING.

(A) The threshold from time and materials to project work shall be \$5,000.00. Exceptions to this shall be emergencies that arise and must be dealt with immediately without the time for project quotes. This figure is not firm fixed. The County reserves the right to adjust this figure to a higher-level if deemed in the best interest of the department.

(B) The project quote sheet will contain the following information:

- The contract serial number and name;
- Name and address of site;
- FMD site number;
- Detailed scope of work,
- Other information relative to the S-O-W,
- Project start/finish time line (optional),
- Price

2.6.2 The submitted project price quote to be all-inclusive. That is, any cost overruns to be absorbed by the Contractor, or cost savings to be additional profit. Exceptions to this are changes requested by the County that incur higher project cost and longer delays. All change orders to a project must be in writing, referencing the contract serial number, and approved by FMD prior to any authorization to proceed. The Contractor who fails to acquire change orders in writing runs the risk of incurring these additional cost without payment.

Project pricing shall include everything the contractor anticipates is necessary to complete the job (i.e., rental equipment, materials, labor, supervision, subcontractor costs, mobilization costs, demobilization costs, permits, etc.). These costs to be part of the overall project price and as such not itemized. Construction tax may be applied, but shall be part of the project cost and not a separate line item.

2.6.3 Project Price Ceiling Limits:

Projects shall not exceed \$150,000.00 each. If an emergency occurs, this price ceiling may be lifted if approved by the Materials Management Procurement Officer assigned to this contract, otherwise, the project may be separately bid outside of this contract document. This to ensure the County receives adequate competition for such work.

2.6.4 Time and Materials:

This contract may also be used for time and materials work (not to exceed \$5,000 without approval from the Materials Management Department) and priced per hour as bid in the pricing section.

2.7 BALLASTS:

The Contractor must provide high performance electronic ballasts, which meet or exceed the following requirements:

2.7.1 Ballasts shall be of a universal type and be able to operate a 60 Hz input source at either 120 VAC or 2277VAC with sustained variations of  $\pm 5\%$  (voltage and frequency) with no damage to ballasts.

2.7.2 Ballasts shall be a high-frequency electronic type and operate lamps at a frequency above 25 kHz with no visible flicker (<4% flicker index).

2.7.3 Must withstand transients as specified by ANSI C.62.41 for location category A3 in the normal mode and location category A1 in the common mode.

- 2.7.4 Must meet applicable ANSI standards.
- 2.7.5 Must have a minimum power factor of 0.90.
- 2.7.6 Should not weigh more than 3 pounds each.
- 2.7.7 Shall have less than 10% Total Harmonic Distortion (THD).
- 2.7.8 Height shall be no greater than 2 inches.
- 2.7.9 Sound rating "A".
- 2.7.10 Certification: CBM certified, Class P, and bear the Underwriters Laboratories (UL) label. Exterior fixtures shall have ballasts designed for 0 degree F operation.
- 2.7.11 Provide normal rated lamp life as stated by lamp manufacturers. Ballasts shall have a manufacturer's warranty of not less than three years from date of purchase.
- 2.7.12 Normal light output ballasts shall be used (unless otherwise specified) and shall have a minimum ballast factor of 0.85. The power factor shall be greater than 0.98 for primary lamp applications.

The Contractor shall specify use of "instant start" ballasts for all County facilities since switching of lamps is very infrequent (See also §2.5).

**2.8 LAMPS:**

The Contractor shall specify energy efficient fluorescent lamps/fixtures. Use of incandescent lamps/fixtures is not only discouraged but must receive the prior written approval of the County: When used, incandescent bulbs shall be frosted inside unless otherwise requested.

- 2.8.1 Lamps shall be 4-foot long, T8 sized lamps for ceiling mounted fluorescent fixture applications. Lamps shall be low-mercury content and shall be below the legal limit of the EPA'S toxicity characteristic leaching procedure.
- 2.8.2 Lamps shall provide a light output not less than 2850 lumens.
- 2.8.3 Color temperature of lamps shall be 4100k, with a minimum C.R.I. of 82. Compact fluorescent lamps T-4, T-5, and 2-D through all color temperatures shall have a minimum C.R.I. of 82.
- 2.8.4 Lamps shall bear labels of General Electric, Philips or Sylvania.
- 2.8.5 Lamps shall be 32W AC unless otherwise requested.

The Contractor shall submit to the County approved manufacturers data sheet for all project light fixtures.

**2.9 EMERGENCY FLUORESCENT FIXTURES, IDENTIFICATION:**

Emergency fluorescent fixtures have a special ballast unique to those fixtures. The emergency ballasts must be taken into account when a lighting audit is done. To aid identification of fixtures that contain an emergency ballasts, we ask that a red adhesive sticker, 1" in diameter, be affixed to the T-bar next to the fixture so that it will be visible from the floor.

**2.10 LUMINANCE LEVELS:**

Luminance levels shall conform to IES Lighting Handbook recommendations, latest edition.

- 2.11 If a County agency requests the Contractor to convert a working fluorescent fixture to energy saving type, Contractor must inform FMD of such request with written cost estimate, and is not to proceed without written authorization from FMD. Any deviation from this requirement will be the financial responsibility of the Contractor.
- 2.12 Contractor must clean all lenses, diffusers, covers, or globes before reinstallation.
- 2.13 Diffusers found to be damaged and not feasible for reinstallation shall be replaced with matching type sourced by Contractor. Damaged diffusers are to be returned to FMD for confirmation.
- 2.14 All defective mercury vapor lamps shall be replaced with metal halide type.
- 2.15 Contractor to provide lifting devices. Detention facilities usually require a minimum height of 20 feet. Warehouse space a minimum height of 30 ft. Parking lot/landfill lights a minimum of 65 feet.
- 2.16 Maricopa County Sheriff's Office background check will be a requirement for all employees of Contractor's staff providing services to the County. This requirement is essential due to the need to access areas within the County such as detention facilities, court buildings, and many other restricted areas. The cost for this requirement shall be incurred by the County.
- 2.17 The Contractor shall perform the work in a way to minimize disruption to the normal operation of building tenants. Upon completion of work the Contractor is responsible for cleaning and removing from the job site all debris, materials, and equipment associated with the work performed.
- 2.18 The Contractor shall make necessary repairs in such a manner that does not damage County property. In the event damage occurs to Maricopa County property, or any adjacent property by reason of any repairs or installations performed under this Contract, the Contractor shall replace or repair the same at no cost to the County. If damage caused by the Contractor has to be repaired or replaced by the County, the cost of such work shall be deducted from the monies due the Contractor.
- 2.19 In the event the work performance of the Contractor is unsatisfactory, the Contractor will be notified by the County and be given one day to correct the work. Labor for all re-work will be at no cost to the County.
- 2.20 **SIGNALIZED INTERSECTIONS:**

**MCDOT signalized intersections will require luminary service throughout Maricopa County. MCDOT will supply luminary parts and provide traffic control for work at signalized intersections. This service will be provided on an as needed basis and shall be bid per hour. Upon notification by MCDOT, the Contractor shall be at the specified location(s) prepared to perform the work within seven working days. Notification will be via facsimile and followed up by a telephone call. These sites are:**

University Dr. at Signal ~~Buttes~~ **Butte** Rd.  
University Dr. at ~~Crismon~~ **Crismon** Rd.

**There may be additional sites requested by MCDOT as necessary**

**NOTE: DECA Southwest shall be FIRST CALL for this service.**

2.21 EMPLOYEES OF THE CONTRACTOR:

No one except authorized employees of the Contractor is allowed on the premises of Maricopa County its buildings or complexes. Contractor's employees are NOT to be accompanied in their work area by acquaintances, family members, assistants, or any other person unless said person is an authorized employee of the Contractor or authorized subcontractor.

2.22 REMOVAL OF CONTRACTOR'S EMPLOYEES:

The Contractor agrees to utilize only experienced, responsible and capable people in the performance of the work. The County may require that the Contractor remove from the job covered by this contract, employees who endanger persons or property or whose continued employment under this contract is inconsistent with the best interest of Maricopa County.

2.23 Any damage to light fixture sockets, diffusers, diffuser frames, or any other component of fixtures, caused by careless lamp installation procedures by Contractor's staff, shall become the Contractor's responsibility to correct damage to the County's satisfaction. FMD technical staff shall inspect suspected damage fixture and if determined that damage was incurred by the Contractor, Contractor shall be notified and given four (4) hours to correct problem.

All labor and component parts shall be a no additional cost to the County. The Facilities Management Department reserves the right to make repairs to a damaged fixture, and the cost shall be deducted from any monies due the Contractor.

2.24 In the event the work performance of the Contractor is unsatisfactory, the Contractor will be notified by the County and be given one day to correct the work. Labor for all re-work will be at no cost to the County.

2.25 INVOICING:

After completion of services, the Contractor shall submit an invoice to the County:

All invoicing MUST include:

For T&M work:

Purchase order number or P-card notation;

Terms as bid;

Contract serial number;

Job site name and address, with FMD site number;

Description of work performed;

Total labor hours;

Labor rate as bid;

Itemized parts;

Rented equipment charges (must attach invoice from rental firm. The contractor shall not add additional sales tax other than what the rental firm has posted. If rented equipment requires a supply of fuel, the cost of fuel is allowed but only at the prevailing rates. A 5% maximum mark-up is allowed for rental equipment.

Tax on parts/materials only;

TOTAL

If project work:

Purchase order number or P-card notation;  
Terms as bid;  
Contract serial number;  
Job site name and address, with FMD site number;  
Project description,  
Project cost,  
Change order cost (if applicable)  
TOTAL

Invoicing that does not have all the required information as listed above, will be sent back for corrections, delaying payment to the Contractor.

2.26 TAX:

Taxes shall be imposed on materials purchased by the County. No tax shall be levied against labor. Bid pricing to include all labor, overhead, tools and equipment used, profit, and any taxes that may be levied. It is the responsibility of the bidder to determine any and all taxes and include the same in bid price.

Construction tax (65%) can be applied to project work but must be included in the project cost and not line itemed separately.

2.27 REQUIRED SUBMITTALS:

2.27.1 The Contractor must be in the lamping repair/re-lamping service business a minimum five (5) consecutive years, and completely familiar with the specified requirements and methods needed for proper performance of this contract. Proof of these requirements must accompany bid package.

2.27.2 The Contractor's service truck fleet shall carry sufficient supply of test equipment, tools, materials, and parts etc., needed to perform the technical requirements herein. Proof of such must accompany bid package. Additionally, these requirements shall be verified by FMD via a formal inspection after bid submittals and prior to bid award.

2.27.3 Contractor shall be licensed by the State of Arizona, Registrar of Contractors, and have an electrical services license ~~C-44~~ (K11 or L11). Copies of licenses must accompany bid package.

2.28 DELIVERY:

It shall be the Contractor's responsibility to meet the County's delivery requirements, as called for in the Technical Specifications. Maricopa County reserves the right to obtain services on the open market in the event the Contractor fails to make delivery and any price differential will be charged against the Contractor.

**3.0 SPECIAL TERMS & CONDITIONS:**

3.1 CONTRACT LENGTH:

This Invitation for Bids is for awarding a firm, fixed price purchasing contract to cover a five (5) year period.

3.2 ESCALATION:

Any request for reasonable price adjustments must be submitted thirty (30) days prior to the Contract Anniversary date. Justification for the requested adjustment in cost of labor and/or materials must be supported by appropriate documentation and fall within the Producer Price Index for the commodity. Increases are subject to approval in writing by the Materials Management Department prior to any adjusted invoicing being submitted for payment.

3.3 INDEMNIFICATION AND INSURANCE:

3.3.1 INDEMNIFICATION.

To the fullest extent permitted by law, CONTRACTOR shall defend, indemnify, and hold harmless COUNTY, its agents, representatives, officers, directors, officials, and employees from and against all claims, damages, losses and expenses, including, but not limited to, attorney fees, court costs, expert witness fees, and the cost of appellate proceedings, relating to, arising out of, or alleged to have resulted from the acts, errors, omissions or mistakes relating to the performance of this Contract. **CONTRACTOR'S** duty to defend, indemnify and hold harmless COUNTY, its agents, representatives, officers, directors, officials, and employees shall arise in connection with any claim, damage, loss or expense that is attributable to bodily injury, sickness, disease, death, or injury to, impairment, or destruction of property, including loss of use resulting therefrom, caused by any acts, errors, omissions or mistakes in the performance of this Contract including any person for whose acts, errors, omissions or mistakes **CONTRACTOR** may be legally liable.

The amount and type of insurance coverage requirements set forth herein will in no way be construed as limiting the scope of the indemnity in this paragraph.

3.3.2 Abrogation of Arizona Revised Statutes Section 34-226.

In the event that A.R.S. § 34-226 shall be repealed or held unconstitutional or otherwise invalid by a court of competent jurisdiction, then to the fullest extent permitted by law, **CONTRACTOR** shall defend, indemnify and hold harmless COUNTY, its agents, representatives, officers, directors, officials and employees from and against all claims, damages, losses and expenses (including but not limited to attorney fees, court costs, and the cost of appellate proceedings), relating to, arising out of, or resulting from **CONTRACTOR'S** work or services. **CONTRACTOR'S** duty to defend, indemnify and hold harmless, COUNTY, its agents, representatives, officers, directors, officials and employees shall arise in connection with any claim, damage, loss or expense that is attributable to bodily injury, sickness, disease, death, injury to, impairment or destruction of property including loss of use resulting therefrom, caused in whole or in part by any act or omission of **CONTRACTOR**, anyone **CONTRACTOR** directly or indirectly employs or anyone for whose acts **CONTRACTOR** may be liable, regardless of whether it is caused in part by a party indemnified hereunder, including COUNTY.

The scope of this indemnification does not extend to the sole negligence of COUNTY.

3.3.3 Insurance Requirements.

**CONTRACTOR**, at **CONTRACTOR'S** own expense, shall purchase and maintain the herein stipulated minimum insurance from a company or companies duly licensed by the State of Arizona and possessing a current A.M. Best, Inc. rating of B++6. In lieu of State of Arizona licensing, the stipulated insurance may be purchased from a company or companies which are authorized to do business in the State of Arizona, provided that said insurance companies meet the approval of COUNTY. The form of any insurance policies and forms must be acceptable to COUNTY.

All insurance required herein shall be maintained in full force and effect until all work or service required to be performed under the terms of the Contract is satisfactorily completed and formally accepted. Failure to do so may, at the sole discretion of **COUNTY**, constitute a material breach of this Contract.

**CONTRACTOR'S** insurance shall be primary insurance as respects **COUNTY**, and any insurance or self-insurance maintained by **COUNTY** shall not contribute to it.

Any failure to comply with the claim reporting provisions of the insurance policies or any breach of an insurance policy warranty shall not affect coverage afforded under the insurance policies to protect **COUNTY**.

The insurance policies may provide coverage, which contains deductibles or self-insured retentions. Such deductible and/or self-insured retentions shall not be applicable with respect to the coverage provided to **COUNTY** under such policies. **CONTRACTOR** shall be solely responsible for the deductible and/or self-insured retention and **COUNTY**, at its option, may require **CONTRACTOR** to secure payment of such deductibles or self-insured retentions by a surety bond or an irrevocable and unconditional letter of credit.

**COUNTY** reserves the right to request and to receive, within 10 working days, certified copies of any or all of the herein required insurance policies and/or endorsements. **COUNTY** shall not be obligated, however, to review such policies and/or endorsements or to advise **CONTRACTOR** of any deficiencies in such policies and endorsements, and such receipt shall not relieve **CONTRACTOR** from, or be deemed a waiver of **COUNTY'S** right to insist on strict fulfillment of **CONTRACTOR'S** obligations under this Contract.

The insurance policies required by this Contract, except Workers' Compensation, shall name **COUNTY**, its agents, representatives, officers, directors, officials and employees as Additional Insureds.

The policies required hereunder, except Workers' Compensation, shall contain a waiver of transfer of rights of recovery (subrogation) against **COUNTY**, its agents, representatives, officers, directors, officials and employees for any claims arising out of **CONTRACTOR'S** work or service.

3.3.3.1 Commercial General Liability. **CONTRACTOR** shall maintain Commercial General Liability Insurance (CGL) and, if necessary, Commercial Umbrella Insurance with a limit of not less than \$1,000,000 for each occurrence with a \$2,000,000 Products/Completed Operations Aggregate and a \$2,000,000 General Aggregate Limit. The policy shall include coverage for bodily injury, broad form property damage, personal injury, products and completed operations and blanket contractual coverage including, but not limited to, the liability assumed under the indemnification provisions of this Contract which coverage will be at least as broad as Insurance Service Office, Inc. Policy Form CG 00 01 10 93 or any replacements thereof. There shall be no endorsement or modification of the CGL limiting the scope of coverage for liability arising from explosion, collapse, or underground property damage.

The policy shall contain a severability of interest provision, and shall not contain a sunset provision or commutation clause, or any provision which would serve to limit third party action over claims.

The CGL and the commercial umbrella coverage, if any, additional insured endorsement shall be at least as broad as the Insurance Service Office, Inc.'s Additional Insured, Form CG 20 10 10 01, and shall include coverage for **CONTRACTOR'S** operations and products.

3.3.3.2 Automobile Liability. **CONTRACTOR** shall maintain Automobile Liability Insurance and, if necessary, Commercial Umbrella Insurance with a combined single limit for bodily injury and property damage of no less than \$1,000,000, each occurrence, with respect to **CONTRACTOR'S** vehicles (including owned, hired, non-owned), assigned to or used in the performance of this Contract. If hazardous substances, materials, or wastes are to be transported, MCS 90 endorsement shall be included and \$5,000,000 per accident limits for bodily injury and property damage shall apply.

3.3.3.3 Workers' Compensation. **CONTRACTOR** shall carry Workers' Compensation insurance to cover obligations imposed by federal and state statutes having jurisdiction of **CONTRACTOR'S** employees engaged in the performance of the work or services, as well as Employer's Liability insurance of not less than \$100,000 for each accident, \$100,000 disease for each employee, and \$500,000 disease policy limit.

**CONTRACTOR** waives all rights against **COUNTY** and its agents, officers, directors and employees for recovery of damages to the extent these damages are covered by the Workers' Compensation and Employer's Liability or commercial umbrella liability insurance obtained by **CONTRACTOR** pursuant to this agreement.

In case any work is subcontracted, **CONTRACTOR** will require the Subcontractor to provide Workers' Compensation and Employer's Liability insurance to at least the same extent as required of **CONTRACTOR**.

3.3.4 Certificates of Insurance.

3.3.4.1 Prior to commencing work or services under this Contract, Contractor shall furnish the County with certificates of insurance, or formal endorsements as required by the Contract in the form provided by the County, issued by Contractor's insurer(s), as evidence that policies providing the required coverage, conditions and limits required by this Contract are in full force and effect. Such certificates shall identify this contract number and title.

In the event any insurance policy(ies) required by this contract is(are) written on a "claims made" basis, coverage shall extend for two years past completion and acceptance of **CONTRACTOR'S** work or services and as evidenced by annual Certificates of Insurance.

If a policy does expire during the life of the Contract, a renewal certificate must be sent to **COUNTY** fifteen (15) days prior to the expiration date.

3.3.4.2 Cancellation and Expiration Notice.

Insurance required herein shall not be permitted to expire, be canceled, or materially changed without thirty (30) days prior written notice to the County.

3.4 **PROCUREMENT CARD ORDERING CAPABILITY:**

It is the intent of Maricopa County to utilize a procurement card that may be used by the County from time to time, to place and make payment for orders under the Contract. Contractors without this capability may be considered non-responsive and not eligible for award consideration.

3.5 INTERNET ORDERING CAPABILITY:

It is the intent of Maricopa County to utilize the Internet to place orders under this Contract. Contractors without this capability may be considered non-responsive and not eligible for award consideration.

3.6 INQUIRIES AND NOTICES:

All inquiries concerning information herein shall be addressed to:

MARICOPA COUNTY  
DEPARTMENT OF MATERIALS MANAGEMENT  
ATTN: CONTRACT ADMINISTRATION  
320 W. LINCOLN ST.  
PHOENIX, AZ 85003

Administrative telephone inquiries shall be addressed to:

CHARLES HINEGARDNER, Procurement Consultant, 602-506-6476  
chinegar@mail.maricopa.gov

Technical telephone inquiries shall be addressed to:

STEVE VARSCSAK, CONTRACT ADMINISTRATOR, 602-506-8198  
[steve.varscsak@fm.maricopa.gov](mailto:steve.varscsak@fm.maricopa.gov)

Inquiries may be submitted by telephone but must be followed up in writing. No oral communication is binding on Maricopa County.

3.7 PRE-BID CONFERENCE:

THERE WILL BE A MANDATORY PRE-BID CONFERENCE AUGUST 5, 2004, 9:00 A.M. AT THE MARICOPA COUNTY FACILITIES MANAGEMENT DEPARTMENT, LIBERTY ROOM, 401 W. JEFFERSON ST., PHOENIX, AZ 85003.

3.8 SUBMISSION PRICE CLARITY:

For reasons of clarity all submissions of pricing (Attachment A) shall be priced in the same unit (size, volume, quantity, weight, etc.) as the bid specifications request. Submissions (bids) failing to comply with this requirement may be declared non-responsive.

3.9 EVALUATION CRITERIA:

The evaluation of this Bid will be based on, but not limited to, the following:

- 3.9.1 Compliance with specifications
- 3.9.2 Price
- 3.9.3 Determination of responsibility

The County reserves the right to award in whole or in part, by item or group of items, by section or geographic area, or make multiple awards, where such action serves the County's best interest.

3.10 INSTRUCTIONS FOR PREPARING AND SUBMITTING BIDS:

Bidders are to provide one (1) original "hard copy," (labeled), one (1) copy and one (1) electronic copy of pricing on a 3.5" diskette in EXCEL format. Bidders are to identify their responses with the bid serial number, title and return address to Maricopa County, Department of Materials Management, 320 West Lincoln, Phoenix, Arizona 85003. A corporate official who has been authorized to make such commitments must sign bids.

ALL REQUESTS FOR DISKETTES MUST BE FAXED TO THE PROCUREMENT CONSULTANT AT (602) 258-1573. IN ADDITION, ONE (1) HARD COPY OF EACH PAGE OF ATTACHMENT A (PRICING PAGE) SHALL BE SUBMITTED WITH YOUR BID.

**HERNANDEZ COMPANIES INC, 3734 E ANNE STREET, PHOENIX, AZ 85040**

**NIGP CODES 9108202**

WILLING TO ACCEPT FUTURE SOLICITATIONS VIA EMAIL:  YES  NO

WILL YOUR FIRM ACCEPT A PROCUREMENT CARD FOR INVOICE PAYMENT?  YES  NO

REBATE (CASH OR CREDIT) FOR UTILIZING PROCUREMENT CARD:  YES  NO % REBATE  
 (Payment shall be made within 48 hrs utilizing the Purchasing Card)

OTHER GOV'T. AGENCIES MAY USE THIS CONTRACT:  YES  NO

**FIRST THIRD CALL**

**PRICING:**

NOTE: DO NOT INCLUDE SALES/USE TAX IN YOUR BID PRICE. The percentage of sales/use tax applicable to this contract will be listed on the purchase order and allowed at time of payment. BIDDERS CERTIFY BY SIGNING THIS AGREEMENT THAT PRICES BID ARE F.O.B. DESTINATION IN ACCORDANCE WITH THE TERMS AND CONDITIONS SET FORTH HEREIN.

**LABOR, FOR T&M:**

- 1.1 Business hours: **\$44.00** ~~34.16~~ /per hr.
- 1.2 After hours, and Saturday: **\$66.00** ~~47.83~~ /per hr.
- 1.3 Sunday, holidays: **\$88.00** ~~61.49~~ /per hr.
- 1.4 Materials, cost plus: 15 %

**PROJECTS:**

Projects shall be all inclusive and provided to the contractor(s) via a scope of work for a price quote.

**EQUIPMENT:**

- 1.5 Man-lift w/ 1 technician: **\$622.00** ~~375.00~~ /per day
- 1.6 Man-lift w/ 2 technicians **\$1,080.00** ~~695.00~~ /per day
- 1.7 Service truck up to 42-feet **\$752.00** ~~585.00~~ /per day  
WITH ONE (1) TECHNICIAN
- 1.8 Service truck over 42-feet **\$892.00** ~~740.00~~ /per day  
WITH ONE (1) TECHNICIAN

**EQUIPMENT:**

- 1.9 Other equipment: (please list)

ALL OTHER EQUIPMENT WILL BE BILLED AT RENTAL COST + 5 %.

**HERNANDEZ COMPANIES INC, 3734 E ANNE STREET, PHOENIX, AZ 85040**

Terms: 1% 10 DAYS, NET 30

Vendor Number: **W000001590 X**

Telephone Number: 602-438-7825

Fax Number: 602-438-6558

Contact Person: ~~CHRIS HERNANDEZ~~ **Denise Hernandez**

E-mail Address: [info@hernandezcompanies.com](mailto:info@hernandezcompanies.com)

Company Web Site: [www.hernandezcompanies.com](http://www.hernandezcompanies.com)

Insurance Certificate Required

Contract Period: To cover the period ending ~~JANUARY MARCH 31~~ **JUNE 30, 2010**

**FLUORESCO LIGHTING-SIGN MAINTENANCE CORPORATION, 3000 E. CHAMBERS ST. PHOENIX, AZ 85040**  
5505 S NOGALES HIGHWAY, TUSCON, AZ 85706

**NIGP CODES 9108202**

WILLING TO ACCEPT FUTURE SOLICITATIONS VIA EMAIL:  YES  NO

WILL YOUR FIRM ACCEPT A PROCUREMENT CARD FOR INVOICE PAYMENT?  YES  NO

REBATE (CASH OR CREDIT) FOR UTILIZING PROCUREMENT CARD:  YES  NO % REBATE  
 (Payment shall be made within 48 hrs utilizing the Purchasing Card)

OTHER GOV'T. AGENCIES MAY USE THIS CONTRACT:  YES  NO

**SECOND FIRST CALL**

**PRICING:**

NOTE: DO NOT INCLUDE SALES/USE TAX IN YOUR BID PRICE. The percentage of sales/use tax applicable to this contract will be listed on the purchase order and allowed at time of payment. BIDDERS CERTIFY BY SIGNING THIS AGREEMENT THAT PRICES BID ARE F.O.B. DESTINATION IN ACCORDANCE WITH THE TERMS AND CONDITIONS SET FORTH HEREIN.

**LABOR, FOR T&M:**

- 1.1 Business hours: \$34.50 /per hr.
- 1.2 After hours, and Saturday: \$51.75 /per hr.
- 1.3 Sunday, holidays: \$69.00 /per hr.
- 1.4 Materials, cost plus: 12 %

**PROJECTS:**

Projects shall be all inclusive and provided to the contractor(s) via a scope of work for a price quote.

**EQUIPMENT:**

- 1.5 Man-lift w/ 1 technician: \$650.00 /per day  
HOURLY RATES AVAILABLE
- 1.6 Man-lift w/ 2 technicians \$950.00 /per day  
HOURLY RATES AVAILABLE
- 1.7 Service truck up to 42-feet \$425.00 /per day  
HOURLY RATES AVAILABLE

**EQUIPMENT:**

- 1.8 Service truck over 42-feet \$520.00 /per day  
UP TO 55'.  
HIGHER THAN 55' SEE BELOW.  
HOURLY RATES AVAILABLE
- 1.9 Other equipment: (please list)  
  
55' TO 85' SERVICE TRUCK 650.00 PER DAY  
HOURLY RATES AVAILABLE

**FLUORESCO LIGHTING-SIGN MAINTENANCE CORPORATION, 3000 E. CHAMBERS ST. PHOENIX, AZ  
85040 5505 S NOGALES HIGHWAY, TUSCON, AZ 85706**

Terms: NET 30

Vendor Number: **W000003351 X**

Telephone Number: ~~800-470-1711 602/276-0600~~ **602-323-8603**

Fax Number: ~~520-884-0161 602/470-1313~~ **602-470-1313**

Contact Person: ~~FRANK WEISGERBER~~ ~~Shari Rodenbeck~~ **Bernie Diangelo**

E-mail Address: ~~fweisgerber~~ info [bernied@fluoresco.com](mailto:bernied@fluoresco.com)

Company Web Site: [www.fluoresco.com](http://www.fluoresco.com)

Insurance Certificate Required

Contract Period: To cover the period ending ~~JANUARY MARCH 31~~ **JUNE 30, 2010**

**DECA SOUTHWEST LIGHTING & ELECTRICAL MAINTENANCE, PO BOX 5873, MESA, AZ 85211**

**NIGP CODES 9108202**

WILLING TO ACCEPT FUTURE SOLICITATIONS VIA EMAIL:  YES  NO

WILL YOUR FIRM ACCEPT A PROCUREMENT CARD FOR INVOICE PAYMENT?  YES  NO

REBATE (CASH OR CREDIT) FOR UTILIZING PROCUREMENT CARD:  YES  NO % REBATE  
 (Payment shall be made within 48 hrs utilizing the Purchasing Card)

OTHER GOV'T. AGENCIES MAY USE THIS CONTRACT:  YES  NO

**~~THIRD~~ SECOND CALL**

**PRICING:**

NOTE: DO NOT INCLUDE SALES/USE TAX IN YOUR BID PRICE. The percentage of sales/use tax applicable to this contract will be listed on the purchase order and allowed at time of payment. BIDDERS CERTIFY BY SIGNING THIS AGREEMENT THAT PRICES BID ARE F.O.B. DESTINATION IN ACCORDANCE WITH THE TERMS AND CONDITIONS SET FORTH HEREIN.

**LABOR, FOR T&M:**

- 1.1 Business hours: \$41.00 /per hr.
- 1.2 After hours, and Saturday: \$51.00 /per hr.
- 1.3 Sunday, holidays: \$61.00 /per hr.
- 1.4 Materials, cost plus: 20 %

**PROJECTS:**

Projects shall be all inclusive and provided to the contractor(s) via a scope of work for a price quote.

**EQUIPMENT:**

- 1.5 Man-lift w/ 1 technician: \$488.00 /per day
- 1.6 Man-lift w/ 2 technicians \$728.00 /per day
- 1.7 Service truck up to 42-feet \$488.00 /per day
- 1.8 Service truck over 42-feet \$568.00 /per day

**DECA SOUTHWEST LIGHTING & ELECTRICAL MAINTENANCE, PO BOX 5873, MESA, AZ 85211**

Terms: 2% 10 DAYS, NET 30

Vendor Number: **W000003458 X**

Telephone Number: 602-437-2700

Fax Number: 480-962-4008

Contact Person: MATTHEW / SUSAN HENRY

E-mail Address: [matt.henry@decasw.com](mailto:matt.henry@decasw.com)

Company Web Site: [www.decasw.com](http://www.decasw.com)

Insurance Certificate Required

Contract Period: To cover the period ending ~~JANUARY MARCH 31~~ **JUNE 30, 2010**

**AMTECH LIGHTING SERVICES, 2231 E JONES, PHOENIX, AZ 85040****NIGP CODES 9108202**WILLING TO ACCEPT FUTURE SOLICITATIONS VIA EMAIL:  YES  NOWILL YOUR FIRM ACCEPT A PROCUREMENT CARD FOR INVOICE PAYMENT?  YES  NOOTHER GOV'T. AGENCIES MAY USE THIS CONTRACT:  YES  NO**FOURTH CALL****PRICING:**

NOTE: DO NOT INCLUDE SALES/USE TAX IN YOUR BID PRICE. The percentage of sales/use tax applicable to this contract will be listed on the purchase order and allowed at time of payment. BIDDERS CERTIFY BY SIGNING THIS AGREEMENT THAT PRICES BID ARE F.O.B. DESTINATION IN ACCORDANCE WITH THE TERMS AND CONDITIONS SET FORTH HEREIN.

**LABOR, FOR T&M:**

1.1	Business hours:	\$49.00 /per hr.
1.2	After hours, and Saturday:	\$73.50 /per hr.
1.3	Sunday, holidays:	\$73.50 /per hr.
1.4	Materials, cost plus:	20 %

**PROJECTS:**

Projects shall be all inclusive and provided to the contractor(s) via a scope of work for a price quote.

**EQUIPMENT:**

1.5	Man-lift w/ 1 technician:	\$392.00 /per day
1.6	Man-lift w/ 2 technicians	\$784.00 /per day
1.7	Service truck up to 42-feet	\$552.00 /per day
1.8	Service truck over 42-feet	\$1,104.00 /per day

Terms: NET 30

Vendor Number: **W000000295 X**

Telephone Number: 602-276-6003

Fax Number: 602-276-5618

Contact Person: Steve Zimmer

E-mail Address: [szimmer@abm.com](mailto:szimmer@abm.com)Company Web Site: [www.abm.com](http://www.abm.com)

Insurance Certificate Required

Contract Period: To cover the period ending ~~JANUARY MARCH 31~~ **JUNE 30, 2010**