

**SERIAL 07006 IGA CONVENTIONAL FILM/X-RAY PRODUCTS &
ACCESSORIES, ~~GS-181~~ GM-543**

DATE OF LAST REVISION: December 04, 2007 CONTRACT END DATE: October 31, 2010

**CONTRACT PERIOD BEGINNING JANUARY 09, 2007
ENDING OCTOBER 31, ~~2007~~ 2010**

TO: All Departments

FROM: Department of Materials Management

**SUBJECT: Contract for CONVENTIONAL FILM/X-RAY PRODUCTS &
ACCESSORIES, ~~GS-181~~ GM-543**

Attached to this letter is a listing of vendors available to Maricopa County Agencies utilizing the **BROADLANE Contract GM-543 ~~GS-181~~**. The using agency and other interested parties may access and electronic version of this contract from the Materials Management Web site at:
http://www.maricopa.gov/materials/Awarded_Contracts/search.asp.

Please note: Price Agreement Purchase Orders (PG documents) may be generated using the information from this list. Use NIGP CODE 8980001.

All purchases of product(s) listed on the attached pages of this letter are to be obtained from the listed contractor(s).

Supplier Name:	MERRY X-RAY CHEMICAL CORP		
Contract Number:	GM-543	Contract Desc:	Radiology Distribution Services
Effective Dates:	11/01/2007 to 12/31/2010		
Contract Role:	Manufacturing Contract (primary)		
Revision Status:	Active	Discipline:	Cath Lab-Radiology
Revision Date:	11/01/2007	Program:	Comprehensive
Revision Number:	1.00		
Revision Desc:	New Agreement		
Replacement:	GN-141 (NATIONAL HEALTHCARE DISTRIBUTORS INC) (11/01/2004 - 10/31/2007) GS-181 (SOURCEONE HEALTHCARE TECHNOLOGIES) (11/01/2004 - 10/31/2007)		

Broadlane Contract Information

Audiences	Director of Materials Management Director of Radiology
Agreement Type	Non-Exclusive
Type of Products	Consumables
Eligibility - Class of Trade	All
Eligibility Restrictions	All Broadlane Customers are eligible for this Agreement. Only Merry X-Ray Chemical Corporation and it's affiliates are authorized to distribute products under this Agreement.
Commitment Form	

Exhibit K - Letter of Commitment

To gain access to the terms and conditions of this Agreement, Customers must sign a Letter of Commitment ("LOC") (in the form attached as Exhibit K) committing to purchase at least 90% of its annual film, chemistry (if applicable), and barium (if applicable) requirements (the "Committed Level") under this Agreement, and provide the LOC to Distributor and Broadlane.

"Committed Level" means 90% of a Customer's annual film purchases, chemistry (if applicable) and barium (if applicable) purchases. These requirements do not apply if a Customer does not use those Products.

A Customer's (a) chemistry purchases must be equal to or greater than 10% of their total wet film purchases, and (b) barium purchases must be equal to or greater than 5% of its total film purchases. A Customer that does not use wet film or barium is exempt from the requirements in (a) and (b). If a Customer's compliance falls below the Committed Levels, Distributor will issue a written notice of non-compliance, then, as its sole remedy, Distributor may prospectively adjust pricing for film, barium, and chemistry to reflect local market conditions.

Distributor agrees that if the Customer's purchases are brought to the Committed Level, as validated by Distributor, Broadlane, and the Customer, then Distributor will resume charging that Customer the prices set forth on the Price List.



Contract Implementation Package

Printed For BROADLANE, INC.

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Broadlane Contract Information

Order Form

Any Customer may place a purchase order for any Product by telephone, fax, or through electronic order entry EOE directly through Distributor at:

Merry X-Ray/SourceOne

www.merryxray.com

www.sourceonehealth.com

Telephone No.: 800-635-9729

Fax No.: 866-842-9089

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Broadlane Contract Information

Implementation Steps

Grace Period for Extension of Existing Contract Pricing.

Beginning on the Effective Date, Distributor will offer a 60-day grace period to each Broadlane Customer participating under the old GS-181 SourceOne contract to execute and deliver an LOC under this Agreement, during which the participating Broadlane Customer's existing GS-181 pricing will remain in effect. If the Broadlane Customer executes and delivers an LOC within the 60-day period, then its pricing under this Agreement will take effect on January 1, 2008.

Broadlane Customers that are not currently accessing the GS-181 SourceOne contract, but sign an LOC for this Agreement, will receive the pricing under the old GS-181 SourceOne contract through December 31, 2007.

If the Broadlane Customer does not execute and deliver an LOC within the 60-day period, then the Broadlane Customer may not participate under the terms and pricing of this Agreement.

Conversion Assistance and Support. As reasonably required, Distributor must provide each Customer with on-site support in cross-referencing and conversion during the first 180 days after the date of the Customer's first purchase distributed under this Agreement.

Termination of Existing Contracts.

Any Broadlane Customer or Customer wishing to purchase any Product under this Agreement may, at its option and without any penalty or cost, terminate any existing contract or other arrangement with Distributor for the same Products. During the Term of this Agreement, Distributor must not encourage or solicit any Customer to purchase Products directly from the Distributor. Distributor retains the right to respond to any request for proposal received directly from a Customer. Distributor will use commercially reasonable efforts to notify Broadlane of a Customer's requests for a direct proposal.

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Broadlane Contract Information

LOADING INFORMATION AND PRODUCT MANAGEMENT:

Contracted Products.

As of the Effective Date, Distributor must load the price files for all Contracted Products. Distributor must load new or revised prices for Contracted Products within 30 days of receipt of the price file from the applicable Supplier, but (a) Distributor must load the new or revised pricing no later than the effective date of that new or revised pricing; (b) Distributor must notify Broadlane immediately upon Distributor's receipt of the new or revised pricing; and (c) Distributor must implement the new or revised pricing only as permitted.

Non-Contracted Products.

As of the Effective Date, Distributor must load the pricing set forth on the Price List for all Non-Contracted Products. Distributor must load new or revised prices for Non-Contracted Products only as permitted.

Duty to Load Customer Information.

As of the Effective Date, Distributor must load the applicable pricing information for each Customer. Distributor must load new or revised pricing information for any Customer within 15 days of receipt of that information from Broadlane.

Contract Source Type

Dual Source

Supplier Contact:

Broadlane Contact:

Carolyn Trimble
 Portfolio Manager
carolyn.trimble@broadlane.com

Terms and Conditions

Distribution Type

Distributed: All products are sold through an authorized distributor. Delivery is governed by the terms of the applicable distributions agreement.

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Terms and Conditions

Distribution Details [Exhibit H - List of Distribution Centers](#)

Minimum Order Amount

No Minimum Order Requirements.

There are no minimum order requirements or fees for any Product order, but a Customer must place an order only in Distributor's standard sale unit of measure.

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Terms and Conditions

Guaranteed Supply

Failure to Supply.

If Distributor fails to perform its obligations regarding Distributor's duty to make Product available or regarding the sale of any Product, or regarding fill rate requirements, or regarding a Product being Back-Ordered due to Distributor's error, then the Customer may purchase a Competing Product and any commitment requirements set forth in this Agreement shall not apply to that purchase of the Competing Product. Distributor must give Broadlane and each Customer reasonable notice if a Product becomes unavailable to all of Distributor's customers because of an industry-wide shortage.

Business Continuity/Disaster Plan.

As a supplier to the health care industry, Distributor realizes the importance of health care delivery during disasters. Distributor must have a written business continuity/disaster recovery plan, for which Distributor must maintain and test all critical components on a regular basis. Distributor's failure to restore its performance of its obligations under this Agreement within 30 days after an event requiring it to implement the business continuity/disaster recovery plan is a material breach of this Agreement.

New Products.

If Distributor begins to sell a similar product not listed on the Price List, then Distributor must notify Broadlane within 30 days after governmental approval or Distributor's release of the product. At Broadlane's discretion, Broadlane and Distributor may amend the Price List to add the new Product at a mutually agreed-upon price.

Discontinuing Products.

Distributor may discontinue any Product; but it must make a commercially reasonable effort to replace a discontinued Product with a functionally equivalent Product, at a price equal to or less than the discontinued Product. If Distributor is unable to do so, then (a) Broadlane may contract with other distributors to ensure Product availability to the Customers, and (b) any commitment requirements set forth in this Agreement do not apply and any Customer may purchase a Competing Product.

The provisions set forth in the Discontinuing Products section shall apply to the removal of Products from stock.

New Technology.

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If New Technology becomes available from any source, including Distributor, then Broadlane may evaluate and contract with any supplier so the Broadlane Customers and the Customers have access to New Technology at all times. If Distributor cannot offer New Technology at comparable or lower prices, Broadlane may either (a) amend the Price List to add Distributor's New Technology at a mutually agreed-upon price; or (b) contract with other suppliers for New Technology. Regardless of whether New Technology is added to this Agreement, Distributor and Broadlane will negotiate in good faith to equitably adjust the pricing for any current Product under this Agreement affected by the New Technology.

"New Technology" means any current technology that, in the good faith opinion of Broadlane or any of any Customer's clinicians, is more than an enhancement or improvement to an existing Product, that (a) offers significant technological advancements, (b) would significantly improve clinical outcomes, or (c) would significantly streamline work processes, as compared to existing Products.

Fill Rates.

1. General. Distributor must maintain 98% Fill Rate on all Products.
2. Calculation. Fill rate means the number of Products delivered to Customer divided by the number of Products ordered by Customer.
3. Exclusions. The fill rate calculation (a) excludes Products unavailable from the Supplier if Distributor notifies the Customer that the Products are unavailable before the scheduled delivery, (b) includes Back-Ordered Products unavailable because of Distributor's error (even if the Customer removed the line from its purchase order), and (c) includes any Product that Distributor substituted.

Payment Terms

Net 30 Days

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Terms and Conditions

Payment Terms (Other)

A Customer must pay for an ordered Product within 30 days after the Customer's receipt of the invoice. Distributor may enforce its reasonable discount reductions or finance fees and/or policies for delinquent payments for any Customer with delinquent balances.

Return Goods Policy

[Exhibit E - Distributor's Return Policy](#)

Warranty

[Exhibit F - Distributor's Product Warranties](#)Services Warranty.

Distributor represents and warrants that: (a) its Representatives have the skills and qualifications necessary to perform services under this Agreement in a timely, competent, and professional manner in accordance with the highest industry standards and all applicable governmental requirements, laws, ordinances, rules, and regulations; and (b) Distributor is able to fulfill the technical service requirements and all other services requirements of this Agreement.

Manufacturers' Warranties.

Upon any Customer's request, Distributor must provide to Broadlane and the Customer copies of all warranties for Products that Distributor receives from its vendors and all manufacturers' warranties. Distributor assigns to Broadlane and to each Customer all vendors' and manufacturers' warranties and rights of action under these warranties and authorizes Broadlane and the Customers to enforce these warranties.

Warranties Cumulative.

The warranties provided under this Agreement are cumulative and apply to any replacement or modification of the Products by Distributor or any of its Representatives, and these warranties are in addition to any warranties provided at law or in equity.

Special Program

[Exhibit L - Scrap Film Recovery Services](#)

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Terms and Conditions

Delivery Terms

Delivery - General.

All prices, fees, and markups set forth are based on one scheduled delivery per week at no charge for Customers located within 50 miles of a Distributor distribution center and for facilities on the main of , . Actual freight will be prepaid and added to the invoice for those shipments overseas to , Puerto Rico, or any of the other .

Delivery Location-Within 50 miles.

Customers located within 50 miles of a Distributor distribution center will be charged a \$25 delivery fee, per delivery, for Products delivered outside of the general delivery schedule if delivered via Distributor's company vehicle, and actual freight charged if delivered in a non-company vehicle. If possible, Customer will be informed in advance of the freight charge for deliveries made in non-company vehicles.

Delivery to Location Beyond 50 miles.

Customers located beyond 50 miles of a Distributor distribution center will be charged a \$25 delivery fee, per delivery, for all Product deliveries in Distributor's company vehicle, or actual freight will be charged if delivered in a non-company vehicle. If possible, Customer will be informed in advance of the freight charged for deliveries made in non-company vehicles.

Delivery for Emergency-Ordered Products.

Distributor must ship an emergency-ordered Product to the Delivery Location within 24 hours after Distributor's receipt of the Customer's order for the Product. Distributor may charge an amount equal to or less than the actual delivery cost as a separate line item on the invoice (a) for emergency delivery; (b) for special handling; (c) for special delivery packages; or (d) for delivery of any Product to , , or Puerto Rico (excluding). The risk of loss of any Product does not pass to a Customer until the Customer accepts the Product. Upon any Customer's written request, Distributor must ship Products "freight collect" to the Customer using the carrier and billing information provided by the Customer.

Emergency Deliveries.

Distributor must accept emergency orders 24 hours per day, 365 days per year. Distributor must deliver emergency Products to the applicable Customer as soon as commercially reasonable.

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Terms and Conditions

Distributor Error.

If Distributor delivers the wrong Product to a Customer (i.e. a mis-pick), then (at no additional cost to the Customer) Distributor must deliver the correct Product on the next scheduled delivery. If the Customer informs Distributor of an emergency need for the correct Product, then the correct Product will be shipped by Distributor as soon as possible. Distributor must either (a) charge any Customer for the actual cost of the delivery of the correct Product (including drop shipping fees from the Supplier or from another, etc.) or (b) count any special delivery of the correct Product as a regular delivery.

BACK-ORDERED PRODUCTS:

"Back-Order" means that a Product is back-ordered and unavailable for a regularly scheduled delivery to the applicable Customer.

Customer Notice.

Upon receipt of any order, Distributor must notify the Customer if any Product is Back-Ordered (including the estimated time of delivery of the Back-Ordered Product). If any Product is Back-Ordered, then the Customer may remove that line from its purchase order.

Delivery - General.

Pricing and Services

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Pricing and Services

Pricing Price List

Contracted Product.

The Price List sets forth the discounts, rates, and mark-ups for each Contracted Product. Distributor may propose a price increase only if the prices, costs, or fees charged Distributor by Supplier change, or if Supplier's terms of compensation to Distributor are changed, provided that:

(1) For price increases based on price, cost or fee increases from Suppliers, (a) Distributor notifies Broadlane of the proposed price change and effective date at Distributor's earliest opportunity after notification from the Supplier (including a proposed amended Price List in electronic format), but not less than 30 days prior to the effective date, (b) Distributor's proposed price increase does not exceed the amount of Supplier's actual increase in price or cost (after chargebacks and reimbursements) to Distributor, (c) Distributor provides Broadlane with documentation of the change by Supplier, and (d) the proposed price increase of any Contracted Product must not result from a change to the packaging or to an incidental (i.e., non-functional) feature of the Product;

(2) For price increases based on changes in a Supplier's terms of compensation to Distributor, (a) Distributor will provide 30 days' (or more, when feasible) written notice to Broadlane of the proposed price change and effective date (including a proposed amendment in electronic format), and (b) Distributor will provide Broadlane with documentation of the change by Supplier. If Broadlane does not object to Distributor's failure, if any, to satisfy the requirements in (1) and (2) of this Section, then the proposed price increase will take effect 30 days from Distributor's written notice provided pursuant to this Section.

Non-Contracted Product.

The Price List sets forth the discounts, rates, and mark-ups for each Non-Contracted Product. Distributor may propose a price increase only if the prices, costs, or fees charged Distributor by Supplier change, or if Supplier's terms of compensation to Distributor are changed, provided that:

(1) For price increases based on price, cost or fee increases from Suppliers,

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Pricing and Services

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(2) For price increases based on changes in a Supplier's terms of compensation to Distributor, (a) Distributor will provide 30 days' (or more, when feasible) written notice to Broadlane of the proposed price change and effective date (including a proposed amended Price List in electronic format), and (b) Distributor will provide Broadlane with documentation of the change by Supplier. If Broadlane does not object to Distributor's failure, if any, to satisfy the requirements in (1) and (2) of this section, then the proposed price increase will take effect 30 days from Distributor's written notice provided pursuant to this section.

"Distributor-Branded Product" means any Non-Contracted Product manufactured or designed by or for Distributor and any service (including maintenance, repairs, and upgrades that Distributor performs on these products and services) that Distributor offers under its own brand to any Customer under this Agreement.

As part of confirming each Product order, Distributor must verify the Product price. If a Customer disputes the accuracy of the quoted price, then Customer may authorize the shipment of the Product, and (a) that authorization does not constitute a waiver of the Customer's dispute of the quoted price, and (b) may resolve the dispute pursuant to the procedures set forth on Exhibit G. Distributor must process the Customer's request for a credit within 10 days of the resolution of any dispute.

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Pricing and Services

Pricing Disclaimer

Although Broadlane takes every measure to ensure that pricing is made available to its customer, Broadlane cannot guarantee that every customer will have access to Broadlane pricing. The limitations involved with accessing Broadlane pricing include, but are not limited to: Trade Class clarification, state and federal regulations, and effective date of membership eligibility.

Technical Support Program

Dispute Escalation and Resolution.

Distributor's issue escalation and resolution process is set forth as Exhibit G, and must ensure a response to any Customer's issues within 24 hours of the Customer's notification to Distributor.

Other Contract Details

Supplier Notices

Product Recalls.

Distributor must notify Broadlane and affected Customers of any Product recalls not more than 24 hours after Distributor first learns of the recall, and Distributor must use its best efforts to monitor the recall status of all Products. Recall notices must include instructions and information regarding the Product recall and appropriate action to be taken by a Customer. Distributor must pay all costs associated with the correction of the recall and actions taken in response to the recall.

Product Notices.

Distributor must send all notices relating to a Product, as well as notices of any other changes affecting a Product and notices of new Products, to each Customer with a copy to Broadlane. Distributor must send written notices to Broadlane and each Customer not more than 24 hours after Distributor learns of any Product notice that may adversely affect the health or well being of any user of Product. Distributor must notify each Customer of any defects, errors, non-conformity with the warranties under this Agreement, or other problems with any Product or services, promptly after the problems first become known to Distributor.

Comments

This is a new Agreement effective November 1, 2007.

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Other Contract Details

Environmental Information Details

Environmental Disclosures.

Distributor does not manufacture any of the Products under this Agreement. Customers may obtain copies of all Product Material Safety Data Sheets (MSDSs) at Distributor's websites, www.merryxray.com and www.sourceonehealth.com.

Agreement Rationale

Advisory Committee Process

As a part of its contracting process, Broadlane engages a number of committees whose members including customers - help develop the clinical criteria and business requirements to which the contract must adhere.

Support Award Recommendation

Broadlane evaluated the contract against several factors that included:

1. clinical requirements as determined by end-user committees
2. product quality and innovation
3. customer service and sales support
4. financial impact on participants

About the Awarded Supplier

Merry X-Ray is the largest distributor of medical imaging equipment, supplies, accessories and service in the . As the leader in medical imaging distribution, its capabilities extend far beyond supplying barium, film, chemistry, processors, darkroom accessories and other products essential to the radiographic area of the healthcare system. Merry X-Ray carries a variety of capital equipment and provides e-business leadership through its Web site. The company also delivers national distribution through its fleet of vehicles and network of distribution centers, comprehensive supply chain management and unparalleled service from its highly trained team of professional field service engineers.

The acquisition of SourceOne Healthcare Technologies in November of 2005 allows Merry X-Ray to touch all 48 Continental , and , truly making Merry X-Ray the largest nationwide distributor.



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Supplier Information:

MERRY X-RAY CHEMICAL CORP
8020 Tyler Blvd,
Mentor, OH 44060
Ph: 440-701-1200 Fax: 440-701-1279
www.merryxray.com

Exhibit A

Radiology Distribution Services

Category	Sub-Category (if applicable)	Manufacturer	Sell Unit of Measure	Number of Eaches per Sell Unit of Measure	Discount / Rate / Price	Contracted
Film	Analog	Kodak	Box		Customer Net Pricing plus 4% distribution fee OR List Less 20.5% plus manufacturer's pass- through	Yes
Film	Wet Laser	Kodak	Box		Customer Net Pricing plus 4% distribution fee OR List Less 20.5% plus manufacturer's pass- through	Yes
Film	Dry Imaging	Kodak	Box		Customer Net Pricing plus 4% distribution fee OR List Less 20.0% plus manufacturer's pass- through	Yes
Film	Analog	Agfa	Box		Customer Net Pricing plus 4% distribution fee OR List Less 20.5% plus manufacturer's pass- through	No
Film	Wet Laser	Agfa	Box		Customer Net Pricing plus 4% distribution fee OR List Less 20.5% plus manufacturer's pass- through	No
Film	Dry Imaging	Agfa	Box		Customer Net Pricing plus 4% distribution fee OR List Less 19.0% plus manufacturer's pass- through	No
Film	Analog	Konica	Box		Manufacturer's contract plus 4% distribution fee	No
Film	Wet Laser	Konica	Box		Manufacturer's contract plus 4% distribution fee	No
Film	Dry Imaging	Konica	Box		Manufacturer's contract plus 4% distribution fee	No
Film	Analog	Fuji	Box		Manufacturer's contract plus 4% distribution fee	No
Film	Wet Laser	Fuji	Box		Manufacturer's contract plus 4% distribution fee	No
Film	Dry Imaging	Fuji	Box		Manufacturer's contract plus 4% distribution fee	No
Barium	Barium	E-Z-EM	Case		Broadlane Agreement Plus 9%	Yes
Barium	Scan-C	Mallinkrodt	Case		Distributor Cost Plus 9%	No
Barium	Barium	Lafayette	Case		Distributor Cost Plus 9%	No

Category	Sub-Category (if applicable)	Manufacturer	Sell Unit of Measure	Number of Eaches per Sell Unit of Measure	Discount / Rate / Price	Contracted
SOME CHEMICAL PRODUCTS LISTED BELOW MAY NOT BE AVAILABLE IN ALL AREAS						
Chemicals Developer	3-7-90 Type S CADI-PAK (Item# 262889-2)	MXR/S1	Case	Makes 10 gallons	\$ 38.20/case	No
Chemicals Developer	Spectra Developer (Item# 252987-2)	MXR/S1	Case	Makes 10 gallons	\$ 39.33/case	No
Chemicals Developer	EZ Store and Pour Developer (Item# 414280)	MXR/S1	Case	Four (4) One Gal Bottles	\$ 30.00/case	No
Chemicals Developer	AUTEX RP BIPAK (Item# AP23014)	Allied	Case	Makes 10 gallons	\$ 42.13/case	No
Chemicals Developer	AUTEX SE (Item# AP23015)	Allied	Case	Makes 10 gallons	\$ 48.68/case	No
Chemicals Developer	AUTEX KE BIPAK (Item# AP23514)	Allied	Case	Makes 10 gallons	\$ 56.70/case	No
Chemicals Developer	RD-20 Developer (Item# 400740)	Fuji	Case	Makes 10 gallons	\$ 88.98/case	No
Chemicals Developer	T2 Developer (Item# 402855)	White Mountain	Case	Makes 10 gallons	\$ 46.78/case	No
Chemicals Developer	T2-UM Developer (Item# 403976)	White Mountain	Case	Makes 10 gallons	\$ 51.22/case	No
Chemicals Developer	T2-EX Mammo Developer (Item# 408557)	White Mountain	Case	Makes 10 gallons	\$ 51.22/case	No
Chemicals Developer	T2-AG Mammo Developer (Item# 407916)	White Mountain	Case	Makes 10 gallons	\$ 51.22/case	No
Chemicals Developer	Kodak RP (Items# 257805 and # 257805T)	Kodak	Case	Makes 10 gallons	\$ 60.44/case	No
Chemicals Developer	Kodak MX (Item# 408865)	Kodak	Case	Makes 10 gallons	\$ 43.56/case	No
Chemicals Developer	Kodak EX-II (Item# 407915)	Kodak	Case	Makes 10 gallons	\$ 66.44/case	No
Chemicals Fixer	Spectra Fixer (Item# 253494)	MXR/S1	Case	Makes 10 gallons	\$ 22.13/case	No
Chemicals Fixer	3-7-90 BI-PAK (Item# 250473)	MXR/S1	Case	Makes 10 gallons	\$ 22.95/case	No
Chemicals Fixer	EZ Store and Pour Fixer (Item# 414281)	MXR/S1	Case	Four (4) One Gal Bottles	\$ 22.95/case	No
Chemicals Fixer	AUTEX SE (Item# AP23016 or Item# AP23016FS)	Allied	Case	Makes 10 gallons	\$ 25.26/case	No
Chemicals Fixer	AUTEX RP (Item# AP23116)	Allied	Case	Makes 10 gallons	\$ 25.26/case	No
Chemicals Fixer	RF-15 Fixer (Item# 400741)	Fuji	Case	Makes 10 gallons	\$ 34.91/case	No
Chemicals Fixer	T2 Fixer (Item# 401182)	White Mountain	Case	Makes 10 gallons	\$ 23.38/case	No
Chemicals Fixer	Kodak RP LO (Items# 269986 and #269986T)	Kodak	Case	Makes 10 gallons	\$ 36.25/case	No
Chemicals Fixer	Kodak MX (Item# 408866)	Kodak	Case	Makes 10 gallons	\$ 27.75/case	No
Chemicals Premixed Developer	3-7-90 Type S Dev PM (Item#262956PM)	MXR/S1	Gallon		\$ 3.83/gallon	No
Chemicals Premixed Developer	Spectra Dev PM (Item# 252196PM)	MXR/S1	Gallon		\$ 3.67/gallon	No
Chemicals Premixed Developer	Kodak RP Dev PM (Items # 1DK and 256617PM or 256617PMT)	Kodak	Gallon		\$ 5.40/gallon	No
Chemicals Premixed Fixer	Spectra Fixer PM (Items# 256992PM and #409640PM)	MXR/S1	Gallon		\$ 2.50/gallon	No
Chemicals Premixed Fixer	Kodak MX Fixer PM (Item # 1FK)	Kodak	Gallon		\$ 2.50/gallon	No
Contrast Media	Contrast	Bracco			Distributor Cost Plus 5%	Yes
Contrast Media	Contrast	Nycomed			Distributor Cost Plus 5%	No
Contrast Media	Contrast	Mallinkrodt			Distributor Cost Plus 6.5%	No
Contrast Media	Contrast	Berlex			Distributor Cost Plus 5%	Yes
Cassettes, Screens, Grids	Analog	Agfa, Kodak, Fuji, Konica, MXE, Reina Imaging			List less 16%	Yes - Kodak
Cleaning Supplies	Cleaner, Starter, Filters	All Manufacturers			Priced Locally	No
Dark Room Products	Logs, Racks, Blu-Ray Printer	Kodak, BarRay, Mueller Art			List less 11%	No
Electronic Storage Media	Disks	Imaging Associates, The Tape Company			List less 14%	No
Film Filing and Mailing	Jackets, Labels, Inserts, Mailers	IFC			List less 21%	No
Film Storage	Cabinets	Techno-Aide			List less 20%	No
General Imaging Accessories	Viewers, grids, illuminators	All Manufacturers			Quoted upon request	No
Image Print Paper		Sony			List less 6%	No
Protective Apparel/Clothing	Aprons, gloves, eyewear	Bar-Ray, ProGuard, ProTech Eyewear			Broadlane Contract or List less 16%	No
Quality Assurance	Phantoms & instruments	Fluke Biomedical, X-Rite, Inc., Gammex			List less 6%	No
Radiation Protection	Screens, barriers, drapes	Biodes, Nuclear Associates			Broadlane Contract or List less 16%	No
Radiation Therapy	Nuclear products	Soule Medical			List less 3%	No

Category	Sub-Category (if applicable)	Manufacturer	Sell Unit of Measure	Number of Eaches per Sell Unit of Measure	Discount / Rate / Price	Contracted
Equipment						
Processors	Processors	Kodak			Quoted locally	Yes
Processors	Processors	Agfa			Quoted locally	No
Processors	Processors	Fuji			Quoted locally	No
Processors	Processors	Konica			Quoted locally	No
Processors	Refurbished Processors	Kodak			Quoted locally	No
Printers	Laser Printers (wet/dry)	Kodak			Quoted locally	Yes
Printers	Laser Printers (wet/dry)	Agfa			Quoted locally	No
Printers	Laser Printers (wet/dry)	Sony Film Station			Quoted locally	No
Digitizers	Film Digitizers	Kodak			Quoted locally	Yes
Digitizers	Film Digitizers (ProAdvantage)	Vidar			Quoted locally	No
Network Periphery Equipment	Monitors	US Electronics, Siemens, EIZO			Quoted locally	No
Network Periphery Equipment	Monitors	Barco			Quoted locally	No
Network Periphery Equipment	Dicom boxes	TIMS, North American Imaging			Quoted locally	No
Network Periphery Equipment	CD burners	Sorna, ODS Medical			Quoted locally	No
Network Periphery Equipment	PACS equipment	Aspyra, eRAD			Quoted locally	No
Network Periphery Equipment	PACS equipment	Raypax			Quoted locally	No
Network Periphery Equipment	Dysect CT	DeJarnette			Quoted locally	No
Network Periphery Equipment	Imaging Reading Station Fixtures	Ergotron (Adaptable and Upgradable)			Quoted locally	No
Network Periphery Equipment	Imaging Reading Station Fixtures	Anthro, AFP			Quoted locally	No
Equipment - Capital	Computed Radiographic Products	Kodak			Quoted locally	Yes
Equipment - Capital	Computed Radiographic Products	Fuji (Smart)			Quoted locally	Yes
Equipment - Capital	Computed Radiographic Products	Fuji (5000)			Quoted locally	Yes
Equipment - Capital	Computed Radiographic Products	Konica (Express)			Quoted locally	No
Equipment - Capital	Computed Radiographic Products	Konica (All Others)			Quoted locally	No
Equipment - Capital	Computed Radiographic Products	Agfa			Quoted locally	No
Equipment - Capital	Computed Radiographic Products	Orex - now Carestream			Quoted locally	Yes
Equipment - Capital	Computed Radiographic Cassettes w/Plates	Agfa			Quoted locally	No
Equipment - Capital	Computed Radiographic Cassettes w/Plates	Fuji			Quoted locally	Yes
Equipment - Capital	Computed Radiographic Cassettes w/Plates	Kodak (CR500/CR850/CR950)			Quoted locally	Yes
Equipment - Capital	Computed Radiographic Cassettes w/Plates	Konica			Quoted locally	No
Equipment - Capital	Mammography Equipment	Planmed			Quoted locally	No
Equipment - Capital	Mammography Equipment	Kodak CAD			Quoted locally	No
Equipment - Capital	Mammography Equipment	iCad (300 Series)			Quoted locally	Yes
Equipment - Capital	Mammography Equipment	iCad (700 Series)			Quoted locally	Yes
Silver Recovery		All Manufacturers			Quoted Locally	N/A
Chemistry Service	Cadi equipment service - cleaning, repairs, chemisrty premix, waste disposal	All Manufacturers			Quoted Locally	N/A

Category	Sub-Category (if applicable)	Manufacturer	Sell Unit of Measure	Number of Eaches per Sell Unit of Measure	Discount / Rate / Price	Contracted
Equipment Service	PM, Repair, upgrades (where applicable)					
All service pricing based on 50 mile radius from MXR/S1 Distribution points. Facilities outside 50 miles negotiated locally						
Travel	Travel Rates				See service rates below	N/A
Regular Hours	Mon - Fri 7am - 5pm					
Call Out Charge	6pm - 7am				\$150.00 Flat Charge (in addition to service charges)	N/A
Premium Areas (PA)	NYC, Chicago, Boston, Los Angeles, San Francisco, San Diego, Philadelphia					
Preventive Maintenance	Regular Hours	Wet Processor Service			\$95.00 per PM	N/A
Preventive Maintenance	Regular Hours	Mammo Processor Service			\$115.00 per PM	N/A
Preventive Maintenance	Regular Hours	MultiLoader Service			\$140.00 per hour	N/A
Preventive Maintenance	Regular Hours	Laser Imager/X-Ray Service			\$185.00 per hour	N/A
Preventive Maintenance	Regular Hours	CR / DR Service			\$200.00 per hour	N/A
Preventive Maintenance	Regular Hours (PA)	Wet Processor Service			\$110.00 per PM	N/A
Preventive Maintenance	Regular Hours (PA)	Mammo Processor Service			\$130.00 per PM	N/A
Preventive Maintenance	Regular Hours (PA)	MultiLoader Service			\$155.00 per hour	N/A
Preventive Maintenance	Regular Hours (PA)	Laser Imager/X-Ray Service			\$210.00 per hour	N/A
Preventive Maintenance	Regular Hours (PA)	CR / DR Service			\$230.00 per hour	N/A
Preventive Maintenance	Overtime M-F	Wet Processor Service			\$142.50 per hour	N/A
Preventive Maintenance	Overtime M-F	Mammo Processor Service			\$172.50 per hour	N/A
Preventive Maintenance	Overtime M-F	MultiLoader Service			\$210.00 per hour	N/A
Preventive Maintenance	Overtime M-F	Laser Imager/X-Ray Service			\$277.50 per hour	N/A
Preventive Maintenance	Overtime M-F	CR / DR Service			\$300.00 per hour	N/A
Preventive Maintenance	Overtime M-F (PA)	Wet Processor Service			\$165.00 per hour	N/A
Preventive Maintenance	Overtime M-F (PA)	Mammo Processor Service			\$195.00 per hour	N/A
Preventive Maintenance	Overtime M-F (PA)	MultiLoader Service			\$232.50 per hour	N/A
Preventive Maintenance	Overtime M-F (PA)	Laser Imager/X-Ray Service			\$315.00 per hour	N/A
Preventive Maintenance	Overtime M-F (PA)	CR / DR Service			\$345.00 per hour	N/A
Service Call / Hourly Charge	Regular Hours	Wet Processor Service			\$75.00 per hour	N/A
Service Call / Hourly Charge	Regular Hours	Mammo Processor Service			\$85.00 per hour	N/A
Service Call / Hourly Charge	Regular Hours	MultiLoader Service			\$140.00 per hour	N/A
Service Call / Hourly Charge	Regular Hours	Laser Imager/X-Ray Service			\$185.00 per hour	N/A
Service Call / Hourly Charge	Regular Hours	CR / DR Service			\$200.00 per hour	N/A
Service Call / Hourly Charge	Regular Hours (PA)	Wet Processor Service			\$85.00 per hour	N/A
Service Call / Hourly Charge	Regular Hours (PA)	Mammo Processor Service			\$95.00 per hour	N/A
Service Call / Hourly Charge	Regular Hours (PA)	MultiLoader Service			\$150.00 per hour	N/A
Service Call / Hourly Charge	Regular Hours (PA)	Laser Imager/X-Ray Service			\$210.00 per hour	N/A
Service Call / Hourly Charge	Regular Hours (PA)	CR / DR Service			\$230.00 per hour	N/A
Service Call / Hourly Charge	Overtime M-F	Wet Processor Service			\$112.50 per hour	N/A
Service Call / Hourly Charge	Overtime M-F	Mammo Processor Service			\$127.50 per hour	N/A
Service Call / Hourly Charge	Overtime M-F	MultiLoader Service			\$210.00 per hour	N/A
Service Call / Hourly Charge	Overtime M-F	Laser Imager/X-Ray Service			\$277.50 per hour	N/A
Service Call / Hourly Charge	Overtime M-F	CR / DR Service			\$300.00 per hour	N/A
Service Call / Hourly Charge	Overtime M-F (PA)	Wet Processor Service			\$127.50 per hour	N/A
Service Call / Hourly Charge	Overtime M-F (PA)	Mammo Processor Service			\$142.50 per hour	N/A
Service Call / Hourly Charge	Overtime M-F (PA)	MultiLoader Service			\$227.50 per hour	N/A
Service Call / Hourly Charge	Overtime M-F (PA)	Laser Imager/X-Ray Service			\$315.00 per hour	N/A
Service Call / Hourly Charge	Overtime M-F (PA)	CR / DR Service			\$345.00 per hour	N/A
Service Call / Hourly Charge	Holidays/Weekends	Wet Processor Service			\$150.00 per hour	N/A
Service Call / Hourly Charge	Holidays/Weekends	Mammo Processor Service			\$170.00 per hour	N/A
Service Call / Hourly Charge	Holidays/Weekends	MultiLoader Service			\$280.00 per hour	N/A
Service Call / Hourly Charge	Holidays/Weekends	Laser Imager/X-Ray Service			\$370.00 per hour	N/A
Service Call / Hourly Charge	Holidays/Weekends	CR / DR Service			\$400.00 per hour	N/A
Service Call / Hourly Charge	Holidays/Weekends (PA)	Wet Processor Service			\$170.00 per hour	N/A
Service Call / Hourly Charge	Holidays/Weekends (PA)	Mammo Processor Service			\$190.00 per hour	N/A
Service Call / Hourly Charge	Holidays/Weekends (PA)	MultiLoader Service			\$300.00 per hour	N/A
Service Call / Hourly Charge	Holidays/Weekends (PA)	Laser Imager/X-Ray Service			\$420.00 per hour	N/A
Service Call / Hourly Charge	Holidays/Weekends (PA)	CR / DR Service			\$460.00 per hour	N/A
Other Services	HIPPA Compliant Scrap Film Disposal				Available Upon Request	N/A



Contract Implementation Package

Printed For MARI COPA COUNTY SPECIAL HEALTHCARE DISTRICT
d/b/a MARI COPA INTEGRATED HEALTH SYSTEM

Supplier Name:	SOURCEONE HEALTHCARE TECHNOLOGIES		
Contract Number:	GS-181	Contract Desc:	Radiology Distribution
Effective Dates:	11/01/2004 to 10/31/2007		
Contract Role:	Distribution Contract (primary)		
Revision Status:	Active	Discipline:	Cath Lab-Radiology
Revision Date:	11/18/2005	Program:	Comprehensive
Revision Number:	3.00		
Revision Desc:	Update WITH Product/Pricing Changes		
Replacement:	GM-124 (SOURCEONE HEALTHCARE TECHNOLOGIES)		
Dual source:	GN-141 (NATIONAL HEALTHCARE DISTRIBUTORS (NHD))		

Broadlane Contract Information

Agreement Type	Non-Exclusive
Eligibility - Class of Trade	All
Commitment Form	Letter of Commitment (LOC)
	SourceOne LOC Sign-on Bonus
Contract Source Type	Dual Source
Supplier Contact:	Ron Wyrick Manager, National Accounts Ph: 757-430-1499 Fax: 757-430-1099 mxrwyrick@erols.com
Broadlane Contact:	Carolyn Trimble Portfolio Manager carolyn.trimble@broadlane.com

Terms and Conditions

Distribution Type	Distributed: All products are sold through an authorized distributor. Delivery is governed by the terms of the applicable distributions agreement.
Distributors	
Guaranteed Supply	Distributor shall use commercially reasonable efforts to assist any Customer in finding alternative acceptable sources for any Product tha Distributor cannot deliver accroding to this guaranteed delivery time. In such event, Products purchased from another source will not count against the commitment on the LOC.
Payment Terms	N30



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Terms and Conditions

Return Goods Policy	<p>For Products to be returned to an authorized Distributor Distribution Center, Customers must obtain a Return Sales Order from Distributor's customer service department ("CustomerExpress"). Customer returns will not be authorized for the following:</p> <ol style="list-style-type: none"> 1. Any item not purchased from Distributor 2. Any item purchased on a "special order" basis (unless Distributor can return the merchandise to the vendor for full credit). This included custom Products and special order films, as designated by the film manufacturer. 3. Chemicals, cassettes, screens, grids, diagnostic materials, needles, syringes or sterile Products unless defective and covered under manufacturer's warranty. 4. Single use Products or equipment that have been used or are without the original packaging, labeling and operating manuals. 5. Products that have been opened or damaged, or have missing or defaced labeling or packaging. 6. Any product within nine months of expiration date as noted on the packaging. 7. Items shipped directly from the manufacturer unless CustomerExpress can obtain a Return Authorization from the manufacturer prior to issuing a Return Sales Order to the Customer. Credit will not be issued for Product after 60 days from date of invoice. All returned Products (with the exception of Distributor order entry/shipping errors and Products which are damaged or defective prior to receipt by the Customer) are subject to a 25% restock fee if returned by the Customer. If the Customer is unable to return the Product and Distributor is responsible for the pick up of returned Products, then a 30% restock fee will apply. All returned Products must be received at the local Distributor's Distribution within 30 days of the Return Sales Order date to be eligible for full or partial credit. All returned Products must be returned to the Customers's Distributor warehouse of record.
Price Protection Terms	<p>Distributor shall not increase the prices of Distributor-Manufactured Products covered on this agreement throughout the term. Distributor may increase the price for any Products that are not manufactured by the Distributor. No price increase for Non-Distributor Manufactured Products may exceed the percentage increase incurred by Distributor for its purchase of the Non-Distributor Manufactured Products. Distributor must request any such price increase in writing to Broadlane, not less than 30 days prior to the effective date of the price increase, accompanied by evidence of its cost increase in purchasing the Non-Distributor Manufactured Product. Broadlane may either accept the price increase or delete the Product(s) affected by the price increase from the agreement.</p>
Shipping Terms	<p>Pre-pay and Add</p>



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Terms and Conditions

Shipping Details	Additional Shipping Terms: Products must be delivered to the Customer not more than two days after Distributor's receipt of order. Distributor will provide one pread scheduled deliver yper week. Distributor will prepay all other deliveries, including expedited shipments, and may charge Customer for the actual shipping costs if those costs are listed as a separate line item on the invoice. The risk of loss of the Products does not pass to the Customer until the Customer accepts the Products. For all deliveries made by common carrier, upon Customer's written request, Distributor shall ship Products "freight collect" to Customer using the carrier and billing information provided by Customer.
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Pricing and Services

Pricing	Price List
Special Notes	Fees: The Administrative Fee will be equal to 1% of the Purchased Amount for film, barium and contrast Products and all Contracted Products (those Products for which Broadlane has entered into a contract with the manufacturer, under which contract Broadlane receives an administrative fee from the manufacturer), and 3% of the Purchased Amount for Non-Contracted Products (those Products for which Broadlane has not entered into a contract with the manufacturer).
Sales Report Frequency	Quarterly
Sales Report Details	Sales Report period is the same as the payment period.

Other Contract Details

Product Exclusions	Services provided for under the Kodak Film and Equipment agreement, are not contracted as Products under the Distribution. Services on equipment not provided for under the Kodak agreement may be contracted for and pricing available.
Comments	Due to an increase in the distributor's cost of several products, SourceOne is raising prices on their chemistry offerings. This request has been reviewed and approved by the Broadlane Executive Steering Committee. These price changes will be effective September 1, 2005.



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Other Contract Details

Additional Info	<p>Customer may place purchase orders for Products through BroadLink, by telephone, fax or through electronic order entry directly through Distributor at:</p> <p>SourceOne Healthcare Technologies 8020 Tyler Boulevard Mentor, OH 44060 www.sourceonehealth.com 800-635-9529 PH 440-701-1491 FX Cleveland 303-340-5666 FX Denver There are no minimum order requirements, however orders may only be placed in Distributor's standard sale unit of measure. A Letter of Commitment (LOC) is required to access this agreement. A Customer may commit to purchase 90% of its film, barium, and chemistry services from Supplier to receive the Committed Tier 2 pricing on all Products covered under this agreement. If a Customer does not wish to make a commitment for film, barium, and chemistry services, they should sign the LOC to receive the access Tier 1 pricing on all products except film, barium, and chemistry services.</p>
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Agreement Rationale

Value Statement	This agreement with Source One provides a range of radiology products, accessories and services offering exceptional value to healthcare organizations through aggressive discounted prices.
Advisory Committee Process	As part of its contracting process, Broadlane engages a number of customer committees who develop the clinical criteria and business requirements to which the contract must adhere. This agreement for Radiology Distribution was achieved through the efforts and cooperation of the customers of two Broadlane Committees: the Steering Committee and the Radiology Advisory Committee.
Support Award Recommendation	This agreement was awarded to SourceOne Healthcare Technologies based on several factors including but not limited to: <ol style="list-style-type: none"> 1. Clinical requirements as determined by end-user committees 2. Product quality and innovation 3. Customer service and sales support 4. Financial impact to Broadlane participants.
About the Awarded Supplier	SourceOne is the largest distributor of medical imaging equipment, supplies, accessories and service in the United States. As the leader in medical imaging distribution, its capabilities extend far beyond supplying barium, film, chemistry, processors, darkroom accessories and other products essential to the radiographic area of the healthcare system.
Supplier Information:	SOURCEONE HEALTHCARE TECHNOLOGIES 8020 Tyler Blvd., Mentor, OH 44060 Ph: 440-701-1200



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www.s1direct.com

**EXHIBIT A
SOURCEONE RADIOLOGY DISTRIBUTION PRODUCTS AND PRICING**

GS-181

VENDOR	CATEGORY	SUB CATEGORY	LIST PRICE	90% COMMITMENT - LOC REQUIRED	NON COMMITTED (ACCESS) PRICING
Kodak	Film	Analog and Wet laser	N/A	List less 21.5% plus manufacturer's pass-through for analog and wet laser film	N/A
Kodak	Film	Dry Imaging	N/A	List less 21% plus manufacturer's pass-through for analog and wet laser film	N/A
Kodak	Film	Non-Rebated	N/A	List less 20% plus manufacturer's pass-through for analog and wet laser film	N/A
Agfa	Film	Analog and Wet Laser	N/A	List less 20% plus manufacturer's pass-through for analog and wet laser film	N/A
Agfa	Film	Dry Imaging	N/A	List less 19.5%	N/A
Fuji	Film	All	N/A	Per Manufacturer's Contract Pricing	N/A
Konica	Film	All	N/A	Per Manufacturer's Contract Pricing	N/A
EZ-EM	Barium		N/A	Broadlane Agreement Plus 6%	N/A
Lafayette	Barium		N/A	Distributor Cost Plus 6%	N/A
Lafayette	Barium	Scan C - Item 262981	\$104.87 case	\$76.35 case	N/A
SourceOne	Chemistry	Developer, SourceOne 3-7-90 Type S CADI-PAK [Item 262889]	\$77.00 case	\$34.50 case	N/A
SourceOne	Chemistry	Developer, SourceOne Spectra CADI-PAK, [Item 252987]	\$69.63 case	\$28.00 case	N/A
SourceOne	Chemistry	Developer, SourceOne Mammo-Plus CADI-PAK [Item 410300]	\$80.00 case	\$57.60 case	N/A
SourceOne	Chemistry	Developer, SourceOne Envirocare RP-LO CADI-PAK [Item 410301]	\$77.00 case	\$55.40 case	N/A
SourceOne	Chemistry	Fixer, SourceOne Spectra [Item 253494]	\$35.94 case	\$14.90 case	N/A
SourceOne	Chemistry	Fixer, SourceOne Envirocare RP-LO [Item 410302]	\$36.00 case	\$25.90 case	N/A
Kodak	Chemistry	Kodak RP Developer [Items 257805, 257805T, 1249259]	\$60.00 case	\$45.00 case	N/A
Kodak	Chemistry	Kodak EX-II Developer [Items 407915, 1135433]	\$66.00 case	\$49.50 case	N/A
Kodak	Chemistry	Kodak RP LO Fixer [Items 269986, 269986T, 8868804]	\$32.00 case	\$28.00 case	N/A
		<i>(all Premixed products/catalog numbers not available in all areas)</i>			
Kodak	Premixed Chemistry	Premixed Kodak RP Developer [Items 256617PM, 0404130, 1DK]	\$10.00 gallon	\$3.35 gallon	N/A
Kodak	Premixed Chemistry	Premixed Kodak RP LO Fixer [Item 6001330]	\$2.10 gallon	\$1.65 gallon	N/A
SourceOne	Premixed Chemistry	Premixed SourceOne Spectra Fixer [Items 256992PM, 409640PM]	\$3.25 gallon	\$1.60 gallon	N/A

**EXHIBIT A
SOURCEONE RADIOLOGY DISTRIBUTION PRODUCTS AND PRICING**

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VENDOR	CATEGORY	SUB CATEGORY	LIST PRICE	90% COMMITMENT - LOC REQUIRED	NON COMMITTED (ACCESS) PRICING
Mallinckrodt	Contrast		N/A	Distributor Cost Plus 4%	Distributor Cost Plus 4%
Bracco	Contrast		N/A	Broadlane Agreement Plus 4%	Broadlane Agreement Plus 4%
Nycomed	Contrast		N/A	Distributor Cost Plus 4%	Distributor Cost Plus 4%
Abbott/Berlex	Contrast		N/A	Distributor Cost Plus 2%	Distributor Cost Plus 2%
AAdco	Accessories	Radiation Protective Devices	N/A	Broadlane Contract Price	Broadlane Contract Price
American Medical Sales	Accessories	Radiation Protective Devices	N/A	Broadlane Contract Price	Broadlane Contract Price
Bar-Ray	Accessories	Aprons	N/A	List Less 16%	List Less 16%
Pro Guard	Accessories	Gloves	N/A	List Less 16%	List Less 16%
ProTech Eyewear	Accessories	Eyewear	N/A	List Less 16%	List Less 16%
SourceOne	Accessories	Illuminators	N/A	List Less 25%	List Less 25%
RadX	Accessories	Motorized Viewers	N/A	Quoted on Request	Quoted on Request
S&S Xray	Accessories	Motorized Viewers	N/A	Quoted on Request	Quoted on Request
Nuclear Associates	Accessories	Nuclear Products	N/A	List Less 3%	List Less 3%
Biodex	Accessories	Nuclear Products	N/A	List Less 3%	List Less 3%
SourceOne	Accessories	Biopsy Trays	N/A	List Less 25%	List Less 25%
SourceOne	Accessories	Positioning Aids/Therapy Products	N/A	List Less 23%	List Less 23%
Kodak	Accessories	Darkroom Products	N/A	List Less 11%	List Less 11%
Agfa	Accessories	Darkroom Products	N/A	List Less 11%	List Less 11%
Biodex	Accessories	Darkroom Products	N/A	List Less 11%	List Less 11%
Nuclear Associates	Accessories	Phantoms and Instruments	N/A	List Less 6%	List Less 6%
Biodex	Accessories	Phantoms and Instruments	N/A	List Less 6%	List Less 6%
Agfa	Accessories	Cassettes & Screens	N/A	List Less 16%	List Less 16%
Kodak	Accessories	Cassettes & Screens	N/A	List Less 16%	List Less 16%
Fuji	Accessories	Cassettes & Screens	N/A	List Less 16%	List Less 16%
Konica	Accessories	Cassettes & Screens	N/A	List Less 16%	List Less 16%
MXE	Accessories	Grids	N/A	List Less 16%	List Less 16%
Reina Imaging	Accessories	Grids	N/A	List Less 16%	List Less 16%
IFC	Accessories	Filing & Mailing	N/A	List Less 21%	List Less 21%
IFC	Accessories	Jackets, Labels, Inserts, Mailers	N/A	List Less 21%	List Less 21%

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VENDOR	CATEGORY	SUB CATEGORY	LIST PRICE	90% COMMITMENT - LOC REQUIRED	NON COMMITTED (ACCESS) PRICING
Kodak	Processor Parts		N/A	List Less 15%	List Less 15%
SourceOne	Refurbished Processors	Kodak M6AN (Item 259631)	\$17,000	List 20%	List 20%
SourceOne	Refurbished Processors	Kodak M6AW (Item 258956)	\$18,000	List 20%	List 20%
SourceOne	Refurbished Processors	Kodak M6B (Item 402186)	\$21,000	List 20%	List 20%
Kodak	Laser Printers (wet/dry)		N/A	List less 18%	List less 18%
Agfa	Laser Printers (wet/dry)		N/A	List less 18%	List less 18%
Kodak	Digitizers	Kodak LS75 Film Digitizer [Item 407781]	\$26,400	List less 15%	List less 15%
Kodak	Digitizers	Kodak Host PC/LS Film Digitizer [Item 407783]	\$7,500	List less 15%	List less 15%
Kodak	Digitizers	Kodak LS85 Film Digitizer SCSI [Item 407763]	\$29,400	List less 15%	List less 15%
Kodak	Digitizers	Kodak Host PC/LS Film Digitizer [Item 407783W]	\$7,500	List less 15%	List less 15%
Vidar	Digitizers	PRO <i>Advantage</i> (570 DPI standard) [Item 16323]	\$18,995	List less 18%	List less 18%
Vidar	Digitizers	Sierra Plus Film Digitizer Multi-Sheet Feed [Item 408788]	\$12,995	List less 13%	List less 13%
Kodak	Processors		N/A	List less 18%	List less 18%
Agfa	Processors		N/A	List less 18%	List less 18%
Fuji	Processors		N/A	List less 18%	List less 18%
Konica	Processors		N/A	List less 18%	List less 18%

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SOURCEONE RADIOLOGY DISTRIBUTION PRODUCTS AND PRICING**

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VENDOR	CATEGORY	SUB CATEGORY	LIST PRICE	90% COMMITMENT - LOC REQUIRED	NON COMMITTED (ACCESS) PRICING
U.S. Electronics	Equipment - Network/Periphery	Monitors	N/A	List less 10%	List less 10%
Planned	Mammography Equipment	Planned MaxView Mammography System [Item 410162]	\$113,195	List less 23%	List less 23%
Planned	Mammography Equipment	Planned Sophie Classic Mammography Screening Unit (MaxView Ready) [Item 410163]	\$83,276	List less 18%	List less 18%
Planned	Mammography Equipment	Planned Sophie Classic Mammography Diagnostic Unit (MaxView Ready) [Item 410164]	\$92,700	List less 23%	List less 23%
Planned	Mammography Equipment	Planned Sophie Classic Screening Unit (MaxView Ready) [Item 410165]	\$93,004	List less 16%	List less 16%
Planned	Mammography Equipment	Planned Sophie Classic Mobile Diagnostic Unit (MaxView Ready)	\$101,715	List less 16%	List less 16%
iCad	Mammography Equipment	Second Look 402 [Item 412228]	\$149,950	List less 12%	List less 12%
iCad	Mammography Equipment	Second Look 400 [Item 412229]	\$99,950	List less 12%	List less 12%
iCad	Mammography Equipment	Second Look 500 [Item 410842]	\$139,950	List less 12%	List less 12%
iCad	Mammography Equipment	Second Look 200 [Item 412187]	\$69,960	List less 12%	List less 12%
Kodak	Equipment - Capital	Computed Radiographic Products (CR)	N/A	List less 21%	List less 21%
Fuji	Equipment - Capital	Computed Radiographic Products (CR)	N/A	List less 21%	List less 21%
Konica	Equipment - Capital	Computed Radiographic Products (CR)	N/A	List less 21%	List less 21%
Agfa	Equipment - Capital	Computed Radiographic Products (CR)	N/A	List less 21%	List less 21%
Orex	Equipment - Capital	Computed Radiographic Products (CR)	N/A	List less 21%	List less 21%
StorComm	Equipment - Capital	SourceOne Networking with Storcomm or Other Recommended PACS Equipment	N/A	List less 16%	List less 16%
North American Imaging	Equipment - Capital	DICOM Boxes	N/A	List less 18%	List less 18%
Sorna	Equipment - Capital	CD Burner Equipment	N/A	List less 18%	List less 18%
Del Medical Systems	Equipment - Capital	Del Medical Systems - Epex	\$470,000	List less 15%	List less 15%
Del Medical Systems	Equipment - Capital	Del Medical Systems - Epex ER	\$470,000	List less 15%	List less 15%
Del Medical Systems	Equipment - Capital	Del Medical Systems - Rad Ex	\$398,000	List less 15%	List less 15%
Del Medical Systems	Equipment - Capital	Del Medical Systems - DR 1000C	\$385,000	List less 15%	List less 15%
Del Medical Systems	Equipment - Capital	Del Medical Systems - Symphony	\$650,000	List less 15%	List less 15%