

**SERIAL 05095 S EMPLOYMENT CLASSIFIED ADVERTISEMENTS AND DISPLAY
PUBLISHING SERVICES**

DATE OF LAST REVISION: August 20, 2008 CONTRACT END DATE: August 31, 2011

CONTRACT PERIOD THROUGH AUGUST 31, ~~2008~~ 2011

TO: All Departments

FROM: Department of Materials Management

SUBJECT: Contract for **EMPLOYMENT CLASSIFIED ADVERTISEMENTS AND DISPLAY
PUBLISHING SERVICES**

Attached to this letter is published an effective purchasing contract for products and/or services to be supplied to Maricopa County activities as awarded by Maricopa County on **August 24, 2005**.

All purchases of products and/or services listed on the attached pages of this letter are to be obtained from the vendor holding the contract. Individuals are responsible to the vendor for purchases made outside of contracts. The contract period is indicated above.

Wes Baysinger, Director
Materials Management

DL/mm
Attach

Copy to: Materials Management
 Patty Duncan, Human Resources
 Amie Bristol, Sheriff's Office

(Please remove Serial 00074-SC from your contract notebooks)

REQUEST FOR PROPOSALS FOR: EMPLOYMENT CLASSIFIED ADVERTISEMENTS AND DISPLAY PUBLISHING SERVICES

1.0 INTENT

The Maricopa County Materials Management Office intends to establish a term-type “County-Wide” contract, under which all Maricopa County departments/agencies may place classified advertisements for employment opportunities in local and/or out-of-state publications. In order to ensure adequate coverage of the requirements of various County and other governmental user agencies, multiple awards may be made. The County also reserves the right to add vendors during the term of the Contract to meet its ongoing requirements.

2.0 SERVICES:

2.1 The Contractor shall submit its Service Rate Card / Sheet(s) that indicate rates and any discount(s) offered the County for various employment-related classified advertisements and display publishing services in their respective publications. Service Rate Cards must include, but should not be limited to, daily and weekend prices, display, bolding, color, photography, font, border, and other graphics-related charges.

2.2 The Contractor shall publish employment classified ads and/or display ads in their publication(s) upon request by an authorized Maricopa County, or other agency. It shall be the Contractor’s responsibility to meet the County’s publication requirements, as called for herein. Maricopa County reserves the right to obtain services on the open market in the event the Contractor fails to make delivery in a satisfactory time period. Any price differential will be charged to the Contractor.

2.3 In order to promote more expeditious payment for subscriptions, it is requested that the current subscription price and discount be clearly indicated on the Service Rate Card.

2.4 The Contractor shall furnish proof of publication for each classified or display publication the County requests. Such proof shall be received by the using agency not later than five (5) workdays after publication.

2.5 USAGE REPORT

2.5.1 The Contractor shall submit to the County, at the County’s option, quarterly usage reports delineating the purchasing activity of this Contract. The usage report shall, at a minimum, include the following information:

2.5.1.1 Contract (Serial) number;

2.5.1.2 Reporting period (e.g. County FY 05, 1st Quarter, etc.);

2.5.1.3 Classified and advertising services purchased and their respective prices; and

2.5.1.4 Aggregate dollar amount of classified and advertising services purchased for the reporting period.

2.5.2 Usage reports, if requested, shall be submitted to the County address provided in Section 3.9.1, within thirty (30) days following the last day of the County’s Fiscal Quarter (e.g. October 1, January 1, April 1 or July 1 of the year).

2.5.3 A brief summary shall be included with the Fourth Quarter usage report. This annual summary shall aggregate usage report data submitted throughout the previous fiscal year and, at a minimum, shall include the Contract’s total value since inception.

2.6 TAXES

No tax shall be levied against labor. Bid pricing shall include all labor, overhead tools and equipment used, profit, and any taxes that may be levied. It is the responsibility of the Contractor to determine any and all taxes and include the same in its bid price.

3.0 **SPECIAL TERMS & CONDITIONS**

3.1 CONTRACT LENGTH

The initial term of this Contract shall be three (3) years.

3.2 OPTION TO RENEW CONTRACT

The County may, at its option, and with the approval of the Contractor, renew the term of this Contract up to a maximum of three (3), one (1) year terms. The Contractor will be notified in writing by the Materials Management Department of the County's intention to renew the Contract term at least thirty (30) calendar days prior to the expiration of the current Contract term.

3.3 PRICE ADJUSTMENTS

Prices shall remain as bid for the initial term of this Contract. Any Contractor-requested price adjustment(s) must be submitted within thirty (30) days prior to the Contract's Anniversary date. Any requested price adjustment shall be fully documented to indicate reason or cause for the request. The Procurement Officer will analyze the request and compare it against market prices and the Consumer Price Index. If the County and the Contractor agree to a price adjustment, it shall be affected through a written contract amendment

3.4 NO GUARANTEED QUANTITIES

The Contractor understands and hereby acknowledges that the County makes no representations nor guarantees the Contractor any minimum or maximum number of units of service to be provided under this Contract

3.5 ORDERING AUTHORITY

3.5.1 The Contractor should understand that any request for purchase of materials or services shall be accompanied by a valid purchase order, issued by Materials Management, or by a Certified Agency Procurement Aid (CAPA).

3.5.2 Maricopa County departments, cities, other counties, schools and special districts, universities, nonprofit educational and public health institutions may also purchase from under this Contract at their discretion and/or other state and local agencies (Customers) may procure the products under this Contract by the issuance of a purchase order to the Contractor. Purchase orders must cite the Materials Management Contract (Serial) number.

3.5.3 Contract award is in accordance with the Maricopa County Procurement Code. All requirements for the competitive award of this Contract have been met. A purchase order for the products is the only document necessary for Customers to purchase and for the Respondent to proceed with delivery of materials available under this Contract.

3.5.4 Any attempt to represent any product not specifically awarded under this Contract is a violation of the Contract. Any such action is subject to the legal and contractual remedies available to the County, inclusive of, but not limited to, Contract cancellation, suspension and/or debarment of the Contractor.

3.6 PROCUREMENT CARD ORDERING CAPABILITY

It is the intent of Maricopa County to utilize a procurement card that may be used by the County, from time to time, to place and make payment for orders under the Contract. Contractors without this capability may be considered non-responsive and not eligible for award consideration.

3.7 INTERNET ORDERING CAPABILITY

It is the intent of Maricopa County to possibly utilize the Internet to place orders under this Contract. Contractors without this capability may be considered non-responsive and not eligible for award consideration.

3.8 EVALUATION CRITERIA

3.8.1 The evaluation of Bids will be based on, but will not be limited to, the following:

3.8.1.1 Compliance with specifications/scope of work.

3.8.1.2 Price.

3.8.1.3 Determination of Contractor Responsibility.

3.8.2 The County reserves the right to award in whole or in part, by item or group of items, by section or geographic area, or make multiple awards, where such action serves the County's best interest.

3.9 INQUIRIES AND NOTICES

3.9.1 Inquiries may be submitted by telephone but must be followed up in writing. Oral communications are not binding on Maricopa County.

3.9.2 All contract administration matters will be managed by the Procurement Officer named below. All correspondence, inquiries and notices concerning this contract shall be directed to this individual.

David M. LaFond, Sr.
Materials Management Department
320 West Lincoln Street
Phoenix, Arizona 85003
Phone: (602) 506-3248
FAX: (602) 258-1573
E-mail: lafondd@mail.maricopa.gov

3.10 SUBMISSION PRICE CLARITY

For reasons of clarity, all submissions of pricing (Attachment A) shall be priced in the same unit (size, volume, quantity, weight, etc.) as the bid specifications request. Submissions (bids) failing to comply with this requirement may be declared non-responsive.

3.11 INSTRUCTIONS FOR PREPARING AND SUBMITTING BIDS

3.11.1 **Respondents are to provide one (1) original hardcopy (labeled), two (2) hardcopy copies of the bid, including Service Rate Card / Sheet(s) and one (1) electronic copy of the Service Rate Card / Sheet(s) on a CD.**

3.11.2 Respondents should also, in addition to their CD, provide a website wherein the Service Rates may be viewed.

- 3.11.3 Respondents are to identify their responses with the bid serial number, title and return address to Maricopa County, Department of Materials Management, 320 West Lincoln, Phoenix, Arizona 85003. **The owner, corporate official or partner who has been authorized to make such commitments must sign bids.**

3.12 REVIEW OF BID DOCUMENTS

The Contractor must review its Bid submission to assure the following requirements are met.

- 3.12.1 **Mandatory:** One (1) original hardcopy (labeled), two (2) hardcopy copies of the bid and one (1) electronic copy of pricing on a CD formatted in Excel '97;
- 3.12.2 **Mandatory:** Attachment "A", Pricing;
- 3.12.3 **Mandatory:** Attachment "B", Agreement; and
- 3.12.4 **Mandatory:** Attachment "C", References.

BEAR ESSENTIAL NEWS FOR KIDS, 1037 S. ALVERNON WAY #150, TUCSON, AZ 85711

ARE YOU WILLING TO ACCEPT FUTURE SOLICITATIONS VIA EMAIL? YES

WILL YOUR FIRM ACCEPT A PROCUREMENT CARD FOR INVOICE PAYMENT NO

MAY OTHER GOVERNMENT AGENCIES USE THIS CONTRACT? YES

PRICING SHEET NIGP 9157101

1.0 SERVICE RATE CARD / SHEET PRICES.

1.1 DISCOUNT FROM SERVICE RATE CARD / SHEET PRICES.

1.1.2 PUBLISH DISPLAY ADS Quoted prices 15-25 % Below published rates

Terms: NET 15

Vendor Number: W000002607 X

Telephone Number: 520/792-9930

Contact Person: Nancy -Holmes

E-mail Address: info@beaessentialnews.com

Company Web Site: www.beaessentialnews.com

Contract Period: To cover the period ending **August 31, 2008.**

JOBING.COM 4747 NORTH 22ND STREET SUITE 100, PHOENIX, AZ 85016

ARE YOU WILLING TO ACCEPT FUTURE SOLICITATIONS VIA EMAIL? YES

WILL YOUR FIRM ACCEPT A PROCUREMENT CARD FOR INVOICE PAYMENT YES

IF YES, MAY THE COUNTY TAKE ADVANTAGE OF DISCOUNTS OFFERED BY YOU IN THIS BID WHEN PAYING WITH A PROCUREMENT CARD? YES

DOES YOUR FIRM HAVE INTERNET ORDERING CAPABILITY? YES

MAY OTHER GOVERNMENT AGENCIES USE THIS CONTRACT? NO

PRICING SHEET NIGP 9157101

1.0 SERVICE RATE CARD / SHEET PRICES.

1.1 DISCOUNT FROM SERVICE RATE CARD / SHEET PRICES.

1.1.1 PUBLISH EMPLOYMENT CLASSIFIED ADS 10 %

Terms: NET 15

Vendor Number: W000001418 X

Telephone Number: 602/200-6800

Fax Number: 602/200-6802

Contact Person: Anthony Delavina

E-mail Address: phoenix.clients@jabling.com

Company Web Site: www.jabling.com

Contract Period: To cover the period ending **August 31, 2008.**

LATINO PERSPECTIVES MAGAZINE, 3877 N 7TH STREET #200, PHOENIX, AZ 85014

ARE YOU WILLING TO ACCEPT FUTURE SOLICITATIONS VIA EMAIL? YES

WILL YOUR FIRM ACCEPT A PROCUREMENT CARD FOR INVOICE PAYMENT YES

IF YES, MAY THE COUNTY TAKE ADVANTAGE OF DISCOUNTS OFFERED BY YOU IN THIS BID WHEN PAYING WITH A PROCUREMENT CARD? YES

DOES YOUR FIRM HAVE INTERNET ORDERING CAPABILITY? NO

MAY OTHER GOVERNMENT AGENCIES USE THIS CONTRACT? YES

PRICING SHEET: NIGP CODE 9157101

0% Discount

4-COLOR CLASSIFIED RECRUITMENT ADVERTISING

<u>Ad Size</u>	<u>Open Rate</u>
Full Page (7.5" x 9.5625")	\$1,800
1/2 Page (Horizontal Only)	\$1,000
1/3 Page (Vertical or Horizontal)	\$700
1/6 Page (Vertical or Horizontal)	\$400
1/12 Page (Vertical Only)	\$250

Terms: NET 15

Vendor Number: W000003511 X

Telephone Number: 602/277-0130

Fax Number: 602/277-9388

Contact Person: Ricardo Torres or Wendy Lash

E-mail Address: rtorres@latinoperspectivesmagazine.com

Company Web Site: www.latinoperspectivesmagazine.com

Contract Period: To cover the period ending **August 31, 2008 2011.**

LATPRO INC, 3050 UNIVERSAL BLVD SUITE 120, WESTON, FL 33331
8551 W SUNRISE BLVD SUITE 302, PLANTATION, FL 33322

ARE YOU WILLING TO ACCEPT FUTURE SOLICITATIONS VIA EMAIL? YES
 DOES YOUR FIRM HAVE INTERNET ORDERING CAPABILITY? YES
 MAY OTHER GOVERNMENT AGENCIES USE THIS CONTRACT? YES

**LATPRO
 05095-S**

Item Description	Commercial Price
5 Job Postings	1,100
10 Job Postings	1,800
15 Job Postings	2,700
20 Job Postings	3,100
30 Job Postings	4,050
40 Job Postings	5,400
50 Job Postings	6,000
100 Job Postings	9,700
200 Job Postings	11,400
500 Job Postings	16,000
1000 Job Postings & Scraping	20,000
2000 Job Postings & Scraping	24,000
3000 Job Postings & Scraping	36,000
4000 Job Postings & Scraping	48,000
5000 Job Postings & Scraping	60,000
6 months resume search	2,500
12 months resume search	4,750
6 months Plus! membership	4,500
12 months Plus! membership	6,950
6 months diversity partnership	12,500
12 months diversity partnership	20,000
100,000 impressions (468x60) banner	2,000
250,000 impressions (468x60) banner	4,625
500,000 impressions (468x60) banner	7,500
1,000,000 impressions (468x60) banner	12,000
100,000 impressions (120x600) skyscraper	3,000
250,000 impressions (120x600) skyscraper	7,125
500,000 impressions (120x600) skyscraper	12,500
1,000,000 impressions (120x600) skyscraper	17,000
Targeted Email Standalone Campaign (minimun 2,000 emails)	0.45
Latin Tech Weekly Newsletter Advertising per month	1,000
Latin Career News Newsletter Advertising per month	500

Job Postings

- * Employment advertisement that runs for 60 days on the LatPro website
- * Job Description (not the title) may be edited at any time
- * Powerful electronic filters can be used to screen unwanted/unqualified candidates from your search
- * Includes quality control of the text content by our customer support team

Scraping (Wrapping)

- * LatPro will automatically grab the job postings from the client's career center after a one-time initial set-up of the mapping

Resume Search

- * Access to the LatPro resume database contact information for a period of time

LATPRO INC, 3050 UNIVERSAL BLVD SUITE 120, WESTON, FL 33331
8551 W SUNRISE BLVD SUITE 302, PLANTATION, FL 33322

Plus! membership includes:

- * Up to 5 job postings per month
- * Full search capabilities and access to candidate contact information in resume database
- * Up to 5 recruiters may simultaneously share the benefits of membership

Diversity membership includes:

- * Plus! membership (6 months partnership includes a total of 50 job postings and 12 month partnership includes a total of 100)
- * Corporate logo prominently displayed on LatPro homepage
- * Candidates who click on your logo see a full-page ad about your company with a link to company homepage and links to company job postings on LatPro.

Banners and Skycrapers

- * Display of an advertisement image of the client on the LatPro website that links to the client's site
- * Banners are horizontally shaped (468x60 pixels) and skyscrapers are vertically shaped (120x600 pixels)

PRICING SHEET NIGP 9157101

Terms: NET 30

Vendor Number: W000004697 X

Telephone Number: 954/474-6880 **727-3844**

Fax Number: 954/474-4760 **727-3845**

Contact Person: ~~Brigitte Visscher~~ **Ari Benarroch**

E-mail Address: bvisscher@latpro.com billing@latpro.com

Company Web Site: www.latpro.com

Contract Period: To cover the period ending **August 31, 2008.**

THE ARIZONA REPUBLIC, P.O. BOX 200, PHOENIX, AZ 85004

ARE YOU WILLING TO ACCEPT FUTURE SOLICITATIONS VIA EMAIL? YES

WILL YOUR FIRM ACCEPT A PROCUREMENT CARD FOR INVOICE PAYMENT YES

IF YES, MAY THE COUNTY TAKE ADVANTAGE OF DISCOUNTS OFFERED BY YOU IN THIS BID WHEN PAYING WITH A PROCUREMENT CARD? YES

DOES YOUR FIRM HAVE INTERNET ORDERING CAPABILITY? NO

MAY OTHER GOVERNMENT AGENCIES USE THIS CONTRACT? YES

PRICING SHEET NIGP 9157101

1.0 SERVICE RATE CARD / SHEET PRICES.

1.1 DISCOUNT FROM SERVICE RATE CARD / SHEET PRICES.

1.1.1 PUBLISH EMPLOYMENT CLASSIFIED ADS 0 %
1.1.2 PUBLISH DISPLAY ADS 0 %

Terms: NET 15
Vendor Number: W000001556 X
Telephone Number: 602/444-8934 8580
Fax Number: 602/495-9603
Contact Person: ~~Mary Yow~~ Fred Heskett
E-mail Address: ~~Mary.Yow@pni.com~~ Fred.Heskett@pni.com
Company Web Site: www.azcentral.com
Contract Period: To cover the period ending August 31, 2008.

EAST VALLEY TRIBUNE, 120 W. 1ST AVENUE, MESA, AZ 85210

ARE YOU WILLING TO ACCEPT FUTURE SOLICITATIONS VIA EMAIL? YES

WILL YOUR FIRM ACCEPT A PROCUREMENT CARD FOR INVOICE PAYMENT YES

IF YES, MAY THE COUNTY TAKE ADVANTAGE OF DISCOUNTS OFFERED
BY YOU IN THIS BID WHEN PAYING WITH A PROCUREMENT CARD? YES

DOES YOUR FIRM HAVE INTERNET ORDERING CAPABILITY? NO

MAY OTHER GOVERNMENT AGENCIES USE THIS CONTRACT? NO

PRICING SHEET NIGP 9157101

1.0 SERVICE RATE CARD / SHEET PRICES.

1.1 DISCOUNT FROM SERVICE RATE CARD / SHEET PRICES.

1.1.1 PUBLISH EMPLOYMENT CLASSIFIED ADS 0%

1.1.2 PUBLISH DISPLAY ADS 0%

Terms: NET 15

Vendor Number: W000003963 X

Telephone Number: 480/898-6807

Fax Number: 480/898-6329

Contact Person: Sarah Wood

E-mail Address: swoods@aztrib.com

Company Web Site: www.eastvalleytribune.com

Contract Period: To cover the period ending August 31, 2008.

(Added 9/15/05)

ANA ADVERTISING SERVICES, INC, 1001 N CENTRAL AVE STE 670, PHOENIX, AZ 85004

ARE YOU WILLING TO ACCEPT FUTURE SOLICITATIONS VIA EMAIL? YES

WILL YOUR FIRM ACCEPT A PROCUREMENT CARD FOR INVOICE PAYMENT YES

IF YES, MAY THE COUNTY TAKE ADVANTAGE OF DISCOUNTS OFFERED BY YOU IN THIS BID WHEN PAYING WITH A PROCUREMENT CARD? YES

DOES YOUR FIRM HAVE INTERNET ORDERING CAPABILITY? NO

MAY OTHER GOVERNMENT AGENCIES USE THIS CONTRACT? NO

PRICING SHEET NIGP 9157101

1.0 SERVICE RATE CARD / SHEET PRICES.

1.1 DISCOUNT FROM SERVICE RATE CARD / SHEET PRICES.

1.1.1 PUBLISH EMPLOYMENT CLASSIFIED ADS 0 %

1.1.2 PUBLISH DISPLAY ADS 0 %

CLASSIFIED ADVERTISING:	25 words	\$315.00
DISPLAY ADVERTISING:	2 X 2 (3.792 X 2)	\$675.00
	2 X 4 (3.792 X 4)	\$1,350.00

PRICING SHEET NIGP CODE 9157101

Terms: NET 30

Vendor Number: W000001622 X

Telephone Number: 602-261-7655

Fax Number: 602-261-7252

Contact Person: Paula Casey

E-mail Address: p.casey@ananeews.com

Company Web Site: www.ananeews.com

Contract Period: To cover the period ending August 31, 2008 2011.

COLLEGE TIMES, INC, PO BOX 25589, TEMPE, AZ 85285

ARE YOU WILLING TO ACCEPT FUTURE SOLICITATIONS VIA EMAIL? YES

WILL YOUR FIRM ACCEPT A PROCUREMENT CARD FOR INVOICE PAYMENT NO

IF YES, MAY THE COUNTY TAKE ADVANTAGE OF DISCOUNTS OFFERED
BY YOU IN THIS BID WHEN PAYING WITH A PROCUREMENT CARD? NO

DOES YOUR FIRM HAVE INTERNET ORDERING CAPABILITY? NO

MAY OTHER GOVERNMENT AGENCIES USE THIS CONTRACT? YES

PRICING SHEET NIGP 9157101

1.0 SERVICE RATE CARD / SHEET PRICES.

1.1 DISCOUNT FROM SERVICE RATE CARD / SHEET PRICES.

1.1.1 PUBLISH EMPLOYMENT CLASSIFIED ADS	<u>15 %</u>
1.1.2 PUBLISH DISPLAY ADS	<u>15 %</u>

COLLEGE TIMES, INC, PO BOX 25589, TEMPE, AZ 85285

issue planner

thursday publication dates *special issues italicized

aug		11 Orientation Issue	18 Back-to-School Issue	25	
sep	1	8	15 Career Guide	22	29
oct	6	13	20	27	
nov	3 Housing Guide	10	17	23 <i>(Wednesday)</i>	
dec	1	8	15 Graduation Issue		26 Bow! Guide <i>(Monday)</i>
jan	SPRING SEMESTER	12 Back-to-School Issue	19	26	
feb	2	9	16	23	
mar	2 Housing Guide	9 Spring Break Issue	16	23	30
apr	6 Career Guide	13	20	27	
may	4 Housing Guide	11 Graduation Issue			
jun	1				29
jul		13		27	

advertising rates

special positioning

Special position cost is 10% above established rate.

customer provided inserts

\$65.00 per thousand. Minimum of 5,000.

classified rates

rates are per column inch

	Full Color	One Color	Black & White
1-4 times	\$36	\$33	\$29
5-9 times	\$32	\$30	\$26
10-14 times	\$29	\$27	\$24
15+ times	\$26	\$24	\$21

Frequency discounts are for consecutive placement only.

place your liner ad online at www.collegetimes.com

classified mechanicals

- 1 column....1.52"
- 2 column....3.235"
- 3 column....4.92"
- 4 column....6.625"
- 5 column....8.295"
- 6 column....10"

student organization rates available

web advertising available

display rates

color	1-7wks	8-15wks	16+wks	b/w	1-7wks	8-15wks	16+wks
Full	\$2,709	\$2,384	\$2,098	Full	\$1,778	\$1,565	\$1,377
2/3	\$1,842	\$1,621	\$1,427	2/3	\$1,209	\$1,064	\$ 936
1/2	\$1,382	\$1,216	\$1,070	1/2	\$ 907	\$ 798	\$ 702
1/3	\$ 939	\$ 827	\$ 728	1/3	\$ 617	\$ 543	\$ 478
1/4	\$ 705	\$ 620	\$ 546	1/4	\$ 462	\$ 407	\$ 358
1/6	\$ 479	\$ 422	\$ 371	1/6	\$ 314	\$ 277	\$ 244

spot	1-7wks	8-15wks	16+wks	special positions
Full	\$2,243	\$1,974	\$1,737	back page SOLD \$3,886
2/3	\$1,525	\$1,342	\$1,181	inside cover SOLD \$3,115
1/2	\$1,144	\$1,007	\$ 886	page 3 \$3,115
1/3	\$ 778	\$ 685	\$ 602	inside back cover \$3,115
1/4	\$ 583	\$ 513	\$ 452	
1/6	\$ 397	\$ 349	\$ 307	

display sizes

full page
10 x 11.5

2/3 page horizontal
10 x 7.75

2/3 page vertical
6.69 x 11.5

1/2 page vertical
4.92 x 11.5

1/2 page horizontal
10 x 6.75

1/3 page vert/long
3.23 x 11.5

1/3 page vertical
4.92 x 7.75

1/3 page horizontal
10 x 3.83

1/4 page horizontal
10 x 2.875

1/4 page vert/long
2.375 x 11.5

1/4 page vertical
4.92 x 5.75

1/6 page vertical
3.23 x 5.75

1/6 page horizontal
4.92 x 3.83

For more information on placing a display ad, contact our advertising department today!

1000 S. Park Lane, Suite 1
Tempe, AZ 85281
Phone: 480.396.8886
Fax: 480.968.4682
advertising@collegetimes.com

COLLEGE TIMES, INC, PO BOX 25589, TEMPE, AZ 85285

COLLEGE TIMES READERS

**College Times reaches
200,000 college students
via more than 900 distribution points
in the metro Phoenix area**

**The average Valley college student
is between 22 and 32 years old**



**53 percent are female
47 percent are male
80 percent have a full- or
part-time job**

**During 2005
Phoenix-area college
students will spend
\$2.6 billion:**

**\$500 million on food and
snacks at restaurants,
convenience stores
and grocery stores
\$720 million
on housing
\$296 million
on automobiles
\$180 million
on alcohol**

**\$59 million
on travel
\$55 million on
clothing and apparel
\$19.4 million
purchasing and
renting DVDs
\$14 million
on movies and
concessions
\$10 million
on CDs and
other music
\$10 million on concerts**



**About 36,000 intend
to purchase a cell
phone this year**

Source: Arizona State University; Maricopa Community Colleges; Harris Interactive;
FactsOnTap; Grocery Spending Survey; CorporateWatch; U.S. Department of Education;
U.S. Department of Labor; U.S. Census Bureau.

production specs

College Times focuses on inventive and captivating visual presentation of its content. Our team of cutting edge graphic artists can design your ad. Please provide any photographs, artwork or logos that you would like included with your advertisement on a CD or 300 dpi laser print. Artwork will not be returned unless specifically requested.

All work at College Times is done on PCs running Windows XP.

accepted programs:

These programs are accepted in both PC and Mac formats.
Illustrator (version CS or lower, convert fonts to paths for Mac)
Photoshop (version CS or lower)
Acrobat (version CS or lower)

These programs are accepted only in PC format.

InDesign (version CS or lower, include art & fonts)
Quark Xpress (version 6 or lower, include art & fonts)

accepted formats:

.TIF, .PDF, .EPS* (All fonts must be included when submitting an .EPS, where the fonts have not been converted to paths.)

accepted portable media:

CD-R, CD-RW, ZIP-250 PC.
We do not accept 3.5in. floppy disks.

compression formats:

.sit, .sea, .zip

color images:

All color images must be in CMYK format at 180 dpi.

non-color/grayscale images:

All non-color images must be converted to grayscale format.

fonts:

We use both Postscript Type 1 fonts and TrueType fonts. If a file is sent with incompatible fonts, we will do our best to match them with a similar font. We do not accept Mac fonts.

email:

We accept PDF, TIF and EPS files via email. When emailing your file, please include the name of your company and the date of publication. For ads larger than 10MB, please submit via portable media rather than email. Send all email material to: ads@collegetimes.com

deadlines

For issues printed the following Thursday:

space reservation deadline: Thursday, 2 p.m.

copy deadline: Thursday, 2 p.m.

Materials arriving after 2:00 p.m. on Thursday cannot be guaranteed a proof. Materials received after the appropriate deadline are not guaranteed to run.

All deadlines are subject to change to accommodate holidays and/or special sections. Contact an account executive for more details.



rate card 2005

*Multiple award winner for journalistic
excellence, Arizona Press Club, 2003, 2004*

**1000 S. Park Lane, Suite 1
Tempe, AZ 85281
Phone: 480.396.8886
Fax: 480.968.4682
www.collegetimes.com**

COLLEGE TIMES, INC, PO BOX 25589, TEMPE, AZ 85285

PRICING SHEET: NIGP CODE 9157101

Terms: NET 30

Vendor Number: W000004847 X

Telephone Number: 480/396-8886

Fax Number: 480/968-4682

Contact Person: Jackie Goodwin

E-mail Address: info@collegetimes.com

Company Web Site: www.collegetimes.com

Contract Period: To cover the period ending August 31, ~~2008~~ 2011.

(Added 10/06/05)

SALUDOS HISPANOS, 31938 US HIGHWAY 79 SOUTH SUITE A, TEMECULA, CA 92592-6841
5400 E. OLYMPIC BLVD SUITE 120, LOS ANGELES, CA 90022

ARE YOU WILLING TO ACCEPT FUTURE SOLICITATIONS VIA EMAIL? YES

WILL YOUR FIRM ACCEPT A PROCUREMENT CARD FOR INVOICE PAYMENT NO

IF YES, MAY THE COUNTY TAKE ADVANTAGE OF DISCOUNTS OFFERED BY YOU IN THIS BID WHEN PAYING WITH A PROCUREMENT CARD? NO

DOES YOUR FIRM HAVE INTERNET ORDERING CAPABILITY? YES

MAY OTHER GOVERNMENT AGENCIES USE THIS CONTRACT? YES

1.0 SERVICE RATE CARD / SHEET PRICES.

**SALUDOS HISPANOS
05095-S**

4-PROCESS COLOR ADVERTISING

Ad Size	(width x depth)	1 Insertion	4 Insertions
1/4 Page	3 3/4" x 5 1/4"	\$1,900	\$1,500
1/3 Page	3 3/4" x 7"	\$2,590	\$2,125
1/2 Page	7 3/4" x 5 1/4"	\$3,900	\$3,395
Full Page	9" x 12"	\$7,825	\$6,800
2 x 4	\$500.64		

BLACK AND WHITE ADVERTISING

Ad Size	(width x depth)	1 Insertion	4 Insertions
1/10 Page	3 3/4" x 2"	\$495	\$445
1/8 Page	3 3/4" x 2 1/2"	\$595	\$535
1/6 Page	3 3/4" x 3 1/2"	\$795	\$715
1/4 Page	3 3/4" x 5 1/4"	\$995	\$895
1/3 Page	3 3/4" x 7"	\$1,295	\$1,165
1/2 Page	7 3/4" x 5 1/4"	\$1,995	\$1,795
Full Page	9" x 12"	\$3,995	\$3,595

ANNUAL ADVERTISING PACKAGE

Jobs Only \$4,500 Resumes / Jobs / Leads \$6,500

SIX MONTH ADVERTISING PACKAGE

Jobs Only \$3,500 Resumes / Jobs / Leads \$4,500

10 JOB ADVERTISING PACKAGE

Jobs Only \$1,500 Resumes / Jobs / Leads \$2,500

THE SERBIAN TIMES, P.O. BOX 8542, SCOTTSDALE, AZ 85252

ARE YOU WILLING TO ACCEPT FUTURE SOLICITATIONS VIA EMAIL? YES

WILL YOUR FIRM ACCEPT A PROCUREMENT CARD FOR INVOICE PAYMENT

IF YES, MAY THE COUNTY TAKE ADVANTAGE OF DISCOUNTS OFFERED BY YOU IN THIS BID WHEN PAYING WITH A PROCUREMENT CARD?

DOES YOUR FIRM HAVE INTERNET ORDERING CAPABILITY? NO

MAY OTHER GOVERNMENT AGENCIES USE THIS CONTRACT? YES

1.0 SERVICE RATE CARD / SHEET PRICES.

1.1 DISCOUNT FROM SERVICE RATE CARD / SHEET PRICES.

1.1.1 PUBLISH EMPLOYMENT CLASSIFIED ADS 0 %
1.1.2 PUBLISH DISPLAY ADS 0 %

The Serbian Times
of issues the ad will run: 12
Total Price: \$2400.00 - including 50% discount

PRICE LIST (per issue):
Full page 1/1 price: \$800
Half page 1/2 price: \$400
Quarter page 1/4 price: \$200
Eight of a page 1/8 price: \$100
Business card 1/16 price:\$50

PRICING SHEET NIGP 9157101

Terms: NET 30
Vendor Number: W000005643 X
Telephone Number: 480/232-2223
Contact Person: Viktor Vojnovic
E-mail Address: serbiantimes@aol.com
Contract Period: To cover the period ending August 31, 2008.

(Added 10/06/05)

ARIZONA INFORMANT, 1746 EAST MADISON SUITE 2, PHOENIX, AZ 85034-2438

ARE YOU WILLING TO ACCEPT FUTURE SOLICITATIONS VIA EMAIL? YES

WILL YOUR FIRM ACCEPT A PROCUREMENT CARD FOR INVOICE PAYMENT YES

IF YES, MAY THE COUNTY TAKE ADVANTAGE OF DISCOUNTS OFFERED BY YOU IN THIS BID WHEN PAYING WITH A PROCUREMENT CARD? YES

DOES YOUR FIRM HAVE INTERNET ORDERING CAPABILITY? YES

MAY OTHER GOVERNMENT AGENCIES USE THIS CONTRACT? YES

CLASSIFIED ADVERTISING

Full Page (6" x 16") \$2,880.00

Half Page (6" x 8") \$1,500.00

Quarter Page (5" x 7.5") \$ 720.00

PRICING SHEET NIGP CODE 9157101

Terms: NET 30

Vendor Number: W000006297 X

Telephone Number: 602/257-9300

Fax Number: 602/257-0547

Contact Person: Ronald Campbell

E-mail Address: rcampbell74@cox.net

Contract Period: To cover the period ending August 31, 2008 2011.

(Added 01/12/06)

INDIAN COUNTRY TODAY, 223 GENESEE STREET, ONEIDA, NY 13421

INDIAN COUNTRY

TODAY

The Nations' Leading American Indian News Source

INDIAN COUNTRY TODAY NEWSPAPER PRICING *DISPLAY ADS*

	Black & White	Color
1/8 page (5.7" x 5")	\$371.25	\$421.25
1/4 page (5.7" x 10")	\$742.50	\$842.50
1/3 page (7.7" x 10")	\$990.00	\$1090.00
1/2 page (11.6" x 10")	\$1485.00	\$1685.00
2/3 page (7.7" x 20")	\$1980.00	\$2180.00
Full page (11.6" x 20")	\$2970.00	\$3270.00

Contact: Bob Tucker, National Account Representative
(315) 829-8360 Phone or rtucker@indiancountry.com

INDIAN COUNTRY TODAY, 223 GENESEE STREET, ONEIDA, NY 13421

INDIAN COUNTRY

TODAY

The Nations' Leading American Indian News Source

2005 – 2006 CLASSIFIED ADVERTISING RATES

Since 1981, Indian Country Today has been the nation's leading American Indian news source!

Now, Indian Country Today is the nation's leading American Indian classified advertising resource.



Classified Recruitment Rates



Classified Print*

FREQUENCY	B&W	COLOR
1X – 6X	\$16.85	\$20.25
7X – 12X	\$15.15	\$18.22
13X – 20X	\$14.32	\$17.21
21X – 36X	\$13.47	\$16.20
36X – 52X	\$12.65	\$15.19

*per column inch

Online Recruitment Rates



Yakima Position
 Juvenile Prosecutor - provides professional legal prosecutorial work for YIT. Provides attorney...
[more...](#)

Top Jobs – Front Page

7 days online only	\$250.00
7 days w/print	\$150.00
30 days online with ability to change ad copy up to 4x	\$500.00

Employment Page*

Alone	\$100.00
With print	\$50.00

*per week



Request For Proposals & Legal Advertising



\$9.00 per column inch

Multiple Runs: \$7.00 per column inch per run

Cancellation of multiple runs will be billed at the open rate.

Small Business Solutions Business & Service Directory



Your national marketplace

Advertising your business and services has never been easier!

6-Run Minimum (\$60.00 per run; pre-pay only)

Career Fair Quarterly*

Classified Print*

FREQUENCY	B&W	COLOR
1X	\$24.75	\$27.75
2X	\$22.25	\$24.95
3X	\$21.00	\$23.55
4X	\$19.75	\$22.15

*with regular print runs

- To receive package rates, the full schedule must be ordered at the first insertion. No add-on insertions will be accepted.
- Package rates apply to consecutive insertions.
- A complete camera-ready substitute ad is permitted, provided that the advertising client remains the same.
- Cancellation of an insertion order shall be billed at the earned package rate.
- Agency discount of 15% applies.
- Color placement is on a first-come, first-served basis. We do not guarantee the specific placement of any ad.



INDIAN COUNTRY TODAY CLASSIFIED DEPARTMENT

Monday – Friday 8:30 a.m. - 5 p.m. Eastern Time

Toll-Free (888) 327-1013 • Direct (315) 829-8343

E-mail: sales@indiancountry.com • Fax: (315) 829-8028

INDIAN COUNTRY TODAY, 223 GENESEE STREET, ONEIDA, NY 13421

ARE YOU WILLING TO ACCEPT FUTURE SOLICITATIONS VIA EMAIL? YES

WILL YOUR FIRM ACCEPT A PROCUREMENT CARD FOR INVOICE PAYMENT YES

IF YES, MAY THE COUNTY TAKE ADVANTAGE OF DISCOUNTS OFFERED
BY YOU IN THIS BID WHEN PAYING WITH A PROCUREMENT CARD? YES

DOES YOUR FIRM HAVE INTERNET ORDERING CAPABILITY? YES

MAY OTHER GOVERNMENT AGENCIES USE THIS CONTRACT? YES

PRICING SHEET NIGP 9157101

Terms: NET 30

Vendor Number: W000006386 X

Telephone Number: 315/829-8355

Fax Number: 315/829-8393

Contact Person: Robert Tucker

E-mail Address: editor@indiancountry.com

Contract Period: To cover the period ending August 31, 2008.

(Added 01/12/06)

WEST VALLEY VIEW, 200 W. WIGWAM BLVD, LITCHFIELD PARK, AZ 85340-4636

- ARE YOU WILLING TO ACCEPT FUTURE SOLICITATIONS VIA EMAIL? YES
- WILL YOUR FIRM ACCEPT A PROCUREMENT CARD FOR INVOICE PAYMENT YES
- IF YES, MAY THE COUNTY TAKE ADVANTAGE OF DISCOUNTS OFFERED BY YOU IN THIS BID WHEN PAYING WITH A PROCUREMENT CARD? NO
- DOES YOUR FIRM HAVE INTERNET ORDERING CAPABILITY? YES
- MAY OTHER GOVERNMENT AGENCIES USE THIS CONTRACT? YES

Classified Advertising

Classifications

- | | |
|----------------------------------------------------------|--------------------------------|
| 2 Anuncios En Español
<i>(Free w/paid English ad)</i> | 65 Roommates |
| 8 Personals | 70 Loans & Financial |
| 10 Announcements | 75 Business Opportunities |
| 15 Lost & Found | 80 Services |
| 20 Help Wanted | 90 Merchandise |
| 30 Work Wanted | 91 Garage Sales |
| 31 Childcare | 92 Furniture |
| 32 Housekeeping | 94 Building Materials |
| 40 Classes & Instruction | 95 Wanted to Buy |
| 50 Home Sales | 120 Animals and Farm Equipment |
| 51 Land | 400 Motorcycles |
| 52 Commercial Property | Boats & Golf Carts |
| 55 Manufactured Homes | 500 Automotive |
| 60 Home Rentals | 550 Motor Homes & RVs |
| 62 Apartment Rentals | |

Classified Display

Minimum Ad Size — 2 Column Inches
2 Column Inches or more are necessary to fulfill the weekly obligation of a classified advertising agreement.

52 Consecutive Weeks	<small>(or Bulk plan A-05 or B-05)</small>	\$19 ⁵⁵	per in.
26 Consecutive Weeks	<small>(or Bulk plan C-05)</small>	23 ¹⁹	per in.
13 Consecutive Weeks	<small>(or Bulk plan D-05)</small>	25 ⁶⁷	per in.
OPEN RATE		30 ⁸⁵	per in.

Mechanical Specifications

Classified columns are 9 picas or 1½ inches wide.
A 1 pica gutter separates columns.

Business & Service Directory (Deposit Required)

52 Weeks	\$29	per issue
26 Weeks	38	per issue

This directory consists of 1 column by 1-5/8 inch ads including headings describing the type of business. Headings are designed to stand out with white type on a black background. Ads are black type on white background and are alphabetized by business type and business name. Since ads run at least 6 months at a time, these ads should be institutional in nature. Copy changes \$10.00.

WEST VALLEY VIEW, 200 W. WIGWAM BLVD, LITCHFIELD PARK, AZ 85340-4636

Volume Display Advertising Rates

5A-05 Three Full Pages Minimum	
1/2 Page.....	\$602
2/3 Page.....	771
Full Page.....	1,095
52 consecutive weeks	

4A-05 Two Full Pages Minimum	
1/2 Page.....	\$615
2/3 Page.....	787
Full Page.....	1,119
52 consecutive weeks	

Bulk Rates	
Plan A-05	\$16,034 and up
Plan B-05	10,083 - 16,033
Plan C-05	6,582 - 10,082
Plan D-05	5,200 - 6,581
Advertising must be used within one year of agreement date	

3A-05 Full Page Minimum	
1/2 Page.....	\$650
2/3 Page.....	832
Full Page.....	1,182
52 consecutive weeks	

2A-05 1/2 Page Per Week Minimum	
1/2 Page.....	\$751
2/3 Page.....	961
Full Page.....	1,365
52 consecutive weeks	

Display Advertising Rates

Frequency Rates — Rates are per ad, per issue (must be consecutive weeks), plus 2% tax. Non-commissionable

Page Dominance:	Plan A-05	Plan B-05	Plan C-05	Plan D-05	Open
Shaded Areas	52 Weeks	52 Weeks	52 Weeks	13 Weeks	1 Week
Represent Ad Sizes	1/8 Page	1/12 Page	1/24 Page	1/24 Page	
	Minimum	Minimum	Minimum	Minimum	

A	B	C						
			Full Page	\$1,460	\$1,540	\$1,657	\$1,825	\$2,044
			2/3 Page	1,028	1,084	1,167	1,285	1,439
			1/2 Page	803	847	911	1,004	1,124
			1/3 Page	546	576	620	683	764
			1/4 Page	420	443	476	525	588
			1/6 Page	281	296	319	351	393
			1/8 Page	214	226	243	268	300

WEST VALLEY VIEW, 200 W. WIGWAM BLVD, LITCHFIELD PARK, AZ 85340-4636



1/12
Page

135 163 179 201

1/24
Page

82 91 102

Pick-Up Discount 25% OFF *One time only on next consecutive issue. No copy changes.*

PRICING SHEET NIGP 9157101

Terms: NET 30
Vendor Number: W000003402 X
Telephone Number: 623/535-8439
Fax Number: 623/935-2103
Contact Person: Stephanie Hillebrand
E-mail Address: stephanie.h@westvalleyview.com
Contract Period: To cover the period ending August 31, 2008.

(Added

01/19/06)

PUEBLO PUBLISHERS, 7122 N 59TH AVENUE, GLENDALE, AZ 85301

ARE YOU WILLING TO ACCEPT FUTURE SOLICITATIONS VIA EMAIL? YES

WILL YOUR FIRM ACCEPT A PROCUREMENT CARD FOR INVOICE PAYMENT NO

IF YES, MAY THE COUNTY TAKE ADVANTAGE OF DISCOUNTS OFFERED BY YOU IN THIS BID WHEN PAYING WITH A PROCUREMENT CARD? NO

DOES YOUR FIRM HAVE INTERNET ORDERING CAPABILITY? YES

MAY OTHER GOVERNMENT AGENCIES USE THIS CONTRACT? YES

1.0 PRICING.

Respondents shall submit a current advertising rate sheet as part of their bid submittal.

1.1	Subscription Mail Rates		
1.1.1	First Class		<u>\$ 25.00 / Year</u>
1.2	Classified Advertising WEEKLY		
1.2.1	1	Ad	<u>\$ 10.50/ Per col. in</u>
1.2.2	2 to 6	Ads	<u>\$ 10.50/ Line</u>
1.2.3	7 to 13	Ads	<u>\$ 9.45/ Line</u>
1.2.4	14 to 27	Ads	<u>\$ 8.40/ Line</u>
1.2.5	28 or more	Ads	<u>\$ 7.35/ Line</u>
1.3	Display Advertising		
	SIZE in INCHES		
1.3.1	1 x 1		<u>\$ 13.59 / Per col. in</u>
1.3.2	1 x 1.5		<u>\$ 20.39 / Line</u>
1.3.3	1 x 2		<u>\$ 27.18 / Line</u>
1.3.4	1 x 2.5		<u>\$ 33.98 / Line</u>
1.3.5	1 x 3		<u>\$ 40.77 / Line</u>
1.3.6	1 x 4		<u>\$ 54.36 / Line</u>
1.3.7	2 x 2		<u>\$ 54.36 / Line</u>
1.3.8	2 x 2.5		<u>\$ 67.95 / Line</u>
1.3.9	2 x 3		<u>\$ 81.54 / Line</u>
1.3.10	2 x 3.5		<u>\$ 95.13 / Line</u>
1.3.11	2 x 4		<u>\$108.72 / Line</u>

PRICING SHEET: NIGP CODE 9157101

Terms: NET 30

Vendor Number: W000004002 X

Telephone Number: 623/847-4601

Fax Number: 623/842-6013

Contact Person: Connie E. Williams

E-mail Address: ads@star-times.com

Contract Period: To cover the period ending August 31, 2008 2011.

(Added 02/02/06)

RADA ADVERTISING INC, 8222 W. 48TH STREET SUITE 265, PHOENIX, AZ 85044

ARE YOU WILLING TO ACCEPT FUTURE SOLICITATIONS VIA EMAIL? YES

WILL YOUR FIRM ACCEPT A PROCUREMENT CARD FOR INVOICE PAYMENT YES

IF YES, MAY THE COUNTY TAKE ADVANTAGE OF DISCOUNTS OFFERED BY YOU IN THIS BID WHEN PAYING WITH A PROCUREMENT CARD? NO

DOES YOUR FIRM HAVE INTERNET ORDERING CAPABILITY? NO

MAY OTHER GOVERNMENT AGENCIES USE THIS CONTRACT? YES

2.0 PRICING.



"Our Professionals Make The Difference"
www.rada-advertising.com

Cost of Services

We primarily earn our income from commissions paid to us by the media.

*** It is nearly impossible for any agency to provide accurate cost quotes without knowledge of the project details. Ask Rada for COST QUOTES in any of the following areas:*

- Employment Branding Campaign Design
- Web Page Design
- Ad Design - Display and In-column
- Diversity Recruiting Program Design
- College Recruiting Program
- Employee Referral Program Design
- Employee Retention Program Design
- Recruiting Brochures Design
- Internet Recruiting Program
- Internet Banner Design
- On-Line Ad book Design
- On-Line Job Postings
- Recruiting Disk CD-Rom Design
- Billboard location and Design
- Printing Services
- Pamphlet Design
- Flyer Design
- Booth/ Exhibit Design

Services	Charge	Comment
Rada RESPOND*		Resume response tool.
Creative**	\$150/hour	Ad designs and projects are quoted up front.
Display Ad assembly	\$125.	Standard Display Ad
Copywriting	No Charge	Free for ads/postings. There is a fee for collateral projects.
Phone/Fax	No Charge	Client or Publication
Overnight Delivery Local/Out of Town	No Charge	
Ad Confirmations	No Charge	
Standard Billing Reports	No Charge	Customization available. Cost estimated based upon your request.
Ad Transmission Service	\$25.	Per ad insertion.
Media/Market Research	No Charge	When used with advertising services.
Finance Charge	No Charge	
Minimum Lineage/Ad Rate	No Charge	
Minimum Commission	\$75.	Does not apply to any ads where the gross cost is more than \$500.
Rada Confidential Reply	\$175.	(Blind Box)

RADA ADVERTISING INC, 8222 W. 48TH STREET SUITE 265, PHOENIX, AZ 85044

- Cinema Slide Design
- Direct Mail Program Design
- Electronic e-card Design
- Focus Group Moderation/Facilitation
- Employment Application Form Design
- Logo/Graphic Element Design
- Premium/Give-away Promotions
- Special Event/Job Fair Planning
- Transit Advertising Design
- Radio/TV Production

Rada passes on the following media discounts negotiated on your behalf.

- Quarterly/year-end volume discounts
- Camera Ready discounts
- Media Lineage adjustments
- Consecutive insertion discounts
- Rateholder discounts
- Second Sunday repeat discounts
- Media volume contract savings
- Useage of local vs. national rates when applicable
- We bill to the exact line, not nearest inch or half inch
- We do NOT add lines to the media space for services offered. Rada Advertising is neither the most expensive nor the cheapest recruitment advertising agency. We do, however, offer our clients the best value.

*Rada Respond filters resume traffic; contact a Rada representative for pricing details.

AUGUST 2005

PRICING SHEET: NIGP CODE 9157101

Terms: NET 30

Vendor Number: W000006698 X

Telephone Number: 602/431-5910

Fax Number: 602/431-5920

Contact Person: Brent Reichow

E-mail Address: Brent.Reichow@rada-adv.com

Contract Period: To cover the period ending August 31, 2008 2011.

(Added 04/27/06)

GREENSHEET, P. O. BOX 12514, TEMPE, AZ 85284-0042

ARE YOU WILLING TO ACCEPT FUTURE SOLICITATIONS VIA EMAIL? YES

WILL YOUR FIRM ACCEPT A PROCUREMENT CARD FOR INVOICE PAYMENT YES

IF YES, MAY THE COUNTY TAKE ADVANTAGE OF DISCOUNTS OFFERED BY YOU IN THIS BID WHEN PAYING WITH A PROCUREMENT CARD? YES

DOES YOUR FIRM HAVE INTERNET ORDERING CAPABILITY? NO

MAY OTHER GOVERNMENT AGENCIES USE THIS CONTRACT? YES

2.0 PRICING.

Rates

October 2004

All rates per column inch, per run.
Frequency rates are based on consecutive runs.

SIZE/FREQ	1-5x	6-9x	10-15x	16-23x	24-35x	36-51x	52x	Bulk Inch	
1 inch	\$ 14.40	\$ 12.96	\$ 12.31	\$ 11.70	\$ 11.35	\$ 11.01	\$ 10.67	250	\$ 10.00
5+	12.24	11.02	10.47	9.94	9.64	9.35	9.07	500	9.00
10+	10.80	9.72	9.23	8.77	8.51	8.25	8.01	1,000	8.00
20+	9.72	8.75	8.31	7.90	7.66	7.43	7.21	1,900	7.10
38+	8.64	7.78	7.39	7.02	6.81	6.60	6.40	3,800	6.70
Full Page	8.28	7.45	7.08	6.73	6.52	6.33	6.14	7,500	6.50
Full Page +	7.92	7.13	6.77	6.43	6.24	6.05	5.87		

All payment in advance unless pre-approved by Greensheet Credit Dept.

Classified

40 cents per word, per issue
Add bold type, 10 cents per word
Attention-getters, \$5.00

Color

Full color \$275
Spot color \$175

Deadlines

5:00 p.m. Monday. (Deadline may be earlier for holidays)

Preprinted Inserts

Single Sheet	
10k	\$24/m
20k	\$22/m
30k	\$20/m

Add \$2/m per two-page increment

Print & Deliver

8.5"x11", 4x4, glossy 70lb.	
10k	\$1,490
20k	\$1,840
30k	\$2,150

Deadline: 2 weeks prior to publication

GREENSHEET, P. O. BOX 12514, TEMPE, AZ 85284-0042

PRICING SHEET: NIGP CODE 9157101

Terms: NET 30

Vendor Number: W000007709 X

Telephone Number: 602/454-1920

Fax Number: 602/426-0487

Contact Person: David Alley

E-mail Address: dalley@thegreensheet.com

Contract Period: To cover the period ending August 31, 2008 2011.

(Added 06/15/06)

THE EMPLOYMENT GUIDE, 2902 W. AGUA FRIA FWY. SUITE 1090, PHOENIX, AZ 85027

ARE YOU WILLING TO ACCEPT FUTURE SOLICITATIONS VIA EMAIL? YES

WILL YOUR FIRM ACCEPT A PROCUREMENT CARD FOR INVOICE PAYMENT YES

IF YES, MAY THE COUNTY TAKE ADVANTAGE OF DISCOUNTS OFFERED BY YOU IN THIS BID WHEN PAYING WITH A PROCUREMENT CARD? YES

DOES YOUR FIRM HAVE INTERNET ORDERING CAPABILITY? YES

MAY OTHER GOVERNMENT AGENCIES USE THIS CONTRACT? YES

1.0 SERVICE RATE CARD / SHEET PRICES.

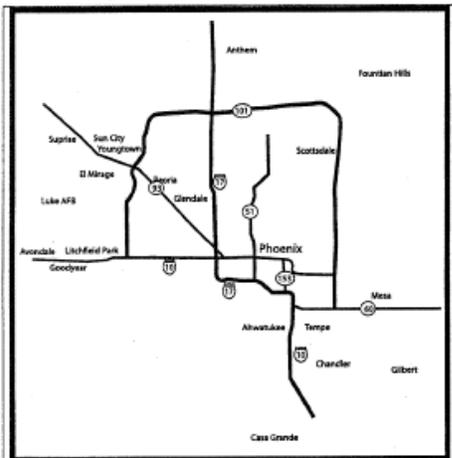
1.1 DISCOUNT FROM SERVICE RATE CARD / SHEET PRICES.

1.1.2 PUBLISH DISPLAY ADS 30%+

2.0 PRICING.



The Employment Guide's distribution coverage area includes:



- Phoenix • Tempe • Casa Grande
- Glendale • Peoria • Scottsdale • Anthem
- Sun City • Sun City West • Gilbert
- Mesa • Apache Junction • Goodyear
- Tolleson • Surprise • Ahwatukee
- Litchfield Park • El Mirage
- Avondale • Chandler • Youngtown
- Luke Air Force Base

THE EMPLOYMENT GUIDE, 2902 W. AGUA FRIA FWY. SUITE 1090, PHOENIX, AZ 85027

Rate Card - Phoenix, AZ

2902 W. Agua Fria Fwy., Suite 1090
 Phoenix, AZ 85027
 Phone: 623-869-8888
 Toll free: 1-888-606-7896
 Fax: 623-879-0755



**** "The Total Recruitment Solution"**

1 x 6	2 x 3
	5.1" x 2.5"
2.5" x 5.2"	
6 Blocks	
Open Rate	\$324.00
5 week contract	\$284.40
10 week contract	\$271.20
26 week contract	\$244.80
<small>(all prices are per issue)</small>	

2 x 4	
5.1" x 3.4"	
1/8 Page Ad - 8 Blocks	
Open Rate	\$412.00
5 week contract	\$359.20
10 week contract	\$341.60
26 week contract	\$306.40
<small>(all prices are per issue)</small>	

Discounts

- 15%** 5 Week Contract Discount
- 20%** 10 Week Contract Discount
- 30%** 26 Week Contract Discount

Premium Positions

Call your sales rep for pricing and availability of these Premium Positions:

- *Front cover
- *Centerfold
- *Inside front cover
- *Inside Back Cover
- *Page 3
- *Back Cover

(*ABOVE ADS INCLUDE 4 COLOR)

2 x 8	5.1" x 6.9"
1/4 page ad - 16 Blocks	
Open Rate	\$764.00
5 week contract	\$658.40
10 week contract	\$623.20
26 week contract	\$552.80
<small>(all prices are per issue)</small>	

4 x 8	
10.25" x 6.9"	
1/2 page ad - 32 Blocks	
Open Rate	\$1,276.00
5 week contract	\$1,093.60
10 week contract	\$1,032.80
26 week contract	\$911.20
<small>(all prices are per issue)</small>	

4 x 16	
10.25" x 14"	
Full Page ad - 64 Blocks	
Open Rate	\$2,108.80
5 week contract	\$1,800.80
10 week contract	\$1,698.40
26 week contract	\$1,493.60
<small>(all prices are per issue)</small>	

Sizes Available To Fit Any Budget

Ad sizes are quoted column x block.
 One column width is 2 1/2"
 One column depth is 14"

Internet Products Available

- Local Internet Package
- National Internet Package
- Banners • Buttons
- EG Select (direct E-Mail)



**** Rates include single job posting on www.employmentguide.com**

A-15

Ask your sales rep for pricing

Effective 03.07.05
 Issue 0510

THE EMPLOYMENT GUIDE, 2902 W. AGUA FRIA FWY. SUITE 1090, PHOENIX, AZ 85027

PRICING SHEET: NIGP CODE 9157101

Terms: NET 30

Vendor Number: W000004648 X

Telephone Number: 623/869-8888

Fax Number: 623/879-055

Contact Person: Mike Woldridge

E-mail Address: eg840gsm@egarizona.com

Contract Period: To cover the period ending August 31, 2008 2011.

(Added 07/06/06)

JOB EXAMINER, 4015 W CHANDLER BLVD SUITE #2, CHANDLER, AZ 85226

- ARE YOU WILLING TO ACCEPT FUTURE SOLICITATIONS VIA EMAIL? YES
- WILL YOUR FIRM ACCEPT A PROCUREMENT CARD FOR INVOICE PAYMENT YES
- IF YES, MAY THE COUNTY TAKE ADVANTAGE OF DISCOUNTS OFFERED BY YOU IN THIS BID WHEN PAYING WITH A PROCUREMENT CARD? YES
- DOES YOUR FIRM HAVE INTERNET ORDERING CAPABILITY? YES
- MAY OTHER GOVERNMENT AGENCIES USE THIS CONTRACT? YES

1.0 SERVICE RATE CARD / SHEET PRICES.

1.1 DISCOUNT FROM SERVICE RATE CARD / SHEET PRICES.

1.1.1 PUBLISH EMPLOYMENT CLASSIFIED ADS up to 30%

1.1.2 PUBLISH DISPLAY ADS up to 30%

2.0 PRICING.

Job Examiner Print Rates

General Information

DEADLINES

- Display Ads – Monday prior to distribution
- Classified Ads – Tuesday prior to distribution
- Camera Ready art due 5 days prior to distribution
- Paper Distributed – Monday

FEATURES

- Editorial Features & Informational Articles
- Classified Job Listings
- Technical & Interviewing Tips
- Two Weeks of TV Listings

BUSINESS REPLY CARD/INSERTS

- \$45/Thousand Min. 5000
- some restrictions apply

WEBSITE

- www.jobexaminer.com
- \$250/mo per posting includes JOB ID#
- \$99/mo with print ads

DISCOUNTING

- Frequency discounts will be contracted at a 1:2 ratio. For example: an eight-time discount constitutes at least eight advertising insertions within a 16 issue time frame.
- 52-time discount is for 52 consecutive issues only.
- Unfulfilled discounted contracts will be short rated to the open rate.

TERMS

- Classified advertising is to be prepaid
- Display advertising is to be paid in advance unless prior arrangements have been approved by the credit department.



Display Advertising

Advertising Rates

AD size	Open Rate	Frequency				
		3x	8x	16x	26x	52x
1 / 8 Page	\$400	\$375	\$350	\$325	\$300	\$265
1 / 4 page	\$600	\$570	\$525	\$460	\$435	\$375
3 / 8 page	\$625	\$800	\$750	\$690	\$660	\$600
1 / 2 page	\$1100	\$1030	\$925	\$845	\$800	\$695
Full Page	\$1650	\$1560	\$1450	\$1340	\$1230	\$1065
Inside Cover	\$1850	\$1670	\$1540	\$1385	\$1275	\$1210
Outside Cover	\$2200	\$2100	\$1930	\$1815	\$1650	\$1500

Rates Effective December 20, 2005

Advertising Specifications

1/8 page Vertical	2 1/4" x 7 1/4"
1/8 Page Horizontal	5" x 3 1/4"
1/4 Page Vertical	5" x 7 1/4"
1/4 Page Horizontal	10 1/4" x 3 1/4"
3/8 Page Horizontal	7.703" x 7.75"
3/8 Page Vertical	5" x 11.45"
1/2 Page Vertical	5" x 15 1/4"
1/2 Page Horizontal	10 1/4" x 7 1/4"
Full Page	10 1/4" x 15 1/4"

Color Changes

One Color	\$100
Two Colors	\$185
Three Colors	\$250
Four Colors	\$400

Double Truck

Available upon request

Classified Advertising

Advertising Rates

AD size	Open Rate	Frequency			
		3x	8x	16x	26x
1 Column 1"	\$85	\$75	\$65	\$55	\$50
1 Column 2"	\$110	\$95	\$85	\$80	\$75
1 Column 3"	\$175	\$155	\$145	\$135	\$125
1 Column 4"	\$200	\$180	\$160	\$145	\$135
1 Column 6"	\$300	\$250	\$220	\$195	\$185
2 Column 2"	\$230	\$210	\$195	\$185	\$165

Rates Effective December 20, 2005

Advertising Specifications

Single Column	1-5/8" wide
Double Column	3-3/8" wide

Classifications

- Computers
- Education
- General
- Health Care
- Help Wanted
- Hospitality
- Hotels
- Miscellaneous
- Office & Clerical
- Opportunities
- Sales and Marketing
- Service
- Technical
- Trades

Classified advertising is based on column inches and is placed in a six-column wide page format. Logo art will be accepted only if it is camera-ready (surcharge of \$10 per logo)

Annual contract bulk rates for display and classified advertising are available upon request

Visit us at our Web Site at www.jobexaminer.com
 Contact us today and get the best value without drying up your budget.
 Phone: 480-491-5858 Fax: 480-491-5839



JOB EXAMINER, 4015 W CHANDLER BLVD SUITE #2, CHANDLER, AZ 85226

JobExamineR Career Expo's

Career and Educational Opportunities Expo

2006



Tuesday, August 15th, 2006 Mesa Convention Center
Wednesday, November 8th, 2006 Phoenix Civic Plaza

Unlock Your
Potential

Corporate Sponsor

- 20' x 20' Booth at the Expo *
- Free Lunches
- Free Parking
- 60 Days Web Posting on www.jobexaminer.com
- 4 Banner Ads with Hyperlinks on jobexaminer.com
- 30 Day Web Posting on azcareerexpo.com
- Full Page, Full Color Ad in The Expo Program
- Full Page, Full Color Ad in The Job Examiner for 1 Month - (2 Issues)
- Premier Booth Placement at the Expo
- Electricity
- Company Logo on the "Welcome Booth" at the entrance to the event listing Corporate Sponsorship
- Assistance for the event
- Name Sponsorship included in event advertising media

Only
\$3,995.00

Diamond Package

- 30' x 30' Booth at the Expo *
- Free Lunches
- Free Parking
- 30 Days Web Posting on www.jobexaminer.com
- 1/2 Page, Full Color Display Ad in The Expo Program
- Additional 1/2 Page Full Color Ad in The Job Examiner Expo Section for 1 month (2 issues)
- Premier Placement at the Expo
- Electricity
- Company Logo on the "Welcome Booth" at the entrance to the event
- Assistance for the event
- Name / Logo included in event advertising media

Only
\$3,495.00

Platinum Package

- 10' x 20' Booth at the Expo *
- 4 Free Lunches
- Free Parking
- 30 Days Web Posting on www.jobexaminer.com
- 1/2 Page, B&W Ad in The Expo Program
- Additional 1/2 Page B&W Ad in The Job Examiner Expo Section for 1 month (2 issues)
- Premier Placement at the Expo
- Company Logo on the "Welcome Booth" at the entrance to the event
- Assistance for the event
- Included in advertising media

Only
\$2,295.00

Gold Package

- 10' x 20' Booth at the Expo *
- 4 Free Lunches
- Free Parking
- 30 Days Web Posting on www.jobexaminer.com
- 1/4 Page, B&W Ad in The Expo Program
- Additional 1/4 Page Ad in The Job Examiner Expo Section for 1 month (2 issues)
- Company Logo on the "Welcome Booth" at the entrance to the event

Only
\$1,795.00

Silver Package

- 10' x 10' Booth at the Expo *
- 2 Free Lunches
- Free Parking
- 30 Days Web Posting on www.jobexaminer.com
- 1/8 Page, B&W Ad in The Expo Program
- Additional 1/8 Page Ad in The Job Examiner Expo Section for 1 month (2 issues)

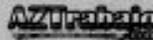
Only
\$1,095.00

Basic Package

- 10' x 10' Booth at the Expo *
- 2 Free Lunches
- Free Parking
- 30 Days Web Posting on www.jobexaminer.com

Only
\$695.00

* Booth Sizes May Vary Depending On Venue



JobExaminer.com

Call **480-491-5858**

or email sales@jobexaminer.com

JOB EXAMINER, 4015 W CHANDLER BLVD SUITE #2, CHANDLER, AZ 85226

PRICING SHEET: NIGP CODE 9157101

Terms: NET 30

Vendor Number: W000003500 X

Telephone Number: 480/491-5858

Fax Number: 480/491-5839

Contact Person: Kelli McNell

E-mail Address: Kelli@jobexaminer.com

Contract Period: To cover the period ending August 31, ~~2008~~ 2011.

(Added 07/06/06)

PHOENIX NEW TIMES LLC, P O BOX 2510, PHOENIX, AZ 85002

ARE YOU WILLING TO ACCEPT FUTURE SOLICITATIONS VIA EMAIL? YES

WILL YOUR FIRM ACCEPT A PROCUREMENT CARD FOR INVOICE PAYMENT NO

IF YES, MAY THE COUNTY TAKE ADVANTAGE OF DISCOUNTS OFFERED BY YOU IN THIS BID WHEN PAYING WITH A PROCUREMENT CARD? NO

DOES YOUR FIRM HAVE INTERNET ORDERING CAPABILITY? NO

MAY OTHER GOVERNMENT AGENCIES USE THIS CONTRACT? YES

1.0 SERVICE RATE CARD / SHEET PRICES.

1.1 DISCOUNT FROM SERVICE RATE CARD / SHEET PRICES.

1.1.1 PUBLISH EMPLOYMENT CLASSIFIED ADS 25%

1.1.2 PUBLISH DISPLAY ADS 25%

2.0 PRICING.



Revised 01.03

DISPLAY ADS

Established in 1970, New Times is a controlled-circulation weekly newspaper distributed throughout the Phoenix metropolitan area. The paper is available at more than 2,800 locations including restaurants, grocery stores, college campuses, select retailers and various downtown locations. Weekly coverage includes classifieds, politics, humor, film, opinion, music, theater, art and the most comprehensive entertainment and restaurant guides in the Valley.

SIZE	INCHES	OPEN	4X	8X	13X	26X
1/32	2.75	\$200	\$143	\$109	\$99	\$91
1/24	3.00	\$300	\$218	\$168	\$150	\$138
1/18	5.94	\$400	\$324	\$284	\$272	\$253
1/12v	6.00	\$500	\$424	\$368	\$333	\$314
1/8v	12.31	\$750	\$633	\$510	\$475	\$444
1/8str	16.36	\$950	\$815	\$652	\$608	\$538
1/4v	24.25	\$1,400	\$1,242	\$918	\$854	\$780
1/3v	32.75	\$1,900	\$1,634	\$1,184	\$1,102	\$1,004
1/2v	48.50	\$2,800	\$2,448	\$1,730	\$1,617	\$1,503

MECHANICAL INFORMATION



1/2 page (v)



1/3 page (v)



1/4 page (v)



1/4 strip



1/6 page (Sq)



1/6 strip



1/8 page (v)



1/12 page (v)



1/16 page



1/24 page



1/32 page

PHOENIX NEW TIMES LLC, P O BOX 2510, PHOENIX, AZ 85002

POWER ADS

Power Ads offer advertisers a premium position outside the directory format. Contact a Classified Account Executive for further information and availability.

Power ads* 1 column x 2" minimum

OPEN \$70.00 per inch	4 WEEKS \$64.00 per inch	8 WEEKS \$53.00 per inch	12 WEEKS \$38.00 per inch	
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SIZES

Tabloid format: 8 columns x 12 3/8" **1 column:** 6.5 picas (1 1/16") **2 columns:** 14.3 picas (2 11/32") **3 columns:** 21.5 picas (3 5/8")
4 columns: 29.6 picas (4 7/8") **5 columns:** 37 picas (6 5/32") **6 columns:** 44.8 picas (7 13/32") **7 columns:** 52 picas (8 11/16")
8 columns: 60 picas (10") **AD SIZES: Double Truck:** 126 picas x 12 3/8" **Full page:** 8 col x 12 3/8" **1/2 page (v):** 4 col x 12 3/8"
1/3 page (v): 4 col x 8 3/16" **1/4 page (v):** 4 col x 4"
1/4 page (st): 2 col x 12 3/8" **1/6 page (sq):** 4 col x 4"
1/6 page (st): 2 col x 8 3/16" **1/8 page (v):** 2 col x 8 1/16"
1/12 page (v): 2 col x 4" **1/16 page:** 2 col x 2 31/32"
1/24 page: 2 col x 1 15/16" **1/32 page:** 2 col x 1 3/8"



MAIL: PO BOX 2510 PHOENIX, AZ 85002 WALK-UP: 1201 E. JEFFERSON PHOENIX, AZ 85034

WWW.PHOENIXNEWTIMES.COM CLASSIFIED ADVERTISING: 602.254.3177 CLASSIFIED FAX: 602.271.0444



Revised 08.05

CUSTOM LINE ADS

Established in 1970, New Times is a controlled-circulation weekly newspaper distributed throughout the Phoenix metropolitan area. The paper is available at more than 2,800 locations including restaurants, grocery stores, college campuses, select retailers and various downtown locations. Weekly coverage includes politics, humor, film, opinion, music, theater, art and the most comprehensive entertainment and restaurant guides in the Valley.

CUSTOM LINE ADS

New Times Classified Custom Line Ads require a 13 single line type minimum purchase. Prices apply to single column ads only and do not include Rental & Real Estate Advertising. Various type sizes, bold type, centered text, logos and white space may be included in Custom Line Ads. Ads are 1 column in width and appear within a specific Classified section. Placement cannot be guaranteed within a section as ads appear within categories by keywords.

Deadline for New Logos and Artwork: Friday at 5pm. Deadline for Ad Text and Changes: Tuesday at 5pm.

TYPE SIZES

Type sizes and white space:

Ads are charged per line based on the number of single lines

Logos:

Logos are sized in 1/2, 3/4 and 1-inch increments. Logos are priced based on the number of single-line type your logo covers. Please supply us with a clean copy of your logo.
 1/2"=8 lines, 3/4"=12 lines, 1"=16 lines



ADVERTISING RATES

Cost per line per week: Rates effective January 2003. Tearsheets: \$2.50 per week. 13-line minimum. Frequency rates of 13 weeks or longer require a written contract.

SIZE	OPEN	4X	8X	13X	26X
Single Line	\$12.00	\$7.00	\$5.00	\$4.50	\$4.00
13 Lines	\$156.00	\$91.00	\$65.00	\$58.50	\$52.00

LOGOS	OPEN	4X	8X	13X	26X
1/2" Logo=8 lines	\$51.51	\$45.53	\$35.62	\$33.10	\$28.81
3/4" Logo=12 lines	\$77.27	\$68.29	\$53.42	\$49.64	\$43.22
1" Logo=16 lines	\$103.03	\$91.06	\$71.23	\$66.19	\$57.62

KEYWORDS

New Times Custom Line Ads are sorted by keyword within individual categories. Keywords serve as sub-headings within a broader category heading to help the reader find your ad quickly. Speak to a Classified Account Executive for appropriate keyword suggestions. Example: Under the heading Help Wanted, under the subheading Office & Clerical, appropriate keywords would include the following: File Clerk, Receptionist, Data Entry, Administrative Assistant.

PHOENIX NEW TIMES LLC, P O BOX 2510, PHOENIX, AZ 85002

POLICIES
Payment is due upon receipt for all billed ads. Visa, MasterCard & American Express are accepted. New Times may request prepayment for any ad. All mail-order ads and ads placed by parties outside the state of Arizona must be prepaid. Credit may be extended after a completed, signed credit application is received and approved. Proofread your ad as soon as it appears. In-house credit can be offered for one insertion only. We reserve the right to edit for content, length or classification.

New Times
Classified

MAIL: PO BOX 2510 PHOENIX, AZ 85002 WALK-UP: 1201 E. JEFFERSON PHOENIX, AZ 85034

WWW.PHOENIXNEWTIMES.COM CLASSIFIED ADVERTISING: 602.254.3177 CLASSIFIED FAX: 602.271.0444

PRICING SHEET: NIGP CODE 9157101

Terms: NET 30

Vendor Number: W000007933 X

Telephone Number: 602/271-0040

Fax Number: 602/271-0444

Contact Person: Chuck Jacobson

E-mail Address: Chuck.Jacobson@newtimes.com

Contract Period: To cover the period ending August 31, 2008 2011.

(Added 07/06/06)

DICE CAREER SOLUTIONS, 4101 NW URBANDALE DRIVE, URBANDALE, IA 50322

- ARE YOU WILLING TO ACCEPT FUTURE SOLICITATIONS VIA EMAIL? YES
- WILL YOUR FIRM ACCEPT A PROCUREMENT CARD FOR INVOICE PAYMENT YES
- IF YES, MAY THE COUNTY TAKE ADVANTAGE OF DISCOUNTS OFFERED BY YOU IN THIS BID WHEN PAYING WITH A PROCUREMENT CARD? YES
- DOES YOUR FIRM HAVE INTERNET ORDERING CAPABILITY? YES
- MAY OTHER GOVERNMENT AGENCIES USE THIS CONTRACT? NO

1.0 SERVICE RATE CARD / SHEET PRICES.

1.1 DISCOUNT FROM SERVICE RATE CARD / SHEET PRICES.

1.1.1 PUBLISH EMPLOYMENT CLASSIFIED ADS 12%

2.0 PRICING



Classified Pricing

<u># of Jobs</u>	<u>Cost</u>
1	\$429
2	\$640
3	\$885
5	\$1,125
10	\$2,000
15	\$2,685
20	\$3,580
25	\$4,475
30	\$5,150
40	\$5,700
50	\$6,750
60	\$7,250
70	\$7,700
80	\$8,465
90	\$8,800
100	\$9,250

-Classifieds Service Jobs may be posted up to 1 year from date of purchase. Once a job is posted it will run continuously for 30 days or until date of expiration, whichever is shorter, during which time it can be modified without additional charge.

DICE CAREER SOLUTIONS, 4101 NW URBANDALE DRIVE, URBANDALE, IA 50322

PRICING SHEET NIGP 9157101

Terms: NET 30

Vendor Number: W000008109 X

Telephone Number: 515/313-2030

Fax Number: 515/313-2330

Contact Person: Jill Dillenburg

E-mail Address: jilld@dice.com

Contract Period: To cover the period ending August 31, 2008.

(Added 08/17/06)

AMERICAN PUBLIC WORKS ASSOCIATION (APWA), 2345 GRAND BLVD. SUITE 700, KANSAS CITY, MO 64108-2625

ARE YOU WILLING TO ACCEPT FUTURE SOLICITATIONS VIA EMAIL? YES

WILL YOUR FIRM ACCEPT A PROCUREMENT CARD FOR INVOICE PAYMENT YES

IF YES, MAY THE COUNTY TAKE ADVANTAGE OF DISCOUNTS OFFERED BY YOU IN THIS BID WHEN PAYING WITH A PROCUREMENT CARD? YES

DOES YOUR FIRM HAVE INTERNET ORDERING CAPABILITY? YES

MAY OTHER GOVERNMENT AGENCIES USE THIS CONTRACT? YES

1.0 PRICING

WorkZone Website Ad:	\$3/word (\$150 minimum)
APWA Reporter Ad:	\$250/month flat rate
30-day WorkZone Website Ad Extension:	\$175 flat rate

PRICING SHEET: NIGP CODE 9157101

Terms: NET 30

Vendor Number: W000007595 X

Telephone Number: 816/472-6100

Fax Number: 816/472-1610

Contact Person: Susan Rehm

E-mail Address: srehm@apwa.net

Contract Period: To cover the period ending August 31, 2008 2011.

(Added 10/05/06)

HBCU CAREER CENTER LLC, 750-Q CROSS POINTE ROAD, COLUMBUS, OH 43230**2.0 PRICING**

Feature	Description	Pricing
Banner Ads	<p>Banner ads rotating in key locations throughout the website, branding your organization as an employer of choice within our community of HBCU Students & Graduates.</p> <p>This feature includes 120x60, 160x600 and 728x90 banners that will receive over 75,000 views per month!</p>	\$850.00 Per Month
Hot Jobs	<p>Hot Job Showcase, allowing recruiters from your organization to submit featured, high priority job openings to us. These Hot Jobs will be featured in high profile areas of our website to attract even more attention than a regular job posting!</p>	\$349.00 Per Job
Newsletter Listing	<p>Newsletter Listing Sponsorship Listing in our monthly newsletter, with a brief paragraph, company logo, and a link to your recruitment website.</p> <p>Current Reach: Over 300,000 members.</p>	\$1500.00 Per Mailing
Direct Email Blast	<p>Send a direct email blast to the members of our website that you would like to target, advertising your organization and your opportunities. Mailings include plain text and graphical HTML formats. Extremely effective!</p>	\$2500.00 Per Mailing
Employer Showcase	<p>Employer Showcase listing, serving as a billboard to promote your recruiting objectives and to share information about working for your organization. Example can be seen by clicking on the tab labeled "Participating Companies" on www.hbcuCareerCenter.com</p>	\$450.00 Per Month
Unlimited Resumes	<p>Unlimited Access to Resumes and employment profiles of the thousands of black college students and graduates in our member database.</p>	\$595.00 Per Month
Unlimited Jobs	<p>Ability for your organization's recruiters to post an unlimited number of job announcements that will reach the thousands of job seekers that frequent our website.</p>	\$895.00 Per Month

HBCU CAREER CENTER LLC, 750-Q CROSS POINTE ROAD, COLUMBUS, OH 43230

Network Exposure	Increase the amount of exposure to your online recruitment ads by having us place your advertisements on our networking of African American partner websites, including but not limited to: AfricanAmericanCareers.com, BlackNews.com, HBCUConnect.com EURWeb.com, DiversitySearchGroup.com and more!	N/A
Job Scraper	We will create a weekly process that will pull jobs directly from your website, reducing the amount of time you and your staff will have to spend posting job listings each week!	\$750.00 Setup Fee
Data Import	Our staff will work with your IT team or database team to arrange for all of your job postings to be periodically imported via FTP/HTTP/SSH into our job database and displayed in real-time to our audience!	\$550.00 Setup Fee
Featured Employer Ad	Run a 180x150 banner ad placement in our Featured Employer section on our Career Center homepage. Featured Employer ads receive prime placement on our website and can lead candidates to your job listings or your employment website!	\$300.00 Per Month
Homepage Listing	Homepage Listing Catch every visitor as they login to our website by placing a high profile ad on our homepage! This homepage content listing will allow you to submit a page of text/html and a 100x100 graphic or logo which we will format to be delivered on our homepage! Listings run for 7 days, minimum.	\$295.00 Per Week
Single Job Postings	Single Job Postings Each individual job listing may run for up to 60 days on our HBCUCareerCenter.com portal. One of the best ways to reach active job seekers browsing opportunities on our website!	\$249.00 For 60 Days
Pay Per View Resumes	Pay Per View Resumes Gain access to tens of thousands of resumes from active job candidates and only pay for those contacts that you select. If you are looking for a specific type of candidate, this may be for you!	\$34.95 Per Contact
Strategic Consulting	High level consulting services from our experienced team of consultants. Capabilities include, but are not limited to: African American Recruitment Strategy development, planning, implementation, brand development, communication, and marketing activities.	\$175.00 Per Hour

HBCU CAREER CENTER LLC, 750-Q CROSS POINTE ROAD, COLUMBUS, OH 43230

Retained Search	Let us work on the positions you need to fill by allowing us to find suitable minority candidates from within our network.	10% Retainer 15% Post-Hire
Alumni Magazine (Print Ad)	1 Full Page Full Color Advertisement in our quarterly HBCU Connect Magazine, new for 2006. Reach well over 250,000 HBCU Graduates, over 25,000 Black College Faculty & Staff Members.	\$7975.00 Per Page
Internship Program	Let HBCU Connect work with your organization to define an internship program that will increase diversity immediately. We do everything from advertising to sourcing. This program is designed to increase the number of minorities that accept positions with your company upon graduation.	\$2,500 Per Intern
Student Magazine (Print Ad)	1 Full Page Full Color Advertisement in our Spring or Fall issue of HBCU Connect Magazine, "On Campus." Reach well over 100,000 HBCU Students!	\$3495.00 Per Page
10 Job Pack	Ability for your organization's recruiters to post 10 job announcements that will reach the thousands of job seekers that frequent our website.	\$495 Total
Video Showcase	Homepage Video Showcase, serving as a billboard to promote your recruiting objectives and to share information about working for your organization. Provide us with your advertising or branding video and we will post in on our site.	\$750.00 Per Month
Recruitment Category Listing	Full Color Logo and up to 40 words describing hiring organization. Includes resume URL and mailbox and types of opportunities your organization is offering (Full-Time, Internships)	\$950 Per Category
Recruitment Category Sponsor	Company listed as exclusive sponsor (in header) on each page of selected recruitment category. Full Color logos may be used.	\$5,000 Per Category
Half Page Ad (On Campus)	Full Color half page horizontal advertisement in the HBCU Connect On Campus magazine.	\$2,500 Per Ad

HBCU CAREER CENTER LLC, 750-O CROSS POINTE ROAD, COLUMBUS, OH 43230

PRICING SHEET: NIGP CODE 9157101

Terms: NET 30

Vendor Number: W000008287 X

Telephone Number: 614/964-4446

Fax Number: 614/388-8404

Contact Person: Daniel Moss

E-mail Address: dmoss@hbcuconnect.com

Contract Period: To cover the period ending August 31, 2008 2011.

(Added 11/09/06)

CORRECTIONS.COM, 159 BURGIN PKWY, QUINCY, MA 02169

ARE YOU WILLING TO ACCEPT FUTURE SOLICITATIONS VIA EMAIL? YES

WILL YOUR FIRM ACCEPT A PROCUREMENT CARD FOR INVOICE PAYMENT YES

IF YES, MAY THE COUNTY TAKE ADVANTAGE OF DISCOUNTS OFFERED BY YOU IN THIS BID WHEN PAYING WITH A PROCUREMENT CARD? YES

DOES YOUR FIRM HAVE INTERNET ORDERING CAPABILITY? YES

MAY OTHER GOVERNMENT AGENCIES USE THIS CONTRACT? YES

1.0 SERVICE RATE CARD / SHEET PRICES.

1.1 DISCOUNT FROM SERVICE RATE CARD / SHEET PRICES.

1.1.1 PUBLISH EMPLOYMENT CLASSIFIED ADS 15%

1.1.2 PUBLISH DISPLAY ADS 15%

PRICING SHEET: NIGP CODE 9157101

Terms: NET 15

Vendor Number: W000009841 X

Telephone Number: 800/748-4336

Fax Number: 617/770-3339

Contact Person: Jeffrey Ware

E-mail Address: jware@corrections.com

Contract Period: To cover the period ending August 31, 2008 2011.

(Added 04/05/07)

MONSTERTRAK, 11845 W. OLYMPIC BLVD. SUITE 500, LOS ANGELES, CA 90064

ARE YOU WILLING TO ACCEPT FUTURE SOLICITATIONS VIA EMAIL? NO

WILL YOUR FIRM ACCEPT A PROCUREMENT CARD FOR INVOICE PAYMENT YES

IF YES, MAY THE COUNTY TAKE ADVANTAGE OF DISCOUNTS OFFERED BY YOU IN THIS BID WHEN PAYING WITH A PROCUREMENT CARD? N/A

DOES YOUR FIRM HAVE INTERNET ORDERING CAPABILITY? YES

MAY OTHER GOVERNMENT AGENCIES USE THIS CONTRACT? NO

1.0 SERVICE RATE CARD / SHEET PRICES.

1.1 DISCOUNT FROM SERVICE RATE CARD / SHEET PRICES.

1.1.1 PUBLISH EMPLOYMENT CLASSIFIED ADS N/A %

1.1.2 PUBLISH DISPLAY ADS N/A %

PRICING SHEET NIGP 9157101

Terms: NET 30

Vendor Number: W0000009838 X

Telephone Number: 800/999-8725

Fax Number: 310/475-7912

Contact Person: C. J. Thompkins

E-mail Address: Paul.Bennett@monster.com

Contract Period: To cover the period ending August 31, 2008.

(Added 04/05/07)

PHOENIX SUNS LEGACY PARTNERS, 201 E. JEFFERSON ST., PHOENIX, AZ 85004

ARE YOU WILLING TO ACCEPT FUTURE SOLICITATIONS VIA EMAIL? YES

WILL YOUR FIRM ACCEPT A PROCUREMENT CARD FOR INVOICE PAYMENT NO

IF YES, MAY THE COUNTY TAKE ADVANTAGE OF DISCOUNTS OFFERED BY YOU IN THIS BID WHEN PAYING WITH A PROCUREMENT CARD? N/A

DOES YOUR FIRM HAVE INTERNET ORDERING CAPABILITY? NO

MAY OTHER GOVERNMENT AGENCIES USE THIS CONTRACT? YES

PRICING SHEET NIGP 9157101

1.0 SERVICE RATE CARD / SHEET PRICES.

1.1 DISCOUNT FROM SERVICE RATE CARD / SHEET PRICES.

1.1.1 PUBLISH EMPLOYMENT CLASSIFIED ADS 0 %

1.1.2 PUBLISH DISPLAY ADS 0 %

Terms: NET 30

Vendor Number: W000011629 X

Telephone Number: 602/379-7900

Fax Number: 602/379-7922

Contact Person: James R. Pitman

E-mail Address: ipitman@suns.com

Contract Period: To cover the period ending August 31, 2008.

(Added 11/29/07)