

**SERIAL 03242 C AIRCRAFT AIR FRAME, ENGINE, AVIONICS, SHOP SUPPLIES
AND GENERAL AIRCRAFT PARTS & SERVICE**

DATE OF LAST REVISION: May 19, 2008

CONTRACT END DATE: March 31, 2009

CONTRACT PERIOD THROUGH ~~MARCH 31, 2007~~ MARCH 31, 2009

TO: All Departments

FROM: Department of Materials Management

**SUBJECT: Contract for AIRCRAFT AIR FRAME, ENGINE, AVIONICS, SHOP SUPPLIES
AND GENERAL AIRCRAFT PARTS & SERVICE**

Attached to this letter is published an effective purchasing contract for products and/or services to be supplied to Maricopa County activities as awarded by Maricopa County on **March 03, 2004**.

All purchases of products and/or services listed on the attached pages of this letter are to be obtained from the vendor holding the contract. Individuals are responsible to the vendor for purchases made outside of contracts. The contract period is indicated above.

Wes Baysinger, Director
Materials Management

AS/mm
Attach

Copy to: Materials Management
Amie Bristol, MCSO Purchasing

(Please remove Serial 98166-E from your contract notebooks)

SPECIFICATIONS ON INVITATION FOR BID FOR: **AIRCRAFT AIR FRAME, ENGINE, AVIONICS, SHOP SUPPLIES AND GENERAL AIRCRAFT PARTS & SERVICE (NIGP CODE 90514)**

1.0 INTENT:

The intent of this Invitation for Solicitation is to establish a contract for Aircraft Parts, Accessories & Repair Services, as listed herein, for the Maricopa County Sheriff's Office fixed winged aircraft. Also included are blanket discounts for related supplies as covered by current pricing documents. A contract will be awarded that will allow Maricopa County Sheriff's Office Aviation Division to purchase on an as needed basis, items that meet the following general definitions listed in the technical specifications section of this call for bids. Maricopa County reserves the right to add suppliers/vendors to this agreement over its terms. Any supplier/vendor(s) subsequently added shall comply fully with the terms and conditions of this agreement. Amendments, supplements and/or revisions will be effective upon receipt and approval of notice to the Department of Materials Management.

2.0 TECHNICAL SPECIFICATIONS:

- 2.1 Cessna and Piper Aircraft Air Frame Parts, Instruments, Tools and Labor for Repairs, Modifications, Calibration and Overhauls.
- 2.2 Textron Lycoming Piston, Continental and TCM Reciprocating Engine Parts, Bendix Magnets and Engine Controls, Bendix (Precision) and HA-010 Fuel Systems Repair Parts, Accessories, Tools, and Labor for Repairs, Modifications, and Overhauls.
- 2.3 Aircraft Avionics, Electrical Avionic Systems, Repair Parts, Accessories, Tools, and Labor for Repairs, Modifications, Calibration and Overhauls. Avionics included are: ACE AR2002 Scanner, Motorola Communications Spectra 800MHz, Northern Airborne Tech Audio and FM Products, Fujinon Binoculars S1440, Global Wulfsberg Systems, FLIR Infrared Imaging Systems, Garmin, II Morrow Apollo, and Bendix-King items, and others as required.
- 2.4 Shop Supplies, Oil, Solvents, Paints, Tooling, Technical Publications and Revision Services, Parts Testing, Calibration Services and other Labor and Services needed to support the maintenance activities encountered daily above and beyond the before mentioned categories A, B, C, and E. Items to be covered include: DuPont Imron Products, Teledyne, Continental, Lycoming, and Bendix Manuals and Current Maintenance Technical Publications, Nondestructive parts testing and X-ray, Magna-Flux Services, Shop tools and supplies.
- 2.5 General Aircraft Parts, Supplies and Accessories: Parts, supplies and accessories shall include but not be limited to: adhesives, air filters, alternators, nicad batteries, lead acid batteries, tire/wheel/brake parts, spark plugs, oil filters, cleaners, drill bits, electrical components, degreasers, ignition parts, aircraft jacks, hand tools, spread lubricants, motion sickness bags, tapes, safety wires, lamps/light bulbs, pneumatic systems, primer/paint/brushes, sandpaper, common hardware.
- 2.6 Labor rates for the above specifications in accordance with these pricing sheets. Failure to submit a bid for service labor rates **DOES NOT** disqualify a prospective vendor from bidding on this solicitation.

3.0 SUPPORTIVE SPECIFICATIONS:

3.1 GUARANTEE:

The successful bidder must guarantee/warranty its product against any defect in workmanship or materials. Failure to comply with this requirement shall result in immediate return of the merchandise at the expense of the bidder for prompt replacement with merchandise meeting the standards listed herein. Should the bidder not meet this condition, the County shall obtain its requirements on the open market and the contractor shall be obligated to assume excess costs, if applicable.

3.2 QUALITY:

- 3.2.1 The materials and supplies called for herein shall be the best of their grade and types, prepared according to Cessna, Piper, Textron Lycoming, Continental and TCM standards and the F.A.A., and PMA approved (and others as required), and thoroughly tested and subjected to rigid examination and standardization. Items not meeting these requirements shall be replaced at no cost to the County upon due notice of deficiency.
- 3.2.2 To protect the interest of the County, the bidder guarantees that all equipment and supplies furnished will be the types and quality described in the specifications, or of the latest P/N's with all service bulletins and AD's performed and that they meet manufacturers' requirements, recommendations and requirements for warranty for new, used and overhauled parts.
- 3.2.3 All engine/avionics repair parts offered must be F.A.A. Certified and utilize Piper, and Cessna or PMA authorized parts with accompanying certificates, sales orders, serviceable parts tags, etc.

3.3 DELIVERY:

- 3.3.1 Delivery is required F.O.B. Destination, freight prepaid, within 24 hours for **Aircraft On Ground (A.O.G)** parts and within 48 hours for other specified parts after receipt of purchase order (via telephone or mail), if requested by the Sheriff's Office. If the vendor for any reason cannot meet delivery requirements the vendor shall notify the Aviation Division of expected delivery time. Back orders due to manufacturer's schedule must be approved by the Sheriff's Aviation Maintenance Director.
- 3.3.2 All parts purchased by the County, whether picked up or delivered, shall be accompanied by a packing slip to: Sheriff's Aviation Division, 23636 N. 7th Street, Phoenix, Arizona, 85024. The packing slip shall list quantity, part number, and description. The packing slip invoice shall be dated and signed (including employee ID number,) by the County employee receiving the goods.
- 3.3.3 It shall be the bidder's responsibility to meet the County's delivery requirements, even if the bidder finds it necessary to purchase on the open market or to incur additional freight costs. Maricopa County reserves the right to obtain material on the open market in the event the bidder fails to make delivery and any price differential will be charged against the contractor.

3.4 RETURN POLICY:

- 3.4.1 The County may desire to return for refund certain overstocked repair parts that were purchased from and regularly stocked (not obsolete) by the vendor. Bidders shall state any time limitations and/or restocking charges that may be incurred as result of such returns. (Note: Where are they to tell you this information? Nothing is on any of the attachments to indicate where to place this information.)
- 3.4.2 Credit memos in the amount of the original parts purchase price shall be issued for each item returned unless otherwise stated in this bid.

3.5 TAX:

No tax shall be levied against labor. Bid pricing to include all labor, overhead tools and equipment used, profit, and any taxes that may be levied. It is the responsibility of the Contractor to determine any and all taxes and include the same in bid price.

3.6 EXPEDITED DELIVERY:

If the Using Agency determines that rush shipping or other alternate shipping is required, it shall notify the Contractor. The Contractor shall determine any additional costs associated with such delivery terms and communicate that cost to the Using Agency via fax or other reasonable means.

The Using Agency shall not advise the Contractor to proceed with shipment until acceptable terms are negotiated and a purchase order is issued. Upon determining that the additional costs are reasonable and proper, the Using Agency shall advise the Contractor to proceed.

Upon receipt of material and invoicing, the Using Agency shall ensure that any additional charges are in compliance with and do not exceed those costs stated in the Contract. The Using Agency shall retain all documents related to these costs within the agency purchase order file, for audit purposes.

3.7 SHIPPING:

Bid prices shall be made F.O.B. destination freight pre-paid to the Using Agency within Maricopa County. The Contractor shall retain title and control of all goods until they are delivered and the contract coverage has been completed. All claims for visible or concealed damage shall be filed by the Contractor. The County will notify the Contractor of any damaged goods and shall assist the Contractor in arranging for inspection.

3.8 STOCK:

The Contractor shall be expected to stock locally sufficient quantities as may be necessary to meet the County's needs.

3.9 ACCEPTANCE:

Once the Materials have been delivered, the Using Agency shall have a reasonable opportunity to inspect them. The Using Agency shall have fifteen (15) days to perform its acceptance testing and inspection of the Materials, after which time the Materials shall be deemed accepted unless the Using Agency rejects the Materials.

3.10 TESTING:

Unless otherwise specified, materials purchased will be inspected by the Using Agency to ensure the Materials meet the quality and quantity requirements of the Specifications. When deemed necessary by the County, samples of the materials may be taken at random from stock received for submission to a commercial laboratory or other appropriate agency for analysis and tests as to whether the materials conform in all respects to the Specifications. In cases where commercial laboratory reports indicate that the materials do not meet the Specifications, the expense of such analysis is to be borne by the Contractor.

3.11 BRAND NAME:

Bids on brands other than those listed are subject to approval based on evaluation. Maricopa County reserves the right to request samples to determine quality and acceptability of products bid. In some cases brands have been listed to define quality of products desired and is not intended to be restrictive or limit competition. Products substantially equivalent to those designated shall qualify for consideration.

3.12 SAMPLES:

Contractors may be requested to furnish samples of items proposed for examination by the County. Any items so requested shall be furnished within seven (7) working days from the date of request and furnished at no cost to the County and sent to the address designated in the Invitation for Bids.

3.13 PRODUCT DISCONTINUANCE:

In the event that a manufacturer discontinues a product and/or model, the County may allow the successful Contractor to provide a substitute for the discontinued item or may cancel the Contract. If the Contractor requests permission to substitute a new product or model, it shall provide the following to the County:

- 3.13.1 Documentation from the manufacturer that the product of model has been discontinued.
- 3.13.2 Documentation that names the replacement product or model.
- 3.13.3 Documentation that provides clear and convincing evidence that the replacement meets or exceeds all Specifications required by the original Invitation for Bids.
- 3.13.4 Documentation that provides clear and convincing evidence that the replacement will be compatible with all the functions or uses of the discontinued product or model.
- 3.13.5 Documentation confirming that the price for the replacement is the same as or less than the discontinued product or model.

Product discontinuance applies only to those items specifically listed on any resultant contract. This will not apply to catalog items not specifically listed on any resultant contract.

3.14 TECHNICAL AND DESCRIPTIVE SALES LITERATURE:

Contractor shall provide copies of its sales literature and brochures, and copies of any manufacturer's technical and descriptive literature regarding the material it proposes to provide. Literature shall include sufficient in detail to allow full and fair evaluation of the offer submitted, and must be included with the bid. Failure to include this information may result in the bid being rejected.

3.15 INSTRUCTIONS FOR PREPARING AND SUBMITTING BIDS:

Bidders are to provide one (1) original "hard copy" (labeled), one extra copy and one (1) electronic copy of pricing on a 3.5" diskette. Bidders are to identify their responses with the bid serial number, title and return address to Maricopa County, Department of Materials Management, 320 West Lincoln, Phoenix, Arizona 85003. **A corporate official who has been authorized to make such commitments must sign bids.**

ALL REQUESTS FOR DISKETTES MUST BE FAXED TO THE PROCUREMENT CONSULTANT AT (602) 258-1573. IN ADDITION, ONE (1) HARD COPY OF EACH PAGE OF ATTACHMENT A (PRICING PAGE) SHALL BE SUBMITTED WITH YOUR BID.

3.16 ADDITIONAL PRICING:

Contractors are strongly encouraged to offer additional pricing for related items/products/components, which are not specifically addressed as line items in the Invitation for Bids. Pricing offered should be noted on the pricing pages of the Contractor response in the format requested. Two (2) sets of catalogs/pricing documents shall accompany any additional pricing offered.

3.17 CONTRACTOR REVIEW OF DOCUMENTS:

Contractor shall review its bid submission to assure the following requirements are met.

- 3.17.1 One (1) original and one (1) copy of all submissions is MANDATORY
- 3.17.2 Pricing pages, One (1) original, one (1) copy and one (1) electronic copy MANDATORY (Attachment A)
- 3.17.3 Catalog with Price Lists, MANDATORY
- 3.17.4 Literature, Technical and Descriptive, MANDATORY
- 3.17.5 Vendor Information, MANDATORY (Attachment D)
- 3.17.6 Agreement page, MANDATORY (Attachment B)
- 3.17.7 References (Attachment C), MANDATORY

3.18 CONTRACT LENGTH:

This Invitation for Bids is for awarding a firm, fixed price purchasing contract to cover a two (2) year period.

3.19 OPTION TO EXTEND:

The County may, at their option and with the approval of the Contractor, extend the period of this Contract up to a maximum of three (3), one (1) year options. The Contractor shall be notified in writing by the Materials Management Department of the County's intention to extend the contract period at least thirty (30) calendar days prior to the expiration of the original contract period.

3.20 ESCALATION:

Any request for reasonable price adjustments must be submitted thirty (30) days prior to the Contract expiration date. Justification for the requested adjustment in cost of labor and/or materials must be supported by appropriate documentation and must be within the Producer Price Index for the commodity. Increases are subject to approval in writing by the Materials Management Department prior to any adjusted invoicing submitted for payment.

3.21 EVALUATION CRITERIA:

The evaluation of this Bid will be based on, but not limited to, the following:

- 3.21.1 Compliance with specifications
- 3.21.2 Price
- 3.21.3 Determination of responsibility

The County reserves the right to award in whole or in part, by item or group of items, by section or geographic area, or make multiple awards, where such action serves the County's best interest.

3.22 UNCONDITIONAL TERMINATION FOR CONVENIENCE:

Maricopa County may terminate the resultant Contract for convenience by providing sixty (60) calendar days advance notice to the Contractor.

3.23 ORDERING AUTHORITY:

Contractors should understand that any request for purchase of materials or services shall be accompanied by a valid purchase order, issued by Materials Management, or by a CAPA (Certified Agency Procurement Aid). **CAPA purchases are limited to values of less than \$2,500.00. No other request is valid.**

3.24 INDEMNIFICATION AND INSURANCE:

3.24.1 INDEMNIFICATION.

To the fullest extent permitted by law, CONTRACTOR shall defend, indemnify, and hold harmless COUNTY, its agents, representatives, officers, directors, officials, and employees from and against all claims, damages, losses and expenses, including, but not limited to, attorney fees, court costs, expert witness fees, and the cost of appellate proceedings, relating to, arising out of, or alleged to have resulted from the acts, errors, omissions or mistakes relating to the performance of this Contract. **CONTRACTOR'S** duty to defend, indemnify and hold harmless COUNTY, its agents, representatives, officers, directors, officials, and employees shall arise in connection with any claim, damage, loss or expense that is attributable to bodily injury, sickness, disease, death, or injury to, impairment, or destruction of property, including loss of use resulting therefrom, caused by any acts, errors, omissions or mistakes in the performance of this Contract including any person for whose acts, errors, omissions or mistakes **CONTRACTOR** may be legally liable.

The amount and type of insurance coverage requirements set forth herein will in no way be construed as limiting the scope of the indemnity in this paragraph.

3.24.2 Abrogation of Arizona Revised Statutes Section 34-226.

In the event that A.R.S. § 34-226 shall be repealed or held unconstitutional or otherwise invalid by a court of competent jurisdiction, then to the fullest extent permitted by law, **CONTRACTOR** shall defend, indemnify and hold harmless COUNTY, its agents, representatives, officers, directors, officials and employees from and against all claims, damages, losses and expenses (including but not limited to attorney fees, court costs, and the cost of appellate proceedings), relating to, arising out of, or resulting from **CONTRACTOR'S** work or services. **CONTRACTOR'S** duty to defend, indemnify and hold harmless, COUNTY, its agents, representatives, officers, directors, officials and employees shall arise in connection with any claim, damage, loss or expense that is attributable to bodily injury, sickness, disease, death, injury to, impairment or destruction of property including loss of use resulting therefrom, caused in whole or in part by any act or omission of **CONTRACTOR**, anyone **CONTRACTOR** directly or indirectly employs or anyone for whose acts **CONTRACTOR** may be liable, regardless of whether it is caused in part by a party indemnified hereunder, including COUNTY.

The scope of this indemnification does not extend to the sole negligence of COUNTY.

3.24.3 Insurance Requirements.

CONTRACTOR, at **CONTRACTOR'S** own expense, shall purchase and maintain the herein stipulated minimum insurance from a company or companies duly licensed by the State of Arizona and possessing a current A.M. Best, Inc. rating of B++6. In lieu of State of Arizona licensing, the stipulated insurance may be purchased from a company or companies which are authorized to do business in the State of Arizona, provided that said insurance companies meet the approval of COUNTY. The form of any insurance policies and forms must be acceptable to COUNTY.

All insurance required herein shall be maintained in full force and effect until all work or service required to be performed under the terms of the Contract is satisfactorily completed and formally accepted. Failure to do so may, at the sole discretion of COUNTY, constitute a material breach of this Contract.

CONTRACTOR'S insurance shall be primary insurance as respects COUNTY, and any insurance or self-insurance maintained by COUNTY shall not contribute to it.

Any failure to comply with the claim reporting provisions of the insurance policies or any breach of an insurance policy warranty shall not affect coverage afforded under the insurance policies to protect **COUNTY**.

The insurance policies may provide coverage which contains deductibles or self-insured retentions. Such deductible and/or self-insured retentions shall not be applicable with respect to the coverage provided to **COUNTY** under such policies. **CONTRACTOR** shall be solely responsible for the deductible and/or self-insured retention and **COUNTY**, at its option, may require **CONTRACTOR** to secure payment of such deductibles or self-insured retentions by a surety bond or an irrevocable and unconditional letter of credit.

COUNTY reserves the right to request and to receive, within 10 working days, certified copies of any or all of the herein required insurance policies and/or endorsements. **COUNTY** shall not be obligated, however, to review such policies and/or endorsements or to advise **CONTRACTOR** of any deficiencies in such policies and endorsements, and such receipt shall not relieve **CONTRACTOR** from, or be deemed a waiver of **COUNTY'S** right to insist on strict fulfillment of **CONTRACTOR'S** obligations under this Contract.

The insurance policies required by this Contract, except Workers' Compensation, shall name **COUNTY**, its agents, representatives, officers, directors, officials and employees as Additional Insureds.

The policies required hereunder, except Workers' Compensation, shall contain a waiver of transfer of rights of recovery (subrogation) against **COUNTY**, its agents, representatives, officers, directors, officials and employees for any claims arising out of **CONTRACTOR'S** work or service.

3.24.3.1 Commercial General Liability. **CONTRACTOR** shall maintain Commercial General Liability Insurance (CGL) and, if necessary, Commercial Umbrella Insurance with a limit of not less than \$1,000,000 for each occurrence with a \$2,000,000 Products/Completed Operations Aggregate and a \$2,000,000 General Aggregate Limit. The policy shall include coverage for bodily injury, broad form property damage, personal injury, products and completed operations and blanket contractual coverage including, but not limited to, the liability assumed under the indemnification provisions of this Contract which coverage will be at least as broad as Insurance Service Office, Inc. Policy Form CG 00 01 10 93 or any replacements thereof. There shall be no endorsement or modification of the CGL limiting the scope of coverage for liability arising from explosion, collapse, or underground property damage.

The policy shall contain a severability of interest provision, and shall not contain a sunset provision or commutation clause, or any provision which would serve to limit third party action over claims.

The CGL and the commercial umbrella coverage, if any, additional insured endorsement shall be at least as broad as the Insurance Service Office, Inc.'s Additional Insured, Form CG 20 10 10 01, and shall include coverage for **CONTRACTOR'S** operations and products.

3.24.3.2 Automobile Liability. **CONTRACTOR** shall maintain Automobile Liability Insurance and, if necessary, Commercial Umbrella Insurance with a combined single limit for bodily injury and property damage of no less than \$1,000,000, each occurrence, with respect to **CONTRACTOR'S** vehicles (including owned, hired, non-owned), assigned to or used in the performance of this Contract.

If hazardous substances, materials, or wastes are to be transported, MCS 90 endorsement shall be included and \$5,000,000 per accident limits for bodily injury and property damage shall apply.

3.24.3.3 Workers' Compensation. **CONTRACTOR** shall carry Workers' Compensation insurance to cover obligations imposed by federal and state statutes having jurisdiction of **CONTRACTOR'S** employees engaged in the performance of the work or services, as well as Employer's Liability insurance of not less than \$100,000 for each accident, \$100,000 disease for each employee, and \$500,000 disease policy limit.

CONTRACTOR waives all rights against **COUNTY** and its agents, officers, directors and employees for recovery of damages to the extent these damages are covered by the Workers' Compensation and Employer's Liability or commercial umbrella liability insurance obtained by **CONTRACTOR** pursuant to this agreement.

In case any work is subcontracted, **CONTRACTOR** will require the Subcontractor to provide Workers' Compensation and Employer's Liability insurance to at least the same extent as required of **CONTRACTOR**.

3.24.4 Certificates of Insurance.

3.24.4.1 Prior to commencing work or services under this Contract, Contractor shall have insurance in effect as required by the Contract in the form provided by the County, issued by Contractor's insurer(s), as evidence that policies providing the required coverage, conditions and limits required by this Contract are in full force and effect. Such certificates shall be made available to the County upon 48 hours notice. **BY SIGNING THE AGREEMENT PAGE THE CONTRACTOR AGREES TO THIS REQUIREMENT AND FAILURE TO MEET THIS REQUIREMENT WILL RESULT IN CANCELLATION OF CONTRACT.**

In the event any insurance policy (ies) required by this contract is (are) written on a "claims made" basis, coverage shall extend for two years past completion and acceptance of **CONTRACTOR'S** work or services and as evidenced by annual Certificates of Insurance.

If a policy does expire during the life of the Contract, a renewal certificate must be sent to **COUNTY** fifteen (15) days prior to the expiration date.

3.24.4.2 Cancellation and Expiration Notice.

Insurance required herein shall not be permitted to expire, be canceled, or materially changed without thirty (30) days prior written notice to the County.

3.25 **PROCUREMENT CARD ORDERING CAPABILITY:**

It is the intent of Maricopa County to utilize a procurement card that may be used by the County from time to time, to place and make payment for orders under the Contract. Contractors without this capability may be considered non-responsive and not eligible for award consideration.

3.26 INQUIRIES AND NOTICES:

All inquiries concerning information herein shall be addressed to:

MARICOPA COUNTY
DEPARTMENT OF MATERIALS MANAGEMENT
ATTN: CONTRACT ADMINISTRATION
320 W. LINCOLN ST.
PHOENIX, AZ 85003

Administrative telephone inquiries shall be addressed to:
WALT PRICE, PROCUREMENT CONSULTANT, 602-506-3454
(wprice@mail.maricopa.gov)

Technical telephone inquiries shall be addressed to:

CHARLES GARVEY, SHERIFF'S PURCHASING, 602-256-1300, X3408
(C_Garvey@MCSO.maricopa.gov)

Inquiries may be submitted by telephone but must be followed up in writing. No oral communication is binding on Maricopa County.

3.27 SUBMISSION PRICE CLARITY:

For reasons of clarity all submissions of pricing (Attachment A) shall be priced in the same unit (size, volume, quantity, weight, etc.) as the bid specifications request. Submissions (bids) failing to comply with this requirement may be declared non-responsive.

3.28 **THERE WILL BE A NON-MANDATORY PRE-BID CONFERENCE ON JANUARY 20, 2004 AT 9:30 A.M. AT THE MARICOPA COUNTY MATERIALS MANAGEMENT DEPARTMENT, 320 W. LINCOLN ST., PHOENIX, AZ 85003.**

3.29 INSTRUCTIONS FOR PREPARING AND SUBMITTING BIDS:

Bidders are to identify their responses with the bid serial number, title and return address to Maricopa County, Department of Materials Management, 320 West Lincoln, Phoenix, Arizona 85003. **A corporate official who has been authorized to make such commitments must sign bids.**

AVIALL SERVICE INC, 4829 S. 36TH STREET, SUITE #2, PHOENIX, AZ 85040

PRICING SHEET C161008/B0606074
NIGP CODE 90514

WILLING TO ACCEPT FUTURE SOLICITATIONS VIA EMAIL: YES NO

WILL YOUR FIRM ACCEPT A PROCUREMENT CARD FOR INVOICE PAYMENT? YES NO

IF YES, MAY THE COUNTY TAKE ADVANTAGE OF DISCOUNTS OFFERED BY YOUR FIRM IN THIS BID/RFP WHEN PAYING WITH A PROCUREMENT CARD? YES NO

OTHER GOV'T. AGENCIES MAY USE THIS CONTRACT: YES NO

PRICING:

NOTE: DO NOT INCLUDE SALES/USE TAX IN YOUR BID PRICE. The percentage of sales/use tax applicable to this contract will be listed on the purchase order and allowed at time of payment. BIDDERS CERTIFY BY SIGNING THIS AGREEMENT THAT PRICES BID ARE F.O.B. DESTINATION IN ACCORDANCE WITH THE TERMS AND CONDITIONS SET FORTH HEREIN.

2.1 Cessna and Piper Aircraft Air Frame Parts, Instruments, Tools and Labor for Repairs, Modifications, Calibration and Overhauls. IN ACCORDANCE WITH TECHNICAL SPECIFICATIONS 2.1.
(CATALOGS WITH PRICE LISTS ARE MANDATORY FOR EACH AREA BID ON)

| <u>PARTS CATALOG</u> | <u>PRICE COLUMN</u> | <u>ADDITIONAL DISCOUNT</u> |
|-------------------------------|---------------------|----------------------------|
| <u>DESIGNATION & DATE</u> | <u>TO BE USED</u> | <u>(IF ANY)</u> |

SEE ATTACHED PRICE DISCOUNTS PAGES

2.2 Textron Lycoming Piston, Continental and TCM Reciprocating Engine Parts, Bendix Magnetos and Engine Controls, Bendix (Precision) and HA 010 Fuel Systems Repair Parts, Accessories, Tools, and Labor for Repairs, Modifications, and Overhauls.
(CATALOGS WITH PRICE LISTS ARE MANDATORY FOR EACH AREA BID ON)

| <u>PARTS CATALOG</u> | <u>PRICE COLUMN</u> | <u>ADDITIONAL DISCOUNT</u> |
|-------------------------------|---------------------|----------------------------|
| <u>DESIGNATION & DATE</u> | <u>TO BE USED</u> | <u>(IF ANY)</u> |

SEE ATTACHED PRICE DISCOUNTS PAGES

2.3 Aircraft Avionics, Electrical Avionic Systems, Repair Parts, Accessories, Tools, and Labor for Repairs, Modifications, Calibration and Overhauls. Avionics included are: ACE AR2002 Scanner, Motorola Communications Spectra 800MHz, Northern Airborne Tech Audio and FM Products, Fujinon Binoculars S1440, Global Wulfsberg Systems, FLIR Infrared Imaging Systems, Garmin, II Morrow Apollo, and
(CATALOGS WITH PRICE LISTS ARE MANDATORY FOR EACH AREA BID ON)

| <u>PARTS CATALOG</u> | <u>PRICE COLUMN</u> | <u>ADDITIONAL DISCOUNT</u> |
|-------------------------------|---------------------|----------------------------|
| <u>DESIGNATION & DATE</u> | <u>TO BE USED</u> | <u>(IF ANY)</u> |

SEE ATTACHED PRICE DISCOUNTS PAGES

AVIALL SERVICE INC, 4829 S. 36TH STREET, SUITE #2, PHOENIX, AZ 85040

2.4 Shop Supplies, Oil, Solvents, Paints, Tooling, Technical Publications and Revision Services, Parts Testing, Calibration Services and other Labor and Services needed to support the maintenance activities encountered daily above and beyond the before mentioned categories A, B, C, and E. Items to be covered include: DuPont Imron Products, Teledyne, Continental, Lycoming, and Bendix Manuals and Current Maintenance Technical Publications, Nondestructive parts testing and X ray, Magna Flux Services, Shop tools and supplies.
(CATALOGS WITH PRICE LISTS ARE MANDATORY FOR EACH AREA BID ON)

| <u>PARTS CATALOG</u> | <u>PRICE COLUMN</u> | <u>ADDITIONAL DISCOUNT</u> |
|-------------------------------|---------------------|----------------------------|
| <u>DESIGNATION & DATE</u> | <u>TO BE USED</u> | <u>(IF ANY)</u> |

SEE ATTACHED PRICE DISCOUNTS PAGES

2.5 General Aircraft Parts, Supplies and Accessories: Parts, supplies and accessories shall include but not to be limited to: adhesives, air filters, alternators, nicad batteries, lead acid batteries, tire/wheel/brake parts, spark plugs, oil filters, cleaners, drill bits, electrical components, degreasers, ignition parts, aircraft jacks, hand tools, spread lubricants, motion sickness bags, tapes, safety wires, lamps/light bulbs, pneumatic systems, primer/paint/brushes, sandpaper, common hardware.
(CATALOGS WITH PRICE LISTS ARE MANDATORY FOR EACH AREA BID ON)

| <u>PARTS CATALOG</u> | <u>PRICE COLUMN</u> | <u>ADDITIONAL DISCOUNT</u> |
|-------------------------------|---------------------|----------------------------|
| <u>DESIGNATION & DATE</u> | <u>TO BE USED</u> | <u>(IF ANY)</u> |

SEE ATTACHED PRICE DISCOUNTS PAGES

2.6 Labor rates for the above specifications in accordance with these pricing sheets. Failure to submit a bid for service labor rates DOES NOT disqualify a prospective vendor from bidding on this solicitation.

SERVICE CALL FEES, IF ANY (DEFINE): AFTER HOURS, A.O.G. FEE \$150.00 CALL PLUS \$115.00 FOR AIR FREIGHT CHARGES.

RESTOCKING CHARGES, IF ANY: NONE, FOR NORMAL AVIALL STOCKING PARTS, SPECIAL (WILL BE VENDOR(S) REGULARLY STOCKED PARTS) VENDOR ORDERS SUBJECT TO VENDORS PRIOR RETURN APPROVAL, PLUS VENDOR RESTOCKING FEES

TIME LIMIT, IF ANY, FOR RETURN OF PARTS: 60 DAYS AFTER SALE

NORMAL BUSINESS HOURS: PHOENIX OFFICE: 8:00 5:00 MONDAY FRIDAY. ADDITIONAL HOURS AT AVIALL HEADQUARTERS: 7:00 7:00 CENTRAL TIME @ 1 800 284 2551

EMERGENCY AFTER HOURS TELEPHONE NUMBER AND REPRESENTATIVE'S NAME FOR PARTS, SERVICE AND INFORMATION: 1 800 284 2551, SEAN VESTAL

MINIMUM ORDER OR SERVICE (if any define): NONE

~~AVIALL SERVICE INC, 4829 S. 36TH STREET, SUITE #2, PHOENIX, AZ 85040~~

Terms: _____ NET 30

Vendor Number: _____ W000001743 X

Telephone Number: _____ 602 470 0553

Fax Number: _____ 602 470 0573

Contact Person: _____ TIM BISE, SALES REP

E-mail Address: _____ tbise@aviall.com

Company Web Site: _____ www.aviall.com

Insurance Certificate _____ Required

Contract Period: _____ To cover the period ending March 31, 2007.

CUTTER AVIATION INC, 2802 OLD TOWER ROAD, PHOENIX, AZ 85034

NIGP CODE 90514

WILLING TO ACCEPT FUTURE SOLICITATIONS VIA EMAIL: YES NO

WILL YOUR FIRM ACCEPT A PROCUREMENT CARD FOR INVOICE PAYMENT? YES NO

IF YES, MAY THE COUNTY TAKE ADVANTAGE OF DISCOUNTS OFFERED BY YOUR FIRM IN THIS BID/RFP WHEN PAYING WITH A PROCUREMENT CARD? YES NO

OTHER GOV'T. AGENCIES MAY USE THIS CONTRACT: YES NO

PRICING:

NOTE: DO NOT INCLUDE SALES/USE TAX IN YOUR BID PRICE. The percentage of sales/use tax applicable to this contract will be listed on the purchase order and allowed at time of payment. BIDDERS CERTIFY BY SIGNING THIS AGREEMENT THAT PRICES BID ARE F.O.B. DESTINATION IN ACCORDANCE WITH THE TERMS AND CONDITIONS SET FORTH HEREIN.

2.1 Cessna and Piper Aircraft Air Frame Parts, Instruments, Tools and Labor for Repairs, Modifications, Calibration and Overhauls. IN ACCORDANCE WITH TECHNICAL SPECIFICATIONS 2.1.
(CATALOGS WITH PRICE LISTS ARE MANDATORY FOR EACH AREA BID ON)

| <u>PARTS CATALOG DESIGNATION & DATE</u> | <u>PRICE COLUMN TO BE USED</u> | <u>ADDITIONAL DISCOUNT (IF ANY)</u> |
|--|---|--|
| CESSNA | SEE DISC FOLDER 2.1 | SEE DISC FOLDER 2.1 |
| PIPER | SEE DISC FOLDER 2.1 | SEE DISC FOLDER 2.1 |

2.2 Textron Lycoming Piston, Continental and TCM Reciprocating Engine Parts, Bendix Magnetos and Engine Controls, Bendix (Precision) and HA-010 Fuel Systems Repair Parts, Accessories, Tools, and Labor for Repairs, Modifications, and Overhauls.
(CATALOGS WITH PRICE LISTS ARE MANDATORY FOR EACH AREA BID ON)

| <u>PARTS CATALOG DESIGNATION & DATE</u> | <u>PRICE COLUMN TO BE USED</u> | <u>ADDITIONAL DISCOUNT (IF ANY)</u> |
|--|---|--|
| | SEE DISC FOLDER 2.2 | SEE DISC FOLDER 2.2 |

2.3 Aircraft Avionics, Electrical Avionic Systems, Repair Parts, Accessories, Tools, and Labor for Repairs, Modifications, Calibration and Overhauls. Avionics included are: ACE AR2002 Scanner, Motorola Communications Spectra 800MHz, Northern Airborne Tech Audio and FM Products, Fujinon Binoculars S1440, Global Wulfsberg Systems, FLIR Infrared Imaging Systems, Garmin, II Morrow Apollo, and
(CATALOGS WITH PRICE LISTS ARE MANDATORY FOR EACH AREA BID ON)

| <u>PARTS CATALOG DESIGNATION & DATE</u> | <u>PRICE COLUMN TO BE USED</u> | <u>ADDITIONAL DISCOUNT (IF ANY)</u> |
|--|---|--|
| | SEE DISC FOLDER 2.3 | SEE DISC FOLDER 2.3 |

CUTTER AVIATION INC, 2802 OLD TOWER ROAD, PHOENIX, AZ 85034

2.4 Shop Supplies, Oil, Solvents, Paints, Tooling, Technical Publications and Revision Services, Parts Testing, Calibration Services and other Labor and Services needed to support the maintenance activities encountered daily above and beyond the before mentioned categories A, B, C, and E. Items to be covered include: DuPont Imron Products, Teledyne, Continental, Lycoming, and Bendix Manuals and Current Maintenance Technical Publications, Nondestructive parts testing and X-ray, Magna-Flux Services, Shop tools and supplies.
(CATALOGS WITH PRICE LISTS ARE MANDATORY FOR EACH AREA BID ON)

| <u>PARTS CATALOG DESIGNATION & DATE</u> | <u>PRICE COLUMN TO BE USED</u> | <u>ADDITIONAL DISCOUNT (IF ANY)</u> |
|--|---|--|
| | SEE DISC FOLDER 2.4 | SEE DISC FOLDER 2.4 |

2.5 General Aircraft Parts, Supplies and Accessories: Parts, supplies and accessories shall include but not to be limited to: adhesives, air filters, alternators, nicad batteries, lead acid batteries, tire/wheel/brake parts, spark plugs, oil filters, cleaners, drill bits, electrical components, degreasers, ignition parts, aircraft jacks, hand tools, spread lubricants, motion sickness bags, tapes, safety wires, lamps/light bulbs, pneumatic systems, primer/paint/brushes, sandpaper, common hardware.
(CATALOGS WITH PRICE LISTS ARE MANDATORY FOR EACH AREA BID ON)

| <u>PARTS CATALOG DESIGNATION & DATE</u> | <u>PRICE COLUMN TO BE USED</u> | <u>ADDITIONAL DISCOUNT (IF ANY)</u> |
|--|---|--|
| | SEE DISC FOLDER 2.5 | SEE DISC FOLDER 2.5 |

2.6 Labor rates for the above specifications in accordance with these pricing sheets. Failure to submit a bid for service labor rates DOES NOT disqualify a prospective vendor from bidding on this solicitation.

| | |
|---------------------------------------|---|
| Rate during normal business hours at: | BIDDERS LOCATION: <u>\$68.00/HOUR</u> COUNTY LOCATION: <u>\$68.00/HOUR</u> |
| Rate after scheduled work hours at: | BIDDERS LOCATION: <u>\$102.00/HOUR</u> COUNTY LOCATION: <u>\$102.00/HOUR</u> |

SERVICE CALL FEES, IF ANY (DEFINE): MINIMUM \$400.00.

RESTOCKING CHARGES, IF ANY: 20%
 (WILL BE VENDOR(S) REGULARLY STOCKED PARTS)

TIME LIMIT, IF ANY, FOR RETURN OF PARTS: 30 DAYS

NORMAL BUSINESS HOURS: 7:30 AM – 5:00 PM MONDAY – FRIDAY.

EMERGENCY AFTER-HOURS TELEPHONE NUMBER AND REPRESENTATIVE'S NAME FOR PARTS, SERVICE AND INFORMATION: 480-529-1997, TOM MORAN

MINIMUM ORDER OR SERVICE (if any- define):

CUTTER AVIATION INC, 2802 OLD TOWER ROAD, PHOENIX, AZ 85034

Terms: 1% 10, NET 30

Vendor Number: **W000001872 X**

Telephone Number: **602-267-4039**

Fax Number: **602-275-4010**

Contact Person: **Tom Olsen**

E-mail Address: godonnell@cutteraviation.com

Company Web Site: www.cutteraviation.com

Insurance Certificate Required

Contract Period: To cover the period ending **March 31, 2007 2009.**

EXECUTIVE AIRCRAFT MAINTENANCE, 8014 E. MCCLAIN DRIVE SUITE 135, SCOTTSDALE, AZ 85260
GLENDAL AVIATION LLC, 6841 N GLEN HARBOR BLVD, GLENDALE, AZ 85307 3702

NIGP CODE 9051402

WILLING TO ACCEPT FUTURE SOLICITATIONS VIA EMAIL: YES NO

WILL YOUR FIRM ACCEPT A PROCUREMENT CARD FOR INVOICE PAYMENT? YES NO

IF YES, MAY THE COUNTY TAKE ADVANTAGE OF DISCOUNTS OFFERED BY YOUR FIRM IN THIS BID/RFP WHEN PAYING WITH A PROCUREMENT CARD? YES NO

OTHER GOV'T. AGENCIES MAY USE THIS CONTRACT: YES NO

PRICING:

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|---|--------------------------------|-------------------------------------|
| CESSNA | LIST | 5 % |
| PIPER | LIST | 5 % |

2.2 Textron Lycoming Piston, Continental and TCM Reciprocating Engine Parts, Bendix Magnetos and Engine Controls, Bendix (Precision) and HA-010 Fuel Systems Repair Parts, Accessories, Tools, and Labor for Repairs, Modifications, and Overhauls.
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| <u>PARTS CATALOG DESIGNATION & DATE</u> | <u>PRICE COLUMN TO BE USED</u> | <u>ADDITIONAL DISCOUNT (IF ANY)</u> |
|---|--------------------------------|-------------------------------------|
| | LIST | 5 % |

2.3 Aircraft Avionics, Electrical Avionic Systems, Repair Parts, Accessories, Tools, and Labor for Repairs, Modifications, Calibration and Overhauls. Avionics included are: ACE AR2002 Scanner, Motorola Communications Spectra 800MHz, Northern Airborne Tech Audio and FM Products, Fujinon Binoculars S1440, Global Wulfsberg Systems, FLIR Infrared Imaging Systems, Garmin, II Morrow Apollo, and
(CATALOGS WITH PRICE LISTS ARE MANDATORY FOR EACH AREA BID ON)

| <u>PARTS CATALOG DESIGNATION & DATE</u> | <u>PRICE COLUMN TO BE USED</u> | <u>ADDITIONAL DISCOUNT (IF ANY)</u> |
|---|--------------------------------|-------------------------------------|
| | NO BID | NO BID |

**EXECUTIVE AIRCRAFT MAINTENANCE, 8014 E. MCCLAIN DRIVE SUITE 135, SCOTTSDALE, AZ
85260**

GLENDAL AVIATION LLC, 6841 N GLEN HARBOR BLVD, GLENDALE, AZ 85307 3702

Terms: NET 30

Vendor Number: ~~W000003427 X~~ **W000012420 X**

Telephone Number: ~~623-872-1368~~ **480/991-0900**

Fax Number: ~~623-872-1360~~ **480/991-3067**

Contact Person: ~~Tracy Young~~ **Susan Croye**

E-mail Address: ~~tracy@glendaleaviation.com~~ **Susan.Croye@camaz.com**

Company Web Site: ~~www.glendaleaviation.com~~

Insurance Certificate: Required

Contract Period: To cover the period ending **March 31, 2007 2009.**